

**MEDIUM AND HEAVY TRUCKS (25101600-21-STC)**

**Exhibit B.4 - Price Sheet - Flat Bed Stake Body Trucks**

**Commodity Code: 25101917 (FLATBED TRUCK)**

**Submitted By: STEP ONE AUTOMOTIVE FD CW, LLC** **The Price Sheet is not complete unless used in conjunction with the detailed specifications and Exhibit A, Scope of Work.**

Group No./Name <sup>1</sup>	Base Vehicle Code <sup>2</sup>	Base Vehicle Specification <sup>3</sup>	GVWR (lbs.) <sup>4</sup>	Payload Capacity (approx. lbs.) <sup>5</sup>	Accepted Brands <sup>6</sup>	Manufacturer/Brand <sup>7</sup>	Representative Model <sup>8</sup>	Representative Model Number <sup>9</sup>	Base Vehicle Price (\$###,###.##) <sup>10</sup>	OEM Options Discount (##%) <sup>11</sup>	Non-OEM Options Discount (##%) <sup>12</sup>	Customer Pick-Up Discount (\$(#,###.##)) <sup>14</sup>	Estimated Lead Time in Days (##) <sup>15</sup>
<b>Group 4 - Flat Bed Stake Body Trucks</b>	<a href="#">420</a>	18 FOOT FLAT BED STAKE BODY TRUCK, SINGLE AXLE, CLASS 7, 28,000 LBS. GVWR (4x2)	28,000	13,450	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT	FORD	F650	F6D	\$ 76,500.00	1%	0%	\$ (100.00)	180-250
	<a href="#">430</a>	22 FOOT FLAT BED STAKE BODY TRUCK, SINGLE AXLE, CLASS 7, 33,000 LBS. GVWR (4x2)	33,000	17,600	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT	FORD	F750	F7D	\$ 78,500.00	1%	0%	\$ (100.00)	180-250
	<a href="#">440</a>	14 FOOT FLAT BED STAKE BODY TRUCK, CREW CAB, SINGLE AXLE, CLASS 6, 24,500 LBS. GVWR (4x2)	24,500	10,550	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT	FORD	F650	W6D	\$ 77,250.00	1%	0%	\$ (100.00)	180-250
	<a href="#">450</a>	14 FOOT FLAT BED STAKE BODY TRUCK, CREW CAB, SINGLE AXLE, CLASS 7, 28,000 LBS. GVWR (4x2)	28,000	13,750	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT	FORD	F650	W6D	\$ 78,500.00	1%	0%	\$ (100.00)	180-250
	<a href="#">460</a>	14 FOOT FLAT BED STAKE BODY TRUCK, CREW CAB, SINGLE AXLE, CLASS 7, 33,000 LBS. GVWR (4x2)	33,000	18,650	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT	FORD	F750	W7D	\$ 79,750.00	1%	0%	\$ (100.00)	180-250

MEDIUM AND HEAVY TRUCKS (25101600-21-STC)										
Exhibit B.4 - Price Sheet - Flat Bed Stake Body Trucks										
Commodity Code: 25101917 (FLATBED TRUCK) <span style="float: right;">Truck Body Specifications: <b>18 FOOT EXTRA HEAVY-DUTY STAKE BODY</b></span>										
Submitted By:			STEP ONE AUTOMOTIVE FD CW, LLC			The detailed specifications are not complete unless used in conjunction with the Price Sheet and Exhibit A, Scope of Work.				
Base Vehicle Code <sup>2</sup>		Base Vehicle Specification <sup>3</sup>			GVWR (lbs.) <sup>4</sup>	Payload Capacity (approx. lbs.) <sup>5</sup>	Accepted Brands <sup>6</sup>			Intended Use
420		18 FOOT FLAT BED STAKE BODY TRUCK, SINGLE AXLE, CLASS 7, 28,000 LBS. GVWR (4x2)			28,000	13,450	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT			HAULING LARGE AND HEAVY CARGO. THIS VEHICLE IS RECOMMENDED TO TRANSPORT UP TO 3 INDIVIDUALS.
Manufacturer/Brand <sup>7</sup>		Representative Model <sup>8</sup>		Representative Model Number <sup>9</sup>	Base Vehicle Price (\$###,###.##) <sup>10</sup>	OEM Options Discount (##%) <sup>11</sup>	Non-OEM Options Discount (##%) <sup>12</sup>	Customer Pick-Up Discount (\$#.###.##) <sup>14</sup>	Estimated Lead Time in Days (###) <sup>15</sup>	
FORD		F650		F6D	\$ 76,500.00	1%	0%	\$(100.00)	180-250	
Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>					
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>
ENGINE:	10	A.	Diesel engine, 5.9L, 210 Gross HP (per the latest issue of SAE J1349) and 520 lbs.-ft. Gross Torque, minimum.	Liters: 6.7 Gross HP: 270 Gross Torque: 700						
		B.	Emissions shall meet or exceed all applicable federal and State of Florida emissions and environmental laws, regulations, specifications, standards, and requirements in effect as of the date of manufacture.	Engine/Emissions Type: DIESEL Urea Tank Size (in gallons), if required: 8 GAL						
		C.	Standard cooling system with antifreeze.							
		D.	Dry type air cleaner with service (restriction) indicator.							
		E.	Engine protection system, at a minimum, must be activated by low engine oil pressure, and high engine temperature. System shall, at a minimum, include a warning light(s) and derate (ramp down) feature that will reduce engine power and speed, or shut down the engine when any of these functions exceed normal limits.							
ELECTRICAL SYSTEM:	12	A.	Minimum 100 amps 12 v. alternator.							
		B.	Batteries to have a minimum total of 1100 CCA @ 0 degrees F.							
TRANSMISSION:	20	A.	Automatic transmission, 5-speed minimum, with provisions for a PTO. Allison 2500RDS, or Approved Equivalent.							
AXLES & SUSPENSION:	30	A.	Steel front axle and suspension, minimum 9,000 lbs. capacity.							
		B.	Front shock absorbers.							
		C.	Front wheel oil-lubricated bearings and seals.							
		D.	Single speed rear axle and suspension, minimum 19,000 lbs. capacity. Rear axle ratio is to be a 5.57/5.71 for 2400 RPM engines, 5.57/5.71/5.86/5.88 for 2500 RPM engines, 6.14/6.43/6.50 for 2800 RPM engines, or the closest possible ratio available that will provide a top speed of approximately 65 MPH.	Rear Suspension Capacity (lbs.): 19000 Rear Axle Ratio: 5.57 Engine RPM: 2400 Top Speed (MPH): 65						
		E.	Front wheel hubs and rear axle shall be filled with synthetic lubricant.							
		F.	Auxiliary rear leaf spring(s) or rubber helper.							
PERFORMANCE ITEMS:	40	A.	Factory installed speedometer; odometer, ammeter or voltmeter, fuel gauge, engine oil pressure gauge, coolant temperature gauge, tachometer, air pressure gauge and dash mounted engine hour meter.							
		B.	Power steering.							
COMFORT ITEMS:	50	A.	Factory installed AM-FM stereo radio with 2 speakers and antenna.							
		B.	Air conditioner with integral heater and defroster.							
		C.	Arm rests both sides, if available; sun visors, both sides.							
		D.	Tinted glass all windows, including windshield.							
SAFETY ITEMS:	60	A.	Air horn(s), mounted under the cab or hood, or behind the front bumper.							
		B.	Standard electric horn.							
		C.	Outside mirrors, left and right side. Mirrors to be 6 x 12 inches, minimum, with convex mirrors on both sides. Mirrors and brackets shall be of rust and corrosive resistance materials such as stainless steel, aluminum, coated metals or composite materials. Painted mirrors and brackets are not acceptable.							
		D.	Automatic-adjustable volume backup alarm. Must meet latest issue of SAE J994, Type B, 107dB (A). Factory or dealer installed.							

