



**City Council Winter Workshop
February 19, 2026
Saints Financial Update for FY 24/25**

Saints Highlights for FY 24/25 (A Record Year)

Heavy customer traffic experienced with:

- Record Rounds, (70K+)
- Record Total Annual Revenues (\$2.7M)
- Record Range Revenue (\$183K)
- Record Retail Sales (\$171K)
- Record F&B Revenue (\$107K)

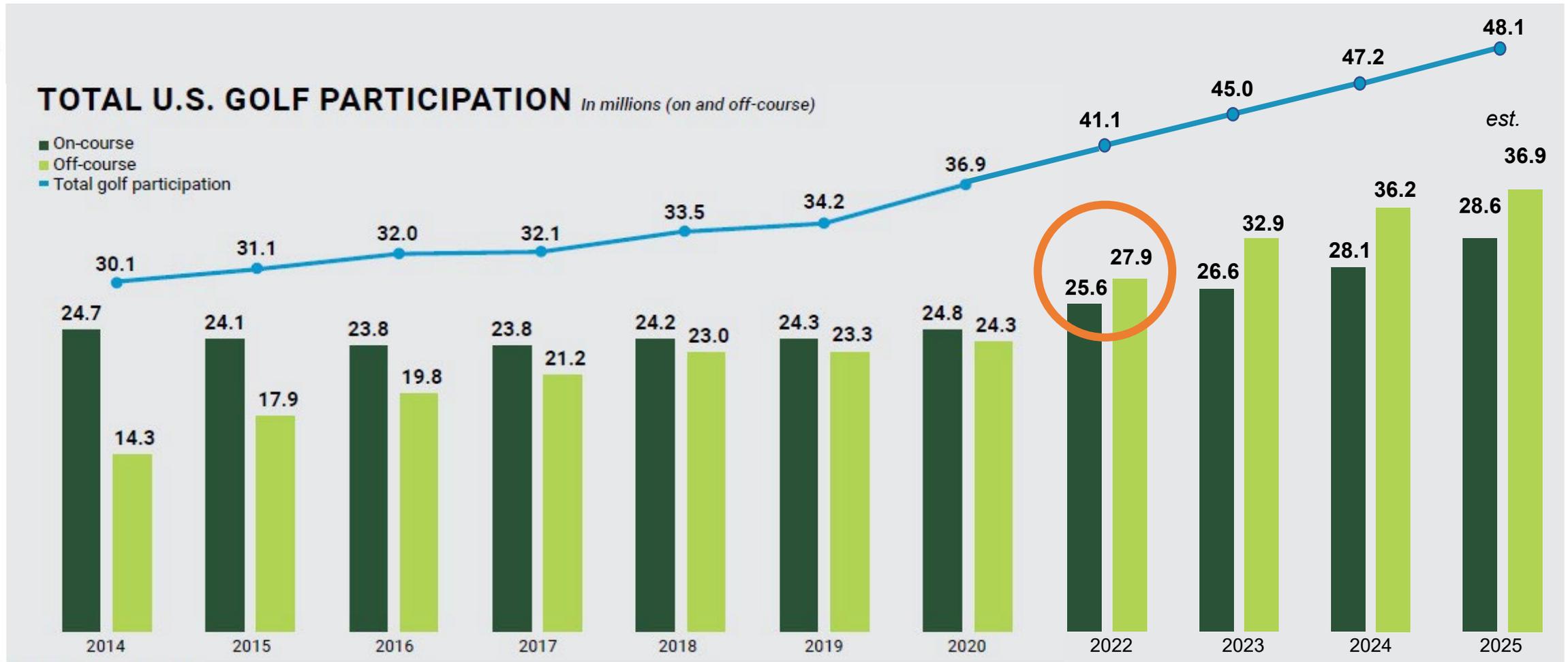


Golf Market for FY 24/25

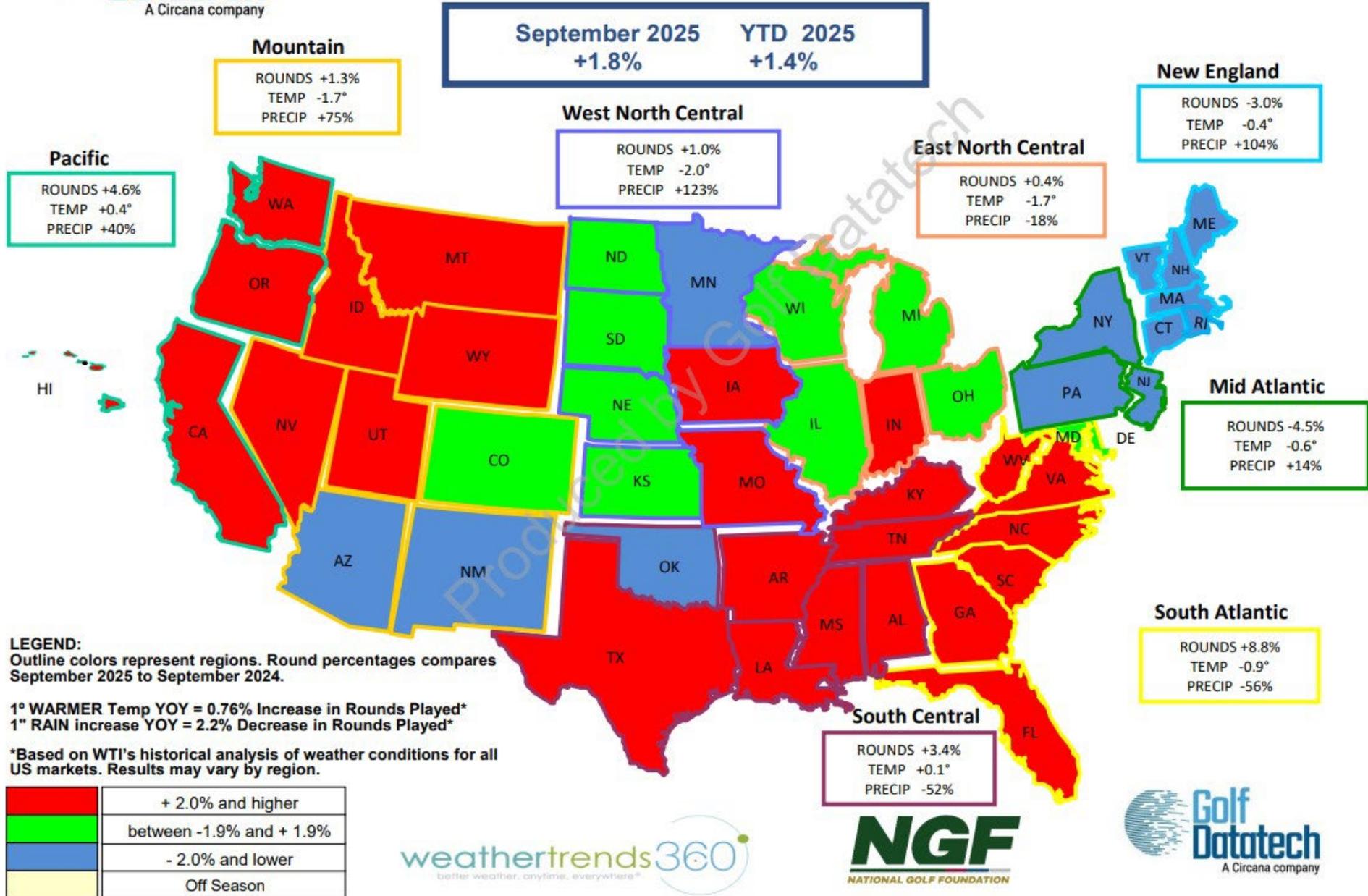


Golf Market Data and Statistics

(NGF 2025 Report)



