



PORTFOLIO TITLE: POLICE RADAR/LIDAR SPEED ENFORCEMENT & ACCIDENT SCENE RECONSTRUCTION

OVERVIEW:

The State of Washington, in partnership with NASPO ValuePoint has awarded Police Radar/Lidar Speed Enforcement & Accident Scene Reconstruction Good & Services.

The Master Agreements in this portfolio allows state and local governments across the country to source police radar/lidar speed measuring devices approved by the National Highway Traffic Safety Administration (NHTSA), and accident scene reconstruction goods and services from qualified and competitively priced suppliers.

INITIAL TERM: 3 years

RENEWALS: one (1) additional renewal periods of two (2) years.

TOTAL TERM POSSIBLE: 5 years

PRODUCT CATEGORIES:

Category One: Includes speed enforcement, speed advisory and accident and crime scene re-construction goods and services that meet/exceed the Standard of Quality (SOQ) established in the solicitation. Additionally, Group A Speed Enforcement products must be approved by the National Highway Traffic Safety Administration's (NHTSA) and shown on the NHTSA Conforming Products List (CPL).

Group A: Speed Enforcement – This category includes vehicle-mounted and hand-held radar and lidar speed measuring devices and software.

Group B: Speed Advisory Systems - This category includes automated/unmanned pole and trailer-mounted radar and lidar speed advisory systems and software.

Group C: Accident & Crime Scene Re-Construction - This category includes lidar measuring equipment and software used for crime and accident scene re-construction.

Category Two: Includes speed enforcement goods and services that meet/exceed the product description in Category One but are not approved or shown on the National Highway Traffic Safety Administration's (NHTSA) Conforming Products List (CPL). In alignment with the requirements of the solicitation, products in Category Two must be able to demonstrate an endorsement for law enforcement use. This includes, but is not limited to, evidence of product holding up in court to enforce a citation, a written endorsement of product by a law enforcement official or organization, or evidence of use by a law enforcement organization.

Group A: Speed Enforcement – This category includes vehicle-mounted and hand-held radar and lidar speed measuring devices and software that meet/exceed the product description in Category One but are not approved or shown on the National Highway Traffic Safety Administration's (NHTSA) Conforming Products List (CPL)



SOLICITATION INFORMATION:

- Type: Request for Proposals (RFP)
- Date Released: January 22, 2024
- Date Closed: March 27, 2024
- Number of Amendments Posted: 1

STATES ON SOURCING TEAM:

- Washington – Lead State
- California
- Nevada
- Oklahoma
- South Carolina

EVALUATION INFORMATION:

The Sourcing Team met in person April 4-5, 2024, and finalized evaluation upon receipt of clarifying information from proposals by the prescribed deadline(s). Final scoring was completed on June 11, 2024.

VENDOR RESPONSES:

- Number of Vendor Responses Received: 10
- Number of Non-Responsive Vendor Responses: 1
- Number of Vendor Responses Evaluated: 9

Responses were evaluated based on the following Evaluation Criteria:

Initial Responsiveness

Administrative review was completed by the lead state of Washington, reviewing proposals for completeness and initial responsiveness against the mandatory minimum requirements outlined in the RFP.

Technical Evaluation

| <u>Technical Evaluation Category</u> | <u>Category One Points Possible</u> | <u>Category Two Points Possible</u> |
|--|-------------------------------------|-------------------------------------|
| Experience and Qualifications | 120 points | |
| Ability to meet SOW | 80 points | |
| Quality Assurance & Distribution | 150 points | |
| Promotion of the NASPO ValuePoint Master Agreement | 100 points | |
| Business Profile | 50 points | |
| Total Technical Points Available | 500 points | |

Cost Evaluation

| <u>Cost Evaluation Category</u> | <u>Category One Points Possible</u> | <u>Category Two Points Possible</u> |
|-----------------------------------|-------------------------------------|-------------------------------------|
| Market Basket Evaluation | 200 points | |
| Minimum Discount % Off Evaluation | 250 points | |
| Total Cost Points Available | 500 points | |



SCORING & AWARD:

The RFP allowed for multiple vendor awards. The sourcing team recommended awards to a total of nine (9) suppliers across the two categories and associated groups in alignment with the criteria set forth in the RFP:

| CATEGORY 1 | | | | | | | | | |
|---|-----------------------|------------------------------|----------------------|-----------|----------------|-----------|------------------|----------------|---------------|
| <i>Speed enforcement, speed advisory and accident and crime scene re-construction goods and services that meet/exceed the Standard of Quality (SOQ) as outlined in the RFP. Additionally, all products in Category 1A – Speed Enforcement must be approved and shown on the National Highway Traffic Safety Administration's (NHTSA) Conforming Products List (CPL)</i> | | | | | | | | | |
| Group | All Traffic Solutions | Applied Concepts dba Stalker | DragonEye Technology | FARO Tech | Kustom Signals | LaserTech | Leica Geosystems | MPH Industries | Traffic Logix |
| A - Speed Enforcement | | ✓ | ✓ | | ✓ | ✓ | | ✓ | |
| B - Speed Advisory Systems | ✓ | ✓ | | | ✓ | | | ✓ | ✓ |
| C - Accident & Crime Scene Re-Construction | | | | ✓ | | ✓ | ✓ | | |

| CATEGORY 2 | | | | | | | | | |
|--|---------------------------------|------------------------------|----------------------|-----------|----------------|-----------|------------------|----------------|---------------|
| <i>Speed enforcement goods and services that meet the Standard of Quality (SOQ) and law enforcement endorsement requirement in Category One but that are not approved or shown on the National Highway Traffic Safety Administration's (NHTSA) Conforming Product List (CPL)</i> | | | | | | | | | |
| Group | All Traffic Solutions | Applied Concepts dba Stalker | DragonEye Technology | FARO Tech | Kustom Signals | LaserTech | Leica Geosystems | MPH Industries | Traffic Logix |
| A - Speed Enforcement | NO BIDS RECEIVED FOR CATEGORY 2 | | | | | | | | |

PRICING:

Master Agreement pricing reflects minimum catalog discount percentages per authorized Category. See the supplier's current pricing on their NASPO ValuePoint portfolio website page by following the link in the "SUPPLIERS AVAILABLE" section of this document.

Suppliers Available:

- ✓ All Traffic Solutions
- ✓ Applied Concepts dba Stalker Radar
- ✓ DragonEye Technology
- ✓ FARO Technology
- ✓ Kustom Signals
- ✓ LaserTech
- ✓ Leica Geosystems
- ✓ MPH Industries
- ✓ Traffic Logix

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