

MEMORANDUM

DATE: October 13, 2025

TO: ****ORIGINAL ****
CITY CLERK

FROM: Kevin Eggleston
Procurement Management Division

SUBJECT: Record Retention

CONTRACT: 20220014 -05-A8

CONTRACT TITLE: Purchase of Axon's Drone as First Responder (DFR) Program

VENDOR NAME: Axon Enterprises, Inc.
VENDOR ADDRESS: 17800 N. 85th Street
CITY & STATE: Scottsdale, Arizona 85255

APPROVED BY COUNCIL: 10/13/2025

Please see the attached for (1) original contract for your records

Original Contract:

COUNCIL APPROVED: 12/6/2021

Purchase Body Cameras in the amount of \$3,925,242.16 over the next 5 years. The annual payment will be \$785,048.43. CONTRACT TERM: December 1, 2021 - November 1, 2025

Amendment #1:

COUNCIL APPROVED: 12/12/2022

Add additional money for drone purchases in the amount of \$345,280.11.

Police Department - \$337,404.11 over the next 5 years. The annual payment will be \$47,591.03.

Communications, Public Works, and Parks & Recreation - One-time purchases not to exceed \$7,876.00.

Amendment #2:

COUNCIL APPROVED: 8/28/2023

7c)- APPROVAL TO LEASE AXON FLEET 3 LICENSE PLATE RECOGNITION CAMERAS UTILIZING THE SOURCEWELL COOPERATIVE CONTRACT #010720-AXN FOR VIDEO SURVEILLANCE EQUIPMENT - CITY CONTRACT #20220014 AMENDMENT #2 IN THE AMOUNT OF \$148,824.00 FOR THE NEXT FIVE (5) YEARS ENDING 9/30/2028, POLICE DEPARTMENT, PROCUREMENT MANAGEMENT CONTRACT AMOUNT: \$148,824.00 TERM: 9/1/2023 THROUGH 9/30/2028

Amendment #3:

COUNCIL APPROVED: 10/9/2023

7g)- APPROVAL TO LEASE AXON FLEET BODY CAMERAS and TASER FOR NEW OFFICER & REPLACEMENTS UTILIZING THE SOURCEWELL COOPERATIVE CONTRACT #010720-AXN FOR VIDEO SURVEILLANCE EQUIPMENT - CITY CONTRACT #20220014 AMENDMENT #3 IN THE AMOUNT OF \$1,194,096.94 & \$5,870,431.31 FOR THE NEXT FIVE (5) YEARS ENDING 10/31/2027, POLICE DEPARTMENT, PROCUREMENT MANAGEMENT
AMENDMENT #3 AMOUNT: \$1,194,096.94 & \$5,870,431.31
TERM: 11/1/2023 THROUGH 10/31/2027

Amendment #4:

Add additional money to the Public Safety Video Surveillance Equipment for hardware and software as specified in Axon's Quote #Q-557654-45352895BR Issued 3/1/2024. The Total Amount of the Amendment is \$24,174.56.

Amendment #5:

Add additional money to the Public Safety Video Surveillance Equipment for hardware and software as specified in Axon's Quote #Q-555817-45414.566BR a Issued 5/24/2024. The Total Amount of the Amendment is \$16,089.01. Term 5/24/2024 through 5/24/2028.

Amendment #6:

TREND Axon TASER energy weapon Sourcewell Coop Contract #010720-AXN.

Amendment #7:

Axon Body Cameras- Sole Source. To purchase Axon Taser add-on bundle w/tap and additional items.
CONTRACT AMOUNT: \$968,442.84.