Source: National Golf Foundation

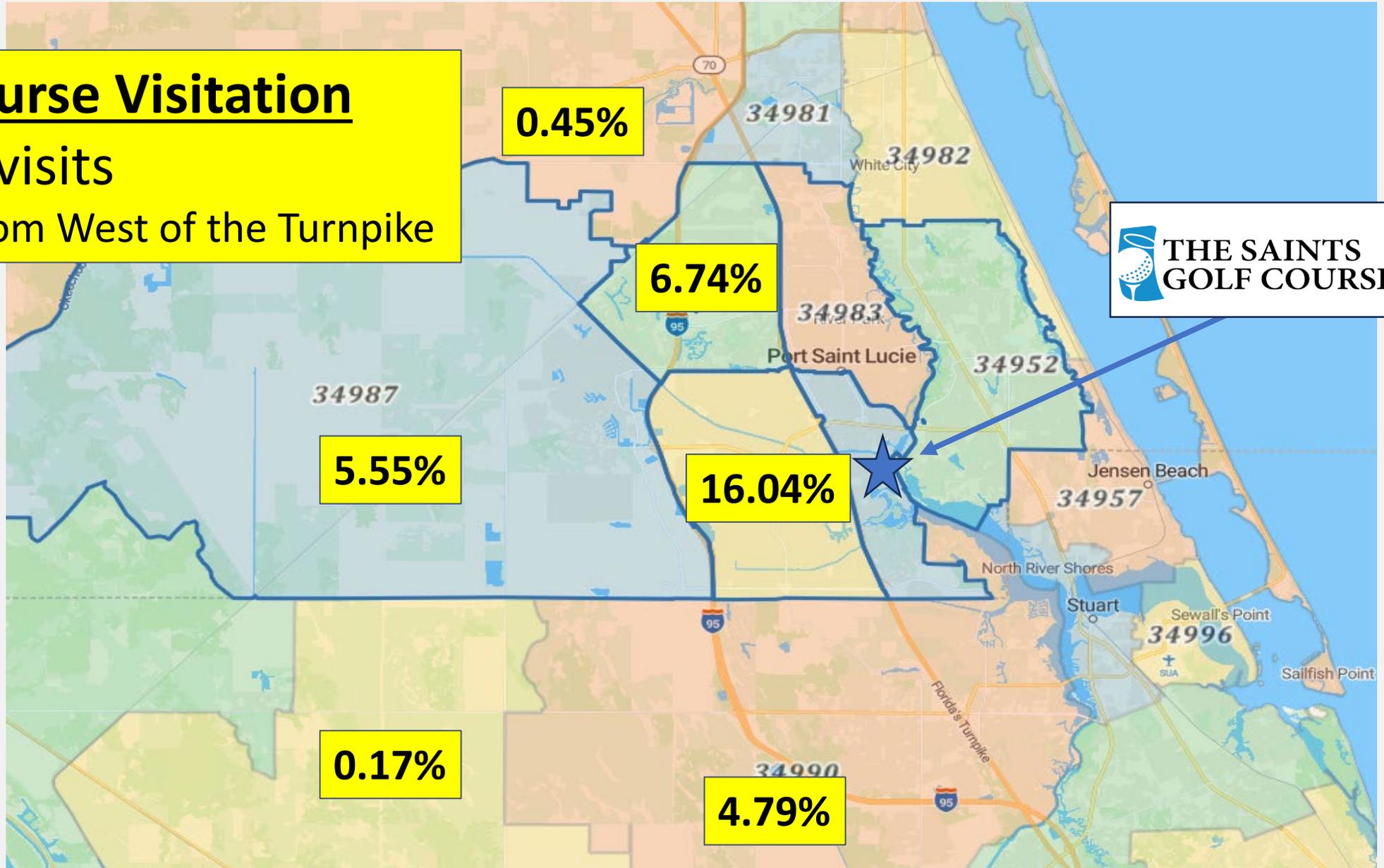


Placer AI Visitation Report (10/24 – 2/26)

Golf Course Visitation

91,700 visits

33.75% from West of the Turnpike



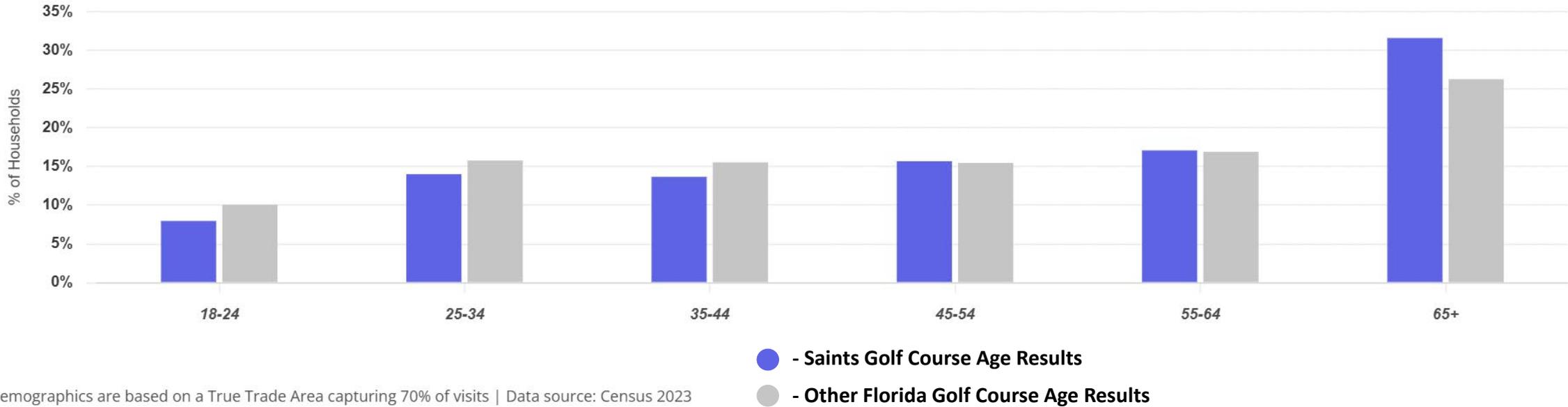
Placer AI Visitation Report (10/24 – 2/26)



