



City of Port St. Lucie  
eBid #20230049: Swale Line Maintenance-  
Area A&B





City of Port St. Lucie  
Purchasing Department

eBid #20230049: Swale Line Maintenance- Area A & B

Thank you for the opportunity to submit the attached response. We have carefully reviewed the invitation and believe we are the choice to ensure your entire maintenance contract specifications will be met in a timely and professional manner.

Founded in 1987, our full-service landscape company is built upon commitment to our clients and a dedication to quality performance. This means we spare no effort in meeting your needs and requirements - from site preparation, to irrigation installation and maintenance, landscape design and installation, pest control and fertilization and complete landscape management.

Our employees are competent professionals and very experienced in the scope of this project. They are skilled in all aspects of landscaping services and trained in safety practices.

Aero Groundtek employs approximately 200 employees at the present time. Beyond being a drug-free workplace, we are also a tobacco-free workplace. All of our employees complete a thorough background check prior to employment. We also have a schedule of weekly and monthly safety meetings. All employees are uniformed and easily recognizable.

Aero Groundtek has in place a fully skilled and experienced management team. This is supported and assisted by an exceptional staff which carries out the proper and safe execution of the contract services required under our contracts. It is Aero Groundtek's experience that has enabled us to provide constant, reliable, dedicated efforts which results in the achievement of continued client satisfaction.

Thank you,

*Sergio Pizzo*

Sergio Pizzo, Director of Business Development



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# ADDENDUM #1

## CONTRACTOR'S GENERAL INFORMATION WORK SHEET eBID #20230049

It is understood and agreed that the following information is to be used by the City to determine the qualifications of prospective Contractor to perform the work required. The Contractor waives any claim against the City that might arise with respect to any decision concerning the qualifications of the Contractor.

The undersigned attests to the truth and accuracy of all statements made on this questionnaire. Also, the undersigned hereby authorizes any public official, Engineer, Surety, bank, material or equipment manufacturer, or distributor, or any person, firm or corporation to furnish the City any pertinent information requested by the City deemed necessary to verify the information on this questionnaire.

Dated at Ocee, this 7 day of 10, 2023  
(Location)

Name of Organization/Contractor: Aero Groundte LLC

By: Sergio Piro Director of Marine Development  
Name and Title

1. Corporation, Partnership, Joint Venture, Individual or other? Limited Liability Company

2. Firm's name and main office address, telephone, and fax numbers

Name: Aero Groundte LLC  
Address: Maguire Rd  
Ocee FL  
Telephone Number: 904-333-3333  
Fax Number: 904-333-3330

3. Contact person: Sergio Piro Email: piro@groundte.com

4. Firm's previous names (if any). \_\_\_\_\_

5. How many years has your organization been in business? 10

6. Total number of staff at this location: 20 Total number of staff on the Treasure Coast: 20

7. Is the Firm a minority business: YES / **NO**  
If no, is your company planning to implement such a program? Yes

8. Is the firm claiming Local Preference under City Ordinance 35.12? YES / **NO**

9. List the license(s) that qualifies your firm to construct this project: Commercial RUP Applicator License / FDOT TTC Licensing (MOT)

10. **ADDENDUM ACKNOWLEDGMENT** - Bidder acknowledges that the following addenda have been received and are included in its proposal/bid:

Addendum Number	Date Issued	Addendum Number	Date Issued
2	7-11-23		

11. List **five (5) Swale Liner Maintenance** projects similar to this project completed by your firm in the last 5 years along with a brief description of project, location of project, client name, client phone number, email, value of contract, your firm’s percentage of the total contract value, as well as the number of change orders and the total change order value. **DO NOT USE the City of Port St Lucie as a reference.**

Project Number 1

Project Name: City of Longwood

Description: Landscape Maintenance Contract for the City of Longwood FL Location include Right of Way Government Building and City Park

Location: Longwood FL

Client Name, Phone Number & Email: Eric Mago 888-222-2222 enogo@longwoodfl.org

Value of Total Contract: \$200,000 Annually

Date of Completion: Currently under contract

Firm’s Percentage of Total Contract: .75%

Number of Change Orders: 0

Value of Change Orders: 0

Was Project Completed on Schedule: Currently under contract

Was Project Completed within Budget? Yes

Project Number 2

Project Name: Lake County Public Works

Description: Landscape Maintenance Contract for Lake County Project include Power 00 location including Public Works Administration Courthouse Fire Station Community Center and other

Location: Lake County FL

Client Name, Phone Number & Email: Gretchen Eichel 407-2-222-2222 gretchen.eichel@lakecountyfl.gov

Value of Total Contract: \$100,000

Date of Completion: Currently Under Contract

Firm’s Percentage of Total Contract: 1.5%

Number of Change Orders: 0

Value of Change Orders: 0  
Was Project Completed on Schedule: Currently under contract  
Was Project Completed within Budget? yes

Project Number 3

Project Name: Orange County Public Works  
Description: Groundwater awarded the contract for multiple primary canal and/or retention pond moving and maintenance

Location: Orange County, Florida  
Client Name, Phone Number & Email: Michael Church 407-842-2121 Michael.Church@ocfl.net  
Value of Total Contract: \$100,000

Date of Completion: Currently Under Contract  
Firm's Percentage of Total Contract: 2.5%  
Number of Change Orders: 0

Value of Change Orders: 0  
Was Project Completed on Schedule: currently under contract  
Was Project Completed within Budget? yes

Project Number 4

Project Name: City of Orlando Park/City Hall  
Description: Groundwater awarded the Landscape Maintenance Contract for the City of Orlando Parks which include Orlando City Hall

Location: Orlando, Florida  
Client Name, Phone Number & Email: Mike Tatum 407-842-2121 mtatum@cityoforlando.net  
Value of Total Contract: \$100,000

Date of Completion: Currently under contract  
Firm's Percentage of Total Contract: 2.5%  
Number of Change Orders: 0

Value of Change Orders: 0  
Was Project Completed on Schedule: currently under contract  
Was Project Completed within Budget? yes

Project Number 5

Project Name: Orange County Convention Center  
Description: Groundwater awarded the Landscape Maintenance Contract for the Orange County Convention Center

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Location: Orlando Florida

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Client Name, Phone Number & Email: Brian LaMirande 202-20-0000 Brian.Lamirande@occc.net

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Value of Total Contract: 000000

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Date of Completion: Currently Under Contract

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Firm's Percentage of Total Contract: 3.5%

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Number of Change Orders: 0

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Value of Change Orders: 0

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Was Project Completed on Schedule: currently under contract

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Was Project Completed within Budget? yes

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12. Status of current contracts. Please provide the name & number of current contracts as well as a sample list of the projects currently underway.  
 See Attached Reference Sheet.