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>					Option Calculated Discount <sup>29</sup>						
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>		Option MSRP <sup>27</sup>	Option Price <sup>28</sup>				
		E.	Rain Flaps: Splash and spray suppressant rain flaps, straight grass type, installed on heavy-duty hangers. Factory or dealer installed.													
		F.	All access steps shall be self-cleaning slip-resistant grating.													
		G.	Daytime running lights.													
BRAKES:	62	A.	ABS air brake system, minimum 13.2 cfm air compressor.													
		B.	Spring applied parking brake.													
		C.	Front and rear automatic slack adjusters.													
		D.	Front and rear dust shields.													
		E.	Outboard mounted brake drums, front and rear, if available. (NOTE: Allows brake repair without removing axle hubs.)													
		F.	Low air pressure warning indicator.													
		G.	Air dryer with heater. Bendix AD-9, AD-IP, AD-IS, Wabco System Saver 1200, or Approved Equivalent.	Air Dryer with Heater Type:	BENDIX											
TIRES & WHEELS:	70	A.	6, 275/80R22.5G (14PR) or 295/75R22.5G (14PR) or larger, tubeless, low profile radial tires with highway tread.													
		B.	All wheels to be 1-piece steel disc, 10-hole, I.S.O. hub pilot mount, 22.5 inch diameter.													
		C.	Front, inside rear and outside rear wheels to be fully interchangeable.													
CHASSIS, FRAME, CAB:	80	A.	Minimum 28,000 lbs. GVWR, factory certified.	GVWR (lbs.):	29000											
		B.	Minimum 859,000 in-lbs. RBM frame.	Frame RBM (lbs.):	860000											
		C.	Cab-to-axle (CA) dimension as recommended by the body manufacturer. CA must provide a cab/body (CB) clearance of 3 to 5 inches.	Cab/Body (CB) Clearance:	126											
		D.	Factory installed fuel tank(s), minimum 70 U.S. gallons.	Fuel Tank(s) Capacity:	115 GAL											
		E.	Front tow hooks or tow pins.													
		F.	Standard front bumper.													
CAB EQUIPMENT:	82	A.	Conventional cab, with tilt-type hood and fender assembly.													
		B.	Full-width bench seat or individual driver seat with 2-man passenger seat.													
		C.	Grab handle(s) for cab entry, located at each entry door.													
		D.	Manufacturer's standard paint and colors.													
		E.	Rear cab window with fixed tinted glass.													
BODY:	84	A.	18 foot flatbed stake body, installed, as per Specification: STAKE-18.	Manufacturer:	KNAPHEIDE	Model Number:	PCHU 1838									
		B.	Vehicle shall meet all requirements of Title 49, Code of Federal Regulations, and 393.86 rear end protection.													
		C.	Body must be installed on the chassis and ready for use upon delivery.													
CONDITIONS:	90	A.	Respondent shall provide a manufacturer's print-out (Ford "DORA"/Commercial Truck Tools", Freightliner "Spec Pro", International "Vehicle Specifications", Mack "Order/Customer/Vehicle Information", or Approved Equivalent) to verify the vehicle bid meets all the requirements of this specification. Also, any dealer installed aftermarket components, if specified, must be noted on the manufacturer's print-out.													
		B.	Welding shall not be permitted on the frame side rails, nor shall the frame rails be cut to lengthen or shorten the wheelbase. Wheelbase modifications are allowed only by sliding the suspension with the "AF" dimension affected accordingly (excess length behind the rear axle may be cut off as required). Any wheelbase modification shall result in a wheelbase and frame combination that is identical to one available from the manufacturer.													
		C.	Paint numbers are referenced only to identify colors.													
	20.01		Manual transmission, 6-speed minimum, with provisions for a PTO. Transmission must have a minimum low gear reduction of 9.01:1. Rear axle ratio shall be a 4.10/4.11 for 2400 RPM engines, 4.30/4.33 for 2500 RPM engines, 4.78/4.88 for 2800 RPM engines, or the closest possible ratio available that will provide a top speed of approximately 65 MPH. Transmission shall be filled with synthetic lubricant.	Rear Axle Ratio:		Engine RPM:		Top Speed (MPH):		NA		Not Available				
	30.01		Manufacturer's standard 4x4 drive system model in lieu of base equipment 4x2 model. Note: Provide only the difference in price between the 2-wheel drive model and the manufacturer's standard 4x4 model offered.						AC	4X4	4X4	120	Non-OEM	\$ 54,000.00	\$ 54,000.00	0.00%
	50.01		Rain shields over door windows, both sides. Auto Ventshade Co., or Approved Equivalent. Factory or dealer installed.						NC				Non-OEM			Available (No Cost)
	60.01		Front clearance indicators. Factory or dealer installed. (Indicators shall be approximately 36 inches in length located on the left and right front corners of the vehicle.)						AC	87H	87H		OEM	\$ 1,410.00	\$ 1,395.90	LOWER THAN BID

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>								
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>	
OPTIONS:	62.01		Automatic air brake drain system. ClearDrain System, or Approved Equivalent. Bid in lieu of the air dryers specified in Section 62. G. Unit must be installed by the vehicle manufacturer. Dealer installed units are not acceptable.		NA								Not Available
	80.01		Pintle hook, installed. To be swivel type and must have a capacity of 49,000 lbs. gross trailer weight and 9800 lbs. vertical load, minimum. Hook shall be installed no more than 14 inches forward from the end of the body as measured from the center of the eye. Holland Model PH-760, Wallace Model B30, or Approved Equivalent.		AC	HOLLAND	PH760		OEM	\$ 1,895.00	\$ 1,876.05		1.00%
	82.01		Special state color. DOT Yellow (DuPont Centari L9069A, Freightliner 3258, International 4421).		AC	VSO	VSO			\$ 824.00	\$ 815.76		NO BID
	82.02		2-tone colors. Manufacturer's standard 2-tone colors.		NA								Not Available
	83.01		Liftgate (Thieman LST-25, Leyman Model LH2500, Maxon Model 72-25, Venco Model ME25FL, Walco Model E-25RM, or Approved Equivalent) with minimum 2500 lbs. Capacity, installed. Stow-away type platform with non-skid surface. Platform surface dimensions 72 inches x 30 inches, nominal. Electric-hydraulic operation.		AC	LST-25	LST-25	84	Non-OEM	\$ 4,995.00	\$ 4,995.00		0.00%
	83.02		Liftgate (Thieman Model TVL 20, Tommy Gate Series 85-20A, or Approved Equivalent) with minimum 2000 lbs. Capacity, installed. Rail type lift with a non-skid surface platform stored in a vertical position at the rear of the vehicle. Platform surface dimensions 85 inches x 55 inches, nominal with a minimum 5 inch ramp. Electric-hydraulic operation.		AC	TVL 20	TVL 20	84	Non-OEM	\$ 7,995.00	\$ 7,995.00		0.00%

**MUST DEDUCT APPROXIMATELY 600 LBS. FROM THE PAYLOAD CAPACITY**

Liftgate (Thieman Model TVL 20, Tommy Gate Series 85-20A, or Approved Equivalent) with minimum 2000 lbs. Capacity, installed. Rail type lift with a non-skid surface platform stored in a vertical position at the rear of the vehicle. Platform surface dimensions 85 inches x 55 inches, nominal with a minimum 5 inch ramp. Electric-hydraulic operation.

