

MEMORANDUM

DATE: June, 23, 2022

TO: ****ORIGINAL****
CITY CLERK

FROM: Michelle Fentress
Procurement Management Department

SUBJECT: Record Retention

CONTRACT: #20150096
CONTRACT TITLE: Preventive Maintenance & Emergency Repairs to
Blackwell, Tiffany and Calais Pump Stations

VENDOR NAME: MWI Rental Vero Beach
VENDOR ADDRESS: 7775 SW 9th Street
CITY & STATE: Vero Beach, FL 32968

APPROVED BY COUNCIL: JULY 27, 2015
-7.m) WAIVER OF BID, PER CHAPTER 35.04(c), FOR GOOD CAUSE
SHOWN, PREVENTATIVE MAINTENANCE & EMERGENCY REPAIRS TO
BLACKWELL, TIFFANY, AND CALAIS PUMP STATIONS TO INCLUDE
RENTAL FEES FOR VARIOUS SIZE PUMPS, MWI, INC., #20150096,
\$60,000 BUDGETED FOR SERVICES AS NEEDED, CONTRACT PERIOD
WILL BE CONTINUING UNTIL AMENDED OR CANCELLED

CONTRACT TERM: BEGINNING 08/03/15 and shall continue until amended or
canceled by mutual agreement of both parties. The Contract will automatically
renew each year provided both parties are in agreement and there are no changes
to the terms and conditions.

AMENDMENT #1 – This amendment is for a price increase.

Please see the attached for (1) original contract for your records

MP



CONTRACT AMENDMENT

This amendment by and between the Contractor and the City as defined below shall be effective as of the date this Amendment is fully executed.

Contractor's Full Legal Name:	MWI Rental Vero Beach
Solicitation No./Event ID:	20150096
Solicitation Title/Event Name:	Preventative Maintenance & Emergency Repairs to Blackwell, Tiffany and Calais Pump Stations
Contract Award Date:	07/24/2015
Initial Current Contract Term:	08/03/2015 until amended or canceled by mutual agreement of both parties
Current Contract Expiration Date:	08/03/2022
Requested Contract Expiration Date:	N/A
Initial Contract Amount:	\$60,000
Current Contract Amended Amount:	N/A
Requested Financial Change Amount:	\$90,000
New Contract Amount:	\$150,000
Amendment No.:	1
Amendment Type:	Increase of Commodities

WHEREAS, the Contract is in effect through the Current Contract Term as defined above; and

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties do hereby agree as follows:

1. **COMPENSATION.** Per Section II – Time of Performance & Section III – Compensation in the original contract (page 2 of 20), a price adjustment will be considered at the time of renewal only. Pricing will be effective starting August 3, 2022, and will be as follows:

Replace all seals
 Replace all gaskets and related hardware
 Re-balance impeller
 Replace all lubricants
 Service the right-angle gear head
 Sand blast and epoxy coat the pump
 Shop labor eight (8) hours repair cracks as needed
 Price: Standard eighteen (18) inch \$ 14,240.00
 Price: Standard twenty-four (24) inch \$ 15,600.00
 Price: Standard thirty (30) and thirty-six (36) inch \$ 17,360.00
 Price: Standard forty-two (42) inch \$ 19,120.00
 Price: Standard forty-eight (48) inch \$ 20,720.00

Emergency Response and repair to be billed @ \$150.00 per man hours
 Dive Inspection (including report) – 2 men @ \$250.00 per hour
 If material is to be provided, fabrication of material will be at cost plus 10% markup.

Pump Rentals:

	Daily Rental Rate	Weekly Rental Rate	Monthly Rental Rate
--	-------------------	--------------------	---------------------

Hydraulic Submersible Trash Pumps:

4" Hydraulic Pump	\$ 152.78	\$ 458.33	\$ 1,375.00
6" Hydraulic Pump	\$ 201.67	\$ 605.00	\$ 1,815.00
8" Hydraulic Pump	\$ 238.33	\$ 715.00	\$ 2,145.00
10" Hydraulic Pump	\$ 305.56	\$ 916.67	\$ 2,750.00
12" Hydraulic Pump	\$ 427.78	\$ 1,283.33	\$ 3,850.00
Additional 50 foot set of hydraulic hoses	\$ 16.67	\$ 50.00	\$ 150.00

Note: Rental rate includes pump head, 50 feet set of hydraulic hoses, and diesel drive unit

Centrifugal Primerite Trash Pump

4" Centrifugal Primerite Pump	\$ 158.89	\$ 476.67	\$ 1,430.00
6" Centrifugal Primerite Pump	\$ 220.00	\$ 660.00	\$ 1,980.00
8" Centrifugal Primerite Pump	\$ 275.00	\$ 825.00	\$ 2,475.00
12" Centrifugal Primerite Pump	\$ 519.44	\$ 1,558.33	\$ 4,675.00
Additional charge for pump with silent box	\$ 33.33	\$ 100.00	\$ 300.00

Note: Rental rate includes pump, 20 feet of suction hose with screen, and 50 feet of discharge hose

Positive Rotoflo Pumps (Well Point Pump/Sock Pump)

6" Rotoflo Pump	\$ 177.22	\$ 531.67	\$ 1,595.00
8" Rotoflo Pump	\$ 226.11	\$ 678.33	\$ 2,035.00
10" Rotoflo Pump	\$ 256.67	\$ 770.00	\$ 2,310.00
12" Rotoflo Pump	\$ 323.89	\$ 971.67	\$ 2,915.00
Additional charge for pump with silent box	\$ 33.33	\$ 100.00	\$ 300.00

Note: Rental rate includes pump set up for 8" or 6" header and 50 feet of discharge hose