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13. How will the Contractor be able to meet the project timeline and budget given the current workload, work force and equipment?  
 See Attached Operating Plan

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14. List the number of personnel that will be assigned to the project and include job titles and their licenses or certifications.  
 20 Total / Account Manager - John Laforgia - Commerical Spray Applicator  
 Assistant Director of Opperations - Sam Bernel - MOT Certification

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15. Has the Contractor or any principals of the applicant organization failed to qualify as a responsible Contractor; refused to enter into a contract after an award has been made; failed to complete a contract during the past five (5) years or been declared to be in default in any contract or been assessed liquidated damages in the last five (5) years? List the name of project, location, client, engineer, date and reason. Use additional pages if needed.

Total Number of Projects where Failure to Complete Work Occurred: 0

Project Number 1

Project Name:

Project Location:

Client Name and Phone Number:

Engineer Name and Phone Number:

Date:

Reason:

Insert additional projects if needed.

16. Has the Contractor or any of its principals ever been declared bankrupt or reorganized under Chapter 11 or put into receivership?

Yes ( )

No (  )

If yes, please explain:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

17. List any lawsuits pending or completed within the past five (5) years involving the corporation, partnership or individuals with more than ten percent (10 %) interest:

See Attached Litigation Statement

(N/A is not an acceptable answer - insert lines if needed)

18. List any judgments from lawsuits in the last five (5) years:

See Attached Litigation Statement

(N/A is not an acceptable answer - insert lines if needed)

19. List any criminal violations and/or convictions of the Proposer and/or any of its principals:

(N/A is not an acceptable answer - insert lines if needed)

20. Provide a Project Management Plan.

21. Provide an Equipment List.

22. Provide a Project Schedule.

*Sergio Pizzo*

7-10-2023

Signature

Title

**\*\* THIS WILL BE THE ONLY FORM ACCEPTED UNLESS DIRECTED IN A FUTURE ADDENDUM. \*\***





## References

**City of Longwood**  
180 E. Warren Ave  
Longwood, FL 32750

**Eric W. Nagowski**  
enogowski@longwoodfl.org  
407-263-2395

In 2022, Groundtek was awarded the Landscape Maintenance Contract for the City of Longwood, Florida. Locations include Right of Way, Government Building, and City Parks. Services currently performed include turf care, edging, trimming, hand pruning, tree care and trimming, replacement of annual/perennial plants several times throughout the year, installation of landscape enhancements, debris removal, sidewalk/parking area cleaning. **\$265,720 annually.**

**Lake County Public Works**  
PO Box 7800  
Tavares, FL

**Gretchen Bechtel**  
gretchen.bechtel@lakecountyfl.gov  
352-343-9765

In 2021, Groundtek was awarded the Landscape Maintenance Contract for Lake County. Project includes over 100 locations including: Public Works Administration, Courthouse, Fire Stations, Community Centers, and others. Services currently performed include turf care, edging, trimming, hand pruning, tree care and trimming, replacement of annual/perennial plants several times throughout the year, installation of landscape enhancements, debris removal, sidewalk/parking area cleaning. **\$501,600 annually.**

**Orange County Public Works**  
4200 John Young Parkway  
Orlando, FL 32839

**Michael Church**  
Michael.Church@ocfl.net  
407-836-7812

In 2017, Groundtek was awarded the contract for multiple primary canals and/or retention pond mowing and maintenance. Services currently performed include turf care, edging, trimming, hand pruning, tree care and trimming. **\$700,000 annually.**



## References Continued

**Lake County Public Works**  
**PO Box 32887**  
**Tavares, FL 32778**

**Danielle Suggs**  
**dsuggs@lakecountyfl.gov**  
**352-343-6439**

In 2017, Groundtek was awarded the right of way maintenance contract for Lake County, Florida. Services currently performed include turf care, edging, trimming, hand pruning, tree care and trimming, as well as debris removal. **430,000 annually.**

**City of Orlando Parks/City Hall**  
**1206 W. Columbia St**  
**Orlando, FL 32805**

**Mike Tatum**  
**michael.tatum@cityoforlando.net**  
**407-919-9604**

March 2017, Groundtek was awarded the Landscape Maintenance Contract for the City of Orlando Parks which includes Orlando City Hall. Services currently performed include turf care, edging, trimming, hand pruning, tree care and trimming, replacement of annual/perennial plants several times throughout the year, installation of landscape enhancements, debris removal, irrigation repair and enhancement, sidewalk/parking area cleaning, chemical applications including pre-emergent applications to limit undesirable vegetation growth, mulching. **\$620,000 annually.**

**Orange County Convention Center**  
**9800 International Drive**  
**Orlando, FL 32819**

**Brian LaMirande**  
**brian.lamirande@occc.net**  
**321-230-8598**

December 2014, Groundtek was awarded the Landscape Maintenance Contract for the Orange County Convention Center. Services currently performed include turf care, edging, trimming, hand pruning, tree care and trimming, replacement of annual/perennial plants several times throughout the year, installation of landscape enhancements, debris removal, irrigation repair and enhancement, sidewalk/parking area cleaning, chemical applications including pre-emergent applications to limit undesirable vegetation growth, mulching. **\$1,010,000 annually.**



## Litigation Statement

Proposer has one single litigation in the last 1 year. Proposer has been sued by a party insured in a keeper accident in which the Proposer's insurer and Proposer vigorously contest liability since the other party caused the accident by running into the keeper. This is confirmed by the accident report by the police. This case is in the early stage at this time. Generally, operator like Proposer may be made a party to a lawsuit in the ordinary course of their doing business because of accident caused by the other party. Notably, Proposer has not been involved in any litigation over its ability to perform its contract and never has Proposer's performance bond been called upon.

Respectfully Submitted

*Sergio Pizzo*

Director of Business Development



**Project Management Plan**  
**eBid #20230049: Swale Liner Maintenance Area A and B**

Landscape maintenance for the City of Port St Lucie will be directly overseen by Aero Groundtek LLC's Senior Account Manager. All account managers will work directly with staff from the City of Port St Lucie to ensure maintenance is being done both in a timely manner and to the highest standard.

**Project Management Plan**

Designated account manager located in Port St Lucie will complete this project using multiple crews. The number of employees will be between 15-25 depending on the season and will use various equipment to complete this project. The crews will work north to south maintain the swales, reporting any issues to the project manager from the city as they are encountered.