**MUST DEDUCT APPROXIMATELY 600 LBS. FROM THE PAYLOAD CAPACITY**

MEDIUM AND HEAVY TRUCKS (25101600-21-STC)																
Exhibit B.4 - Price Sheet - Flat Bed Stake Body Trucks																
Commodity Code: 25101917 (FLATBED TRUCK) <span style="float: right;">Truck Body Specifications: <b>22 FOOT EXTRA HEAVY-DUTY STAKE BODY</b></span>																
Submitted By:		STEP ONE AUTOMOTIVE FD CW, LLC			The detailed specifications are not complete unless used in conjunction with the Price Sheet and Exhibit A, Scope of Work.											
Base Vehicle Code <sup>2</sup>	Base Vehicle Specification <sup>3</sup>				GVWR (lbs.) <sup>4</sup>	Payload Capacity (approx. lbs.) <sup>5</sup>	Accepted Brands <sup>6</sup>			Intended Use						
430	22 FOOT FLAT BED STAKE BODY TRUCK, SINGLE AXLE, CLASS 7, 33,000 LBS. GVWR (4x2)				33,000	17,600	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT			HAULING LARGE AND HEAVY CARGO. THIS VEHICLE IS RECOMMENDED TO TRANSPORT UP TO 3 INDIVIDUALS.						
Manufacturer/Brand <sup>7</sup>	Representative Model <sup>8</sup>		Representative Model Number <sup>9</sup>	Base Vehicle Price (\$###,###.##) <sup>10</sup>	OEM Options Discount (##%) <sup>11</sup>	Non-OEM Options Discount (##%) <sup>12</sup>	Customer Pick-Up Discount (\$#.###.##) <sup>14</sup>	Estimated Lead Time in Days (###) <sup>15</sup>								
FORD	F750		F7D	\$ 78,500.00	1%	0%	\$ (100.00)	180-250								
Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>		Representative Model Specification <sup>20</sup>		Options Specification Information <sup>21</sup>									
							Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>		
ENGINE:	10	A.	Diesel engine, 5.9L, 210 Gross HP (per the latest issue of SAE J1349) and 560 lbs.-ft. Gross Torque, minimum.		Liters: 6.7											
					Gross HP: 270											
					Gross Torque: 700											
		B.	Emissions shall meet or exceed all applicable federal and State of Florida emissions and environmental laws, regulations, specifications, standards, and requirements in effect as of the date of manufacture.		Engine/Emissions Type: DIESEL											
					Urea Tank Size (in gallons), if required: 8 GAL											
		C.	Standard cooling system with antifreeze.													
		D.	Dry type air cleaner with service (restriction) indicator.													
		E.	Engine protection system, at a minimum, must be activated by low engine oil pressure, and high engine temperature. System shall, at a minimum, include a warning light(s) and derate (ramp down) feature that will reduce engine power and speed, or shut down the engine when any of these functions exceed normal limits.													
ELECTRICAL SYSTEM:	12	A.	Minimum 100 amps 12 v. alternator.													
		B.	Batteries to have a minimum total of 1100 CCA @ 0 degrees F.													
TRANSMISSION:	20	A.	Automatic transmission, 6-speed minimum (International may bid a 5-speed, if required for the engine bid) with provisions for a PTO. Allison 3000RDS, or Approved Equivalent.													
AXLES & SUSPENSION:	30	A.	Steel front axle and suspension, minimum 12,000 lbs. capacity.													
			Front shock absorbers.													
			Front wheel oil-lubricated bearings and seals.													
		D.	Single speed rear axle and suspension, minimum 21,000 lbs. capacity. Rear axle ratio is to be a 6.14/6.43/6.50 for 2400 RPM engines, 6.50/6.83/6.86 for 2500 RPM engines, 6.43/6.50 for a 2800 RPM engine, (International - 6.14/6.17 for a 2600 RPM engine), or the closest possible ratio available that will provide a top speed of approximately 65 MPH.		Rear Suspension Capacity (lbs.): 21000											
					Rear Axle Ratio: 5.57											
					Engine RPM: 2400											
		E.	Front wheel hubs and rear axle shall be filled with synthetic lubricant.													
		F.	Auxiliary rear leaf spring(s) or rubber helper.													
PERFORMANCE ITEMS:	40	A.	Factory installed speedometer; odometer, ammeter or voltmeter, fuel gauge, engine oil pressure gauge, coolant temperature gauge, tachometer, air pressure gauge and dash mounted engine hour meter.													
		B.	Power steering.													
COMFORT ITEMS:	50	A.	Factory installed AM-FM stereo radio with 2 speakers and antenna.													
			Air conditioner with integral heater and defroster.													
			Arm rests both sides, if available; sun visors, both sides.													
			Tinted glass all windows, including windshield.													
SAFETY ITEMS:	60	A.	Air horn(s), mounted under the cab or hood, or behind the front bumper.													
			Standard electric horn.													
		C.	Outside mirrors, left and right side. Mirrors to be 6 x 12 inches, minimum, with convex mirrors on both sides. Mirrors and brackets shall be of rust and corrosive resistance materials such as stainless steel, aluminum, coated metals or composite materials. Painted mirrors and brackets are not acceptable.													
		D.	Automatic-adjustable volume backup alarm. Must meet latest issue of SAE J994, Type B, 107dB (A). Factory or dealer installed.													

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>					Option Calculated Discount <sup>23</sup>									
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>		Option MSRP <sup>27</sup>	Option Price <sup>28</sup>							
		E.	Rain Flaps: Splash and spray suppressant rain flaps, straight grass type, installed on heavy-duty hangers. Factory or dealer installed.																
		F.	All access steps shall be self-cleaning slip-resistant grating.																
		G.	Daytime running lights.																
BRAKES:	62	A.	ABS air brake system, minimum 13.2 cfm air compressor.																
		B.	Spring applied parking brake.																
		C.	Front and rear automatic slack adjusters.																
		D.	Front and rear dust shields.																
		E.	Outboard mounted brake drums, front and rear, if available. (NOTE: Allows brake repair without removing axle hubs.)																
		F.	Low air pressure warning indicator.																
		G.	Air dryer with heater. Bendix AD-9, AD-IP, AD-IS, Wabco System Saver 1200, or Approved Equivalent.	Air Dryer with Heater Type:	BEMDIX														
TIRES & WHEELS:	70	A.	6, 275/80R22.5G (14PR) or 295/75R22.5G (14PR) or larger, tubeless, low profile, radial tires with highway tread.																
		B.	All wheels to be 1-piece steel disc, 10-hole, I.S.O. hub pilot mount, 22.5 inch diameter.																
		C.	Front, inside rear and outside rear wheels to be fully interchangeable.																
CHASSIS, FRAME, CAB:	80	A.	Minimum 33,000 lbs. GVWR, factory certified.	GVWR (lbs.):	33000														
		B.	Minimum 1,700,000 in-lbs. RBM frame.	Frame RBM (lbs.):	1701800														
		C.	Cab-to-axle (CA) dimension as recommended by the body manufacturer. CA must provide a cab/body (CB) clearance of 3 to 5 inches.	Cab/Body (CB) Clearance:	150														
		D.	Factory installed fuel tank(s), minimum 70 U.S. gallons.	Fuel Tank(s) Capacity:	115 GAL														
		E.	Front tow hooks or tow pins.																
		F.	Standard front bumper.																
CAB EQUIPMENT:	82	A.	Conventional cab, with tilt-type hood and fender assembly.																
		B.	Full-width bench seat or individual driver seat with 2-man passenger seat.																
		C.	Grab handle(s) for cab entry, located at each entry door.																
		D.	Manufacturer's standard paint and colors.																
		E.	Rear cab window with fixed tinted glass.																
BODY:	84	A.	22 foot flatbed stake body, installed, as per Specification: STAKE-22.	Manufacturer:	KNAPHEIDE	Model Number:	PCHT 2238												
		B.	Vehicle shall meet all requirements of Title 49, Code of Federal Regulations, and 393.86 rear end protection.																
		C.	Body must be installed on the chassis and ready for use upon delivery.																
CONDITIONS:	90	A.	Respondent shall provide a manufacturer's print-out (Ford "DORA"/Commercial Truck Tools", Freightliner "Spec Pro", International "Vehicle Specifications", Mack "Order/Customer/Vehicle Information", or Approved Equivalent) to verify the vehicle bid meets all the requirements of this specification. Also, any dealer installed aftermarket components, if specified, must be noted on the manufacturer's print-out.																
		B.	Welding shall not be permitted on the frame side rails, nor shall the frame rails be cut to lengthen or shorten the wheelbase. Wheelbase modifications are allowed only by sliding the suspension with the "AF" dimension affected accordingly (excess length behind the rear axle may be cut off as required). Any wheelbase modification shall result in a wheelbase and frame combination that is identical to one available from the manufacturer.																
		C.	Paint numbers are referenced only to identify colors.																
	20.01		Manual transmission, 6-speed minimum, with provisions for a PTO. Transmission must have a minimum low gear reduction of 9.01:1. Rear axle ratio shall be a 4.10/4.11 for 2400 RPM engines, 4.30/4.33 for 2500 RPM engines, 4.88/4.89 for 2800 RPM engines, or the closest possible ratio available that will provide a top speed of approximately 65 MPH. Transmission shall be filled with synthetic lubricant.	Rear Axle Ratio:		Engine RPM:		Top Speed (MPH):		NA									Not Available
	30.01		Manufacturer's standard 4x4 drive system model in lieu of base equipment 4x2 model. Note: Provide only the difference in price between the 2-wheel drive model and the manufacturer's 4x4 model offered.							AC	4X4	4X4		Non-OEM	\$ 54,000.00	\$ 54,000.00		0.00%	
	50.01		Rain shields over door windows, both sides. Auto Ventshade Co., or Approved Equivalent. Factory or dealer installed.							NC				Non-OEM					Available (No Cost)
	60.01		Front clearance indicators. Factory or dealer installed. (Indicators shall be approximately 36 inches in length located on the left and right front corners of the vehicle.)							AC	87H	87H		OEM	\$ 1,410.00	\$ 1,395.90		LOWER THAN BID	

