



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
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Domestic:(800) 978-2737
International: +1.800.978.2737

Q-776205-46051BR

Issued: 01/29/2026

Quote Expiration: 02/13/2026

Estimated Contract Start Date: 07/01/2026

Account Number: 110487

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

| SHIP TO | BILL TO |
|--|---|
| Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie, FL 34984-5042 USA | Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie FL 34984-5042 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|--|
| Brendan Rome Phone: Email: brome@axon.com Fax: | Leo Niemczyk Phone: Email: lnienczyk@cityofpsl.com Fax: |

Quote Summary

| | |
|-------------------------------|---------------------|
| Program Length | 60 Months |
| TOTAL COST | \$395,871.00 |
| ESTIMATED TOTAL W/ TAX | \$395,871.00 |

Discount Summary

| | |
|--------------------------|---------------------|
| Average Savings Per Year | \$64,688.28 |
| TOTAL SAVINGS | \$323,441.39 |

Payment Summary

| Date | Subtotal | Tax | Total |
|----------|--------------|--------|--------------|
| Jun 2027 | \$98,967.75 | \$0.00 | \$98,967.75 |
| Jun 2028 | \$98,967.75 | \$0.00 | \$98,967.75 |
| Jun 2029 | \$98,967.75 | \$0.00 | \$98,967.75 |
| Jun 2030 | \$98,967.75 | \$0.00 | \$98,967.75 |
| Total | \$395,871.00 | \$0.00 | \$395,871.00 |

| | |
|------------------------|--------------|
| Quote Unbundled Price: | \$719,351.00 |
| Quote List Price: | \$580,097.60 |
| Quote Subtotal: | \$395,871.00 |

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------------------|---|-----|------|-----------|------------|-----------|---------------------|---------------|---------------------|
| Program | | | | | | | | | |
| B00061 | BUNDLE - OUTPOST WITH TAP | 33 | 60 | \$320.25 | \$249.92 | \$189.25 | \$374,715.00 | \$0.00 | \$374,715.00 |
| A la Carte Hardware | | | | | | | | | |
| 102654 | AXON OUTPOST - POLE - MASH | 13 | | | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 102545 | AXON OUTPOST - TOP MOUNT END CAP - MASH | 13 | | | \$100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| A la Carte Software | | | | | | | | | |
| 101283 | AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING | 5 | 60 | | \$70.52 | \$70.52 | \$21,156.00 | \$0.00 | \$21,156.00 |
| A la Carte Services | | | | | | | | | |
| 100159 | AXON FLEET 3 - SERVICES - ALPR API INTEGRATION | 1 | | | \$3,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 102147 | AXON OUTPOST - ADVANCED INSTALLATION SERVICE | 13 | | | \$2,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | | | | | | | \$395,871.00 | \$0.00 | \$395,871.00 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|---------------------------|--------|---|-----|-------------------|-------------------------|
| BUNDLE - OUTPOST WITH TAP | 102032 | AXON OUTPOST - CAMERA | 33 | 1 | 06/01/2026 |
| BUNDLE - OUTPOST WITH TAP | 102032 | AXON OUTPOST - CAMERA | 1 | 1 | 06/01/2026 |
| BUNDLE - OUTPOST WITH TAP | 102487 | AXON OUTPOST - SOLAR PANEL - 50W | 33 | 1 | 06/01/2026 |
| BUNDLE - OUTPOST WITH TAP | 102538 | AXON OUTPOST - TOP MOUNT END CAP - STANDARD | 33 | 1 | 06/01/2026 |
| BUNDLE - OUTPOST WITH TAP | 102543 | AXON OUTPOST - BATTERY & CHARGER ENCLOSURE - EXTENDED | 33 | 1 | 06/01/2026 |
| BUNDLE - OUTPOST WITH TAP | 102546 | AXON OUTPOST - MOUNT - WALL | 33 | 1 | 06/01/2026 |
| BUNDLE - OUTPOST WITH TAP | 102552 | AXON OUTPOST - POLE - STANDARD | 20 | 1 | 06/01/2026 |
| BUNDLE - OUTPOST WITH TAP | 102737 | AXON OUTPOST - STANDARD HARDWARE KIT | 33 | 1 | 06/01/2026 |
| A la Carte | 102545 | AXON OUTPOST - TOP MOUNT END CAP - MASH | 13 | 1 | 06/01/2026 |
| A la Carte | 102654 | AXON OUTPOST - POLE - MASH | 13 | 1 | 06/01/2026 |
| BUNDLE - OUTPOST WITH TAP | 102144 | AXON OUTPOST - TAP REFRESH ONE - CAMERA | 33 | 1 | 06/01/2031 |
| BUNDLE - OUTPOST WITH TAP | 102144 | AXON OUTPOST - TAP REFRESH ONE - CAMERA | 1 | 1 | 06/01/2031 |

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|---------------------------|--------|---|-----|----------------------|--------------------|
| BUNDLE - OUTPOST WITH TAP | 102142 | AXON VEHICLE INTELLIGENCE - ALPR LICENSE | 33 | 07/01/2026 | 06/30/2031 |
| A la Carte | 101283 | AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING | 5 | 07/01/2026 | 06/30/2031 |

