



Proposal Evaluation
Public Utility Equipment with Related Accessories and Supplies RFP #110421

Possible Points	Altec Industries, Inc.	Computrol Fuel Systems Inc.	CTOS Canada Ltd.	Custom Truck One Source, L.P.	DuCo, LLC (Elliott Equipment Company)	Morooka USA, LLC (Dominion Equipment Parts)	Terex Utilities	The Charles Machine Works, Inc.	Time Manufacturing Company	Vermeer Corporation	
Conformance to Terms/ Conditions to Include Documentation	50	44	-	34	43	44	37	41	45	41	44
Pricing	400	348	-	241	301	336	246	340	344	332	338
Financial, Industry and Marketplace Successes	75	65	-	50	61	61	54	64	62	56	63
Bidder's Ability to Sell/ Service Contract Nationally	100	83	-	65	83	81	74	80	86	78	86
Bidder's Marketing Plan	50	43	-	32	39	42	37	36	43	42	42
Value Added Attributes	75	67	-	46	60	61	55	63	62	65	64
Warranty Coverages and Information	50	45	-	37	43	44	42	43	43	42	44
Depth and Breadth of Offered Equipment, Products, or Services	200	183	-	152	174	160	118	172	172	170	170
Total Points	1,000	878	0	657	804	829	663	839	857	826	851
Rank Order		1	10	9	7	6	8	4	2	5	3

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