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>								
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>	
OPTIONS:	62.01		Automatic air brake drain system. ClearDrain System, or Approved Equivalent. Bid in lieu of the air dryers specified in Section 62. G. Unit must be installed by the vehicle manufacturer. Dealer installed units are not acceptable.		NA								Not Available
	80.01		Pintle hook, installed. To be swivel type and must have a capacity of 49,000 lbs. gross trailer weight and 9800 lbs. vertical load, minimum. Hook shall be installed no more than 14 inches forward from the end of the body as measured from the center of the eye. Holland Model PH-760, Wallace Model B30, or Approved Equivalent.		AC	HOLLAND	PH 760		Non-OEM	\$ 1,895.00	\$ 1,895.00		0.00%
	82.01		Special state color. DOT Yellow (DuPont Centari L9069A, Freightliner 3258, International 4421).		AC	VSO	VSO		OEM	\$ 824.00	\$ 815.76		1.00%
	82.02		Two-tone colors. Manufacturer's standard two-tone colors.		NA								Not Available
	83.01		Liftgate (Thieman LST-25, Leyman Model LH2500, Maxon Model 72-25, Venco Model ME25FL, Walco Model E-25RM, or Approved Equivalent) with minimum 2500 lbs. Capacity, installed. Stow-away type platform with non-skid surface. Platform surface dimensions 72 inches x 30 inches, nominal. Electric-hydraulic operation.		AC	LST-25	LST-25	84	Non-OEM	\$ 4,995.00	\$ 4,995.00		0.00%
	83.02		Liftgate (Thieman Model TVL 20, Tommy Gate Series 85-20A, or Approved Equivalent) with minimum 2000 lbs. Capacity, installed. Rail type lift with a non-skid surface platform stored in a vertical position at the rear of the vehicle. Platform surface dimensions 85 inches x 55 inches, nominal with a minimum 5 inch ramp. Electric-hydraulic operation.		AC	TVL 20	TVL 20	84	Non-OEM	\$ 7,995.00	\$ 7,995.00		0.00%

**MUST DEDUCT APPROXIMATELY 600 LBS. FROM THE PAYLOAD CAPACITY**

Liftgate (Thieman Model TVL 20, Tommy Gate Series 85-20A, or Approved Equivalent) with minimum 2000 lbs. Capacity, installed. Rail type lift with a non-skid surface platform stored in a vertical position at the rear of the vehicle. Platform surface dimensions 85 inches x 55 inches, nominal with a minimum 5 inch ramp. Electric-hydraulic operation.

**MUST DEDUCT APPROXIMATELY 600 LBS. FROM THE PAYLOAD CAPACITY**

MEDIUM AND HEAVY TRUCKS (25101600-21-STC)													
Exhibit B.4 - Price Sheet - Flat Bed Stake Body Trucks													
Commodity Code: 25101917 (FLATBED TRUCK) <span style="float: right;">Truck Body Specifications: <b>14 FOOT EXTRA HEAVY-DUTY STAKE BODY</b></span>													
Submitted By:			STEP ONE AUTOMOTIVE FD CW, LLC			The detailed specifications are not complete unless used in conjunction with the Price Sheet and Exhibit A, Scope of Work.							
Base Vehicle Code <sup>2</sup>		Base Vehicle Specification <sup>3</sup>			GVWR (lbs.) <sup>4</sup>	Payload Capacity (approx. lbs.) <sup>5</sup>	Accepted Brands <sup>6</sup>			Intended Use			
440		14 FOOT FLAT BED STAKE BODY TRUCK, CREW CAB, SINGLE AXLE, CLASS 6, 24,500 LBS. GVWR (4x2)			24,500	10,550	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT			HAULING LARGE AND HEAVY CARGO. THIS VEHICLE HAS 4 FULL SIZE DOORS AND IS RECOMMENDED TO TRANSPORT 4 TO 6 INDIVIDUALS.			
Manufacturer/Brand <sup>7</sup>		Representative Model <sup>8</sup>		Representative Model Number <sup>9</sup>	Base Vehicle Price (\$###,###.##) <sup>10</sup>	OEM Options Discount (##%) <sup>11</sup>	Non-OEM Options Discount (##%) <sup>12</sup>	Customer Pick-Up Discount (\$#.###.##) <sup>14</sup>	Estimated Lead Time in Days (###) <sup>15</sup>				
FORD		F650		W6D	\$ 77,250.00	1%	0%	\$ (100.00)	180-250				
Specification Category <sup>16</sup>		Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>		Representative Model Specification <sup>20</sup>		Options Specification Information <sup>21</sup>					
						Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>
ENGINE:		10	A.	Diesel engine, 5.9L, 190 Gross HP (per the latest issue of SAE J1349) and 520 lbs.-ft. Gross Torque, minimum.		Liters: 6.7	Gross HP: 270	Gross Torque: 700					
			B.	Emissions shall meet or exceed all applicable federal and State of Florida emissions and environmental laws, regulations, specifications, standards, and requirements in effect as of the date of manufacture.		Engine/Emissions Type: DIESEL	Urea Tank Size (in gallons), if required: 115						
			C.	Standard cooling system with antifreeze.									
			D.	Dry type air cleaner with service (restriction) indicator.									
			E.	Engine protection system, at a minimum, must be activated by low engine oil pressure, and high engine temperature. System shall, at a minimum, include a warning light(s) and derate (ramp down) feature that will reduce engine power and speed, or shut down the engine when any of these functions exceed normal limits.									
ELECTRICAL SYSTEM:		12	A.	Minimum 100 amps 12 v. alternator.									
			B.	Batteries to have a minimum total of 1100 CCA @ 0 degrees F.									
TRANSMISSION:		20	A.	Automatic transmission, 5-speed minimum, with provisions for a PTO. Allison 2500RDS, or Approved Equivalent.									
AXLES & SUSPENSION:		30	A.	Steel front axle and suspension, minimum 7,000 lbs. capacity.									
			B.	Front shock absorbers.									
			C.	Front wheel oil-lubricated bearings and seals.									
			D.	Single speed rear axle and suspension, minimum 17,500 lbs. capacity. Rear axle ratio is to be a 5.13/5.22/5.29 for 2400 RPM engines, 5.57/5.71/5.88 for 2500 RPM engines, 6.14/6.17 for 2800 RPM engines, or the closest possible ratio available that will provide a top speed of approximately 65 MPH.		Rear Suspension Capacity (lbs.): 17500	Rear Axle Ratio: 5.57	Engine RPM: 2400	Top Speed (MPH): 65				
			E.	Front wheel hubs and rear axle shall be filled with synthetic lubricant.									
			F.	Auxiliary rear leaf spring(s) or rubber helper.									
PERFORMANCE ITEMS:		40	A.	Factory installed speedometer; odometer, ammeter or voltmeter, fuel gauge, engine oil pressure gauge, coolant temperature gauge, tachometer, air pressure gauge and dash mounted engine hour meter.									
			B.	Power steering.									
COMFORT ITEMS:		50	A.	Factory installed AM-FM stereo radio with 2 speakers and antenna.									
			B.	Air conditioner with integral heater and defroster.									
			C.	Arm rests both sides, if available; sun visors, both sides.									
			D.	Tinted glass all windows, including windshield.									
SAFETY ITEMS:		60	A.	Air horn(s), mounted under the cab or hood, or behind the front bumper.									
			B.	Standard electric horn.									
			C.	Outside mirrors, left and right side. Mirrors to be 6 x 12 inches, minimum, with convex mirrors on both sides. Mirrors and brackets shall be of rust and corrosive resistance materials such as stainless steel, aluminum, coated metals or composite materials. Painted mirrors and brackets are not acceptable.									
			D.	Automatic-adjustable volume backup alarm. Must meet latest issue of SAE J994, Type B, 107dB (A). Factory or dealer installed.									



Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>							
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>
		E.	Rain Flaps: Splash and spray suppressant rain flaps, straight grass type, installed on heavy-duty hangers. Factory or dealer installed.									
		F.	All access steps shall be self-cleaning slip-resistant grating.									
		G.	Daytime running lights.									
BRAKES:	62	A.	ABS air brake system, minimum 13.2 cfm air compressor.									
		B.	Spring applied parking brake.									
		C.	Front and rear automatic slack adjusters.									
		D.	Front and rear dust shields.									
		E.	Outboard mounted brake drums, front and rear, if available. (NOTE: Allows brake repair without removing axle hubs.)									
		F.	Low air pressure warning indicator.									
		G.	Air dryer with heater. Bendix AD-9, AD-IP, AD-IS, Wabco System Saver 1200, or Approved Equivalent.	Air Dryer with Heater Type:	BENDIX							
TIRES & WHEELS:	70	A.	6, 255/80R22.5G (14PR) or 265/75R22.5G (14PR) or larger, tubeless, low profile, radial tires with highway tread.									
		B.	All wheels to be 1-piece steel disc, 10-hole, I.S.O. hub pilot mount, 22.5 inch diameter.									
		C.	Front, inside rear and outside rear wheels to be fully interchangeable.									
CHASSIS, FRAME, CAB:	80	A.	Minimum 24,500 lbs. GVWR, maximum 26,000 lbs. GVWR, factory certified.	GVWR (lbs.):	26000							
		B.	Minimum 859,000 in-lbs. RBM frame.	Frame RBM (lbs.):	860000							
		C.	Cab-to-axle (CA) dimension as recommended by the body manufacturer. CA must provide a cab/body (CB) clearance of 3 to 5 inches.	Cab/Body (CB) Clearance:	120							
		D.	Factory installed fuel tank(s), minimum 70 U.S. gallons.	Fuel Tank(s) Capacity:	115							
		E.	Front tow hooks or tow pins.									
		F.	Standard front bumper.									
CAB EQUIPMENT:	82	A.	Crew cab, 146.0 inch BBC, minimum, 6 passenger, 4 door model with tilt-type hood and fender assembly.	BBC (Front bumper to back of cab) Dimension:	149							
		B.	Bench front seat and full width rear bench seat or individual driver seat with 2-man passenger seat and full width rear bench seat. Front and rear seats must match in color. Seats must have the same type fabric and pattern, if available.									
		C.	Grab handle(s) for cab entry, located at each entry door.									
		D.	Manufacturer's standard paint and colors.									
BODY:	84	A.	14 foot flatbed stake body, installed, as per Specification: STAKE-14.	Manufacturer:	KNAPHEIDE							
				Model Number:	PCHT 143B							
		B.	Vehicle shall meet all requirements of Title 49, Code of Federal Regulations, and 393.86 rear end protection.									
		C.	Body must be installed on the chassis and ready for use upon delivery.									
CONDITIONS:	90	A.	Respondent shall provide a manufacturer's print-out (Ford "DORA"/Commercial Truck Tools", Freightliner "Spec Pro", International "Vehicle Specifications", Mack "Order/Customer/Vehicle Information", or Approved Equivalent) to verify the vehicle bid meets all the requirements of this specification. Also, any dealer installed aftermarket components, if specified, must be noted on the manufacturer's print-out.									
		B.	Welding shall not be permitted on the frame side rails, nor shall the frame rails be cut to lengthen or shorten the wheelbase. Wheelbase modifications are allowed only by sliding the suspension with the "AF" dimension affected accordingly (excess length behind the rear axle may be cut off as required). Any wheelbase modification shall result in a wheelbase and frame combination that is identical to one available from the manufacturer.									
		C.	Paint numbers are referenced only to identify colors.									
	20.01		Manual transmission, 6-speed minimum, with provisions for a PTO. Transmission must have a minimum low gear reduction of 9.01:1. Rear axle ratio shall be a 3.90/3.91 for 2400 RPM engines, 4.10/4.11 for 2500 RPM engines, 4.56/4.63 for 2800 RPM engines, or the closest possible ratio available that will provide a top speed of approximately 65 MPH. Transmission shall be filled with synthetic lubricant.	Rear Axle Ratio:								
				Engine RPM:								
				Top Speed (MPH):								
	30.01		Manufacturer's standard 4x4 drive system model in lieu of base equipment 4x2 model. Note: Provide only the difference in price between the 2-wheel drive model and the manufacturer's standard 4x4 model offered.		NA							Not Available
	50.01		Rain shields over door windows, both sides. Auto Ventshade Co., or Approved Equivalent. Factory or dealer installed.		AC	4X4	4X4	120	Non-OEM	\$ 54,000.00	\$ 54,000.00	0.00%
					NC				Non-OEM			Available (No Cost)

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>							
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>
OPTIONS:	60.01		Front clearance indicators. Factory or dealer installed. (Indicators shall be approximately 36 inches in length located on the left and right front corners of the vehicle.)		AC	87H	87H	120	OEM	\$ 1,410.00	\$ 1,395.90	LOWER THAN BID
	62.01		Automatic air brake drain system. ClearDrain System, or Approved Equivalent. Bid in lieu of the air dryers specified in Section 62. G. Unit must be installed by the vehicle manufacturer. Dealer installed units are not acceptable.		NA							Not Available
	80.01		Pintle hook, installed. To be swivel type and must have a capacity of 49,000 lbs. gross trailer weight and 9800 lbs. vertical load, minimum. Hook shall be installed no more than 14 inches forward from the end of the body as measured from the center of the eye. Holland Model PH-760, Wallace Model B30, or Approved Equivalent.		AC	HOLLAND	PH760	120	Non-OEM	\$ 1,895.00	\$ 1,895.00	0.00%
	82.01		Special state color. DOT Yellow (DuPont Centari L9069A, Freightliner 3258, International 4421).		AC	VSO	VSO		OEM	\$ 824.00	\$ 815.76	1.00%
	82.02		2-tone colors. Manufacturer's standard 2-tone colors.		NA							Not Available
	83.01		Liftgate (Thieman LST-25, Leyman Model LH2500, Maxon Model 72-25, Venco Model ME25FL, Walco Model E-25RM, or Approved Equivalent) with minimum 2500 lbs. Capacity, installed. Stow-away type platform with non-skid surface. Platform surface dimensions 72 inches x 30 inches, nominal. Electric-hydraulic operation. <b>MUST DEDUCT APPROXIMATELY 600 LBS. FROM THE PAYLOAD CAPACITY</b>		AC	LST-25	LST-25	84	Non-OEM	\$ 4,995.00	\$ 4,995.00	0.00%
	83.02		Liftgate (Thieman Model TVL 20, Tommy Gate Series 85-20A, or Approved Equivalent) with minimum 2000 lbs. Capacity, installed. Rail type lift with a non-skid surface platform stored in a vertical position at the rear of the vehicle. Platform surface dimensions 85 inches x 55 inches, nominal with a minimum 5 inch ramp. Electric-hydraulic operation. <b>MUST DEDUCT APPROXIMATELY 600 LBS. FROM THE PAYLOAD CAPACITY</b>		AC	TVL 20	TVL 20	84	Non-OEM	\$ 7,995.00	\$ 7,995.00	0.00%