Golf Course Visitation Median Age = 46.6

Median Age ▾

%



Saints Financials

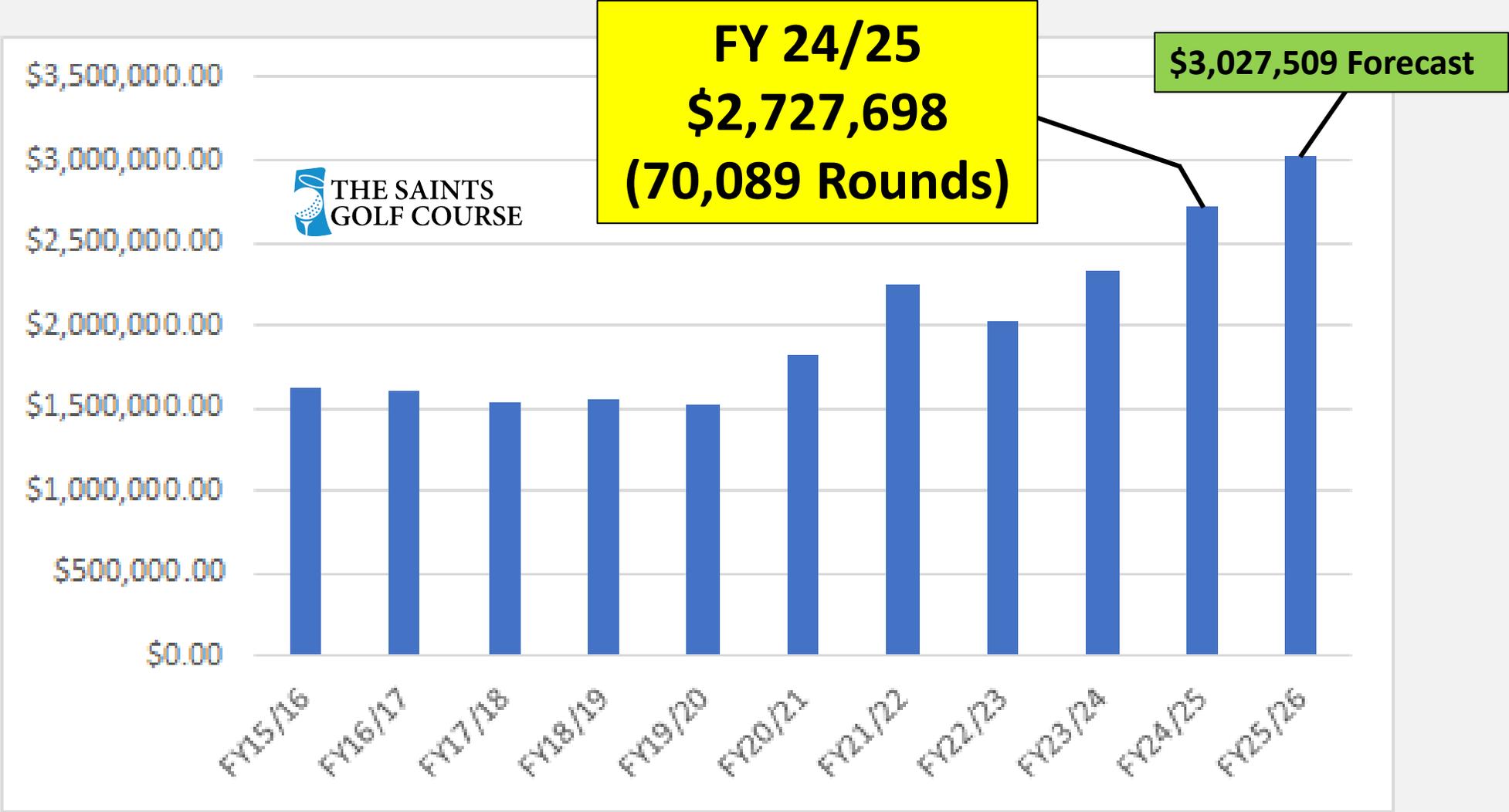


Saints Monthly Record Revenues - YOY

 = Monthly Record

	2021	2022	2023	2024	2025	2026
Jan		✓	✓	Drainage	✓	✓
Feb		✓	✓	✓	✓	
Mar	✓	✓	✓	✓	✓	
Apr	✓	✓	↑	✓	✓	
