



Axon Enterprise, Inc.  
17800 N 85th St  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-776205-46051BR

Issued: 01/29/2026



Quote Expiration: 02/13/2026

Estimated Contract Start Date: 07/01/2026

Account Number: 110487

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie, FL 34984-5042 USA	Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie FL 34984-5042 USA Email:	Brendan Rome Phone: Email: brome@axon.com Fax:	Leo Niemczyk Phone: Email: lniemczyk@cityofpsl.com Fax:

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	\$395,871.00
<b>ESTIMATED TOTAL W/ TAX</b>	\$395,871.00

### Discount Summary

Average Savings Per Year	\$64,688.28
<b>TOTAL SAVINGS</b>	\$323,441.39

## Payment Summary

Date	Subtotal	Tax	Total
Jun 2027	\$98,967.75	\$0.00	\$98,967.75
Jun 2028	\$98,967.75	\$0.00	\$98,967.75
Jun 2029	\$98,967.75	\$0.00	\$98,967.75
Jun 2030	\$98,967.75	\$0.00	\$98,967.75
<b>Total</b>	<b>\$395,871.00</b>	<b>\$0.00</b>	<b>\$395,871.00</b>

Quote Unbundled Price:	\$719,351.00
Quote List Price:	\$580,097.60
Quote Subtotal:	\$395,871.00

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
B00061	BUNDLE - OUTPOST WITH TAP	33	60	\$320.25	\$249.92	\$189.25	\$374,715.00	\$0.00	\$374,715.00
<b>A la Carte Hardware</b>									
102654	AXON OUTPOST - POLE - MASH	13			\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00
102545	AXON OUTPOST - TOP MOUNT END CAP - MASH	13			\$100.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	5	60		\$70.52	\$70.52	\$21,156.00	\$0.00	\$21,156.00
<b>A la Carte Services</b>									
100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1			\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00
102147	AXON OUTPOST - ADVANCED INSTALLATION SERVICE	13			\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$395,871.00</b>	<b>\$0.00</b>	<b>\$395,871.00</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - OUTPOST WITH TAP	102032	AXON OUTPOST - CAMERA	33	1	06/01/2026
BUNDLE - OUTPOST WITH TAP	102032	AXON OUTPOST - CAMERA	1	1	06/01/2026
BUNDLE - OUTPOST WITH TAP	102487	AXON OUTPOST - SOLAR PANEL - 50W	33	1	06/01/2026
BUNDLE - OUTPOST WITH TAP	102538	AXON OUTPOST - TOP MOUNT END CAP - STANDARD	33	1	06/01/2026
BUNDLE - OUTPOST WITH TAP	102543	AXON OUTPOST - BATTERY & CHARGER ENCLOSURE - EXTENDED	33	1	06/01/2026
BUNDLE - OUTPOST WITH TAP	102546	AXON OUTPOST - MOUNT - WALL	33	1	06/01/2026
BUNDLE - OUTPOST WITH TAP	102552	AXON OUTPOST - POLE - STANDARD	20	1	06/01/2026
BUNDLE - OUTPOST WITH TAP	102737	AXON OUTPOST - STANDARD HARDWARE KIT	33	1	06/01/2026
A la Carte	102545	AXON OUTPOST - TOP MOUNT END CAP - MASH	13	1	06/01/2026
A la Carte	102654	AXON OUTPOST - POLE - MASH	13	1	06/01/2026
BUNDLE - OUTPOST WITH TAP	102144	AXON OUTPOST - TAP REFRESH ONE - CAMERA	33	1	06/01/2031
BUNDLE - OUTPOST WITH TAP	102144	AXON OUTPOST - TAP REFRESH ONE - CAMERA	1	1	06/01/2031

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OUTPOST WITH TAP	102142	AXON VEHICLE INTELLIGENCE - ALPR LICENSE	33	07/01/2026	06/30/2031
A la Carte	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	5	07/01/2026	06/30/2031

**Services**

Bundle	Item	Description	QTY
BUNDLE - OUTPOST WITH TAP	102136	AXON OUTPOST - STANDARD INSTALLATION	20
BUNDLE - OUTPOST WITH TAP	102143	AXON OUTPOST - UPGRADE INSTALLATION	33
A la Carte	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1
A la Carte	102147	AXON OUTPOST - ADVANCED INSTALLATION SERVICE	13