MEDIUM AND HEAVY TRUCKS (25101600-21-STC)															
Exhibit B.4 - Price Sheet - Flat Bed Stake Body Trucks															
Commodity Code: 25101917 (FLATBED TRUCK) <span style="float: right;">Truck Body Specifications: <b>14 FOOT EXTRA HEAVY-DUTY STAKE BODY</b></span>															
Submitted By:			STEP ONE AUTOMOTIVE FD CW, LLC			The detailed specifications are not complete unless used in conjunction with the Price Sheet and Exhibit A, Scope of Work.									
Base Vehicle Code <sup>2</sup>		Base Vehicle Specification <sup>3</sup>				GVWR (lbs.) <sup>4</sup>	Payload Capacity (approx. lbs.) <sup>5</sup>	Accepted Brands <sup>6</sup>			Intended Use				
450		14 FOOT FLAT BED STAKE BODY TRUCK, CREW CAB, SINGLE AXLE, CLASS 7, 28,000 LBS. GVWR (4x2)				28,000	13,750	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT			HAULING LARGE AND HEAVY CARGO. THIS VEHICLE HAS 4 FULL SIZE DOORS AND IS RECOMMENDED TO TRANSPORT 4 TO 6 INDIVIDUALS.				
Manufacturer/Brand <sup>7</sup>		Representative Model <sup>8</sup>		Representative Model Number <sup>9</sup>	Base Vehicle Price (\$###,###.##) <sup>10</sup>	OEM Options Discount (##%) <sup>11</sup>	Non-OEM Options Discount (##%) <sup>12</sup>	Customer Pick-Up Discount (\$#.###.##) <sup>14</sup>	Estimated Lead Time in Days (###) <sup>15</sup>						
FORD		F650		W6D	\$ 78,500.00	1%	0%	\$ (100.00)	180-250						
Specification Category <sup>16</sup>		Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>		Representative Model Specification <sup>20</sup>		Options Specification Information <sup>21</sup>							
								Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>
ENGINE:	10	A.	Diesel engine, 5.9L, 210 Gross HP (per the latest issue of SAE J1349) and 520 lbs.-ft. Gross Torque, minimum.		Liters: 6.7										
			Gross HP: 270												
			Gross Torque: 700												
		B.	Emissions shall meet or exceed all applicable federal and State of Florida emissions and environmental laws, regulations, specifications, standards, and requirements in effect as of the date of manufacture.		Engine/Emissions Type: DIESEL										
			Urea Tank Size (in gallons), if required: 115												
C.		Standard cooling system with antifreeze.													
D.		Dry type air cleaner with service (restriction) indicator.													
E.		Engine protection system, at a minimum, must be activated by low engine oil pressure, and high engine temperature. System shall, at a minimum, include a warning light(s) and derate (ramp down) feature that will reduce engine power and speed, or shut down the engine when any of these functions exceed normal limits.													
ELECTRICAL SYSTEM:	12	A.	Minimum 100 amps 12 v. alternator.												
			Batteries to have a minimum total of 1100 CCA @ 0 degrees F.												
TRANSMISSION:	20	A.	Automatic transmission, 5-speed minimum, with provisions for a PTO. Allison 2500RDS, or Approved Equivalent.												
AXLES & SUSPENSION:	30	A.	Steel front axle and suspension, minimum 9,000 lbs. capacity.												
			Front shock absorbers.												
			Front wheel oil-lubricated bearings and seals.												
		D.	Single speed rear axle and suspension, minimum 19,000 lbs. capacity. Rear axle ratio is to be a 5.57/5.71 for 2400 RPM engines, 5.57/5.71/5.86/5.88 for 2500 RPM engines, 6.14/6.43/6.50 for 2800 RPM engines, or the closest possible ratio available that will provide a top speed of approximately 65 MPH.		Rear Suspension Capacity (lbs.): 19000										
			Rear Axle Ratio: 5.57												
			Engine RPM: 2400												
E.		Front wheel hubs and rear axle shall be filled with synthetic lubricant.													
F.		Auxiliary rear leaf spring(s) or rubber helper.													
PERFORMANCE ITEMS:	40	A.	Factory installed speedometer; odometer, ammeter or voltmeter, fuel gauge, engine oil pressure gauge, coolant temperature gauge, tachometer, air pressure gauge and dash mounted engine hour meter.												
			B. Power steering.												
COMFORT ITEMS:	50	A.	Factory installed AM-FM stereo radio with 2 speakers and antenna.												
			B. Air conditioner with integral heater and defroster.												
			C. Arm rests both sides, if available; sun visors, both sides.												
			D. Tinted glass all windows, including windshield.												
SAFETY ITEMS:	60	A.	Air horn(s), mounted under the cab or hood, or behind the front bumper.												
			B. Standard electric horn.												
		C.	Outside mirrors, left and right side. Mirrors to be 6 x 12 inches, minimum, with convex mirrors on both sides. Mirrors and brackets shall be of rust and corrosive resistance materials such as stainless steel, aluminum, coated metals or composite materials. Painted mirrors and brackets are not acceptable.												
			D. Automatic-adjustable volume backup alarm. Must meet latest issue of SAE J994, Type B, 107dB (A). Factory or dealer installed.												

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>											
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>				
		E.	Rain Flaps: Splash and spray suppressant rain flaps, straight grass type, installed on heavy-duty hangers. Factory or dealer installed.													
		F.	All access steps shall be self-cleaning slip-resistant grating.													
		G.	Daytime running lights.													
BRAKES:	62	A.	ABS air brake system, minimum 13.2 cfm air compressor.													
		B.	Spring applied parking brake.													
		C.	Front and rear automatic slack adjusters.													
		D.	Front and rear dust shields.													
		E.	Outboard mounted brake drums, front and rear, if available. (NOTE: Allows brake repair without removing axle hubs.)													
		F.	Low air pressure warning indicator.													
		G.	Air dryer with heater. Bendix AD-9, AD-IP, AD-IS, Wabco System Saver 1200, or Approved Equivalent.	Air Dryer with Heater Type:	BENDIX											
TIRES & WHEELS:	70	A.	6, 275/80R22.5G (14PR) or 295/75R22.5G (14PR) or larger, tubeless, low profile radial tires with highway tread.													
		B.	All wheels to be 1-piece steel disc, 10-hole, I.S.O. hub pilot mount, 22.5 inch diameter.													
		C.	Front, inside rear and outside rear wheels to be fully interchangeable.													
CHASSIS, FRAME, CAB:	80	A.	Minimum 28,000 lbs. GVWR, factory certified.	GVWR (lbs.):	29000											
		B.	Minimum 859,000 in-lbs. RBM frame.	Frame RBM (lbs.):	860000											
		C.	Cab-to-axle (CA) dimension as recommended by the body manufacturer. CA must provide a cab/body (CB) clearance of 3 to 5 inches.	Cab/Body (CB) Clearance:	156											
		D.	Factory installed fuel tank(s), minimum 70 U.S. gallons.	Fuel Tank(s) Capacity:	115											
		E.	Front tow hooks or tow pins.													
		F.	Standard front bumper.													
CAB EQUIPMENT:	82	A.	Crew cab, 146.0 inch BBC, minimum, 6 passenger, 4 door model with tilt-type hood and fender assembly.	BBC (Front bumper to back of cab) Dimension:	149											
		B.	Bench front seat and full width rear bench seat or individual driver seat with 2-man passenger seat and full width rear bench seat. Front and rear seats must match in color. Seats must have the same type fabric and pattern, if available.													
		C.	Grab handle(s) for cab entry, located at each entry door.													
		D.	Manufacturer's standard paint and colors.													
BODY:	84	A.	14 foot flatbed stake body, installed, as per Specification: STAKE-14.	Manufacturer:	KNAPHEIDE	Model Number:	PCHT 143B									
		B.	Vehicle shall meet all requirements of Title 49, Code of Federal Regulations, and 393.86 rear end protection.													
		C.	Body must be installed on the chassis and ready for use upon delivery.													
CONDITIONS:	90	A.	Respondent shall provide a manufacturer's print-out (Ford "DORA"/Commercial Truck Tools", Freightliner "Spec Pro", International "Vehicle Specifications", Mack "Order/Customer/Vehicle Information", or Approved Equivalent) to verify the vehicle bid meets all the requirements of this specification. Also, any dealer installed aftermarket components, if specified, must be noted on the manufacturer's print-out.													
		B.	Welding shall not be permitted on the frame side rails, nor shall the frame rails be cut to lengthen or shorten the wheelbase. Wheelbase modifications are allowed only by sliding the suspension with the "AF" dimension affected accordingly (excess length behind the rear axle may be cut off as required). Any wheelbase modification shall result in a wheelbase and frame combination that is identical to one available from the manufacturer.													
		C.	Paint numbers are referenced only to identify colors.													
	20.01		Manual transmission, 6-speed minimum, with provisions for a PTO. Transmission must have a minimum low gear reduction of 9.01:1. Rear axle ratio shall be a 4.10/4.11 for 2400 RPM engines, 4.30/4.33 for 2500 RPM engines, 4.78/4.88 for 2800 RPM engines, or the closest possible ratio available that will provide a top speed of approximately 65 MPH. Transmission shall be filled with synthetic lubricant.	Rear Axle Ratio:		Engine RPM:		Top Speed (MPH):								
	30.01		Manufacturer's standard 4x4 drive system model in lieu of base equipment 4x2 model. Note: Provide only the difference in price between the 2-wheel drive model and the manufacturer's standard 4x4 model offered.		NA				AC	4X4	4X4		Non-OEM	\$ 54,000.00	\$ 54,000.00	0.00%
	50.01		Rain shields over door windows, both sides. Auto Ventshade Co., or Approved Equivalent. Factory or dealer installed.						NC				Non-OEM			Available (No Cost)