Amendment #8:

Purchase of Axon's Drone as First Responder (DFR) Program
Contract Term: 60 Months from execution.
Contract Amount: \$4,027,021.60 total expenditure. (\$926,214.97 annually)



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-735660-45918JB

Issued: 09/18/2025

Quote Expiration: 12/15/2025

Estimated Contract Start Date: 12/15/2025

Account Number: 110487

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie, FL 34984-5042 USA	Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie FL 34984-5042 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brendan Rome Phone: Email: brome@axon.com Fax:	Martin Ghobrial Phone: 772-323-4012 Email: mghobrial@cityofpsl.com Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$4,027,021.60
ESTIMATED TOTAL W/ TAX	\$4,027,021.60

Discount Summary

Average Savings Per Year	\$152,572.74
TOTAL SAVINGS	\$762,863.72

Payment Summary

Date	Subtotal	Tax	Total
Nov 2025	\$322,161.72	\$0.00	\$322,161.72
Nov 2026	\$926,214.97	\$0.00	\$926,214.97
Nov 2027	\$926,214.97	\$0.00	\$926,214.97
Nov 2028	\$926,214.97	\$0.00	\$926,214.97
Nov 2029	\$926,214.97	\$0.00	\$926,214.97
Total	\$4,027,021.60	\$0.00	\$4,027,021.60

Quote Unbundled Price:	\$4,072,579.68
Quote List Price:	\$4,072,579.68
Quote Subtotal:	\$4,027,021.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	13			\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00
101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13			\$1.00	\$0.00	\$0.00	\$0.00	\$0.00
101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13			\$1.00	\$0.00	\$0.00	\$0.00	\$0.00
102110	AXON DEDRONE MAST - 3M	1			\$2,800.00	\$2,800.00	\$2,800.00	\$0.00	\$2,800.00
102112	AXON DEDRONE STANDARD PTZ CAMERA	1			\$5,000.00	\$5,000.00	\$5,000.00	\$0.00	\$5,000.00
102038	AXON DEDRONE AI CONNECTOR 1.0 (US)	1			\$15,000.00	\$15,000.00	\$15,000.00	\$0.00	\$15,000.00
101250	AXON AIR - SKYDIO PARACHUTE FOR X10	6			\$4,000.00	\$4,000.00	\$24,000.00	\$0.00	\$24,000.00
101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	6			\$4,000.00	\$4,000.00	\$24,000.00	\$0.00	\$24,000.00
102070	AXON DEDRONE ELR RADAR	1			\$124,950.00	\$124,950.00	\$124,950.00	\$0.00	\$124,950.00
102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1			\$469,850.00	\$469,850.00	\$469,850.00	\$0.00	\$469,850.00
A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	6	60		\$136,107.76	\$3,619.76	\$1,303,113.60	\$0.00	\$1,303,113.60
A la Carte Software									
102011	AXON AI ASSISTANT	336	36		\$31.22	\$0.00	\$0.00	\$0.00	\$0.00
101711	AXON FUSUS - LICENSE - ADDITIONAL CCTV STREAMS	250	60		\$15.19	\$0.00	\$0.00	\$0.00	\$0.00
102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	13	55		\$300.00	\$0.00	\$0.00	\$0.00	\$0.00
102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	60		\$904.10	\$904.10	\$54,246.00	\$0.00	\$54,246.00
102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	60		\$904.10	\$904.10	\$54,246.00	\$0.00	\$54,246.00
102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	60		\$1,356.16	\$1,356.16	\$81,369.60	\$0.00	\$81,369.60