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OUTPOST WITH TAP	102135	AXON OUTPOST - EXT WARRANTY - CAMERA	33	06/01/2027	06/30/2031
BUNDLE - OUTPOST WITH TAP	102135	AXON OUTPOST - EXT WARRANTY - CAMERA	1	06/01/2027	06/30/2031
BUNDLE - OUTPOST WITH TAP	102137	AXON OUTPOST - MAINTENANCE	33	06/01/2027	06/30/2031

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	121 SW Port St Lucie Blvd	Port Saint Lucie	FL	34984-5042	USA

## Payment Details

Jun 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$0.00	\$0.00	\$0.00
Year 2	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	5	\$5,289.00	\$0.00	\$5,289.00
Year 2	102147	AXON OUTPOST - ADVANCED INSTALLATION SERVICE	13	\$0.00	\$0.00	\$0.00
Year 2	102545	AXON OUTPOST - TOP MOUNT END CAP - MASH	13	\$0.00	\$0.00	\$0.00
Year 2	102654	AXON OUTPOST - POLE - MASH	13	\$0.00	\$0.00	\$0.00
Year 2	B00061	BUNDLE - OUTPOST WITH TAP	33	\$93,678.75	\$0.00	\$93,678.75
<b>Total</b>				<b>\$98,967.75</b>	<b>\$0.00</b>	<b>\$98,967.75</b>

Jun 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$0.00	\$0.00	\$0.00
Year 3	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	5	\$5,289.00	\$0.00	\$5,289.00
Year 3	102147	AXON OUTPOST - ADVANCED INSTALLATION SERVICE	13	\$0.00	\$0.00	\$0.00
Year 3	102545	AXON OUTPOST - TOP MOUNT END CAP - MASH	13	\$0.00	\$0.00	\$0.00
Year 3	102654	AXON OUTPOST - POLE - MASH	13	\$0.00	\$0.00	\$0.00
Year 3	B00061	BUNDLE - OUTPOST WITH TAP	33	\$93,678.75	\$0.00	\$93,678.75
<b>Total</b>				<b>\$98,967.75</b>	<b>\$0.00</b>	<b>\$98,967.75</b>

Jun 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$0.00	\$0.00	\$0.00
Year 4	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	5	\$5,289.00	\$0.00	\$5,289.00
Year 4	102147	AXON OUTPOST - ADVANCED INSTALLATION SERVICE	13	\$0.00	\$0.00	\$0.00
Year 4	102545	AXON OUTPOST - TOP MOUNT END CAP - MASH	13	\$0.00	\$0.00	\$0.00
Year 4	102654	AXON OUTPOST - POLE - MASH	13	\$0.00	\$0.00	\$0.00
Year 4	B00061	BUNDLE - OUTPOST WITH TAP	33	\$93,678.75	\$0.00	\$93,678.75
<b>Total</b>				<b>\$98,967.75</b>	<b>\$0.00</b>	<b>\$98,967.75</b>

Jun 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$0.00	\$0.00	\$0.00
Year 5	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	5	\$5,289.00	\$0.00	\$5,289.00
Year 5	102147	AXON OUTPOST - ADVANCED INSTALLATION SERVICE	13	\$0.00	\$0.00	\$0.00
Year 5	102545	AXON OUTPOST - TOP MOUNT END CAP - MASH	13	\$0.00	\$0.00	\$0.00
Year 5	102654	AXON OUTPOST - POLE - MASH	13	\$0.00	\$0.00	\$0.00
Year 5	B00061	BUNDLE - OUTPOST WITH TAP	33	\$93,678.75	\$0.00	\$93,678.75
<b>Total</b>				<b>\$98,967.75</b>	<b>\$0.00</b>	<b>\$98,967.75</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Exceptions to Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein, the Sourcewell Contract, and the Master Services and Purchasing Agreement between the Parties, dated 12/1/2021, including the attached Local Government Addendum dated August 31, 2023 (under Quote Q-469394 and City Contract #20220014 Amendment #2 -Public Safety Video Surveillance Equipment- Body Cameras for the Police Department), as well as any applicable Statement of Work (SOW). This Quote shall shall serve as Amendment 11 to the MSPA between the Parties. The MSPA shall govern to the extent it includes the products and services being purchased, and the Sourcewell Agreement shall supplement those terms for any new products being purchased under this Quote.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

1/29/2026

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Date Signed

