

**Axon Enterprise, Inc.**  
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**Q-433517-44872.699KB**

Issued: 11/07/2022

Quote Expiration: 11/30/2022

Estimated Contract Start Date: 12/15/2022

Account Number: 110487

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
121 SW Port St Lucie Blvd 121 SW Port St Lucie Blvd Port Saint Lucie, FL 34984-5042 USA	Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie, FL 34984-5042 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Boyle Phone: Email: kboyle@axon.com Fax:	Martin Ghobrial Phone: 772-323-4012 Email: mghobrial@cityofpsl.com Fax:

## Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$337,404.12</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$337,404.12</b>

## Discount Summary

Average Savings Per Year	\$0.00
<b>TOTAL SAVINGS</b>	<b>\$0.00</b>

## Payment Summary

Date	Subtotal	Tax	Total
Nov 2022	\$147,039.98	\$0.00	\$147,039.98
Nov 2023	\$47,591.01	\$0.00	\$47,591.01
Nov 2024	\$47,591.01	\$0.00	\$47,591.01
Nov 2025	\$47,591.01	\$0.00	\$47,591.01
Nov 2026	\$47,591.11	\$0.00	\$47,591.11
<b>Total</b>	<b>\$337,404.12</b>	<b>\$0.00</b>	<b>\$337,404.12</b>

Quote Unbundled Price:	\$337,404.12
Quote List Price:	\$337,404.12
Quote Subtotal:	\$337,404.12

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Hardware</b>									
100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6			\$299.00	\$299.00	\$1,794.00	\$0.00	\$1,794.00
100714	SKYDIO CAREENTERPRISESAFEVEHICLEUPGRADE COLOR/THERMAL3YR(NA)	6			\$2,499.00	\$2,499.00	\$14,994.00	\$0.00	\$14,994.00
100713	SKYDIO ASSURED FUTURE EQUIPMENT - ADDITIONAL BATTERY	12			\$369.00	\$369.00	\$4,428.00	\$0.00	\$4,428.00
100711	SKYDIO ASSURED FUTURE EQUIPMENT - X2E COLOR/THERMAL	6			\$14,799.00	\$14,799.00	\$88,794.00	\$0.00	\$88,794.00
100639	AXON AIR, SKYDIOCAREENTERPRISE X2E 5GHZ COLOR/THERMAL 3YR NA	6			\$2,499.00	\$2,499.00	\$14,994.00	\$0.00	\$14,994.00
12224	AXON AIR, SKYDIO X2 BATTERY	12			\$369.00	\$369.00	\$4,428.00	\$0.00	\$4,428.00
12221	AXON AIR, SKYDIO X2E STARTER KIT (5GHz, COLOR/THERMAL)	6			\$14,499.00	\$14,499.00	\$86,994.00	\$0.00	\$86,994.00
12230	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR X2E (1YR TERM)	6	60		\$166.58	\$166.58	\$59,968.80	\$0.00	\$59,968.80
100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6			\$299.00	\$299.00	\$1,794.00	\$0.00	\$1,794.00
100378	AXON AIR, SKYDIO 2+ BATTERY	6			\$115.00	\$115.00	\$690.00	\$0.00	\$690.00
100406	AXON AIR, SKYDIO 2/2+ PROPELLERS	12			\$29.00	\$29.00	\$348.00	\$0.00	\$348.00
100377	AXON AIR, SKYDIO 2+ ENTERPRISE KIT (HARDWARE), NORTH AMERICA	6			\$1,950.00	\$1,950.00	\$11,700.00	\$0.00	\$11,700.00
<b>A la Carte Software</b>									
100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6			\$300.00	\$300.00	\$1,800.00	\$0.00	\$1,800.00
100551	AXON AIR, PROGRAM MANAGEMENT FOR SKYDIO DRONES	12	60		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6			\$300.00	\$300.00	\$1,800.00	\$0.00	\$1,800.00
100464	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR S2+	6	36		\$62.41	\$62.41	\$13,480.56	\$0.00	\$13,480.56
100462	AXON AIR, SKYDIO 3D SCAN FOR S2+	1	36		\$249.91	\$249.91	\$8,996.76	\$0.00	\$8,996.76
<b>A la Carte Services</b>									
100454	AXON AIR, SKYDIO X2D IN-PERSON TRAINING	2			\$7,800.00	\$7,800.00	\$15,600.00	\$0.00	\$15,600.00
<b>A la Carte Warranties</b>									
100448	AXON AIR, SKYDIO CARE ENTERPRISE	6			\$800.00	\$800.00	\$4,800.00	\$0.00	\$4,800.00
<b>Total</b>							<b>\$337,404.12</b>	<b>\$0.00</b>	<b>\$337,404.12</b>



## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
A la Carte	100377	AXON AIR, SKYDIO 2+ ENTERPRISE KIT (HARDWARE), NORTH AMERICA	6	11/15/2022
A la Carte	100378	AXON AIR, SKYDIO 2+ BATTERY	6	11/15/2022
A la Carte	100406	AXON AIR, SKYDIO 2/2+ PROPELLERS	12	11/15/2022
A la Carte	100639	AXON AIR, SKYDIO CARE ENTERPRISE X2E 5GHZ COLOR/THERMAL 3YR NA	6	11/15/2022
A la Carte	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	11/15/2022
A la Carte	12221	AXON AIR, SKYDIO X2E STARTER KIT (5GHz, COLOR/THERMAL)	6	11/15/2022
A la Carte	12224	AXON AIR, SKYDIO X2 BATTERY	12	11/15/2022
A la Carte	12230	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR X2E (1YR TERM)	6	11/15/2022
A la Carte	100711	SKYDIO ASSURED FUTURE EQUIPMENT - X2E COLOR/THERMAL	6	11/15/2025
A la Carte	100713	SKYDIO ASSURED FUTURE EQUIPMENT - ADDITIONAL BATTERY	12	11/15/2025
A la Carte	100714	SKYDIO CARE ENTERPRISE SAFE VEHICLE UPGRADE COLOR/THERMAL 3YR (NA)	6	11/15/2025
A la Carte	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	11/15/2025

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100462	AXON AIR, SKYDIO 3D SCAN FOR S2+	1	12/15/2022	12/14/2025
A la Carte	100464	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR S2+	6	12/15/2022	12/14/2025
A la Carte	100551	AXON AIR, PROGRAM MANAGEMENT FOR SKYDIO DRONES	12	12/15/2022	12/14/2027
A la Carte	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	12/15/2022	12/14/2027
A la Carte	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	12/15/2022	12/14/2027

### Services

Bundle	Item	Description	QTY
A la Carte	100454	AXON AIR, SKYDIO X2D IN-PERSON TRAINING	2

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100448	AXON AIR, SKYDIO CARE ENTERPRISE	6	12/15/2022	12/14/2027

## Payment Details

### Nov 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100377	AXON AIR, SKYDIO 2+ ENTERPRISE KIT (HARDWARE), NORTH AMERICA	6	\$5,098.83	\$0.00	\$5,098.83
Year 1	100378	AXON AIR, SKYDIO 2+ BATTERY	6	\$300.70	\$0.00	\$300.70
Year 1	100406	AXON AIR, SKYDIO 2/2+ PROPELLERS	12	\$151.66	\$0.00	\$151.66
Year 1	100448	AXON AIR, SKYDIO CARE ENTERPRISE	6	\$2,091.83	\$0.00	\$2,091.83
Year 1	100454	AXON AIR, SKYDIO X2D IN-PERSON TRAINING	2	\$6,798.45	\$0.00	\$6,798.45
Year 1	100462	AXON AIR, SKYDIO 3D SCAN FOR S2+	1	\$3,920.77	\$0.00	\$3,920.77
Year 1	100464	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR S2+	6	\$5,874.80	\$0.00	\$5,874.80
Year 1	100551	AXON AIR, PROGRAM MANAGEMENT FOR SKYDIO DRONES	12	\$0.00	\$0.00	\$0.00
Year 1	100639	AXON AIR, SKYDIOCAREENTERPRISE X2E 5GHZ COLOR/THERMAL 3YR NA	6	\$6,534.35	\$0.00	\$6,534.35
Year 1	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$784.44	\$0.00	\$784.44
Year 1	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$784.44	\$0.00	\$784.44
Year 1	100711	SKYDIO ASSURED FUTURE EQUIPMENT - X2E COLOR/THERMAL	6	\$38,696.23	\$0.00	\$38,696.23
Year 1	100713	SKYDIO ASSURED FUTURE EQUIPMENT - ADDITIONAL BATTERY	12	\$1,929.71	\$0.00	\$1,929.71
Year 1	100714	SKYDIO CAREENTERPRISESAFEVEHICLEUPGRADE COLOR/THERMAL3YR(NA)	6	\$6,534.35	\$0.00	\$6,534.35
Year 1	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$781.82	\$0.00	\$781.82
Year 1	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$781.82	\$0.00	\$781.82
Year 1	12221	AXON AIR, SKYDIO X2E STARTER KIT (5GHz, COLOR/THERMAL)	6	\$37,911.80	\$0.00	\$37,911.80
Year 1	12224	AXON AIR, SKYDIO X2 BATTERY	12	\$1,929.71	\$0.00	\$1,929.71
Year 1	12230	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR X2E (1YR TERM)	6	\$26,134.27	\$0.00	\$26,134.27
<b>Total</b>				<b>\$147,039.98</b>	<b>\$0.00</b>	<b>\$147,039.98</b>