102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	60		\$6,666.22	\$6,666.22	\$399,973.20	\$0.00	\$399,973.20
102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	60		\$6,666.22	\$6,666.22	\$399,973.20	\$0.00	\$399,973.20
101199	AXON AIR - SKYDIO DFR COMMAND	12	60		\$830.00	\$830.00	\$597,600.00	\$0.00	\$597,600.00
A la Carte Services									
102201	AXON DEDRONE - INSTALL SERVICES	3			\$3,500.00	\$3,500.00	\$10,500.00	\$0.00	\$10,500.00
100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1			\$20,000.00	\$20,000.00	\$20,000.00	\$0.00	\$20,000.00
101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5			\$35,250.00	\$14,100.00	\$70,500.00	\$0.00	\$70,500.00
102012	AXON AIR - SKYDIO EMBEDDED TECHNICAL SERVICES, DESIGNATED	1	24		\$5,000.00	\$5,000.00	\$120,000.00	\$0.00	\$120,000.00
A la Carte Warranties									
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	13	48		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	1	49		\$92.35	\$1,275.00	\$62,475.00	\$0.00	\$62,475.00
102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	49		\$92.35	\$1,275.00	\$187,425.00	\$0.00	\$187,425.00
Total							\$4,027,021.60	\$0.00	\$4,027,021.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - AXON AIR DFR SINGLE DOCK	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	6	1	11/15/2025
A la Carte	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	6	1	11/15/2025
A la Carte	102038	AXON DEDRONE AI CONNECTOR 1.0 (US)	1	1	11/15/2025
A la Carte	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	1	11/15/2025
A la Carte	102070	AXON DEDRONE ELR RADAR	1	1	11/15/2025
A la Carte	102110	AXON DEDRONE MAST - 3M	1	1	11/15/2025
A la Carte	102112	AXON DEDRONE STANDARD PTZ CAMERA	1	1	11/15/2025
A la Carte	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	13	1	12/15/2025
A la Carte	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	1	04/01/2026
BUNDLE - AXON AIR DFR SINGLE DOCK	102273	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT - DOCK OPS BUNDLE	6	1	06/15/2028
A la Carte	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	6	1	06/15/2028
A la Carte	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	1	06/15/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR SINGLE DOCK	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	6	12/15/2025	12/14/2030
BUNDLE - AXON AIR DFR SINGLE DOCK	101199	AXON AIR - SKYDIO DFR COMMAND	6	12/15/2025	12/14/2030
A la Carte	101199	AXON AIR - SKYDIO DFR COMMAND	12	12/15/2025	12/14/2030
A la Carte	101711	AXON FUSUS - LICENSE - ADDITIONAL CCTV STREAMS	250	12/15/2025	12/14/2030
A la Carte	102011	AXON AI ASSISTANT	336	12/15/2025	12/14/2028
A la Carte	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	12/15/2025	12/14/2030
A la Carte	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	12/15/2025	12/14/2030
A la Carte	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	12/15/2025	12/14/2030
A la Carte	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	12/15/2025	12/14/2030
A la Carte	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	12/15/2025	12/14/2030
A la Carte	102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	13	05/01/2026	12/14/2030