Services

| Bundle | Item | Description | QTY |
|---------------------------|--------|--|-----|
| BUNDLE - OUTPOST WITH TAP | 102136 | AXON OUTPOST - STANDARD INSTALLATION | 20 |
| BUNDLE - OUTPOST WITH TAP | 102143 | AXON OUTPOST - UPGRADE INSTALLATION | 33 |
| A la Carte | 100159 | AXON FLEET 3 - SERVICES - ALPR API INTEGRATION | 1 |
| A la Carte | 102147 | AXON OUTPOST - ADVANCED INSTALLATION SERVICE | 13 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|---------------------------|--------|--------------------------------------|-----|----------------------|--------------------|
| BUNDLE - OUTPOST WITH TAP | 102135 | AXON OUTPOST - EXT WARRANTY - CAMERA | 33 | 06/01/2027 | 06/30/2031 |
| BUNDLE - OUTPOST WITH TAP | 102135 | AXON OUTPOST - EXT WARRANTY - CAMERA | 1 | 06/01/2027 | 06/30/2031 |
| BUNDLE - OUTPOST WITH TAP | 102137 | AXON OUTPOST - MAINTENANCE | 33 | 06/01/2027 | 06/30/2031 |

Shipping Locations

| Location Number | Street | City | State | Zip | Country |
|-----------------|---------------------------|------------------|-------|------------|---------|
| 1 | 121 SW Port St Lucie Blvd | Port Saint Lucie | FL | 34984-5042 | USA |

Payment Details

Jun 2027

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------|---|-----|--------------------|---------------|--------------------|
| Year 2 | 100159 | AXON FLEET 3 - SERVICES - ALPR API INTEGRATION | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 2 | 101283 | AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING | 5 | \$5,289.00 | \$0.00 | \$5,289.00 |
| Year 2 | 102147 | AXON OUTPOST - ADVANCED INSTALLATION SERVICE | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 2 | 102545 | AXON OUTPOST - TOP MOUNT END CAP - MASH | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 2 | 102654 | AXON OUTPOST - POLE - MASH | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 2 | B00061 | BUNDLE - OUTPOST WITH TAP | 33 | \$93,678.75 | \$0.00 | \$93,678.75 |
| Total | | | | \$98,967.75 | \$0.00 | \$98,967.75 |

Jun 2028

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------|---|-----|--------------------|---------------|--------------------|
| Year 3 | 100159 | AXON FLEET 3 - SERVICES - ALPR API INTEGRATION | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 3 | 101283 | AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING | 5 | \$5,289.00 | \$0.00 | \$5,289.00 |
| Year 3 | 102147 | AXON OUTPOST - ADVANCED INSTALLATION SERVICE | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 3 | 102545 | AXON OUTPOST - TOP MOUNT END CAP - MASH | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 3 | 102654 | AXON OUTPOST - POLE - MASH | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 3 | B00061 | BUNDLE - OUTPOST WITH TAP | 33 | \$93,678.75 | \$0.00 | \$93,678.75 |
| Total | | | | \$98,967.75 | \$0.00 | \$98,967.75 |

Jun 2029

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------|---|-----|--------------------|---------------|--------------------|
| Year 4 | 100159 | AXON FLEET 3 - SERVICES - ALPR API INTEGRATION | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 4 | 101283 | AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING | 5 | \$5,289.00 | \$0.00 | \$5,289.00 |
| Year 4 | 102147 | AXON OUTPOST - ADVANCED INSTALLATION SERVICE | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 4 | 102545 | AXON OUTPOST - TOP MOUNT END CAP - MASH | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 4 | 102654 | AXON OUTPOST - POLE - MASH | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 4 | B00061 | BUNDLE - OUTPOST WITH TAP | 33 | \$93,678.75 | \$0.00 | \$93,678.75 |
| Total | | | | \$98,967.75 | \$0.00 | \$98,967.75 |

Jun 2030

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------|---|-----|--------------------|---------------|--------------------|
| Year 5 | 100159 | AXON FLEET 3 - SERVICES - ALPR API INTEGRATION | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 5 | 101283 | AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING | 5 | \$5,289.00 | \$0.00 | \$5,289.00 |
| Year 5 | 102147 | AXON OUTPOST - ADVANCED INSTALLATION SERVICE | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 5 | 102545 | AXON OUTPOST - TOP MOUNT END CAP - MASH | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 5 | 102654 | AXON OUTPOST - POLE - MASH | 13 | \$0.00 | \$0.00 | \$0.00 |
| Year 5 | B00061 | BUNDLE - OUTPOST WITH TAP | 33 | \$93,678.75 | \$0.00 | \$93,678.75 |
| Total | | | | \$98,967.75 | \$0.00 | \$98,967.75 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Exceptions to Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein, the Sourcewell Contract, and the Master Services and Purchasing Agreement between the Parties, dated 12/1/2021, including the attached Local Government Addendum dated August 31, 2023 (under Quote Q-469394 and City Contract #20220014 Amendment #2 -Public Safety Video Surveillance Equipment- Body Cameras for the Police Department), as well as any applicable Statement of Work (SOW). This Quote shall serve as Amendment 11 to the MSPA between the Parties. The MSPA shall govern to the extent it includes the products and services being purchased, and the Sourcewell Agreement shall supplement those terms for any new products being purchased under this Quote.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

1/29/2026