May	✓	✓		✓	✓	
Jun	✓	Rain		✓	✓	
Jul	✓	✓		✓	✓	
Aug	✓	✓	Drainage	✓	✓	
Sep	✓	✓	Project	✓	✓	
Oct	✓	✓		Hurricane	✓	
Nov	✓	✓		✓	✓	
Dec	✓	Rain	↓	✓	✓	

Saints YOY Annual Financials



Saints Golf Course Driving Range - Update



May 23'

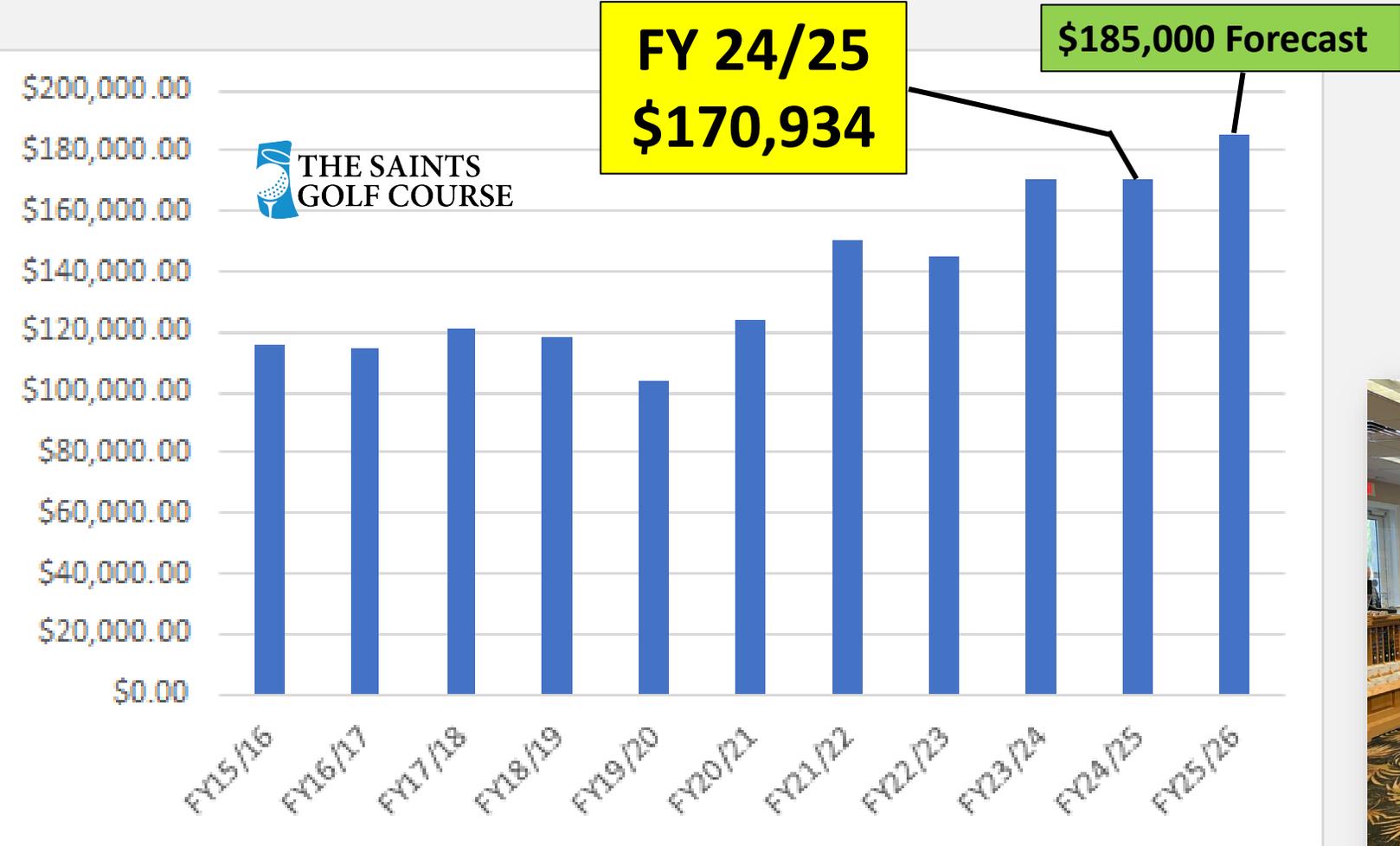


Sept 24'