Services

Bundle	Item	Description	QTY
BUNDLE - AXON AIR DFR SINGLE DOCK	101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10	1
BUNDLE - AXON AIR DFR SINGLE DOCK	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	6
BUNDLE - AXON AIR DFR SINGLE DOCK	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
A la Carte	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1
A la Carte	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5
A la Carte	102012	AXON AIR - SKYDIO EMBEDDED TECHNICAL SERVICES, DESIGNATED	1
A la Carte	102201	AXON DEDRONE - INSTALL SERVICES	3

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR SINGLE DOCK	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	6		
A la Carte	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	1	11/15/2026	12/14/2030
A la Carte	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	11/15/2026	12/14/2030
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	13	12/15/2026	12/14/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	121 SW Port St Lucie Blvd	Port Saint Lucie	FL	34984-5042	USA

Payment Details

Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$1,600.00	\$0.00	\$1,600.00
Year 1	101199	AXON AIR - SKYDIO DFR COMMAND	12	\$47,807.98	\$0.00	\$47,807.98
Year 1	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	6	\$1,920.00	\$0.00	\$1,920.00
Year 1	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	13	\$0.00	\$0.00	\$0.00
Year 1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	13	\$0.00	\$0.00	\$0.00
Year 1	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5	\$5,640.00	\$0.00	\$5,640.00
Year 1	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	6	\$1,920.00	\$0.00	\$1,920.00
Year 1	101711	AXON FUSUS - LICENSE - ADDITIONAL CCTV STREAMS	250	\$0.00	\$0.00	\$0.00
Year 1	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 1	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 1	102011	AXON AI ASSISTANT	336	\$0.00	\$0.00	\$0.00
Year 1	102012	AXON AIR - SKYDIO EMBEDDED TECHNICAL SERVICES, DESIGNATED	1	\$9,600.00	\$0.00	\$9,600.00
Year 1	102038	AXON DEDRONE AI CONNECTOR 1.0 (US)	1	\$1,200.00	\$0.00	\$1,200.00
Year 1	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$37,588.00	\$0.00	\$37,588.00
Year 1	102070	AXON DEDRONE ELR RADAR	1	\$9,996.00	\$0.00	\$9,996.00
Year 1	102110	AXON DEDRONE MAST - 3M	1	\$224.00	\$0.00	\$224.00
Year 1	102112	AXON DEDRONE STANDARD PTZ CAMERA	1	\$400.00	\$0.00	\$400.00
Year 1	102201	AXON DEDRONE - INSTALL SERVICES	3	\$840.00	\$0.00	\$840.00
Year 1	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$31,997.86	\$0.00	\$31,997.86
Year 1	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$31,997.86	\$0.00	\$31,997.86
Year 1	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$6,509.57	\$0.00	\$6,509.57
Year 1	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$4,339.68	\$0.00	\$4,339.68
Year 1	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$4,339.68	\$0.00	\$4,339.68
Year 1	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	1	\$4,998.00	\$0.00	\$4,998.00
Year 1	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$14,994.00	\$0.00	\$14,994.00
Year 1	102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	13	\$0.00	\$0.00	\$0.00
Year 1	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	6	\$104,249.09	\$0.00	\$104,249.09
Invoice Upon Fulfillment	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	6	\$0.00	\$0.00	\$0.00
Total				\$322,161.72	\$0.00	\$322,161.72

Nov 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$4,600.00	\$0.00	\$4,600.00
Year 2	101199	AXON AIR - SKYDIO DFR COMMAND	12	\$137,447.99	\$0.00	\$137,447.99
Year 2	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	6	\$5,520.00	\$0.00	\$5,520.00
Year 2	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	13	\$0.00	\$0.00	\$0.00
Year 2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	13	\$0.00	\$0.00	\$0.00
Year 2	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5	\$16,215.00	\$0.00	\$16,215.00
Year 2	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	6	\$5,520.00	\$0.00	\$5,520.00
Year 2	101711	AXON FUSUS - LICENSE - ADDITIONAL CCTV STREAMS	250	\$0.00	\$0.00	\$0.00

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 2	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 2	102011	AXON AI ASSISTANT	336	\$0.00	\$0.00	\$0.00
Year 2	102012	AXON AIR - SKYDIO EMBEDDED TECHNICAL SERVICES, DESIGNATED	1	\$27,600.00	\$0.00	\$27,600.00
Year 2	102038	AXON DEDRONE AI CONNECTOR 1.0 (US)	1	\$3,450.00	\$0.00	\$3,450.00
Year 2	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$108,065.50	\$0.00	\$108,065.50
Year 2	102070	AXON DEDRONE ELR RADAR	1	\$28,738.50	\$0.00	\$28,738.50
Year 2	102110	AXON DEDRONE MAST - 3M	1	\$644.00	\$0.00	\$644.00
Year 2	102112	AXON DEDRONE STANDARD PTZ CAMERA	1	\$1,150.00	\$0.00	\$1,150.00
Year 2	102201	AXON DEDRONE - INSTALL SERVICES	3	\$2,415.00	\$0.00	\$2,415.00
Year 2	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$91,993.84	\$0.00	\$91,993.84
Year 2	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$91,993.84	\$0.00	\$91,993.84
Year 2	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$18,715.01	\$0.00	\$18,715.01
Year 2	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$12,476.58	\$0.00	\$12,476.58
Year 2	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$12,476.58	\$0.00	\$12,476.58
Year 2	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	1	\$14,369.25	\$0.00	\$14,369.25
Year 2	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$43,107.75	\$0.00	\$43,107.75
Year 2	102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	13	\$0.00	\$0.00	\$0.00
Year 2	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	6	\$299,716.13	\$0.00	\$299,716.13
Total				\$926,214.97	\$0.00	\$926,214.97