### Nov 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100377	AXON AIR, SKYDIO 2+ ENTERPRISE KIT (HARDWARE), NORTH AMERICA	6	\$1,650.29	\$0.00	\$1,650.29
Year 2	100378	AXON AIR, SKYDIO 2+ BATTERY	6	\$97.32	\$0.00	\$97.32
Year 2	100406	AXON AIR, SKYDIO 2/2+ PROPELLERS	12	\$49.09	\$0.00	\$49.09
Year 2	100448	AXON AIR, SKYDIO CARE ENTERPRISE	6	\$677.04	\$0.00	\$677.04
Year 2	100454	AXON AIR, SKYDIO X2D IN-PERSON TRAINING	2	\$2,200.39	\$0.00	\$2,200.39
Year 2	100462	AXON AIR, SKYDIO 3D SCAN FOR S2+	1	\$1,269.00	\$0.00	\$1,269.00
Year 2	100464	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR S2+	6	\$1,901.44	\$0.00	\$1,901.44
Year 2	100551	AXON AIR, PROGRAM MANAGEMENT FOR SKYDIO DRONES	12	\$0.00	\$0.00	\$0.00
Year 2	100639	AXON AIR, SKYDIOCAREENTERPRISE X2E 5GHZ COLOR/THERMAL 3YR NA	6	\$2,114.91	\$0.00	\$2,114.91
Year 2	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$253.89	\$0.00	\$253.89
Year 2	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$253.89	\$0.00	\$253.89
Year 2	100711	SKYDIO ASSURED FUTURE EQUIPMENT - X2E COLOR/THERMAL	6	\$12,524.44	\$0.00	\$12,524.44
Year 2	100713	SKYDIO ASSURED FUTURE EQUIPMENT - ADDITIONAL BATTERY	12	\$624.57	\$0.00	\$624.57
Year 2	100714	SKYDIO CAREENTERPRISESAFEVEHICLEUPGRADE COLOR/THERMAL3YR(NA)	6	\$2,114.91	\$0.00	\$2,114.91
Year 2	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$253.04	\$0.00	\$253.04
Year 2	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$253.04	\$0.00	\$253.04
Year 2	12221	AXON AIR, SKYDIO X2E STARTER KIT (5GHz, COLOR/THERMAL)	6	\$12,270.55	\$0.00	\$12,270.55



**Nov 2023**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	12224	AXON AIR, SKYDIO X2 BATTERY	12	\$624.57	\$0.00	\$624.57
Year 2	12230	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR X2E (1YR TERM)	6	\$8,458.63	\$0.00	\$8,458.63
<b>Total</b>				<b>\$47,591.01</b>	<b>\$0.00</b>	<b>\$47,591.01</b>

