



July 29, 2025

**Subject:** Tariff Surcharges

Tim Richards

Deputy Director- Utility Systems Department

City of Port St. Lucie, FL

Dear Tim,

This letter is to provide clarity on source of the additional cost related to the recent few months of additional tariffs on non- US products. E/One notified its global distribution on March 4, 2025 how our company would be handling the new and elevated tariffs. E/One shared that updating our standard Terms and Conditions would include language that the new 2025 tariffs would be handled as a pass through. In late March, E/One started to pay tariffs, with rates rising each week. Effective with shipments starting on May 5, 2025, a tariff surcharge of \$25/ pump (or 1.76% for PSL per pump) was applied and invoiced to recover tariffs paid by E/One over the prior month.

Tariff charges:

- \$25.00 USD per pump shipped (1.76% increase on the pump contractual price to PSL of \$1416.13)
- Invoiced at shipment as a line item after freight called "Tariff Surcharge"
- \$25.00 USD is the result of paid monthly tariffs divided by pumps made in a month (see page 2)
- Paid monthly tariffs are calculated by the latest BLS import rates in effect on day of customs clearance.

This pass-through process will continue monthly until further notice. E/One is not profiting from these surcharges—we're simply recovering actual costs already incurred and paid.

These are uncharted waters for all of us; E/One's commitment to supporting PSL is a top priority. As you may be aware E/One is well above the 55% US content required for all BABA projects. E/One is closer to 90% US content, so while the US content is very high, the direct and indirect cost of non-US components is too much for our company to absorb. Many companies have increased price to cover this additional cost, E/One believes that this extra cost is temporary and could be resolved in months or a few quarters and does not want to jeopardize raising prices for what could be temporary change. Should they go away, the tariff surcharge would go to zero.

Please contact me with any questions on this matter.

Best Regards,

A handwritten signature in blue ink, appearing to read 'Eric LaCoppola'.

Eric LaCoppola  
President



**Breakdown of Tariff's applicable to a handful of E/One Low Cost Country (LCC) sourced parts:**

**+25%** 301 (always been there pre 2025- **not applicable as incremental tariff surcharge expense to PSL**)

**+20%** (Additional China goods tariff established April 2025)

**+25%** (Sec 232 Steel & Al) (Effective 3/12/25)

**+10%** Reciprocal rate (as of 5/14 forward 90 days)- this one has been very volatile:

- 10% from April 5<sup>th</sup> through April 8<sup>th</sup>.
- On April 9<sup>th</sup> it was supposed to be 34% but got updated to 84%.
- On April 10<sup>th</sup> it was increased to 125%.
- On May 14<sup>th</sup> for a period of 90-days it was reduced **to 10%**. Which is subject to change at any time.

**+55% total of incremental tariffs since April 2025.**

The 55% additional tariff translates to \$100- \$110k per month of additional cost to E/One. To recapture this cost E/One is taking a month of production at 200 pumps / day over a 20-production day month to get 4000 pumps. The \$100k/ month tariff charges are divided by 4000 (Pumps made per month) to get \$25/ pump tariff surcharge added on to each pump shipped on the invoice as a separate line item. Should tariffs go away, PSL would not be charged this pump tariff surcharge.

Actual Math for June Tariff surcharge:

May actual new tariff Entries for E/One SSB:					
CBP 7501 Entry #:	Country:	Entry Date:	Duty	Imported Value:	% Duty:
94D-1586666-7	CN	5/18/2025	\$ 33,819	\$ 57,974.00	58.3%
94D-1587050-3	CN	5/31/2025	\$ 74,349	\$ 125,668.00	59.2%
Total for May:			\$ 108,168	\$ 183,642.00	58.9%
Pump production May:					
Day Rate:			211		
Business Days:			19		
Total Pumps to be built:			4009		
Tariff per pump			\$ 27		
June Surcharge per unit (Rounded to nearest \$5):			\$ 25.00		



