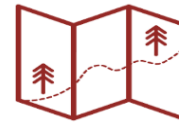











**PORTFOLIO TITLE:** [Police Radar/Lidar Speed Enforcement \(2019-2024\)](#)  
**LEAD STATE:** Washington

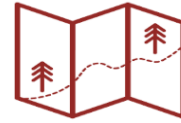
<p><b>OVERVIEW:</b></p> <p>The Master Agreements in this portfolio offer police radar/lidar speed measuring devices approved by the National Highway Traffic Safety Administration (NHTSA).</p>	<p><b>INITIAL TERM:</b> February 20, 2019 through February 19, 2021</p> <p><b>RENEWALS:</b> Additional 2-year renewal option. The Master Agreements were renewed in December 2020, which changed the expiration date to February 19, 2024.</p> <p><b>TOTAL TERM POSSIBLE:</b> Five Years</p>
<p><b>PRODUCT CATEGORIES:</b></p> <ul style="list-style-type: none"> <li>Category A: Police Radar/Lidar Products (Speed Enforcement)</li> <li>Category B: Pole/Trailer Mounted Police Radar/Lidar Products</li> <li>Category C: Lidar Products for Crash Reenactment</li> <li>Category D: Parts &amp; Accessories</li> </ul>	
<p><b>SUPPLIERS AVAILABLE:</b></p> <ul style="list-style-type: none"> <li>✓ Applied Concepts, Inc.</li> <li>✓ Decatur Electronics</li> <li>✓ DragonEye Technology, LLC.</li> <li>✓ Kustom Signals, Inc.</li> <li>✓ Laser Technology, Inc.</li> <li>✓ MPH Industries, Inc.</li> </ul>	<p><b>KEY BENEFITS:</b></p> <p>The following key benefits were derived from the re-procurement of this portfolio:</p> <ol style="list-style-type: none"> <li>1. The new Master Agreements included all but one of the items listed on NHTSA’s Conforming Product List (CPL).</li> <li>2. The new awards expanded the speed advisory systems available to law enforcement agencies and added Crash Reenactment products.</li> </ol>
<p><b>PRICING:</b></p> <p>Suppliers on this portfolio may offer lower prices during the term of their Master Agreement, however each Master Agreement includes a price guarantee that prevents the Supplier from exceeding the ceiling prices set forth in their approved price list located within each Supplier’s dedicated page in the <a href="#">Police Radar/Lidar Speed Enforcement (2019-2024)</a> portfolio on the NASPO ValuePoint website.</p>	
<p><b>PROCUREMENT BACKGROUND:</b></p> <p>In 2018, the Sourcing Team requested and received approval from the NASPO ValuePoint Management Board to conduct a re-solicitation of the expiring portfolio. In early 2019, the Sourcing Team completed the RFP process and established new Master Agreements for Police Radar/Lidar Speed Enforcement &amp; Speed Advisory Systems, Parts &amp; Accessories.</p>	

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<p><b><u>STATES ON SOURCING TEAM:</u></b></p> <ul style="list-style-type: none"> <li> Washington (Lead)</li> <li> California</li> <li> Florida</li> <li> Nevada</li> <li> Oklahoma</li> <li> South Carolina</li> </ul> 	<p><b><u>SOLICITATION INFORMATION:</u></b></p> <p><b>Type:</b> Request for Proposal (RFP)</p> <p><b>Solicitation Number:</b> RFP 00218</p> <p><b>Date Released:</b> November 19, 2018</p> <p><b>Date Closed:</b> January 8, 2019</p>
<p><b><u>PUBLIC POSTING OF SOLICITATION:</u></b></p> <p>Solicitation was Publicly Advertised from November 19, 2018 to January 8, 2019.</p> <ul style="list-style-type: none"> <li>• Website Posted On: Washington’s Electronic Business Solution (WEBS)</li> <li>• Posting Link: <a href="#">WEBS Public Notice</a></li> <li>• Number of Days Solicitation was Publicly Posted: 48</li> <li>• Number of Amendments Posted: 4</li> </ul>	<p><b><u>PUBLIC OPENING</u></b></p> <p>Sealed responses were publicly opened on January 8, 2019, at 12:00 pm PST, in Olympia, Washington.</p> 
<p><b><u>VENDOR RESPONSES:</u></b></p> <ul style="list-style-type: none"> <li>• Number of Vendor Responses Received: 7</li> <li>• Number of Non-Responsive Vendor Responses: 1</li> <li>• Number of Vendor Responses Evaluated: 6</li> </ul>	<p><b><u>EVALUATIONS:</u></b></p> <p>Responses were evaluated via teleconference by the members of the Sourcing Team on January 24, 2019.</p>
<p><b><u>EVALUATION CRITERIA:</u></b></p> <p>Responses were evaluated based on the following criteria:</p> <ol style="list-style-type: none"> <li>1. Completion and inclusion of required documentation (pass/fail); which included: Offeror’s Certification, Offeror’s Profile, Offeror’s Wage Theft Prevention Certification, and Offeror’s Workers’ Rights Certification.</li> <li>2. Meeting Product Specification Standards/Requirements (pass/fail)</li> <li>3. Pricing (80 points)</li> <li>4. Financial Responsibility and References (20 points)</li> </ol> 	
<p><b><u>SCORING:</u></b></p> <p>Responses were scored according to the RFP’s Evaluation Criteria and anyone interested in receiving a copy of the scoring that was used to determine the awards for this RFP should contact the Lead State of Washington as identified on the <a href="#">portfolio’s NASPO ValuePoint website</a>.</p>	
<p><b><u>AWARD:</u></b></p> <p>The RFP allowed for multiple vendor awards based on each vendor’s success in earning the most of the 100 maximum points possible during the scoring process.</p>	

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<p><b><u>PUBLIC POSTING OF AWARD:</u></b></p> <p>Award Posting Start: February 1, 2019</p> <p>Award Posting End: February 14, 2019</p> <p>Posting Link: <a href="#">WEBS Award Summary Notice</a></p> <p>Total Days Posted: 10 Business Days</p> <p>Vendors Awarded: 6</p> <p>Protests Received: 0</p>	<p><b><u>AWARDED VENDORS:</u></b></p> <p>The following list identifies the awarded vendor by highest score:</p> <ol style="list-style-type: none"> <li>1. DragonEye Technology</li> <li>2. MPH Technologies</li> <li>3. Laser Technology</li> <li>4. Applied Concepts</li> <li>5. Kustom Signals</li> <li>6. Pulse Technology Partners</li> </ol> <div style="text-align: right;">  </div> <hr/> <p><b><u>NO AWARD VENDORS:</u></b></p> <ol style="list-style-type: none"> <li>1. Jamar Technologies</li> </ol>
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