

Application Form

Profile

Freed _____ Hernandez _____
First Name Last Name

2107 SW Madruga St _____
Home Address

Alfredo Hernandez _____
Suite or Apt

PORT ST LUCIE _____
City

FL _____ 34953 _____
State Postal Code

fredhernandez1958@att.net _____
Email Address

What district do you live in? <http://www.cityofpsl.com/districts> *

District 2

Mobile: (305) 586-1244 _____
Primary Phone Alternate Phone

Retired?

Yes No

Keysight Technologiesm Inc _____ Global Sourcing Manager _____ Logistics and Supply Chain Professional _____
Employer Job Title Occupation

Which Boards would you like to apply for?

Solid Waste Task Force: For Review

Were you nominated or recommended to apply by the Mayor or a Councilmember?

Yes No

Please Agree with the Following Statement

I have read and guarantee that I meet all the requirements for board service.

I Agree

Interests & Experiences

Why are you interested in serving on a board or committee?

I believe that our citizen's expectations and deliverables from our supplier are not aligned. I see neighbors throw our a branch or two and expect a large truck to stop by to pick them up. I see neighbors with extensive landscaping that expect our city to pay for pick up of large amount of maintenance debris. There are ways to reach an amicable expectation that can be met with the costs and objectives we develop. By setting the proper expectations (I.e., a few small branches should be placed in the trash or a set amount of large pick ups per year or season) our supplier can properly meet measured metrics set by the city. I have been involved in community affairs throughout, anywhere I can help. I stay out of the politics.

Why do you think you are qualified to serve on this board or committee?

I have process engineering and facilities sites management. I have led teams from around the world and worked/lived in various countries throughout my career. I have also taught at the undergraduate and master level programs (MDCC, FIU, Univ of Miami). As a leader, I feel I can help come up with a solution that is feasible, cost effective and satisfies the needs of the community.

Brief description of Education & Experience

~ 40 years with Hewlett Packard, Agilent Technologies and Keysight Technologies in various engineering, management and professional roles. I am considered a logistic and supply chain expert in the field having done joint projects with Fed Ex, DHL, and many other companies. I have an undergraduate degree in Industrial Technology and an MBA from University of Miami, FL.

[Resume_FRED_2019.doc.docx](#)

Upload a Resume

Demographics

Ethnicity

Hispanic

Gender

Male

06/11/1958

Date of Birth

Do you now serve on any City Board, Committee or other Governmental Board or Committee? (NOTE: You cannot serve on more than one Board or Committee within the City of Port St. Lucie during the same time period.)

Yes No

Are you a registered voter?

Yes No

How long have you been a City resident?

6 months

Freed Hernandez

Have you attended the City University classes?

Yes No

Are you a United States Citizen?

Yes No

Are you presently employed by the City of Port St. Lucie?

Yes No

Are you a current or former law enforcement officer, other employee* or the spouse or child of one who is exempt from public records disclosure under FS 119.07?

Yes No

Have you ever been convicted of a crime, pled guilty or no contest to a criminal charge, or entered into an agreement setting forth the terms leading to the reduction or dismissal of the charges?

Yes No

Please Agree with the Following Statement

I agree that all of my answers are truthful and accurate to the best of my ability. I understand that if I have falsified any information my application will be withdrawn and I will not be considered for appointment.

I Agree

Alfredo 'Fred' Hernandez
Miami, FL 33157; 305 586 1244 (C)

Fredhernandez1958@att.net

CAREER SUMMARY: Extensive Global Corporation Experience with HP/Agilent Technologies, Inc., including Supply Chain, Logistics, Distribution, Transportation and Facilities/Infrastructure Operations. Have worked and/or lived internationally throughout USA and Latin America as well as India/Asia. Career Results include supplier reduction saving \$29 US million. Efficacy of operations saving \$15 US million savings in LAR Distribution operations, \$14 US million saving in supply chain / transportation review for Mexico to USA, \$12 US million saved spare parts to Brazil, and other examples. Completed an overseas assignment in India resulting in fully functional and compliant operation with over 1200 employees. Extensive experience in supplier development and management.