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>							
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>
OPTIONS:	60.01		Front clearance indicators. Factory or dealer installed. (Indicators shall be approximately 36 inches in length located on the left and right front corners of the vehicle.)		AC	87H	87H		OEM	\$ 1,410.00	\$ 1,395.90	LOWER THAN BID
	62.01		Automatic air brake drain system. ClearDrain System, or Approved Equivalent. Bid in lieu of the air dryers specified in Section 62. G. Unit must be installed by the vehicle manufacturer. Dealer installed units are not acceptable.		NA							Not Available
	80.01		Pintle hook, installed. To be swivel type and must have a capacity of 49,000 lbs. gross trailer weight and 9800 lbs. vertical load, minimum. Hook shall be installed no more than 14 inches forward from the end of the body as measured from the center of the eye. Holland Model PH-760, Wallace Model B30, or Approved Equivalent.		AC	HOLLAND	PH 760		Non-OEM	\$ 1,895.00	\$ 1,895.00	0.00%
	82.01		Special state color. DOT Yellow (DuPont Centari L9069A, Freightliner 3258, International 4421).		AC	VSO	VSO		OEM	\$ 824.00	\$ 815.76	1.00%
	82.02		2-tone colors. Manufacturer's standard 2-tone colors.		NA							Not Available
	83.01		Liftgate (Thieman LST-25, Leyman Model LH2500, Maxon Model 72-25, Venco Model ME25FL, Walco Model E-25RM, or Approved Equivalent) with minimum 2500 lbs. Capacity, installed. Stow-away type platform with non-skid surface. Platform surface dimensions 72 inches x 30 inches, nominal. Electric-hydraulic operation.		AC	LST-25	LST-25	84	Non-OEM	\$ 4,995.00	\$ 4,995.00	0.00%
	83.02		Liftgate (Thieman Model TVL 20, Tommy Gate Series 85-20A, or Approved Equivalent) with minimum 2000 lbs. Capacity, installed. Rail type lift with a non-skid surface platform stored in a vertical position at the rear of the vehicle. Platform surface dimensions 85 inches x 55 inches, nominal with a minimum 5 inch ramp. Electric-hydraulic operation.		AC	TVL 20	TVL 20	84	Non-OEM	\$ 7,995.00	\$ 7,995.00	0.00%

**MUST DEDUCT APPROXIMATELY 600 LBS. FROM THE PAYLOAD CAPACITY**

**MUST DEDUCT APPROXIMATELY 600 LBS. FROM THE PAYLOAD CAPACITY**

**MEDIUM AND HEAVY TRUCKS (25101600-21-STC)**

**Exhibit B.4 - Price Sheet - Flat Bed Stake Body Trucks**

**Commodity Code: 25101917 (FLATBED TRUCK)**

**Truck Body Specifications: 14 FOOT EXTRA HEAVY-DUTY STAKE BODY**

<b>Submitted By:</b>		<b>STEP ONE AUTOMOTIVE FD CW, LLC</b>			<b>The detailed specifications are not complete unless used in conjunction with the Price Sheet and Exhibit A, Scope of Work.</b>						
Base Vehicle Code <sup>2</sup>	Base Vehicle Specification <sup>3</sup>				GVWR (lbs.) <sup>4</sup>	Payload Capacity (approx. lbs.) <sup>5</sup>	Accepted Brands <sup>6</sup>			Intended Use	
460	14 FOOT FLAT BED STAKE BODY TRUCK, CREW CAB, SINGLE AXLE, CLASS 7, 33,000 LBS. GVWR (4x2)				33,000	18,650	FORD F-SERIES, FREIGHTLINER M2, INTERNATIONAL MV/CV SERIES, OR APPROVED EQUIVALENT			HAULING LARGE AND HEAVY CARGO. THIS VEHICLE HAS 4 FULL SIZE DOORS AND IS RECOMMENDED TO TRANSPORT 4 TO 6 INDIVIDUALS.	
Manufacturer/Brand <sup>7</sup>	Representative Model <sup>8</sup>		Representative Model Number <sup>9</sup>	Base Vehicle Price (\$###,###.##) <sup>10</sup>	OEM Options Discount (##%) <sup>11</sup>	Non-OEM Options Discount (##%) <sup>12</sup>	Customer Pick-Up Discount (\$#,###.##) <sup>14</sup>	Estimated Lead Time in Days (###) <sup>15</sup>			
FORD	F750		W7D	\$ 79,750.00	1%	0%	\$ (100.00)	180-250			
Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>		Representative Model Specification <sup>20</sup>		Options Specification Information <sup>21</sup>				
ENGINE:	10	A.	Diesel engine, 5.9L, 210 Gross HP (per the latest issue of SAE J1349) and 560 lbs.-ft. Gross Torque, minimum.		Liters: 6.7						
					Gross HP: 270						
					Gross Torque: 700						
		B.	Emissions shall meet or exceed all applicable federal and State of Florida emissions and environmental laws, regulations, specifications, standards, and requirements in effect as of the date of manufacture.		Engine/Emissions Type: DIESEL						
					Urea Tank Size (in gallons), if required: 115						
		C.	Standard cooling system with antifreeze.								
D.	Dry type air cleaner with service (restriction) indicator.										
E.	Engine protection system, at a minimum, must be activated by low engine oil pressure, and high engine temperature. System shall, at a minimum, include a warning light(s) and derate (ramp down) feature that will reduce engine power and speed, or shut down the engine when any of these functions exceed normal limits.										
ELECTRICAL SYSTEM:	12	A.	Minimum 100 amps 12 v. alternator.								
		B.	Batteries to have a minimum total of 1100 CCA @ 0 degrees F.								
TRANSMISSION:	20	A.	Automatic transmission, 6-speed minimum, (International may bid a 5-speed, if required for the engine bid) with provisions for a PTO. Allison 3000RDS, or Approved Equivalent.								
AXLES & SUSPENSION:	30	A.	Steel front axle and suspension, minimum 12,000 lbs. capacity.								
		B.	Front shock absorbers.								
		C.	Front wheel oil-lubricated bearings and seals.								
		D.	Single speed rear axle and suspension, minimum 21,000 lbs. capacity. Rear axle ratio is to be a 6.14/6.43/6.50 for 2400 RPM engines, 6.50/6.83/6.86 for 2500 RPM engines, 6.43/6.50 for a 2800 RPM engines, (International - 6.14/6.17 for a 2600 RPM engine), or the closest possible ratio available that will provide a top speed of approximately 65 MPH.		Rear Suspension Capacity (lbs.): 21000						
					Rear Axle Ratio: 5.57						
					Engine RPM: 2400						
			Top Speed (MPH): 65								
E.	Front wheel hubs and rear axle shall be filled with synthetic lubricant.										
F.	Auxiliary rear leaf spring(s) or rubber helper.										
PERFORMANCE ITEMS:	40	A.	Factory installed speedometer; odometer, ammeter or voltmeter, fuel gauge, engine oil pressure gauge, coolant temperature gauge, tachometer, air pressure gauge and dash mounted engine hour meter.								
		B.	Power steering.								
COMFORT ITEMS:	50	A.	Factory installed AM-FM stereo radio with 2 speakers and antenna.								
		B.	Air conditioner with integral heater and defroster.								
		C.	Arm rests both sides, if available; sun visors, both sides.								
		D.	Tinted glass all windows, including windshield.								
SAFETY ITEMS:	60	A.	Air horn(s), mounted under the cab or hood, or behind the front bumper.								
		B.	Standard electric horn.								
		C.	Outside mirrors, left and right side. Mirrors to be 6 x 12 inches, minimum, with convex mirrors on both sides. Mirrors and brackets shall be of rust and corrosive resistance materials such as stainless steel, aluminum, coated metals or composite materials. Painted mirrors and brackets are not acceptable.								
		D.	Automatic-adjustable volume backup alarm. Must meet latest issue of SAE J994, Type B, 107dB (A). Factory or dealer installed.								
		E.	Rain Flaps: Splash and spray suppressant rain flaps, straight grass type, installed on heavy-duty hangers. Factory or dealer installed. <b>NO VENDOR ADVERTISING OR IDENTIFICATION WILL BE PERMITTED ON RAIN FLAPS.</b>								
		F.	All access steps shall be self-cleaning slip-resistant grating.								
		G.	Daytime running lights.								
		A.	ABS air brake system, minimum 13.2 cfm air compressor.								
		B.	Spring applied parking brake.								