**Schedule:**

Aero Groundtek will work directly with The City of Port St Lucie to formulate a schedule for when the best time is to complete services. The dispatch of our crews begins at 7am and return at 5pm. Upon completion of any scheduled maintenance the Account Manager will contact the City of Port St Lucie to notify them of the completed work.

**Equipment:**

Aero Groundtek is fully equipped to handle to scope of work listed in the solicitation. All equipment listed is owned by Aero Groundtek. Aero Groundtek is constantly updated its equipment to add state of the art tools to complete any project. See attached equipment list for a full list of equipment available for use to complete this project.

**Dispatch**

Aero Groundtek uses state of the art web-based system for dispatch and routing of crew member. This system allows Aero Groundtek leadership the location of each crew, what crew members are on site, and how long they are on site. Aspire Landscaping, the web-based system we employ, will also track the status of work that has been completed and has yet to be completed. See attached documents to show an example of our tracking logs.



**Emergency Plan**

In addition to communicating with the account manager for this project, should an emergency arise, personnel from the City of Port St Lucie can contact the 24/7 support line 1877-OUTGRIT.

**Escalation Process:**

Should any of the Groundtek teams identify a problem on the grounds it will promptly be reported to team leaders. The team leader then reports all issues directly to the account manager. If further intervention is needed Aero Groundtek Central will then communicate the supervisory personal for the City of Port St Lucie as issues arise. When customers have complaints, they are report to our office personal in Ocoee, those complaints are reviewed and responded to by Aero Groundtek central command.





## Equipment available for use (1 of 2):

VEHICLES	
2021 FRHT SWEEPER (Box)	DLR LIC# V110053501
2021 FRHT SWEEPER	1FVACXFE0MHMF9916
2021 FRHT SWEEPER	1FVACXFEXMHMF9910
2021 FRHT SWEEPER	1FVACXFEOHML6589
2021 FRHT SWEEPER	1FVACXFE7MHML6590
2020 RAM 2500	3C6UR5CJ1LG283329
2020 RAM 2500	3C6UR5HJ0LG310268
2020 Chevy 5500XD LCF DIESEL	JALEEJ16XL7302020
2020 2500 Tradesman 4x4 Regular Cab	3C6UR5HJ6LG276126
2020 2500 Tradesman 4x4 Regular Cab	3C6MR5AJ2LG114956
2020 2500 Tradesman 4x4 Regular Cab	3C6UR5HJ0LG276123
2018 HMDE TRAILER	NOVIN0201229656
2018 FORD 150	1FTFX1E58JKC00470
2018 ASPT ISUZU	FLA102492
2017 NISSAN VERSA	3N1CN7AP5HL892850
2017 FORD F150	1FTEW1EF3HB27258
2016 VERMEER CHIP	1VRY11194G1023871
2016 TOYOTA TUNDRA(CHARLES)	5TFRM5F12GX095834
2016 JEEP COMPASS	1C4NCEA5GD636485
2016 FRHT M2 SWEEPER	1FVACXCY7GHHL4949
2016 FORD T250 VAN	1FTYRIZMIGKA46522
2015 NISSAN VERSA	3N1CN7AP1FL955214
2015 NISSAN VERSA	3N1CN7AP4FL955515
2014 ISUZU NPR	54DC4W1B5ES805195
2014 FRHT SWEEPER	1FVACXCY2FHGR1927
2014 ASPT trailer for bobcat	FLT5021AE
2013 ISUZU NPR	54DC4W1B2DS800700
2013 FORD PICK UP	1FTFW1ETXDKF33260
2013 FORD F150	1FTFW1ETPKF33249
2013 FORD E150 VAN	1FTNE1EW4DDA16386
2013 ASPT 5TH WHEEL TRAILER	FLT5015AE
2013 ASPT 5TH WHEEL TRAILER	FLT5016AE
2012 irr van	1FTNE2EL0DDA47694
2012 HM ONE AXLE TRAILER	NOVIN0200973223
2011 TOYOTA TUNDRA	5TFRM5F15BX032364
2011 HMDE TRAILER	NOVIN0200930797
2011 HMDE TRAILER	NOVIN0200930798
2010 TOYOTA TACOMA	5TETU4GNXA2678850
2010 JEEP PATRIOT	1JANT2GBXAD516936
2009 FORD RANGER	1FTYR10DX9PA03784
2009 FORD RANGER	1FTYR14DX9PA51344
2008 HONDA RIDGELINE	2HJYK16398H506773
2007 ISUZU HPR	JALE5B16977900143
2007 HOMEMADE 5TH WHEEL	FLT5012YY
2007 HOMEMADE 5TH WHEEL	FLT5011YY
2007 HOMEMADE 5TH WHEEL	FLT5005ZZ
2007 GMC PICK UP	2GTGEC13V071162784
2007 FORD RANGER	1FTYR14U97PA73610
2007 FORD F150	1FTRF12247KD58968
2007 CUSTOM TRAILER	NOVIN0200659144
2006 ISUZU NPR	JALC4B16467002994
2006 HM DUAL AXLE	NOVIN0200575440
2006 FORD F150	1FTRF12216NA89812
2006 ASPT DUMP TRAILER	FLT5007XX
2005 ISUZU NPR	JALC4B16457002623
2005 ISUZU NPR	J8DB4B16057004204
2005 ISUZU NPR	JALC4B16157009142
2005 ISUZU NPR	JALC4B16X57013447
2005 ISUZU NPR	JALC4B16357017243
2005 ISUZU NPR	JALC4B16557014313
2005 ISUZU	JALB4B16657001498
2005 ISUZU	JALC4B16557014537
2005 ISUZU	JALB4B16X57001567
2005 ISUZU	JALB4B16257015690
2005 HM 16' DUAL AXLE TRAILER	NOVIN0200454895
2005 HM 10' SINGLE AXLE	NOVIN 2004544352
2005 FORD F250	1FTSX20P95ED12311
2005 F350 MULT PURPOSE DUMP	1FDWF36P85EB08158
2005 ASTRO VAN	1GCDM19X258124407
2005 HM 5TH WHEEL	FLT5001UU
2004 ISUZU NPR	JALB4B14847000172
2004 ISUZU	JALB4B14647012241
2004 FORD F350 PU	1FTSW30L44EC92795
2004 FORD F350 PU	1FTSW30L64EC92796
2004 FORD F250	1FTNF20P24ED21916
2003 ISUZU NPR	JALB4B14X37010443
2003 ISUZU NPR	JALC4B14437012502
2003 CHEVY SILVERADO	2GCCE19V331129828
2002 ISUZU NQR	JALE5B14527900986
2001 HM SINGLE AXLE	NOVIN0200190076
2001 HM 5TH WHL TRLER	FLT5008TT
2001 FORD VAN	1FTSS34FO1HA10081
2001 FORD F650	3FDNX65Y01MA16888
2000 ISUZU CREW TRUCK	JALB4B149Y7002566
2000 FRHT FL70 SWEEPER	1FV6HJBA1HG76822
1995 FORD F-800	1FDXF80CXSV442702
1994 TRAILBOS TRANS	1T9DP3029R1118095
1984 INTERNATIONAL DUMP	1HTLKTVR7EHA60047
16' HM DUAL AXLE	NOVIN0200430522
16 X 8 HM DUAL AXLE TRAILER	NOVIN0201049629
10' HM SINGLE AXLE	NOVIN0200430523
5TH WHEEL TRAILER	FLT5001AE
HM 16ft dual axle	NOVIN0200970152
HM 12 ft single axle	NOVIN021056856

