



SUBMIT TO: All Bids must be submitted via VendorLink-- www.myvendorlink.com at the specified date and time below. <i>It is the Vendor's responsibility to ensure the submittal is uploaded to VendorLink according to bid specifications. We are not responsible for delivery systems.</i>		 The School District of Manatee County INVITATION TO BID PURCHASING DEPARTMENT 215 Manatee Avenue West Bradenton, Florida 34205	
CONTACT PERSON: Melody Ryan		DATE ISSUED: May 16, 2025	
TELEPHONE #: 941-708-8770 ext 41129			
EMAIL ADDRESS: ryan@manateeschools.net			
TITLE: PARK AND PLAYGROUND EQUIPMENT		NUMBER: 26-0041-MR	SUBMITTAL DEADLINE: JUNE 11, 2025, 3:00 PM
PRE-PROPOSAL CONFERENCE - N/A			SUBMITTALS RECEIVED AFTER ABOVE DATE AND TIME WILL NOT BE ACCEPTED
REQUEST FOR INFORMATION DEADLINE: June 2, 2025			
This Bid Submittal and subsequent award by The School District of Manatee County shall constitute a binding and enforceable contract. All Specifications, Terms and Conditions, Addenda, and correspondence of this Contract shall be incorporated into the final award and become an integral part of the Contract. Unless otherwise stipulated in this Contract, no other contract documents shall be issued.			
LEGAL NAME, (herein referred to as "Bidder") As described in the Section Titled "Florida Department of State, Division of Corporations Registration Requirements" within this Invitation to Bid ("ITB"). LEGAL COMPANY NAME: Shade America, Inc.		Florida Division of Corporation Document Number (www.sunbiz.org): P03000009318	
		CONTRACTOR E-VERIFY NUMBER: 928043	
MAILING ADDRESS: 3604 Harbor Dr.		I hereby certify that I have read and understand the requirements of this Solicitation and that, I, as the Bidder, will comply with all requirements of this offer and any contract(s) and/or other transactions required by this award.  _____ Authorized Signature Muller Otto _____ Typed Name President _____ Title _____ Date 6/3/2025	
CITY - STATE - ZIP: St. Augustine, FL 32084			
TELEPHONE NO: 904-217-0516			
FAX NO: 904-342-7995			
FEI/EIN Number: 59-3765332			
Email Address: motto@shadeamerica.us			

BID ON PARK AND PLAYGROUND EQUIPMENT, SDMC No. 26-0041-MR

PRICING and WARRANTY:

NOTE: SUBMISSION OF FALSE DELIVERY DATES MAY RESULT IN VENDOR DEBARMENT.

DELIVERY TO BE COMPLETED WITHIN 30-60 Days DAYS AFTER RECEIPT OF ORDER.

1. PLAYGROUND EQUIPMENT -CATALOG DISCOUNT-Include Catalog Name, Number and associated discount.		
Catalog Name	Catalog number/year	Percentage Discount Off of Catalog

2. SITE EQUIPMENT -CATALOG DISCOUNT-Include Catalog Name, Number and associated discount.		
Catalog Name	Catalog number/year	Percentage Discount Off of Catalog

3. SHADE STRUCTURE -CATALOG DISCOUNT-Include Catalog Name, Number and associated discount.		
Catalog Name	Catalog number/year	Percentage Discount Off of Catalog
Pricelist For Bids - Materials Only.	2025	5%

4. SURFACING MATERIALS -CATALOG DISCOUNT-Include Catalog Name, Number and associated discount.

Catalog Name	Catalog number/year	Percentage Discount Off of Catalog
Included in Shade Structure Pricing.		

5. INSTALLATION To be based on a firm fixed percentage of the equipment cost (the total cost after discount has been taken but before freight has been added).

