

Billing Address:
PORT ST LUCIE POLICE DEPT
121 SW PORT ST LUCIE BLVD
BLDG C
PORT SAINT LUCIE, FL 34984
US

Quote Date:11/16/2022
Expiration Date:02/14/2023
Quote Created By:
Luke Tucker
ltucker@emciwireless.com

End Customer:
PORT ST LUCIE POLICE DEPT
Colleen Bakels
cbakels@cityofpsl.com
Contract: 19860 - NASPO

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ N70	APX N70					
1	H35UCT9PW8AN	APX N70 7/800 MODEL 4.5 PORTABLE	15		\$5,014.00	\$3,660.22	\$54,903.30
1a	QA08824AA	ALT: 3.0" HOLSTER	15		\$12.87	\$9.40	\$141.00
1b	QA08853AA	ADD: CPS ENABLEMENT*	15		\$0.00	\$0.00	\$0.00
1c	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	15		\$0.00	\$0.00	\$0.00
1d	H636AA	ADD: APX N70 APPLICATION BUNDLE PROMO	15		-\$300.00	-\$300.00	-\$4,500.00
1e	H638EB	ADD: N70 SMART LOCATE MAPPING TRIAL PROMO	15		-\$56.00	-\$56.00	-\$840.00
1f	BD00001AA	ADD: CORE BUNDLE	15		\$3,106.00	\$2,267.38	\$34,010.70
1g	H499KC	ENH: SUBMERSIBLE (DELTA T)	15		Included	Included	Included
1h	H38DA	ADD: SMARTZONE OPERATION	15		Included	Included	Included
1i	Q173CA	ADD: SMARTZONE OMNILINK	15		Included	Included	Included



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc., 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1j	Q361CD	ADD: P25 9600 BAUD TRUNKING	15		Included	Included	Included
1k	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	15		Included	Included	Included
1l	QA00580BA	ADD: TDMA OPERATION	15		Included	Included	Included
1m	Q629BD	ENH: AES ENCRYPTION AND ADP	15		Included	Included	Included
1n	QA09001AM	ADD: WIFI CAPABILITY	15		Included	Included	Included
1o	QA03399AK	ADD: ENHANCED DATA	15		Included	Included	Included
1p	Q387CB	ADD: MULTICAST VOTING SCAN	15		Included	Included	Included
1q	QA09028AA	ADD: VIQI VC RADIO OPERATION	15		Included	Included	Included
2	LSV01S03060A	APX N70 DMS ESSENTIAL	15	3 YEARS	\$131.40	\$131.40	\$1,971.00
3	PSV01S03059A	APX NEXT PROVISIONING WITH CPS*	1		\$0.00	\$0.00	\$0.00
4	SSV01P01685B	ELIGIBLE FOR PROMO - CC AWARE STARTER	15	1 YEAR	\$56.00	\$56.00	\$840.00
5	SSV01P01406A	SMARTCONNECT PROMO	15	1 YEAR	\$75.00	\$75.00	\$1,125.00
6	SSV01P01476A	SMARTLOCATE PROMO	15	1 YEAR	\$75.00	\$75.00	\$1,125.00
7	SSV01P01902A	SMARTMAPPING PROMO	15	1 YEAR	\$75.00	\$75.00	\$1,125.00
8	SSV01P01901A	SMARTMESSAGING PROMO	15	1 YEAR	\$75.00	\$75.00	\$1,125.00
9	PMNN4816A	BATT IMPRES 2 LIION IP68 3200T	15		\$225.50	\$164.62	\$2,469.30
	APX™ 6500 / Enh Series	ENHANCEDAPX6500					
10	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	15		\$3,253.00	\$2,374.69	\$35,620.35
10a	G831AD	ADD: SPKR 15W WATER RESISTANT	15		\$66.00	\$48.18	\$722.70
10b	G996AS	ENH: OVER THE AIR PROVISIONING	15		\$110.00	\$80.30	\$1,204.50



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
10c	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	15		\$0.00	\$0.00	\$0.00
10d	GA01579AB	ADD: COVERT WIFI GLASSMOUNT 2.4/5 GHZ	15		\$77.00	\$56.21	\$843.15
10e	G51AU	ENH: SMARTZONE OPERATION APX6500	15		\$1,320.00	\$963.60	\$14,454.00
10f	G67DT	ADD: REMOTE MOUNT E5 APXM	15		\$327.00	\$238.71	\$3,580.65
10g	G78AT	ENH: 3 YEAR ESSENTIAL SVC	15		\$176.00	\$176.00	\$2,640.00
10h	GA09001AA	ADD: WI-FI CAPABILITY	15		\$330.00	\$240.90	\$3,613.50
10i	G618AC	ADD: REMOTE MOUNT CABLE 10 FT APX	15		\$11.00	\$8.03	\$120.45
10j	G444AH	ADD: APX CONTROL HEAD SOFTWARE	15		\$0.00	\$0.00	\$0.00
10k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	15		\$567.00	\$413.91	\$6,208.65
10l	GA01670AA	ADD: APX E5 CONTROL HEAD	15		\$717.00	\$523.41	\$7,851.15
10m	W22BA	ADD: STD PALM MICROPHONE APX	15		\$79.00	\$57.67	\$865.05
10n	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	15		\$0.00	\$0.00	\$0.00
10o	G174AD	ADD: ANT 3DB LOW- PROFILE 762-870	15		\$47.00	\$34.31	\$514.65
10p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	15		\$330.00	\$240.90	\$3,613.50
11	PMPN4604A	CHARGER,CHGR DESKTOP SINGLE UNIT IMPRES 2 EXT US	15		\$207.14	\$151.21	\$2,268.15
12	PMPN4591A	CHGR DESKTOP MULTI UNIT IMPRES 2 6 DISPLAYS INT PS US	1		\$1,799.29	\$1,313.48	\$1,313.48



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
13	PMMN4142A	AUDIO ACCESSORY- REMOTE SPEAKER MICROPHONE,XVP730 RSM	15		\$486.00	\$354.78	\$5,321.70
	Product Services						
14	LSV00Q00202A	DEVICE PROGRAMMING	30		\$54.00	\$54.00	\$1,620.00

Grand Total **\$185,870.93(USD)**

Pricing Summary

	List Price	Sale Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$250,998.94	\$184,556.93
Year 2 Subscription Fee	\$657.00	\$657.00
Year 3 Subscription Fee	\$657.00	\$657.00
Grand Total System Price	\$252,312.94	\$185,870.93

Notes:

- Additional information is required for one or more items on the quote for an order.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/msi/omterms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





MOTOROLA SOLUTIONS

QUOTE-1955941

11/16/2022

PORT ST LUCIE POLICE DEPT
121 SW PORT ST LUCIE BLVD BLDG C
PORT SAINT LUCIE, FL 34984

Dear Colleen Bakels,

Motorola Solutions is pleased to present PORT ST LUCIE POLICE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide PORT ST LUCIE POLICE DEPT with the best products and services available in the communications industry. Please direct any questions to Luke Tucker at ltucker@emciwireless.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Luke Tucker

Motorola Solutions Manufacturer's Representative