EQUIPMENT	
HOME MADE	54" MOWER DBLE DECK
HOME MADE	54" MOWER DBLE DECK
CASE	W-20 LOADER
TCM	820 LOADER
JOHN DEERE	HX-15 BATWING
BILLY GOAT	BLOWER
WALKER	WALKER MOWER
WALKER	WALKER MOWER
LESCO	WALKBEHIND
LESCO	WALKBEHIND
RHINO	13" FLEX MOWER
RHINO	13" FLEX MOWER
WALKER FRAME	GTPRO WEED SPRAYER
WALKER FRAME	IBEX SPREADER/SPRAYER
JOHN DEERE	HX15 BATWING
JOHN DEERE	HX15 BATWING
WALKER	TRASHER- FROM ALBERT
JOHN DEERE	997 MID Z TRAC 60" RD MOWER
JOHN DEERE	997 MID Z TRAC 60" RD MOWER
JOHN DEERE	7H17 48" HYDRO CWB MOWER
JOHN DEERE	997 60" ZTR MOWER
LESCO	52" WALK BEHIND MOWER
LESCO RHINO	60" HOMEMADE SLOPE MOWER
JOHN DEERE	4X2 "TS" GATOR
JOHN DEERE	2520 TRACTOR w TURF TIRE
JOHN DEERE	72" MID MOWER attached to 2520
JOHN DEERE	72" MID MOWER attached to 2520
JOHN DEERE	997 MOWER 60" REAR DISCHARGE
HOSH12AKI	ICE MACHINE
BROWN	TREE CUTTER ATTACHMENT
WALKER	20HP WALKER TRASHER
CUB CADET	WALKBEHIND MOWER
TORO	WALKBEHIND MOWER
JOHN DEERE	997 MID Z TREAC 60" REAR
JOHN DEERE	997 MID Z TREAC 60" REAR
JOHN DEERE	997 MID Z TREAC 60" REAR
JOHN DEERE	HPX 4X4 GATOR UTILITY
ACCU-TURN	TIRE MOUNTER MODEL ACCU
JOHN DEERE	997 Z TRAK 60" REAR
AGRIMETAL	STRAW MULCHER ATTACHMENT
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
RYAN	SOD CUTTER
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
LESCO	FERTILIZER SPREADER
INGERSOLL RAND	CULTAVATOR
INGERSOLL RAND	14HP 30 GAL GAS TRUCK MT. COMPRESSOR
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
JOHN DEERE	997 Z TRAK 60" REAR
GT MANUFACTURING	WALKER TRASHER
GT MANUFACTURING	WALKER TRASHER
JOHN DEERE	997 60" REAR
JOHN DEERE	997 60" REAR
JOHN DEERE	HPX GAS GATOR
JOHN DEERE	997 60" REAR
TORO	22" PUSH MOWER
JOHN DEERE	GATOR 4X2
JOHN DEERE	GATOR 4X2
JARI MONARCH	SICKLE MOWER 7 HP
WALKER	GTM MANUFACTURED TRASHER
JOHN DEERE	GATOR
GT MANUFACTURING	GT PROMAX
HUSTLER	SZ 60" ZTURN
HUSTLER	KAW FX100 72" GRAM
JOHN DEERE	CUSTOM MADE CORE GRASS SHEAR
JOHN DEERE	GATOR
JOHN DEERE	648R MOWER
JOHN DEERE	648R MOWER
JOHN DEERE	PUSH MOWER
JOHN DEERE	4X2 TS GATOR
JOHN DEERE	3003R TRACTOR & LOADER ATTACHMENT
JOHN DEERE	2015 GATOR CX UTILITY
JOHN DEERE	JOHN DEERE Z970R Z TRAK
JOHN DEERE	JOHN DEERE Z970R Z TRAK
JOHN DEERE	JOHN DEERE Z970R Z TRAK
JOHN DEERE	JOHN DEERE Z970R Z TRAK
JOHN DEERE	WHP52A WALK BEHIND MOWER
JOHN DEERE	WHP52A WALK BEHIND MOWER
JOHN DEERE	1025R TRACTOR
JOHN DEERE	636M WALK/STAND BEHIND MOWER
JOHN DEERE	GAS GATOR
WALKER	CUSTOM WASTE AND SPRAY MACHINE
JOHN DEERE	6140M CAB TRACTOR
VERMEER	2016 VERMEER S800TX MINI SKID W/TRENCHER
GTROMAX	GTROMAX
JOHN DEERE	Z970R
JOHN DEERE	WHP52A WALK BEHIND MOWER
JOHN DEERE	6140 STANDARD CAB