EXPERIENCE:

Keysight Technologies, Inc., Global Sourcing Manager, Global Trade and Logistics, Information Technology
Feb 2018 – Current

Global Sourcing Programs Manager

- Global Sourcing Freight and Logistics: Review proposals and agreements looking for opportunities in cost savings and run rate reductions. Review for legal or compliance issues. Negotiate contracts, pricing and terms, etc., on all agreements associated with Freight, Logistics and global trade. Improved contracts over \$6 mil per year in total. Currently serving on strategic council dealing with crisis and recovery.
- Global Sourcing IT Infrastructure: Review proposals and agreements looking for opportunities in cost savings and run rate reductions. Review for legal or compliance issues. Negotiate contracts, pricing and terms, etc., on all agreements associated with IT Infrastructure, hardware and support. Improved contracts over \$5 mil per year in total. Currently dealing with numerous contract issues associated with Corona Virus crisis including Force Majeure, service and support changes, and outsourcing strategies.

The Ultimate Umbrella Company, Inc (TUUCI)

May 15- present

Senior Materials Specialist/Business Process Development

- Supply Chain Management/Procurement: Inventory Procurement and Management, Forecast and Demand Planning, Continuous Process Improvement or Development
- Management Mentor: Work to develop young management staff on Business Process Development, Corrective Action Planning, Quality Control & Management, Supply Chain Management Strategy (network versus department myopic)

Agilent Technologies, Inc., CAG Global Trade and Logistics

April 11 – March 15

Global Supply Chain Programs Manager

- Brazil Supply Chain Assessment: Identified issues associated with shipment deliveries, Developed plans presented to executive staff and committees for resolution, Improved delivery from 6-10 days to 2 days and reduced held inventory by \$2 mil US resulting in \$12mil US overall savings
- SAPK Supply Chain Assessment: Identified issues associated with costs and TAT, Met with suppliers to identify solution proposals, Project resulted in \$6 million savings in direct shipment versus shipping to distribution centers.
- Logistics Supplier Manager: Standardization of objectives, goals, metrics and vendor management programs, Ownership for freight spend, program management for key supply chain projects and logistics benchmarking, Supply Chain focus versus logistics improvements resulted in \$2mil/yr. US in freight costs
- Supply Chain Programs Manager; Head of top notch professional project managers with projects ranging from order management tracking to reduction in Defects on Arrival. Transportation Management to Global Inventory Reduction programs. Savings over \$8 mil

Agilent Technologies, Inc., Gurgaon, INDIA

November 09 – April 11

Country Infrastructure Services Manager, India

- Delivered construction project of Manesar site and physically moved employees on to the site, \$40 million dollar project with various aspects of equipment and vendor management, Moved 1200 employees with zero issues, Delivered complete food services solution, compliance, permits, etc., Details upon request
- Transitioned Work Place Services team to appropriate skill & capacity level, Brought in Technical Project, EH&S, Fleet & Trade managers, Developed vendor management programs, Developed and implemented GAP analysis for employees

Fred Hernandez April 2015

- India Employee Fleet Program: Single source vendor with 6 passenger vehicles point to point versus buses, \$2.5million annual budget, Project completed under duress of compliance requirements and corrupt suppliers
- Field Site Services; Various transitions of sites, equipment, and employees, Built R&D labs in Bangalore and Manesar,
- Received Award as **Employee of The Year** for this assignment in India.

Agilent Technologies, Inc.,

March 05 – October 09

Logistics Services and Country Infrastructure Operations Manager, Americas Field Region,

- Infrastructure Operations; Developed project to close or downsize field offices across the Americas, Saved over \$2 million in office efficacy projects plus @ 20% savings in costs for Latin America.
- Americas Fleet Program; Standardization of sales and manager fleet program, Reduced spend~\$850k versus FY08
- Management of Logistics Operations & Global Trade Operations for US, Canada, Puerto Rico, Mexico, and Brazil Sites, including contracts and negotiations, strategic supplier program, Customs interaction and communications
-