INSTALLER or SUBCONTRACTOR COMPANY NAME	Percentage Mark up of equipment cost
Shade America, Inc.	
This includes Foundations, equipment a labor	25%

The bidder proposes and agrees to provide all labor, materials, supervision, tools, fuel, travel, etc., to perform the work required in accordance with the bid documents for the following price:

6. Repair Technician- standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.), hourly rate	Supervisor / Team leader - \$195 - General Worker - \$125-00 plh	\$ 195-00 195-00 plh \$125-00 plh
7. Repair Technician- non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday), hourly rate	Supervisor / Team leader - \$235 General Worker - \$175-00	\$235 plh \$175 plh

MATERIALS-Component Parts: Replacement OR repair parts

8. Percentage mark-up of repair materials.	
Where applicable, A MAXIMUM OF 15% MARK-UP of materials will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SDMC. Note: All invoices shall be billed on a markup basis except during a declared disaster (no mark-up permitted).	<div>15%</div> <div>% mark-up</div> <div>Maximum 15% Markup</div>

RENTAL OF EQUIPMENT	
On occasion, it is recognized that rental of equipment may be necessary. This category is for special rental equipment that is used on occasion, not in the regular course services and only used with prior written approval from the School District of Manatee County representative. Rental is for active use of equipment. Payment for inactive use will not be allowed.	
9. Rental of equipment percentage mark-up of cost. This is equipment that is used on occasion, not in the regular course of electrical services. A MAXIMUM OF 10% MARKUP of cost of rental equipment will be allowed	<div>10%</div> <div>% mark-up</div> <div>Maximum 10% Markup</div>

*If additional space is needed, copy form as needed.

ABILITY TO SETUP SECURED CUSTOMIZED WEBSITE FOR SCHOOL DISTRICT OF MANATEE COUNTY
P-CARD TRANSACTIONS: Yes ☒ No ☐

Price Adjustments

The District may, in its sole discretion, make an equitable adjustment in the contract terms and/or pricing if pricing or availability of supply are affected by extreme and unforeseen volatility in the marketplace, that is, by circumstances that satisfy all of the following criteria:

- The volatility is due to causes wholly beyond the vendor's control
- The volatility affects the marketplace or industry, not just the particular vendor's source of supply
- The effect on pricing or availability of supply is substantial
- The volatility so affects the vendor that continued performance of the contract would result in substantial loss or financial hardship.

The determination as to whether a situation represents "extreme" volatility of the marketplace and/or whether the effect on pricing or availability is "substantial" shall be solely at the discretion of the District.

NOTE: The Contractor must agree that during a declared disaster situation that any bid items with a markup will be billed at actual cost without any mark-up permitted.

BID ON PARK AND PLAYGROUND EQUIPMENT, SDMC No. 26-0041-MR

WARRANTY AND SERVICE PROVISION: Bidder must state in spaces provided below complete descriptions of any warranties given by manufacturer and dealer. The Statement shall include availability of service, repair parts, and time normally required to effect repair on equipment contained in the bid. Further, the statement shall also indicate who is to be responsible for any transportation charges that may be accrued in effecting equipment repair within the provisions of applicable warranties.

MANUFACTURER'S WARRANTY: Please see attached

DEALER'S WARRANTY: —

LOCATION OF REPAIR SERVICES: In our warehouse located in Jacksonville, FL
or on site repairs.

AVAILABILITY OF REPAIR PARTS: Some immediately, but please allow
2-3 weeks for all custom parts.

ESTIMATED TIME TO EFFECT REPAIR: Depends on size, but 2-4 weeks
is usually accurate.

RESPONSIBLE FOR WARRANTY SERVICE TRANSPORTATION CHARGE:

Shade America, Inc.



Fax 904---342---7995
SHADE AMERICA, INC. #3604 Harbor Dr.

Office 904---217---0516
Sales 904---803---6594
www.ShadeAmerica.com

Saint Augustine, FL 32084

Warranty

Designed to meet the requirements of the 2017 Uniform Building Code, our structures must be used under normal conditions and excludes the following conditions:

- Misuse
- Vandalism
- Damage caused by others
- Riots
- "Acts of God"

Shade Net

Shade America, Inc. provides a warranty for a period of 10 years against fading, rot, UV deterioration, loss of strength, color change (except Red and Yellow which have a 3--year warranty), or faulty workmanship. Typical shade net life expectancy can exceed 10--12 years. Waterproof shade fabric has a limited 5-year warranty.

Structure

Shade America, Inc. provides a 20-year warranty against failure due to corrosion and deterioration. Workmanship warranty is 3-year from installation. Shade structures are rated for a basic wind speed of 105 MPH. Wind speed without fabric is 165 MPH. (FABRIC SHOULD BE REMOVED AT 75 MPH WINDS)

Hardware

Please note that cables used in the larger cable design structures are not a warranty item.

All warranty claims will be prorated from date of installation.