EQUIPMENT	
BUFFALO	CYCLONE BLOWER
BUFFALO	CYCLONE BLOWER
JOHN DEERE	6140D TRACTOR
JOHN DEERE	1025 TRACTOR
BUFFALO	CYCLONE BLOWER
BOBCAT	EXCAVATOR M324
JOHN DEERE	2018 TS 4X2 GATOR
JOHN DEERE	2018 TS 4X2 GATOR
JOHN DEERE	2018 TS 4X2 GATOR
JOHN DEERE	2018 TS 4X2 GATOR
JOHN DEERE	2018 TS 4X2 GATOR
JOHN DEERE	2017 JD Z970R 72" GAS MOWER
JOHN DEERE	2017 JD Z970R 72" GAS MOWER
JOHN DEERE	2018 JD Z970R GAS MOWER
JOHN DEERE	2018 JD Z970R GAS MOWER
JOHN DEERE	2018 JD Z970R GAS MOWER
STIHL	BATTERY BUSH MOWER
JOHN DEERE	648R MOWER
JOHN DEERE	648R MOWER
JOHN DEERE	TS GATOR 4X2
BUFFALO	CYCLONE PTO BLOWER
JOHN DEERE	2018 JD Z970R
JOHN DEERE	2018 JD Z970R
JOHN DEERE	2018 JD Z970R
JOHN DEERE	BT BLOWER
JOHN DEERE	W48R WALK BEHIND MOWER
JOHN DEERE	6315E CAB TRACTOR
JOHN DEERE	HX15 BATWING 15
JOHN DEERE	HX15 BATWING 15
JOHN DEERE	6120E TRACTOR
JOHN DEERE	2019 JD HX15 ROT CUTTER 6 WHL
JOHN DEERE	6120 E TRACTOR
GARAGE-MATE	COMPRESSOR
INGERSOLL RAND	AIR COMPRESSOR
CRAFTSMAN	5000W GENERATOR
STIHL	MM56 CULTIVATOR
START PURCHASE AFTER AERO GROUNDTEK	
SIMPSON	3700psi PRESSURE WASHER
JOHN DEERE	GT7400A MOWER
JOHN DEERE	Z970R MOWER
JOHN DEERE	Z970R MOWER
JOHN DEERE	Z970R MOWER
JOHN DEERE	Z970R MOWER
JOHN DEERE	Z970R MOWER
JOHN DEERE	Z970R MOWER
JOHN DEERE	Z960M
JOHN DEERE	Z960M
JOHN DEERE	Z960M
JOHN DEERE	Z960M
JOHN DEERE	Z960M
JOHN DEERE	Z960M
JOHN DEERE	8700 PRECISIONCUT
JOHN DEERE	8700 PRECISIONCUT
JOHN DEERE	1200A BUNKER RAKE
JOHN DEERE	1200A BUNKER RAKE







"A City for All Ages"

**NOTICE TO ALL PROPOSERS:**

**To ensure fair consideration is given for all Proposers, it must be clearly understood that upon release of the proposal and during the proposal process, firms, and their employees of related companies as well as paid or unpaid personnel acting on their behalf shall not contact or participate in any type of contact with City employees, department heads or elected officials, up to and including the Mayor and City Council. The "Cone of Silence" is in effect for this solicitation from the date the solicitation is advertised on DemandStar, until the time an award decision has been approved by City Council and fully executed by all parties. Information about the Cone of Silence can be found under the [City of Port St. Lucie Ordinance 20-15, Section 35.13](#). Contact with anyone other than the Issuing Officer may result in the vendor being disqualified. All contact must be coordinated through Nadia Tourjee, Issuing Officer, for the procurement of these services.**

All questions regarding this Solicitation are to be submitted in writing to Nadia Tourjee, Procurement Agent I with the Procurement Management Department via e-mail [NTourjee@cityofpsl.com](mailto:NTourjee@cityofpsl.com), or by phone 772-871-5224. Please reference the Solicitation number on all correspondence to the City.

All questions, comments and requests for clarification must reference the Solicitation number on all correspondence to the City. Any oral communications shall be considered unofficial and non-binding.

Only written responses to written communication shall be considered official and binding upon the City. The City reserves the right, at its sole discretion, to determine appropriate and adequate responses to the written comments, questions, and requests for clarification.

\*NOTE: All addendums and/or any other correspondence before bid close date (general information, question and responses) to this solicitation will be made available exclusively through the [DemandStar's Website](#) for retrieval. All notice of intent to award documentation will be published on the [City Clerk's Website](#). Proposers are solely responsible for frequently checking these websites for updates to this solicitation.

**I understand and shall fully comply with all requirements of City of Port. St. Lucie Ordinance 20-15, Section 35.13.**

Typed Name: Sergio Pizzo  
Signed: Sergio Pizzo  
Company and Job Title: Aero Grountek LLC. / Director of Business Development  
Date: 7-14-2023



"A City for All Ages"

**e-BID #20230049**  
**CONTRACTOR'S CODE OF ETHICS**

The City of Port St Lucie ("City), through its Procurement Management Department ("Procurement Management Department") is committed to a procurement process that fosters fair and open competition, is conducted under the highest ethical standards, and enjoys the complete confidence of the public. To achieve these purposes, Procurement Management Department requires each vendor who seeks to do business with the City to subscribe to this Contractor's Code of Ethics.

- ◆ A Contractor's bid or proposal will be competitive, consistent, and appropriate to the bid documents.
- ◆ A Contractor will not discuss or consult with other Vendors intending to bid on the same contract or similar City contract for the purpose of limiting competition. A Vendor will not make any attempt to induce any individual or entity to submit or not submit a bid or proposal.
- ◆ Contractor will not disclose the terms of its bids or proposal, directly or indirectly, to any other competing Vendor prior to the bid or proposal closing date.
- ◆ Contractor will completely perform any contract awarded to it at the contracted price pursuant to the terms set forth in the contract.
- ◆ Contractor will submit timely, accurate and appropriate invoices for goods and/or services actually performed under the contract.
- ◆ Contractor will not offer or give any gift, item, or service of value, directly or indirectly, to a City employee, City official, employee family member or other vendor contracted by the City.
- ◆ Contractor will not cause, influence, or attempt to cause or influence, any City employee or City Official, which might tend to impair his/her objectivity or independence of judgment; or to use, or attempt to use, his/her official position to secure any unwarranted privileges or advantages for that Vendor or for any other person.
- ◆ Contractor will disclose to the City any direct or indirect personal interests a City employee or City official holds as it relates to a Vendor contracted by the City.
- ◆ Contractor must comply with all applicable laws, codes or regulations of the countries, states and localities in which they operate. This includes, but is not limited to, laws and regulations relating to environmental, occupational health and safety, and labor practices. In addition, Contractor must require their suppliers

(including temporary labor agencies) to do the same. Contractor must conform their practices to any published standards for their industry. Compliance with laws, regulations and practices include, but are not limited to the following:

- Obtaining and maintaining all required environmental permits. Further, Contractor will endeavor to minimize natural resource consumption through conservation, recycling, and substitution methods.
- Providing workers with a safe working environment, which includes identifying and evaluating workplace risks and establishing processes for which employee can report health and safety incidents, as well as providing adequate safety training.
- Providing workers with an environment free of discrimination, harassment, and abuse, which includes establishing a written antidiscrimination and anti-bullying/harassment policy, as well as clearly noticed policies pertaining to forced labor, child labor, wage and hours, and freedom of association.

Name of Organization/Proposer Aero Groundtek LLC.