DEPARTMENT OF HOMELAND SECURITY  
U.S. Customs and Border Protection

OMB APPROVAL NO. 1651-0022  
EXPIRATION DATE 03/31/2025

ENTRY SUMMARY

Summary Status PPLS  
Team EBB

1. Filer Code/Entry Number 94D-1586666-7	2. Entry Type 01 ABI/P	3. Summary Date 05/29/25	4. Surety Number 611	5. Bond Type 8	6. Port Code 4601	7. Entry Date 05/21/2025
8. Importing Carrier TOKYO TRIUMPH (EGLV)	9. Mode Of Transport 11	10. Country of Origin CN	11. Import Date 05/18/2025			
12. B/L or AWB Number EGLV010500234246	13. Manufacturer ID TWVINENT86TAI	14. Exporting Country TW	15. Export Date 04/14/2025			
16. I.T. Number	17. I.T. Date	18. Missing Docs	19. Foreign Port of Lading 57078	20. U.S. Port of Unlading 4601		
21. Location of Goods/G.O. Number EAY8/CODA LOGISTICS, LLC	22. Consignee Number SAME	23. Importer Number 14-150529800	24. Reference Number			
25. Ultimate Consignee Name (Last, First, M.I.) and Address  City State NY Zip			26. Importer of Record Name (Last, First, M.I.) and Address ENVIRONMENT ONE CORPORATION 2773 BALLTOWN RD  City NISKAYUNA State NY Zip 12309			
27 Line No.	28. Description of Merchandise			32. A. Entered Value B. CHGS C. Relationship	33. A. HTSUS Rate B. ADA/CVD Rate C. IRC Rate D. Visa Number	34. Duty and I.R. Tax  Dollars Cents
001	I.T. DATE I.T. NO. MASTER BILL/AWB HOUSE BILL EGLV010500234246 FPSMSNYC25007824  Invoice Number 001/EONE-25008-SHIP CN/HK EO 20% DUTY 9903.01.24 2683 KG  PRD ANY CTRY,EXC 99030126-0134 9903.01.25 0.00 ARTICLE OF CHINA,US NTE 20(F) 9903.88.03 0.00 OTHR,NONMALEABLE CAST IRON ART 7325.10.0080 2682.00 KG 499 MERCHANDISE PROCESSING FEE (MPF) 501 HARBOR MAINTENANCE FEE (HMF)			N  0 C814  0  0  47,174	20%  10%  25%  Free 0.3464% 0.125%	9,434.80  4,717.40  11,793.50  0.00 163.41 58.97
Other Fee Summary (for Block 39) 499 Merchandise Processing Fee \$200.82 501 Harbor Maintenance Fee \$72.47			35. Total Entered Value \$57,974.00 Total Other Fees \$273.29	CBP USE ONLY A. LIQ CODE REASON CODE B. Ascertained Duty C. Ascertained Tax D. Ascertained Other E. Ascertained Total		TOTALS 37. Duty 33818.90 38. Tax 0.00 39. Other 273.29 40. Total 34,092.19
36. DECLARATION OF IMPORTER OF RECORD (OWNER OR PURCHASER) OR AUTHORIZED AGENT I declare that I am the <input type="checkbox"/> Importer of record and that the actual owner, purchaser, or consignee for CBP purposes is as shown above, <input checked="" type="checkbox"/> owner or purchaser or agent thereof. I further declare that the merchandise <input checked="" type="checkbox"/> was obtained pursuant to a purchase or agreement to purchase and that the prices set forth in the invoices are true, or <input type="checkbox"/> was not obtained pursuant to a purchase or agreement to purchase and the statements in the invoices as to value or price are true to the best of my knowledge and belief. I also declare that the statements in the documents herein filed fully disclose to the best of my knowledge and belief the true prices, values, quantities, rebates, drawbacks, fees, commissions, and royalties and are true and correct, and that all goods or services provided to the seller of the merchandise either free or at reduced cost are fully disclosed. I will immediately furnish to the appropriate CBP officer any information showing a different statement of facts.						
41. DECLARANT NAME (LAST, FIRST, M.I.) Spiegel, Joshua		TITLE ATTY-IN-FACT		SIGNATURE		DATE 05/21/2025
42. Broker/Filer Information Name (Last, First, M.I.) and Phone Number TRANS-BORDER GLOBAL FREIGHT SYSTEMS, INC. 2103 ROUTE 9, ROUND LAKE, NY 12151 PHONE: +15187856000 FAX: +15189959058				43. Broker/Importer File Number SSI099725 / Ref: P025762, PK01964		