**Nov 2024**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100377	AXON AIR, SKYDIO 2+ ENTERPRISE KIT (HARDWARE), NORTH AMERICA	6	\$1,650.29	\$0.00	\$1,650.29
Year 3	100378	AXON AIR, SKYDIO 2+ BATTERY	6	\$97.32	\$0.00	\$97.32
Year 3	100406	AXON AIR, SKYDIO 2/2+ PROPELLERS	12	\$49.09	\$0.00	\$49.09
Year 3	100448	AXON AIR, SKYDIO CARE ENTERPRISE	6	\$677.04	\$0.00	\$677.04
Year 3	100454	AXON AIR, SKYDIO X2D IN-PERSON TRAINING	2	\$2,200.39	\$0.00	\$2,200.39
Year 3	100462	AXON AIR, SKYDIO 3D SCAN FOR S2+	1	\$1,269.00	\$0.00	\$1,269.00
Year 3	100464	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR S2+	6	\$1,901.44	\$0.00	\$1,901.44
Year 3	100551	AXON AIR, PROGRAM MANAGEMENT FOR SKYDIO DRONES	12	\$0.00	\$0.00	\$0.00
Year 3	100639	AXON AIR, SKYDIO CARE ENTERPRISE X2E 5GHZ COLOR/THERMAL 3YR NA	6	\$2,114.91	\$0.00	\$2,114.91
Year 3	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$253.89	\$0.00	\$253.89
Year 3	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$253.89	\$0.00	\$253.89
Year 3	100711	SKYDIO ASSURED FUTURE EQUIPMENT - X2E COLOR/THERMAL	6	\$12,524.44	\$0.00	\$12,524.44
Year 3	100713	SKYDIO ASSURED FUTURE EQUIPMENT - ADDITIONAL BATTERY	12	\$624.57	\$0.00	\$624.57
Year 3	100714	SKYDIO CARE ENTERPRISE SAFE VEHICLE UPGRADE COLOR/THERMAL 3YR (NA)	6	\$2,114.91	\$0.00	\$2,114.91
Year 3	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$253.04	\$0.00	\$253.04
Year 3	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$253.04	\$0.00	\$253.04
Year 3	12221	AXON AIR, SKYDIO X2E STARTER KIT (5GHz, COLOR/THERMAL)	6	\$12,270.55	\$0.00	\$12,270.55
Year 3	12224	AXON AIR, SKYDIO X2 BATTERY	12	\$624.57	\$0.00	\$624.57
Year 3	12230	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR X2E (1YR TERM)	6	\$8,458.63	\$0.00	\$8,458.63
<b>Total</b>				<b>\$47,591.01</b>	<b>\$0.00</b>	<b>\$47,591.01</b>

**Nov 2025**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100377	AXON AIR, SKYDIO 2+ ENTERPRISE KIT (HARDWARE), NORTH AMERICA	6	\$1,650.29	\$0.00	\$1,650.29
Year 4	100378	AXON AIR, SKYDIO 2+ BATTERY	6	\$97.32	\$0.00	\$97.32
Year 4	100406	AXON AIR, SKYDIO 2/2+ PROPELLERS	12	\$49.09	\$0.00	\$49.09
Year 4	100448	AXON AIR, SKYDIO CARE ENTERPRISE	6	\$677.04	\$0.00	\$677.04
Year 4	100454	AXON AIR, SKYDIO X2D IN-PERSON TRAINING	2	\$2,200.39	\$0.00	\$2,200.39
Year 4	100462	AXON AIR, SKYDIO 3D SCAN FOR S2+	1	\$1,269.00	\$0.00	\$1,269.00
Year 4	100464	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR S2+	6	\$1,901.44	\$0.00	\$1,901.44
Year 4	100551	AXON AIR, PROGRAM MANAGEMENT FOR SKYDIO DRONES	12	\$0.00	\$0.00	\$0.00
Year 4	100639	AXON AIR, SKYDIO CARE ENTERPRISE X2E 5GHZ COLOR/THERMAL 3YR NA	6	\$2,114.91	\$0.00	\$2,114.91
Year 4	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$253.89	\$0.00	\$253.89
Year 4	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$253.89	\$0.00	\$253.89
Year 4	100711	SKYDIO ASSURED FUTURE EQUIPMENT - X2E COLOR/THERMAL	6	\$12,524.44	\$0.00	\$12,524.44
Year 4	100713	SKYDIO ASSURED FUTURE EQUIPMENT - ADDITIONAL BATTERY	12	\$624.57	\$0.00	\$624.57
Year 4	100714	SKYDIO CARE ENTERPRISE SAFE VEHICLE UPGRADE COLOR/THERMAL 3YR (NA)	6	\$2,114.91	\$0.00	\$2,114.91



Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$253.04	\$0.00	\$253.04
Year 4	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$253.04	\$0.00	\$253.04
Year 4	12221	AXON AIR, SKYDIO X2E STARTER KIT (5GHz, COLOR/THERMAL)	6	\$12,270.55	\$0.00	\$12,270.55
Year 4	12224	AXON AIR, SKYDIO X2 BATTERY	12	\$624.57	\$0.00	\$624.57
Year 4	12230	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR X2E (1YR TERM)	6	\$8,458.63	\$0.00	\$8,458.63
<b>Total</b>				<b>\$47,591.01</b>	<b>\$0.00</b>	<b>\$47,591.01</b>

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100377	AXON AIR, SKYDIO 2+ ENTERPRISE KIT (HARDWARE), NORTH AMERICA	6	\$1,650.30	\$0.00	\$1,650.30
Year 5	100378	AXON AIR, SKYDIO 2+ BATTERY	6	\$97.34	\$0.00	\$97.34
Year 5	100406	AXON AIR, SKYDIO 2/2+ PROPELLERS	12	\$49.07	\$0.00	\$49.07
Year 5	100448	AXON AIR, SKYDIO CARE ENTERPRISE	6	\$677.05	\$0.00	\$677.05
Year 5	100454	AXON AIR, SKYDIO X2D IN-PERSON TRAINING	2	\$2,200.38	\$0.00	\$2,200.38
Year 5	100462	AXON AIR, SKYDIO 3D SCAN FOR S2+	1	\$1,268.99	\$0.00	\$1,268.99
Year 5	100464	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR S2+	6	\$1,901.44	\$0.00	\$1,901.44
Year 5	100551	AXON AIR, PROGRAM MANAGEMENT FOR SKYDIO DRONES	12	\$0.00	\$0.00	\$0.00
Year 5	100639	AXON AIR, SKYDIO CARE ENTERPRISE X2E 5GHZ COLOR/THERMAL 3YR NA	6	\$2,114.92	\$0.00	\$2,114.92
Year 5	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$253.89	\$0.00	\$253.89
Year 5	100649	AXON AIR, SKYDIO ACADEMY ONLINE - ALL ACCESS (1-YEAR)	6	\$253.89	\$0.00	\$253.89
Year 5	100711	SKYDIO ASSURED FUTURE EQUIPMENT - X2E COLOR/THERMAL	6	\$12,524.45	\$0.00	\$12,524.45
Year 5	100713	SKYDIO ASSURED FUTURE EQUIPMENT - ADDITIONAL BATTERY	12	\$624.58	\$0.00	\$624.58
Year 5	100714	SKYDIO CARE ENTERPRISE SAFE VEHICLE UPGRADE COLOR/THERMAL 3YR (NA)	6	\$2,114.92	\$0.00	\$2,114.92
Year 5	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$253.06	\$0.00	\$253.06
Year 5	100718	SPARES PLAN FOR OPERATOR-LAUNCHED X2E DRONES	6	\$253.06	\$0.00	\$253.06
Year 5	12221	AXON AIR, SKYDIO X2E STARTER KIT (5GHz, COLOR/THERMAL)	6	\$12,270.55	\$0.00	\$12,270.55
Year 5	12224	AXON AIR, SKYDIO X2 BATTERY	12	\$624.58	\$0.00	\$624.58
Year 5	12230	AXON AIR, SKYDIO AUTONOMY ENTERPRISE FOR X2E (1YR TERM)	6	\$8,458.64	\$0.00	\$8,458.64
<b>Total</b>				<b>\$47,591.11</b>	<b>\$0.00</b>	<b>\$47,591.11</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract Sourcewell Contract #010720-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

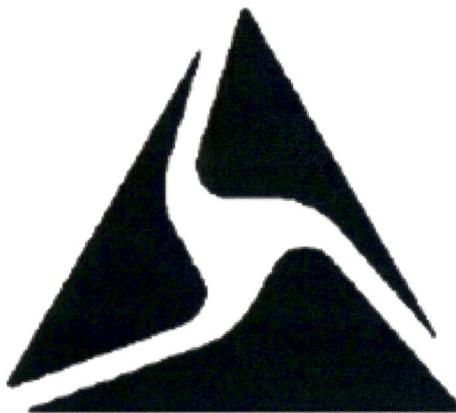
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Signature

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Date Signed

11/7/2022





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Skydio is only available for sale in the United States and Canada. Shipping, taxes, and discount codes calculated at checkout.