Nov 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$4,600.00	\$0.00	\$4,600.00
Year 3	101199	AXON AIR - SKYDIO DFR COMMAND	12	\$137,447.99	\$0.00	\$137,447.99
Year 3	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	6	\$5,520.00	\$0.00	\$5,520.00
Year 3	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	13	\$0.00	\$0.00	\$0.00
Year 3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	13	\$0.00	\$0.00	\$0.00
Year 3	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5	\$16,215.00	\$0.00	\$16,215.00
Year 3	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	6	\$5,520.00	\$0.00	\$5,520.00
Year 3	101711	AXON FUSUS - LICENSE - ADDITIONAL CCTV STREAMS	250	\$0.00	\$0.00	\$0.00
Year 3	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 3	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 3	102011	AXON AI ASSISTANT	336	\$0.00	\$0.00	\$0.00
Year 3	102012	AXON AIR - SKYDIO EMBEDDED TECHNICAL SERVICES, DESIGNATED	1	\$27,600.00	\$0.00	\$27,600.00
Year 3	102038	AXON DEDRONE AI CONNECTOR 1.0 (US)	1	\$3,450.00	\$0.00	\$3,450.00
Year 3	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$108,065.50	\$0.00	\$108,065.50
Year 3	102070	AXON DEDRONE ELR RADAR	1	\$28,738.50	\$0.00	\$28,738.50
Year 3	102110	AXON DEDRONE MAST - 3M	1	\$644.00	\$0.00	\$644.00
Year 3	102112	AXON DEDRONE STANDARD PTZ CAMERA	1	\$1,150.00	\$0.00	\$1,150.00
Year 3	102201	AXON DEDRONE - INSTALL SERVICES	3	\$2,415.00	\$0.00	\$2,415.00
Year 3	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$91,993.84	\$0.00	\$91,993.84
Year 3	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$91,993.84	\$0.00	\$91,993.84
Year 3	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$18,715.01	\$0.00	\$18,715.01
Year 3	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$12,476.58	\$0.00	\$12,476.58
Year 3	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$12,476.58	\$0.00	\$12,476.58
Year 3	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$43,107.75	\$0.00	\$43,107.75
Year 3	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	1	\$14,369.25	\$0.00	\$14,369.25
Year 3	102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	13	\$0.00	\$0.00	\$0.00
Year 3	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	6	\$299,716.13	\$0.00	\$299,716.13
Total				\$926,214.97	\$0.00	\$926,214.97

Nov 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$4,600.00	\$0.00	\$4,600.00
Year 4	101199	AXON AIR - SKYDIO DFR COMMAND	12	\$137,447.99	\$0.00	\$137,447.99
Year 4	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	6	\$5,520.00	\$0.00	\$5,520.00
Year 4	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	13	\$0.00	\$0.00	\$0.00
Year 4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	13	\$0.00	\$0.00	\$0.00
Year 4	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5	\$16,215.00	\$0.00	\$16,215.00
Year 4	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	6	\$5,520.00	\$0.00	\$5,520.00
Year 4	101711	AXON FUSUS - LICENSE - ADDITIONAL CCTV STREAMS	250	\$0.00	\$0.00	\$0.00
Year 4	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 4	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 4	102011	AXON AI ASSISTANT	336	\$0.00	\$0.00	\$0.00
Year 4	102012	AXON AIR - SKYDIO EMBEDDED TECHNICAL SERVICES, DESIGNATED	1	\$27,600.00	\$0.00	\$27,600.00
Year 4	102038	AXON DEDRONE AI CONNECTOR 1.0 (US)	1	\$3,450.00	\$0.00	\$3,450.00
Year 4	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$108,065.50	\$0.00	\$108,065.50
Year 4	102070	AXON DEDRONE ELR RADAR	1	\$28,738.50	\$0.00	\$28,738.50
Year 4	102110	AXON DEDRONE MAST - 3M	1	\$644.00	\$0.00	\$644.00
Year 4	102112	AXON DEDRONE STANDARD PTZ CAMERA	1	\$1,150.00	\$0.00	\$1,150.00
Year 4	102201	AXON DEDRONE - INSTALL SERVICES	3	\$2,415.00	\$0.00	\$2,415.00
Year 4	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$91,993.84	\$0.00	\$91,993.84
Year 4	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$91,993.84	\$0.00	\$91,993.84
Year 4	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$18,715.01	\$0.00	\$18,715.01
Year 4	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$12,476.58	\$0.00	\$12,476.58
Year 4	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$12,476.58	\$0.00	\$12,476.58
Year 4	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$43,107.75	\$0.00	\$43,107.75
Year 4	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	1	\$14,369.25	\$0.00	\$14,369.25
Year 4	102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	13	\$0.00	\$0.00	\$0.00
Year 4	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	6	\$299,716.13	\$0.00	\$299,716.13
Total				\$926,214.97	\$0.00	\$926,214.97