Global Trade Operations- Americas Manager

December 01 – March 05

- Strategic program assessment resulting in enhanced relationships with our logistics services partners and business managers (metrics, cost savings opportunities, warehouse closures, outsourcing service review, etc.), Savings well over \$5 million in two years, Metric strategy to ensure *correct* measures in place for efficient and effective programs, Zero Compliance issues, All audits past and no penalties in the Americas, Direct interaction with government officials in Brazil, Mexico, Argentina, USA; Implemented brokerage strategy resulting in a more cost effective and faster TAT; Audit program saved \$250k/yearly; Implemented new strategy resulting in more cost effective and customer friendly programs; Implemented treaty review program resulting in numerous product certifications for program such as NAFTA, EU, & Andean Pact; Implemented Scorecard program with staff, which focuses on "*Moving the needle!*"

ADDITIONAL RELEVANT EXPERIENCE

Agilent Technologies, Inc.,

Logistics Services Manager

- Implemented strategic Supplier Reduction program that *saved* ~\$29 million in freight costs of worldwide distribution in 12 months, also reduced from 1032 logistics suppliers to 10 key providers in 24 months
- Outsourcing Strategy development (including design of transportation network); Identification and implementation of cost opportunities (freight operations, brokerage programs, inventory reduced in the supply chain, US Import operations, inventory driven cost, etc.); Reduced Americas warehouses & DC sites to one major distribution center

Hewlett Packard Company, Miami, FL

Latin America Distribution Operation

- Managed outsourced operations of Distribution Center into Latin America, Implemented enhanced supply chain strategy versus tactical processes; Growth of 30%+ annually, with little or no cost_increases in operation costs, Managed \$50 million in assets and \$17 mil budget, Developed direct customer relationship program with key customers
- Developed outsourced operations in Argentina, Venezuela, Colombia, Chile; Leveraged Mexico Distribution operation services and suppliers, Effective *Customer Driven* metrics with corrective action process improvements

Hewlett Packard Company, San Jose, CA

North America Distribution Operation Personal Computer Division

- Logistics and Distribution Operations Manager, customer delivery network of Americas Distribution (USA, Canada, Mexico); Managed budget of \$14 million, lowest per \$ shipped at HP Company at the time.
- Facilities Manager, Managed the function & operation of ~ 1 million square feet of distribution space & equipment, Facilities in 4 sites, 2 states (CA, NJ), Budget of ~\$5 million
- Process Development Engineering, including first PC production line for HP, automated conveyors and robotic parts delivery, Packaging Engineering (design and development of protective packaging, fragility assessments, cost reductions over \$15 million, DC Process Support, state of the art Distribution Center
- Began as a material handler in warehouse while attending college full time. Promoted in 6 months to Associate Engineer

MILITARY:

United States Army; Quartermaster School, Inventory Management and Control, Honorable Discharge, achieved level E-5, Sargent, Soldier of the Month, Life Time Achievement Award, and Good Conduct Medal.

EDUCATION:

University of Miami, Miami, Florida, *Masters of Business Administration*, International Business

San Jose State University, San Jose, California, *Bachelors of Science*, Industrial Technology, Packaging Engineering

TEACHING and TRAINER

Adjunct Professor, Supply Chain Mgmt. and Logistics: Florida International University; Masters of International Business Program, Professor of the year 3 times, **University of Miami, Miami Dade College Continuing Education**, Logistics Mgmt.

In company classes taught include:

Supply Chain Mgmt., Decision Analysis and Risk Management, Situational Negotiation Skills, Project Management, People Management Skills

Seminars as a speaker and trainer include:

Panama City, Panama, Topic: Physical Requirements in a Flexible Supply Chain

Lima, Peru; Topic: Outsource Management in Latin America

Security in your Supply Chain, Managing your Supplier with a Contract, Distribution in Latin America.

Extra-Curricular

Innovation Program lead for 4 years, South Florida CSCMP, Board of Directors; MACLA, San Jose, CA, KIWANIS, Nominated for United Way Humanitarian Award, Mentor for Key Club, Yerba Buena High School, San Jose, Led mentorship program Agilent Technologies, Inc., HP Contributions Committee, Keysight Mentorship Program. Serving as volunteer at Miami Dade Food Bank