Signature *Sergio Pizzo*

Printed Name and Title Sergio Pizzo Director of Business Development

Date 7-6-2023

DISCLAIMER: This Code of Ethics is intended as a reference and procedural guide to contractors. The information it contains should not be interpreted to supersede any law or regulation, nor does it supersede the applicable contractor contract. In the case of any discrepancies between it and the law, regulation(s) and/or contractor contract, the law, regulatory provision(s) and/or vendor contract shall prevail.



"A City for All Ages"

E-Verify Form

Supplier/Consultant acknowledges and agrees to the following:

- 1. Shall utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the Supplier/Consultant during the term of the contract; and
2. Shall expressly require any subcontractors performing work or providing services pursuant to the state contract to likewise utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the subcontractor during the contract term.
3. The Contractor hereby represents that it is in compliance with the requirements of Sections 448.09 and 448.095, Florida Statutes. The Contractor further represents that it will remain in compliance with the requirements of Sections 448.09 and 448.095 Florida Statutes, during the term of this contract and all attributed renewals.
4. The Contractor hereby warrants that it has not had a contract terminated by a public employer for violating Section 448.095, Florida Statutes, within the year preceding the effective date of this contract. If the Contractor has a contract terminated by a public employer for any such violation during the term of this contract, it must provide immediate notice thereof to the City.

E-Verify Company Identification Number 406464
Date of Authorization 09-09-2020
Name of Contractor Aero Groundtek LLC
Name of Project Swale Liner Maintenance - Area A & B
Solicitation Number (If Applicable) E-Bid #20230049

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on July 11, 2023 in Ocoee (city), FL (state).

Sergio Pizzo (handwritten signature)

Signature of Authorized Officer

Sergio Pizzo / Director of Business Development

Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME

ON THIS THE 11th DAY OF JULY, 2023.

NOTARY PUBLIC Claudia Pacheco

My Commission Expires: 06/24/2025



CLAUDIA PACHECO
Commission # HH 125907
Expires June 24, 2025
Bonded Thru Budget Notary Services

### Company Information

<b>Company Name</b> Aero Groundtek LLC	<b>Company ID Number</b> 406464	<b>Doing Business As (DBA) Name</b> --
<b>DUNS Number</b> --		
<b>Physical Location</b>		<b>Mailing Address</b>
<b>Address 1</b> 862 Maguire Rd.	<b>Address 1</b> --	
<b>Address 2</b> --	<b>Address 2</b> --	
<b>City</b> Ocoee	<b>City</b> --	
<b>State</b> FL	<b>State</b> --	
<b>Zip Code</b> 34761	<b>Zip Code</b> --	
<b>County</b> ORANGE		
<b>Additional Information</b>		
<b>Employer Identification Number</b> <u>844918513</u>	<b>Total Number of Employees</b> 100 to 499	<b>Parent Organization</b> --
<b>Administrator</b> --		
<b>Organization Designation</b>		
<b>Employer Category</b> None of these categories apply		
<a href="#">View / Edit</a>		

  

<b>NAICS Code</b> 238 - SPECIALTY TRADE CONTRACTORS	<b>Total Hiring Sites</b> 1	<b>Total Points of Contact</b> 3
<a href="#">View / Edit</a>	<a href="#">View / Edit</a>	<a href="#">View / Edit</a>

  

[View Original MOU Template](#)

[View MOU](#)



Last Login: 04/28/2021 02:39 PM



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**NON-COLLUSION AFFIDAVIT**  
**EBID#20230049**  
**Swale Liner Maintenance - Areas A & B**

State of Florida }

County of Orange }

**Sergio Pizzo**

\_\_\_\_\_ , being first duly sworn, disposes and says that:

(Name/s)

1. They are Business Developer of Aero Groundtek LLC the Proposer that

(Title)

(Name of Company)

has submitted the attached PROPOSAL;

2. He is fully informed respecting the preparation and contents of the attached proposal and of all pertinent circumstances respecting such PROPOSAL;

3. Such Proposal is genuine and is not a collusive or sham Proposal;

4. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Proposer, firm or person to submit a collusive or sham Proposal in connection with the contract for which the attached proposal has been submitted or to refrain from proposing in connection with such Contract or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person to fix the price or prices in the attached Proposal or of any other Proposer, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the City of Port St. Lucie or any person interested in the proposed Contract; and

5. The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

(Signed) Sergio Pizzo

(Title) Business Developer



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STATE OF FLORIDA }  
COUNTY OF ST. LUCIE } SS:

The foregoing instrument was acknowledged before me this (Date) 07/11/2023

by: Sergio Pizzo who is personally known to me or who has produced  
\_\_\_\_\_ as identification and who did (did not) take an oath.

Commission No. HH 125907

Notary Print: CLAUDIA PACHECO

Notary Signature: *Claudia Pacheco*



CLAUDIA PACHECO  
Commission # HH 125907  
Expires June 24, 2025  
Bonded Thru Budget Notary Services



"A City for All Ages"

**DRUG-FREE WORKPLACE FORM**  
**e-BID #20230049**  
**Swale Liner Maintenance - Areas A & B**

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that

Aero Groundtek LLC. does:  
(Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under proposal a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 Florida Statutes or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

*Sergio Pizzo*

Contractor's Signature

7-6-2023

Date



# Request for Taxpayer Identification Number and Certification

**Give Form to the  
 requester. Do not  
 send to the IRS.**

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

<b>Print or type. See Specific Instructions on page 3.</b>	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>AERO GROUNDTEK LLC.</b>		
	2 Business name/disregarded entity name, if different from above		
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from FATCA reporting code (if any) _____  <i>(Applies to accounts maintained outside the U.S.)</i>
	<input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate		
	<input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ <b>C</b> <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.		
	5 Address (number, street, and apt. or suite no.) See instructions. <b>858 MAGUIRE RD</b>		Requester's name and address (optional)
	6 City, state, and ZIP code <b>OCCOE, FL 34761</b>		
7 List account number(s) here (optional)			

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>									
				-			-		
<b>or</b>									
<b>Employer identification number</b>									
8	4	-	4	9	1	8	5	1	3

**Part II Certification**

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person ▶ <i>Claudia Pacheco</i>	Date ▶ <b>8/9/21</b>
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## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