DEPARTMENT OF HOMELAND SECURITY  
U.S. Customs and Border Protection

ENTRY SUMMARY CONTINUATION SHEET

1. Filer Code/Entry Number 94D-1586666-7							
27	28. Description of Merchandise			32.	33.	34.	
Line No.	29.	30.	31.	A. Entered Value B. CHGS C. Relationship	A. HTSUS Rate B. ADA/CVD Rate C. IRC Rate D. Visa No.	Duty and I.R. Tax	
	A. HTSUS No. B. ADA/CVD No.	A. Gross Weight B. Manifest Qty.	Net Quantity in HTSUS Units			Dollars	Cents
002	CN/HK EO 20% DUTY 9903.01.24	614 KG		0 C186	20%	2,160.00	
	DERIV STL, NT16(M) ALL CTRIES 9903.81.90		0.00	0	25%	2,700.00	
	IEEPA-RECIPROCAL EXCLUSION 232 9903.01.33		0.00	0	Free	0.00	
	ARTICLE OF CHINA,US NTE 20(F) 9903.88.03		0.00	0	25%	2,700.00	
	ARTICLES OF IRON/STEEL:NSPF 7326.90.8688		614.00 KG	10,800	2.9%	313.20	
	499 MERCHANDISE PROCESSING FEE (MPF)				0.3464%	37.41	
	501 HARBOR MAINTENANCE FEE (HMF)				0.125%	13.50	
	Invoice Number 001/EONE-25008-SHIP						
	Invoice Value USD 57,974.40						
	Total Entered Value (Invoice) 57,974.00						



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U.S. Customs and Border Protection

OMB APPROVAL NO. 1651-0022  
EXPIRATION DATE 03/31/2025

ENTRY SUMMARY

Summary Status PPLS  
Team EBB

1. Filer Code/Entry Number 94D-1587050-3	2. Entry Type 01 ABI/P	3. Summary Date 06/09/25	4. Surety Number 611	5. Bond Type 8	6. Port Code 4601	7. Entry Date 05/28/2025
8. Importing Carrier COSCO SHIPPING PEONY (OC	9. Mode Of Transport 11	10. Country of Origin CN	11. Import Date 05/31/2025			
12. B/L or AWB Number OOLU8811111000	13. Manufacturer ID MULTI	14. Exporting Country CN	15. Export Date 05/03/2025			
16. I.T. Number	17. I.T. Date	18. Missing Docs	19. Foreign Port of Lading 57035	20. U.S. Port of Unlading 4601		
21. Location of Goods/G.O. Number F146/STG LOGISTICS, INC.	22. Consignee Number SAME	23. Importer Number 14-150529800	24. Reference Number			
25. Ultimate Consignee Name (Last, First, M.I.) and Address City State NY Zip			26. Importer of Record Name (Last, First, M.I.) and Address ENVIRONMENT ONE CORPORATION 2773 BALLTOWN RD City NISKAYUNA State NY Zip 12309			
27 Line No.	28. Description of Merchandise			32. A. Entered Value B. CHGS C. Relationship	33. A. HTSUS Rate B. ADA/CVD Rate C. IRC Rate D. Visa Number	34. Duty and I.R. Tax Dollars Cents
001	I.T. DATE	I.T. NO.	MASTER BILL/AWB	HOUSE BILL	SUBHOUSE BILL	BILL QTY
			OOLU8811111000	HNLTSHA2540283		5 CS
			OOLU8811111000	HNLTSHA2540310		119 CT
	Invoice Number 001/DK25S01077			N		
	CN/HK EO 20% DUTY			0	20%	15,753.60
	9903.01.24 3802 KG			C627		
MID CNNANDON188NAN						
PRD ANY CTRY,EXC 99030126-0134						
9903.01.25 0.00			0	10%	7,876.80	
ARTICLE OF CHINA,US NTE 20(F)						
9903.88.03 0.00			0	25%	19,692.00	
APPLIANCES OTH,O/STEEL,HAND OP						
8481.80.3090 1600.00 NO			78,768	5.6%	4,411.01	
5774 KG						
5774 KG						
Other Fee Summary (for Block 39)			35. Total Entered Value		CBP USE ONLY	
499 Merchandise Processing Fee \$435.31			\$125,668.00		A. LIQ CODE	
501 Harbor Maintenance Fee \$157.08			Total Other Fees		B. Ascertained Duty	
			\$592.39		37. Duty	
36. DECLARATION OF IMPORTER OF RECORD (OWNER OR PURCHASER) OR AUTHORIZED AGENT					74349.11	
I declare that I am the <input type="checkbox"/> Importer of record and that the actual owner, purchaser, or consignee for CBP purposes is as shown above, <input checked="" type="checkbox"/> owner or purchaser or agent thereof. I further declare that the merchandise <input checked="" type="checkbox"/> was obtained pursuant to a purchase or agreement to purchase and that the prices set forth in the invoices are true, or <input type="checkbox"/> was not obtained pursuant to a purchase or agreement to purchase and the statements in the invoices as to value or price are true to the best of my knowledge and belief. I also declare that the statements in the documents herein filed fully disclose to the best of my knowledge and belief the true prices, values, quantities, rebates, drawbacks, fees, commissions, and royalties and are true and correct, and that all goods or services provided to the seller of the merchandise either free or at reduced cost are fully disclosed. I will immediately furnish to the appropriate CBP officer any information showing a different statement of facts.			REASON CODE		C. Ascertained Tax	
					38. Tax	
					0.00	
41. DECLARANT NAME (LAST, FIRST, M.I.) Spiegel, Joshua			TITLE ATTY-IN-FACT		SIGNATURE DATE 05/28/2025	
42. Broker/Filer Information Name (Last, First, M.I.) and Phone Number TRANS-BORDER GLOBAL FREIGHT SYSTEMS, INC. 2103 ROUTE 9, ROUND LAKE, NY 12151 PHONE: +15187856000 FAX: +15189959058			43. Broker/Importer File Number SSI100067 / Ref: P025664-0005, P025811-00, P025832-0			



