

EXECUTIVE SUMMARY

Recommendation to Award Request for Proposal No. 23-8183, “Underground Utility Parts Supplier” to Ferguson Enterprises, LLC, and authorize the Chairman to sign the attached Agreement.

OBJECTIVE: Obtain cost effective and timely underground utilities parts and supplies.

CONSIDERATIONS: Several divisions within the Public Utilities Department, along with other County Departments, routinely use underground utility parts and supplies in their daily operations. Underground parts and supplies are required to repair various Public Utilities Department assets located at the regional water treatment and water reclamation plants, and throughout the irrigation quality, raw and potable water distribution networks, and the wastewater collection system.

On October 17, 2023, the Procurement Services Division released Request For Proposal (“RFP”) No. 23-8183, Underground Utility Parts Supplier. The County received one proposal by the November 30, 2023, submission deadline. Staff extended the RFP response deadline for two weeks and conducted additional vendor outreach in an effort to stimulate competition but only received that one proposal.

Respondents:					
Company Name	City	County	State	Final Ranking	Responsive/Responsible
Ferguson Enterprises, LLC	Newport News	Newport News	VA	1	Yes/Yes

A selection committee met on January 8, 2024, and after reviewing the proposal and deliberating, scored and ranked the vendor as shown above. Based on its review of the proposal received, the selection committee recommends that the Board award this agreement to Ferguson Enterprises, LLC.

RFP No. 23-8183 will replace RFP No. 17-7176 and become effective upon Board approval. Ferguson Enterprises, LLC has provided underground utility parts to Collier County for over thirty years. While Ferguson is a national company, it has a local presence and has been a successful vendor throughout its time serving the County account. Staff reviewed the prices submitted by Ferguson and found them to be in line with those that were submitted for other bids with area municipalities, including Lee and Sarasota counties.

FISCAL IMPACT: Funding is available in, and is consistent with, the FY24 Budget approved by the Board of County Commissioners. Sources of funding include the Collier County Water-Sewer District Operating Fund (4008), and Capital Funds (4012) and (4014). Other County Manager’s Agency divisions using this contract will provide funding from their respective budgets. The exact fiscal impact will depend on the number of required repairs and installations of new assets during the life of the contract; however, county departments have historically spent approximately \$7,600,000 annually.

GROWTH MANAGEMENT IMPACT: This action has no impact on the current Growth Management Plan.

LEGAL CONSIDERATIONS: This item is approved as to form and legality and requires majority vote for Board approval. -SRT

RECOMMENDATION: To award Request For Proposal No. 23-8183, “Underground Utility Parts Supplier” to Ferguson Enterprises, LLC, and authorize the Chairman to sign the attached Agreement.

Prepared By: Pamela Libby - Water Distribution Manager

ATTACHMENT(S)

1. 23-8183 Solicitation (PDF)
2. [Linked]Solicitation_23-8183_Proposal Ferguson (PDF)
3. 23-8183 Final Ranking (PDF)
4. 23-8183 NORA (PDF)
5. Ferguson Enterprises - Collier County Board of County Commissioners - COI Holder #20085878 (PDF)
6. 23-8183_CAO_Ferguson (PDF)

COLLIER COUNTY
Board of County Commissioners

Item Number: 16.C.4

Doc ID: 28595

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Meeting Date: 05/14/2024

Prepared by:

Title: Manager - Distribution – Water

Name: Pamela Libby

04/15/2024 8:56 AM

Submitted by:

Title: Plant Manager – Water

Name: Howard Brogdon

04/15/2024 8:56 AM

Approved By:

Review:

Procurement Services	Francheska Correa	Level 1 Purchasing Gatekeeper	Completed	04/15/2024 9:34 AM
Water	Howard Brogdon	PUD Reviewer	Completed	04/15/2024 9:36 AM
Procurement Services	Kristofer Lopez	Other Reviewer	Completed	04/15/2024 10:40 AM
Public Utilities Operations Support	Joseph Bellone	PUD Reviewer	Completed	04/16/2024 11:01 AM
Public Utilities Department	Vincent Dominach	Level 1 Department Review	Completed	04/16/2024 2:00 PM
Procurement Services	Sandra Srnka	Procurement Director Review	Completed	04/16/2024 2:04 PM
Public Utilities Department	George Yilmaz	Level 2 Division Administrator Review	Completed	04/25/2024 10:10 AM
County Attorney's Office	Scott Teach	Level 2 Attorney Review	Completed	04/29/2024 9:57 AM
Office of Management and Budget	Debra Windsor	Level 3 OMB Gatekeeper Review	Completed	04/29/2024 10:54 AM
County Attorney's Office	Jeffrey A. Klatzkow	Level 3 County Attorney's Office Review	Completed	04/29/2024 2:49 PM
Corporate Compliance and Continuous Improvement	Megan Gaillard	Other Reviewer	Skipped	05/07/2024 11:43 AM
Office of Management and Budget	Christopher Johnson	OMB Reviewer	Completed	05/08/2024 7:55 AM
County Manager's Office	Dan Rodriguez	Level 4 County Manager Review	Completed	05/08/2024 9:33 AM
Board of County Commissioners	Geoffrey Willig	Meeting Pending		05/14/2024 9:00 AM