4/26/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Thompson Flanagan Executive Liability Group 626 W. Jackson Blvd. 5th Floor Chicago, IL 60661	<b>CONTACT NAME:</b> Daniel R. Gunter <b>PHONE (A/C, No, Ext):</b> (312) 239-2890 <b>FAX (A/C, No):</b> (312) 263-1551 <b>E-MAIL ADDRESS:</b> dgunter@thompsonflanagan.com
	<b>INSURER(S) AFFORDING COVERAGE</b>
<b>INSURED</b>  Aero Groundtek, LLC 858 Maguire Rd Ocoee, FL 34761	<b>INSURER A:</b> Greenwich Insurance Company <b>NAIC #</b> 22322
	<b>INSURER B:</b> XL Insurance America, Inc. <b>24554</b>
	<b>INSURER C:</b> Admiral Insurance Company <b>24856</b>
	<b>INSURER D:</b> Everest National Insurance Company <b>10120</b>
	<b>INSURER E:</b> XL Specialty Insurance Company <b>37885</b>
	<b>INSURER F:</b>

**COVERAGES** **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
<b>A</b>	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	<input checked="" type="checkbox"/>		<b>NGL-1003417-01</b>	<b>4/3/2021</b>	<b>4/3/2022</b>	EACH OCCURRENCE \$ <b>1,000,000</b> DAMAGE TO RENTED PREMISES (Ea occurrence) \$ <b>500,000</b> MED EXP (Any one person) \$ <b>5,000</b> PERSONAL & ADV INJURY \$ <b>1,000,000</b> GENERAL AGGREGATE \$ <b>2,000,000</b> PRODUCTS - COMP/OP AGG \$ <b>2,000,000</b> \$
<b>B</b>	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	<input checked="" type="checkbox"/>		<b>NBA-1003418-01</b>	<b>4/3/2021</b>	<b>4/3/2022</b>	COMBINED SINGLE LIMIT (Ea accident) \$ <b>1,000,000</b> BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
<b>C</b>	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ <b>0</b>			<b>BEX09604379-00</b>	<b>4/3/2021</b>	<b>4/3/2022</b>	EACH OCCURRENCE \$ <b>5,000,000</b> AGGREGATE \$ <b>5,000,000</b> \$
<b>D</b>	<input checked="" type="checkbox"/> <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y / N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	<b>SW8WC00198-211</b>	<b>4/3/2021</b>	<b>4/3/2022</b>	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ <b>500,000</b> E.L. DISEASE - EA EMPLOYEE \$ <b>500,000</b> E.L. DISEASE - POLICY LIMIT \$ <b>500,000</b>
<b>E</b>	<b>Contractors Equip</b>			<b>UM00084525MA21A</b>	<b>4/3/2021</b>	<b>4/3/2022</b>	<b>Limit 1,575,896</b>
<b>E</b>	<b>Rented/Leased Equip</b>			<b>UM00084525MA21A</b>	<b>4/3/2021</b>	<b>4/3/2022</b>	<b>Limit 270,000</b>

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

<b>CERTIFICATE HOLDER</b>	<b>CANCELLATION</b>
	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 



### ADDITIONAL REMARKS SCHEDULE

AGENCY <b>Thompson Flanagan Executive Liability Group</b>		NAMED INSURED <b>Aero Groundtek, LLC</b> 858 Maguire Rd Ocoee, FL 34761	
POLICY NUMBER <b>SEE PAGE 1</b>			
CARRIER <b>SEE PAGE 1</b>	NAIC CODE <b>SEE P 1</b>	EFFECTIVE DATE: <b>SEE PAGE 1</b>	

**ADDITIONAL REMARKS**

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,  
FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

**Pollution Liability**  
**Policy #G71801226 002 Effective 4/15/2021 - 4/15/2022**  
**Westchester Surplus Lines Insurance Co.**  
**Pollution Liability - Policy Aggregate \$4M; Contractors**  
**Pollution Liability \$2M, Deductible \$5,000 each Pollution Condition**



## Summary of Corporate Profile

Over 30 years ago, Groundtek of Central Florida, Inc. was created as family owned, full-service landscaping company. The Firm proceeded to service institutional and commercial clients until 2020 when it caught the eye of a larger facilities management group looking for reputable Florida landscape companies. In April of 2020 Groundtek officially became Aero Groundtek, a subsidiary Outworx Group. Around the same time, the Shepard's Landscaping was also acquired by Outworx.

Today Aero Groundtek LLC is able to bring the same local expertise, talent and services backed by larger resources and support.



**Luke Dandurant**

**Objective**

---

Demonstrate Experience

**Experience**

---

**2023 – Present      Aero Groundtek      Ocoee, FL**

**Director of Operations**

- Oversee daily operation of specific projects
- Coordinate a team of Maintenance professional to deliver the highest of quality service available
- Ensure company policies and procedures are followed by each maintenance crew
- Motivate, Train and Develop Staff
- Customer Relations
- Prepare and deliver daily, weekly, and monthly reports and deliverables to clients
- Plan and conduct weekly and monthly safety meetings
- Maintain Fertilizer and Pest Control Inventory
- Maintain and deliver all chemical records

---

**2015 – 2023      BightView Landscaping      Orlando, FL**

**Director of Operations**

- Oversee day-to-day production in accordance with business objectives.
- Work Collaboratively with functional leaders to implement new procedures and corrective actions to improve quality.
- Evaluated performance, adjusted strategies and maintained agile, sustainable operations.
- Monitored budget and utilized operational resources.
- Monitor office workflow and administrative process to keep operations running smoothly.
- Managed over \$300m in revenue.

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**2010 – 2015      BrightView Landscaping      Orlando, FL**

**Project Manager OpX**

- Identified plans and resources required to meet project goals and objectives.
- Managed projects from procurement to end destination.
- Developed and initiated projects, managed costs, and monitored performance.
- Orchestrated projects within strict timeframes and budget constraints by solving complex problems and working closely with senior leaders.
- Updated operational methods, oversaw accounting procedures, tracked information and compiled data to improve efficiency.