Nov 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$4,600.00	\$0.00	\$4,600.00
Year 5	101199	AXON AIR - SKYDIO DFR COMMAND	12	\$137,447.99	\$0.00	\$137,447.99
Year 5	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	6	\$5,520.00	\$0.00	\$5,520.00
Year 5	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	13	\$0.00	\$0.00	\$0.00
Year 5	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	13	\$0.00	\$0.00	\$0.00
Year 5	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5	\$16,215.00	\$0.00	\$16,215.00
Year 5	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	6	\$5,520.00	\$0.00	\$5,520.00
Year 5	101711	AXON FUSUS - LICENSE - ADDITIONAL CCTV STREAMS	250	\$0.00	\$0.00	\$0.00
Year 5	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 5	101855	AXON AIR - THIRD PARTY PROVIDED HARDWARE	13	\$0.00	\$0.00	\$0.00
Year 5	102011	AXON AI ASSISTANT	336	\$0.00	\$0.00	\$0.00
Year 5	102012	AXON AIR - SKYDIO EMBEDDED TECHNICAL SERVICES, DESIGNATED	1	\$27,600.00	\$0.00	\$27,600.00
Year 5	102038	AXON DEDRONE AI CONNECTOR 1.0 (US)	1	\$3,450.00	\$0.00	\$3,450.00
Year 5	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$108,065.50	\$0.00	\$108,065.50
Year 5	102070	AXON DEDRONE ELR RADAR	1	\$28,738.50	\$0.00	\$28,738.50
Year 5	102110	AXON DEDRONE MAST - 3M	1	\$644.00	\$0.00	\$644.00
Year 5	102112	AXON DEDRONE STANDARD PTZ CAMERA	1	\$1,150.00	\$0.00	\$1,150.00
Year 5	102201	AXON DEDRONE - INSTALL SERVICES	3	\$2,415.00	\$0.00	\$2,415.00
Year 5	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$91,993.84	\$0.00	\$91,993.84

Nov 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	102207	AXON DEDRONE - DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$91,993.84	\$0.00	\$91,993.84
Year 5	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$18,715.01	\$0.00	\$18,715.01
Year 5	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$12,476.58	\$0.00	\$12,476.58
Year 5	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$12,476.58	\$0.00	\$12,476.58
Year 5	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	1	\$14,369.25	\$0.00	\$14,369.25
Year 5	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$43,107.75	\$0.00	\$43,107.75
Year 5	102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	13	\$0.00	\$0.00	\$0.00
Year 5	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	6	\$299,716.13	\$0.00	\$299,716.13
Total				\$926,214.97	\$0.00	\$926,214.97

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcwell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein, the Sourcwell Contract, and the Master Services and Purchasing Agreement between the Parties, dated 12/1/2021, including the attached Local Government Addendum dated August 31, 2023 (under Quote Q-469394 and City Contract #20220014 Amendment #2 -Public Safety Video Surveillance Equipment- Body Cameras for the Police Department), as well as any applicable Statement of Work (SOW). This Quote shall serve as Amendment 8 to the MSPA between the Parties. The MSPA shall govern to the extent it includes the products and services being purchased, and the Sourcwell Agreement shall supplement those terms for any new products being purchased under this Quote.

ACEIP: The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

If sufficient funds are not appropriated or otherwise legally available to pay the fees, or if the governing body does not approve the expenditures for this Agreement, Customer may terminate this Agreement. Customer will deliver notice of termination under this section as soon as reasonably practicable.

Caroline Stugis

September 29, 2025

Signature

Date Signed

9/18/2025