Lay Flat Hose

4" camlock on bauer lay flat hose	\$ 9.17	\$ 27.50	\$ 82.50
6" camlock on bauer lay flat hose	\$ 16.50	\$ 49.50	\$ 148.50
8" bauer lay flat hose	\$ 22.00	\$ 66.00	\$ 198.00

Hydraflo Pumps

HAC 312 12" pump	\$ 347.72	\$ 1,043.17	\$ 3,129.50
HAC 320 20" pump	\$ 562.83	\$ 1,688.50	\$ 5,065.50
HAC 324 24" pump	\$ 886.11	\$ 2,658.33	\$ 7,975.00
HAC 330 30" pump	\$ 1,038.89	\$ 3,116.67	\$ 9,350.00
HAC 342 42" pump	\$ 1,833.33	\$ 5,500.00	\$ 16,500.00

Note: Drive units for 30" and 42" pumps do not have fuel tanks.

Flanged Steel Pipe

12" pipe per foot	\$ 0.67	\$ 2.00	\$ 6.00
24" pipe per foot	\$ 1.33	\$ 4.00	\$ 12.00
30" pipe per foot	\$ 2.20	\$ 6.60	\$ 19.80
42" pipe per foot	\$ 3.06	\$ 9.17	\$ 27.50

Flanged Steel 90 Degree Elbow

12" steel elbow	\$ 6.11	\$ 18.33	\$ 55.00
24" steel elbow	\$ 11.61	\$ 34.83	\$ 104.50
30" steel elbow	\$ 13.44	\$ 40.33	\$ 121.00
42" steel elbow	\$ 26.67	\$ 80.00	\$ 240.00

Flanged Steel 45 Degree Elbow

12" steel elbow	\$ 5.50	\$ 16.50	\$ 49.50
24" steel elbow	\$ 9.78	\$ 29.33	\$ 88.00
30" steel elbow	\$ 11.61	\$ 34.83	\$ 104.50
42" steel elbow	\$ 26.67	\$ 80.00	\$ 240.00

External Fuel Tank for Large Drive Units

500 Gallon Tank	\$ 30.56	\$ 91.67	\$ 275.00
-----------------	----------	----------	-----------

2. **SUCCESSORS AND ASSIGNS.** This Amendment shall be binding upon and inure to the benefit of the successors and permitted assigns of the parties hereto.
3. **ENTIRE AGREEMENT.** Except as expressly modified by this Amendment, the contract shall be and remain in full force and effect in accordance with its terms and shall constitute the legal, valid, binding and enforceable obligations to the parties. This Amendment and the contract (including any written amendments thereto), collectively, are the complete agreement of the parties and supersede any prior agreements or representations, whether oral or written, with respect thereto.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed by their authorized representatives.

CONTRACTOR

Contractor's Full Legal Name: (PLEASE TYPE OR PRINT)	MWI CORP.
Authorized Signature:	<i>Joe Hathcock</i>
Printed Name and Title of Person Signing:	Joe Hathcock - Branch Manager
Date:	6-23-22
Company Address:	7775 9 th St SW Vero beach 32968

THE CITY OF PORT ST. LUCIE

Authorized Signature:	<i>Caroline Sturgis</i>
Printed Name and Title of Person Signing:	Caroline Sturgis, Director, Office of Management & Budget, and Procurement
Date:	9/15/2022
City Address:	121 S.W. Port St. Lucie Blvd., Port St. Lucie, FL 34984



August 10, 2022
PSL
John Dunton
2656 SE Blackwell Drive
Port St. Lucie, Florida 34952

Dear John,

This letter is to inform you of a price increase for all MWI products. This is based on the following vendor increases:

1. Diesel Engines costs have increased by over 20% in the last 3 years. Quotes are only valid for 60 days. Delivery times are 6-9 months
2. Raw materials such as steel, bearing, seals, etc. – Steel products have increased by over 35% in the last 2 years. Stainless steel has increased by 45%. Bearings not only have increased in price but the delivery has increased to 5-6 months.
3. Hydraulic pumps and motors have increased over 35% in the last 3 years. Delivery times are 14 weeks for pumps and over 45 weeks for motors.
4. Labor prices- Labor costs in our industry, like the rest of the nation, have increased over 25% in the last year alone. Finding and retaining people is a struggle. MWI has increased its benefit packages to compete with other companies in similar fields.
5. Electric motors partials for our Submersible electric pump are now a 6-7 months delivery. Prices have increased by “only” 15-20% in the last 2 years.
6. PSL is using pricing from 2008. We never increased pricing when we renewed our emergency contract.

As the economy rebounds from COVID and inflationary issues, MWI is striving to inform our customers of changes as they take place.

Hopefully we will be back to more “normal” deliveries and prices will stabilize in the near future.

Please call or email if you have any questions or concerns

Sincerely,

Tom Hyde

MWI Rental Main Office
208 N.W. 1st Street Deerfield Beach, FL 33441
Phone: (954) 427-2206 Fax: (954) 426-2009

MWI Rental Tampa
7905 Baseline Court Tampa, FL 33637
Phone: (813) 899-2863 Fax: (813) 899-2862

MWI Rental Fort Myers
4945 Kim Lane NE Fort Myers, FL 33905
Phone: (239) 337-4747 Fax: (239) 337-1331

MWI Rental Orlando
9337 Bachman Road Orlando, FL 32824
Phone: (407) 854-3378 Fax: (407) 854-3376

MWI Rental Vero Beach
7775 S.W. 9th St. (Oslo Rd.) Vero Beach, FL 32968
Phone: (772) 770-0004 Fax: (772) 770-1096

MWI Rental Jacksonville
11000 Blasius Road Jacksonville, FL 32226
Phone: (904) 425-6741 Fax: (904) 425-6744