**Education**

---

May 1982      Joliet Junior College      Joliet, IL  
AS: Turf Management



## John LaForgia

### Objective

---

Demonstrate Experience and Excellence

### Experience

---

**2023 – Present      Aero Groundtek      Port St Lucie, FL**

#### Account Manager

- Oversee daily operation of numerous projects that include the City of Port St Lucie and Amazon Distribution Centers
  - Communication with City Representatives to ensure satisfaction and proper completion of service.
  - Coordinate a team of Maintenance Professionals to deliver the highest of quality service available
  - Ensure company policies and procedures are followed by each maintenance crew
  - Motivate, Train, and Develop Staff
  - Customer Relations
  - Prepare and deliver daily, weekly, and monthly reports and deliverables to clients
  - Plan and conduct weekly and monthly safety meetings
- 

**2021 – 2023      Frenchman’s Reserve Country Club and Golf      Palm Beach Gardens, FL**

- Lead and oversee a safe and efficient crew of Landscapers, Gardeners, and Irrigation technicians with the highest standard of quality
- Scheduling all levels of landscape maintenance service to 471 homes.
- Design and install Ancillary sales projects in the amount of 750k annually.
- Interact with onsite homeowners and office staff to ensure all areas of concern are promptly handled
- Maintain crew specific paperwork is delivered

### Awards and Certificates

---

- Employee of the Quarter 2022 4th quarter
- Best Management Practices
- Limited Commercial Spray Applicator
-

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**No Events**   **No Name History**

**Detail by Entity Name**

Foreign Limited Liability Company  
AERO GROUNDTEK LLC

Filing Information

**Document Number**      M20000003970  
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**State**                        DE  
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Principal Address

165 CANTIAGUE ROCK RD  
WESTBURY, NY 11590-2826

Mailing Address

165 CANTIAGUE ROCK RD  
WESTBURY, NY 11590-2826

Registered Agent Name & Address

INTERSTATE AGENT SERVICES LLC  
100 SE 2 ST STE 2000 #209  
MIAMI, FL 33131

Authorized Person(s) Detail

**Name & Address**

Title MGRM

AERO OPERATING, LLC  
165 CANTIAGUE ROCK RD  
WESTBURY, NY 11590-2826

Annual Reports

Report Year	Filed Date
2021	04/15/2021

Document Images

[04/15/2021 -- ANNUAL REPORT](#)  

[04/24/2020 -- Foreign Limited](#)  

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**No Events**   **No Name History**



**Team members at Aero Groundtek hold the following credentials:**

- **Pest Control Operators License**
- **GI-BMP Certification (Green Industries Best Management Practices)**
- **Limited Urban Fertilizer Certification**
- **Advanced MOT**
- **FNGLA Certified Landscape Contractors**
- **FNGLA Certified Landscape Maintenance Technician**
- **Certified Arborist**
- **Industry Trained Climbers, Cutters and Groundsmen**
- **Licensed as a Dealer in Agriculture Products**
- **Right of Way, Aquatic and Natural Areas Pesticide Application License**
- **Traffic Control Supervision License**
- **Orange County Irrigation License**
- **Florida Irrigation Society Certification**
- **Certified Back-flow Tester/Repair Certification**
- **Accredited Welders and Accredited Mechanics**







## Conclusion

On Behalf of Aero Groundtek LLC and all its employees let me thank you for the opportunity to bid on eBid #20230049: Swale Line Maintenance Area A&B. We look forward to doing business with you. If you need any further assistance with this project, please do not hesitate to contact me. I can be reached on my direct line at 847-276-5079, or via email at [spizzo@groundtek.com](mailto:spizzo@groundtek.com)

Sincerely:

Sergio Pizzo

*Sergio Pizzo*

Director of Business Development

Aero Groundtek LLC

## Nadia Tourjee

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**From:** Sergio Pizzo <SPizzo@groundtek.com>  
**Sent:** Wednesday, July 19, 2023 9:44 AM  
**To:** Nadia Tourjee  
**Subject:** RE: Criminal Violation Inquiry | EBID 20230049 Swale Liner Maintenance - Areas A & B

Hi Nadia – We have no criminal violations and or convictions. Thank you!



### Sergio Pizzo

Director of Business Development

862 Maguire Road  
Ocoee, FL 34761

847-276-5079

groundtek.com | outworxgroup.com

#### OUTWORX FAMILY OF COMPANIES



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**From:** Nadia Tourjee <ntourjee@cityofpsl.com>  
**Sent:** Wednesday, July 19, 2023 9:40 AM  
**To:** Sergio Pizzo <SPizzo@groundtek.com>  
**Subject:** Criminal Violation Inquiry | EBID 20230049 Swale Liner Maintenance - Areas A & B

**CAUTION:** This email originated from outside of the organization. Do not click links or open attachments unless you can confirm the sender and know the content is safe.

Good morning Sergio,

Can you please provide an answer to the following question?

19. List any criminal violations and/or convictions of the Proposer and/or any of its principals: (N/A is not an acceptable answer)

This was not answered on the bid submittal, and I will need clarification for our files.

Best regards,

Nadia Tourjee  
Procurement Agent I  
City of Port St. Lucie  
121 S.W. Port St. Lucie Blvd.  
Port St. Lucie, Florida 34984  
Phone: 772-871-5224  
[NTourjee@CityofPSL.com](mailto:NTourjee@CityofPSL.com)

**City of Port St. Lucie  
Procurement Management Department  
E-Bid #20230049  
Swale Liner Maintenance - Areas A & B  
E-Bid Reply Excel Spreadsheet  
Schedule A (Attachment B)**

Company Name: Aero Groundtek LLC.

Line #	Drainage Swale Liner Maintenance	Est. # of Miles	Annual Rotations	Total Miles Maintained	Fixed Price per Mile	Toatal Annual Amount
<b>Year 1</b>						
1	Area A	482.50	3	1,447.50	\$ 485.40	\$ 702,616.50
2	Area B	485.40	3	1,456.20	\$ 485.40	\$ 706,839.48
<b>TOTAL AMOUNT FOR YEAR 1</b>						\$ 1,409,455.98
<b>Year 2</b>						
1	Area A	482.50	1	482.50	\$ 485.40	\$ 234,205.50
2	Area B	485.40	1	485.40	\$ 485.40	\$ 235,613.16
<b>TOTAL AMOUNT FOR YEAR 2</b>						\$ 469,818.66
<b>Optional Rotations</b>						
1	Area A	482.50	6	2,895.00	\$ 485.40	\$ 1,405,233.00
2	Area B	485.40	6	2,912.40	\$ 485.40	\$ 1,413,678.96

NOTE: The City's Estimated Annual Usage as indicated in this document has been inserted to establish a possible annual usage. Actual quantities that will be ordered by the City during the Contract Period may vary substantially from the Estimated Annual Usage. Bidders are cautioned that the anticipated quantities used for this computation will be estimates. The City makes no guarantee as to the actual quantity or type of services that will be utilized during the Contract period.

NOTE: Unit prices are limited to two decimals.  
EXAMPLE: \$5.2555 is unacceptable - \$5.25 is acceptable

Contractor's Signature: \_\_\_\_\_

Printed - Contractor's Name:  Aero Grountek LLC.

Contractor's Phone Number:  407-877-4373

Contractor's Email Address:  spizzo@grountek.com