DEPARTMENT OF HOMELAND SECURITY  
U.S. Customs and Border Protection

ENTRY SUMMARY CONTINUATION SHEET

1. Filer Code/Entry Number 94D-1587050-3						
27	28. Description of Merchandise			32.	33.	34.
Line No.	29. A. HTSUS No. B. ADA/CVD No.	30. A. Gross Weight B. Manifest Qty.	31. Net Quantity in HTSUS Units	A. Entered Value B. CHGS C. Relationship	A. HTSUS Rate B. ADA/CVD Rate C. IRC Rate D. Visa No.	Duty and I.R. Tax Dollars Cents
002	499 MERCHANDISE PROCESSING FEE (MPF)				0.3464%	272.85
	501 HARBOR MAINTENANCE FEE (HMF)				0.125%	98.46
	CN/HK EO 20% DUTY					
	9903.01.24	192 KG		0	20%	796.80
	MID CNNANDON188NAN			C32		
	DERIV STL, NT16(M) ALL CTRIES					
	9903.81.90		0.00	0	25%	996.00
	IEEPA-RECIPROCAL EXCLUSION 232					
	9903.01.33		0.00	0	Free	0.00
	ARTICLE OF CHINA,US NTE 20(F)					
	9903.88.03		0.00	0	25%	996.00
	PIPE FIT,S.S.FLANGES: OTHER					
	7307.21.5000		192.00 KG	3,984	5.6%	223.10
	499 MERCHANDISE PROCESSING FEE (MPF)				0.3464%	13.80
501 HARBOR MAINTENANCE FEE (HMF)				0.125%	4.98	
Invoice Number 001/DK25S01077						
Invoice Value USD			82,752.00			
Total Entered Value (Invoice)			82,752.00			
003	Invoice Number 002/LFC17338			N		
	CN/HK EO 20% DUTY					
	9903.01.24	1114 KG		0	20%	4,616.20
	MID CNZHELEF220YUE			C184		
	PRD ANY CTRY,EXC 99030126-0134					
	9903.01.25		0.00	0	10%	2,308.10
	ARTICLE OF CHINA,US NTE 20(A)					
	9903.88.01		0.00	0	25%	5,770.25
	SWITCHES F/ELEC CIRCUITS, OTHR					
	8536.50.9065		6272.00 NO	23,081	Free	0.00
499 MERCHANDISE PROCESSING FEE (MPF)				0.3464%	79.95	
501 HARBOR MAINTENANCE FEE (HMF)				0.125%	28.85	
004	CN/HK EO 20% DUTY					
	9903.01.24	957 KG		0	20%	3,967.00
	MID CNZHELEF220YUE			C158		
	PRD ANY CTRY,EXC 99030126-0134					
	9903.01.25		0.00	0	10%	1,983.50
	ARTICLE OF CHINA,US NTE 20(A)					
	9903.88.01		0.00	0	25%	4,958.75
	SWITCHES F/ELEC CIRCUITS, OTHR					
	8536.50.9065		5390.00 NO	19,835	Free	0.00
	499 MERCHANDISE PROCESSING FEE (MPF)				0.3464%	68.71
501 HARBOR MAINTENANCE FEE (HMF)				0.125%	24.79	
Invoice Number 002/LFC17338						
Invoice Value USD			42,916.16			
Total Entered Value (Invoice)			42,916.00			