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>																
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>									
BRAKES:	62	C.	Front and rear automatic slack adjusters.																		
		D.	Front and rear dust shields.																		
		E.	Outboard mounted brake drums, front and rear, if available. (NOTE: Allows brake repair without removing axle hubs.)																		
		F.	Low air pressure warning indicator.																		
		G.	Air dryer with heater. Bendix AD-9, AD-IP, AD-IS, Wabco System Saver 1200, or Approved Equivalent.	Air Dryer with Heater Type: BENDIX																	
TIRES & WHEELS:	70	A.	6, 275/80R22.5G (14PR) or 295/75R22.5G (14PR) or larger, tubeless, low profile, radial tires with highway tread.																		
		B.	All wheels to be 1-piece steel disc, 10-hole, I.S.O. hub pilot mount, 22.5 inch diameter.																		
		C.	Front, inside rear and outside rear wheels to be fully interchangeable.																		
CHASSIS, FRAME, CAB:	80	A.	Minimum 33,000 lbs. GVWR, factory certified.	GVWR (lbs.): 33000																	
		B.	Minimum 1,700,000 in-lbs. RBM frame.	Frame RBM (lbs.): 1701000																	
		C.	Cab-to-axle (CA) dimension as recommended by the body manufacturer. CA must provide a cab/body (CB) clearance of 3 to 5 inches.	Cab/Body (CB) Clearance: 156																	
		D.	Factory installed fuel tank(s), minimum 70 U.S. gallons.	Fuel Tank(s) Capacity: 115 GAL																	
		E.	Front tow hooks or tow pins.																		
		F.	Standard front bumper.																		
CAB EQUIPMENT:	82	A.	Crew cab, 146.0 inch BBC, minimum, 6 passenger, 4 door model with tilt-type hood and fender assembly.	BBC (Front bumper to back of cab) Dimension: 149																	
		B.	Bench front seat and full width rear bench seat or individual driver seat with 2-man passenger seat and full width rear bench seat. Front and rear seats must match in color. Seats must have the same type fabric and pattern, if available.																		
		C.	Grab handle(s) for cab entry, located at each entry door.																		
		D.	Manufacturer's standard paint and colors.																		
BODY:	84	A.	14 foot flatbed stake body, installed, as per Specification: STAKE-14.	Manufacturer: KNAPHEIDE Model Number: PCHTB																	
		B.	Vehicle shall meet all requirements of Title 49, Code of Federal Regulations, and 393.86 rear end protection.																		
		C.	Body must be installed on the chassis and ready for use upon delivery.																		
CONDITIONS:	90	A.	Respondent shall provide a manufacturer's print-out (Ford "DORA"/"Commercial Truck Tools", Freightliner "Spec Pro", International "Vehicle Specifications", Mack "Order/Custom/Vehicle Information", or Approved Equivalent) to verify the vehicle bid meets all the requirements of this specification. Also, any dealer installed aftermarket components, if specified, must be noted on the manufacturer's print-out.																		
		B.	Welding shall not be permitted on the frame side rails, nor shall the frame rails be cut to lengthen or shorten the wheelbase. Wheelbase modifications are allowed only by sliding the suspension with the "AF" dimension affected accordingly (excess length behind the rear axle may be cut off as required). Any wheelbase modification shall result in a wheelbase and frame combination that is identical to one available from the manufacturer.																		
		C.	Paint numbers are referenced only to identify colors.																		
OPTIONS:	20.01		Manual transmission, 6-speed minimum, with provisions for a PTO. Transmission must have a minimum low gear reduction of 9.01:1. Rear axle ratio shall be a 4.10/4.11 for 2400 RPM engines, 4.30/4.33 for 2500 RPM engines, 4.88/4.89 for 2800 RPM engines, or the closest possible ratio available that will provide a top speed of approximately 65 MPH. Transmission shall be filled with synthetic lubricant.	Rear Axle Ratio: Engine RPM: Top Speed (MPH):	NA								Not Available								
		30.01	Manufacturer's standard 4x4 drive system model in lieu of base equipment 4x2 model. Note: Provide only the difference in price between the 2-wheel drive model and the manufacturer's standard 4x4 model offered.											AC	4X4	4X4	156		\$ 54,000.00	\$ 54,000.00	NO BID
		50.01	Rain shields over door windows, both sides. Auto Ventshade Co., or Approved Equivalent. Factory or dealer installed.											NC				Non-OEM			Available (No Cost)
	60.01	Front clearance indicators. Factory or dealer installed. (Indicators shall be approximately 36 inches in length located on the left and right front corners of the vehicle.)		AC	87H	87H		OEM	\$ 1,410.00	\$ 1,395.90	LOWER THAN BID										
	62.01	Automatic air brake drain system. ClearDrain System, or Approved Equivalent. Bid in lieu of the air dryers specified in Section 62. G. Unit must be installed by the vehicle manufacturer. Dealer installed units are not acceptable.		NA							Not Available										
	80.01	Pintle hook, installed. To be swivel type and must have a capacity of 49,000 lbs. gross trailer weight and 9800 lbs. vertical load, minimum. Hook shall be installed no more than 14 inches forward from the end of the body as measured from the center of the eye. Holland Model PH-760, Wallace Model B30, or Approved Equivalent.		AC	HOLLAND	PH760		Non-OEM	\$ 1,895.00	\$ 1,895.00	0.00%										
	82.01	Special state color. DOT Yellow (DuPont Centari L9069A, Freightliner 3258, International 4421).		AC	VSO	VSO		OEM	\$ 824.00	\$ 815.76	1.00%										
	82.02	2-tone colors. Manufacturer's standard 2-tone colors.		NA							Not Available										

Specification Category <sup>16</sup>	Section <sup>17</sup>	Sub-section <sup>18</sup>	Base Vehicle Specification Details <sup>19</sup>	Representative Model Specification <sup>20</sup>	Options Specification Information <sup>21</sup>							
					Option Availability <sup>22</sup>	Option Manufacturer <sup>23</sup>	Option Model Number <sup>24</sup>	Option CA Length <sup>25</sup>	Option Type <sup>26</sup>	Option MSRP <sup>27</sup>	Option Price <sup>28</sup>	Option Calculated Discount <sup>29</sup>
	83.01		Liftgate (Thieman LST-25, Leyman Model LH2500, Maxon Model 72-25, Venco Model ME25FL, Waltco Model E-25RM, or Approved Equivalent) with minimum 2500 lbs. Capacity, installed. Stow-away type platform with non-skid surface. Platform surface dimensions 72 inches x 30 inches, nominal. Electric-hydraulic operation.		AC	LST-25	LST-25	84	Non-OEM	\$ 4,995.00	\$ 4,995.00	0.00%
	83.02		Liftgate (Thieman Model TVL 20, Tommy Gate Series 85-20A, or Approved Equivalent) with minimum 2000 lbs. Capacity, installed. Rail type lift with a non-skid surface platform stored in a vertical position at the rear of the vehicle. Platform surface dimensions 85 inches x 55 inches, nominal with a minimum 5 inch ramp. Electric-hydraulic operation.		AC	TVL 20	TVL 20	84	Non-OEM	\$ 7,995.00	\$ 7,995.00	0.00%