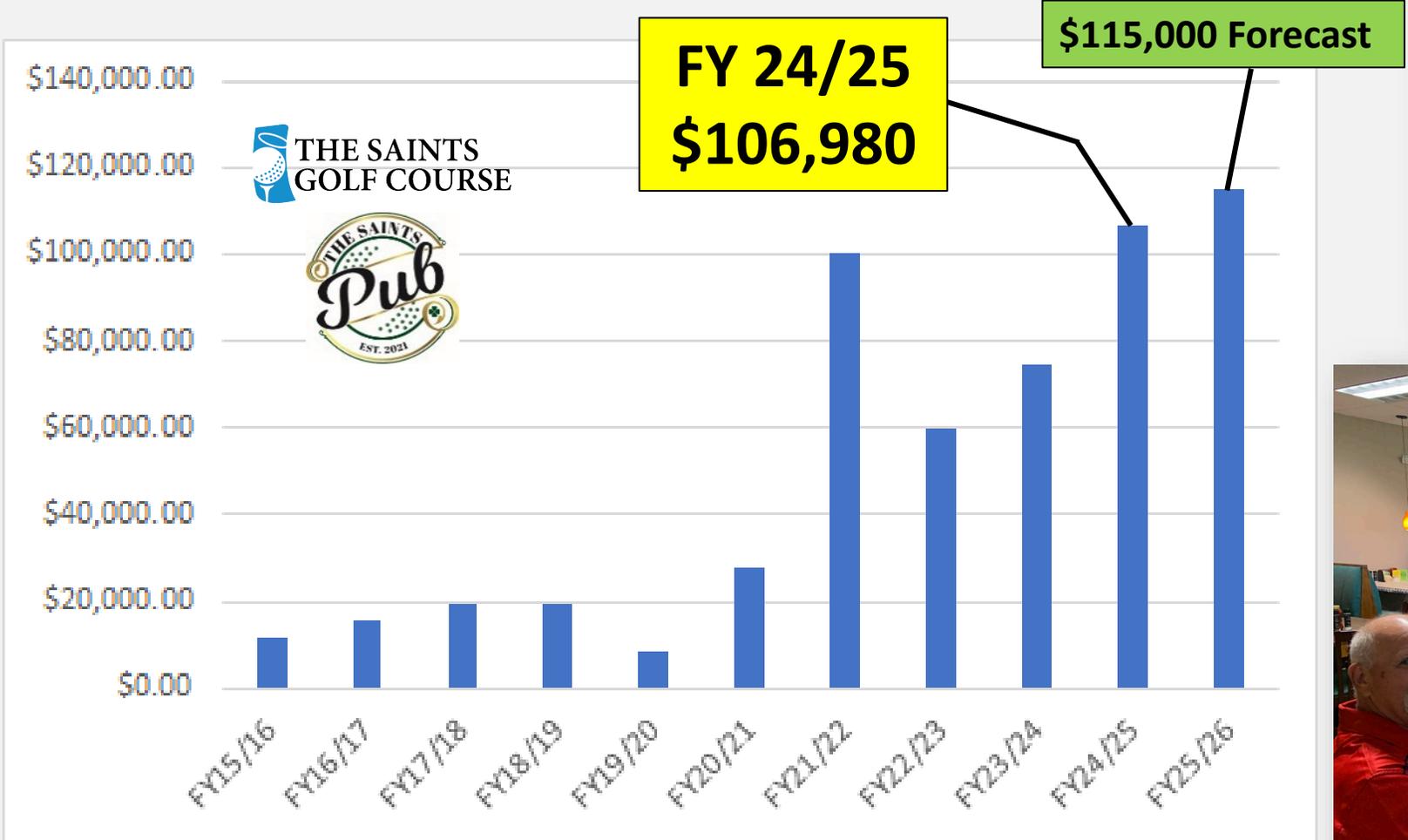
Saints Driving Range YOY Annual Revenues



Saints Pro Shop YOY Retail Annual Revenues



Saints Pub YOY Annual Revenues



THANK YOU

