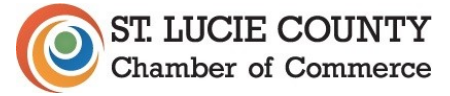


The St. Lucie County Chamber of Commerce  
The unified Chamber of all of St. Lucie County.



# Small Business Assistance Program

**Port St. Lucie Report  
09/10/2024**

The St. Lucie County Chamber of Commerce  
The unified chamber of Fort Pierce, Port St. Lucie and all of St. Lucie County  
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Fort Pierce, FL 34947  
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## Small Business Assistance Program

**The Mission:** The Small Business Assistance Program of the St. Lucie County Chamber of Commerce helps businesses navigate the regulatory process. Our purpose is to minimize cost, risk and time delays when local business seeks to purchase, build, expand, relocate or repurpose commercial space.

**Contact:** 2024 has been an especially busy year for the Small Business Assistance Program as we have seen 75 unique clients between January and August. This is an average of over 9 clients per month. As contact with individual clients is not singular in nature, we have had approximately 125 individual contacts. This equates to nearly 4 contacts weekly. In addition, we have on-boarded 132 New members since January. These businesses, by virtue of seeking membership, are looking for some sort of business assistance whether it be for networking, advocacy or guidance. The conversion rate of SBAP clients to members is generally very low so the new members represent several unique additional clients.

**Types of Businesses:** We are still seeing inquiries about schools. However, this is beginning to slow as we continue to education on the special needs of structures housing schools. We have seen an uptick in unique businesses attributed to trends. Several, rentable display trucks with no attached services, bar carts without the provision of alcohol and even micro-green businesses have come in for consultation.

**Insights:** The clientele seems to be skewing younger although age data is not collected, this is observation only. This could be what is attributing to the influx of niche and unique business inquiries.

We continue to encourage all operators to contact us at their initial stage of entry into the regulatory system. When this happens we see users have a greater rate of success in navigating the system. However, we still get the occasional applicant who has presented inaccurate descriptions of their business or categorized themselves incorrectly. The process to get this rectified has become less arduous at all jurisdictions. However, the new policy of having to sign-in/create an account to complete the business tax receipt application has become problematic and is counter-productive to the goal of heading off missteps before they are taken.

**Outreach:** Word of mouth and referrals from local jurisdictions continue to be the best form of outreach. In areas where workshops are currently taking place, we do see more usage. Given this, we have entered into an agreement to bring Mr. Wooten's idea of "Before You Sign the Lease" workshops to St. Lucie County as well.

# Clients Served 2024

Date	Name	INFO
1/8/2024	Candance Fersch	Marketing Consultant
1/8/2024	Mildre Feliz	Day care center - grants
1/18/2024	Melanie Treiyne	Fundraising
1/31/2024	James Amps III	New Member/AMPS International LLC
1/29/2024	Thomas Clemons	Lawn Business LLC
2/1/2024	Mike Goulet/My Living Media	Marketing Consultant
2/7/2024	Thomas Clemons	Fictitious name
2/9/2024	Drew Strohmenger	All In Handyman, LLC
2/12/2024	Eric Vidal	Auto painting
2/15/2024	Katherine	Tradition market Store
2/15/2024	Dawn Bloomfield	Sprinkler water
2/28/2024	Nikki Camerleno	New business/Training Service Dogs
2/28/2024	Ohio Brett	New business opportunity
2/28/2024	Kenia Nieto	Minority business certification
2/28/2024	Sandra Marcelus	New business
3/5/2024	Nathan Palmatier	New Business
3/6/2024	Patel Bhavin	New Business
3/7/2024	Ohio Brett	Community opportunity
3/8/2024	Auturo Saponar	Business partner issue
3/11/2024	Bill Joyce	New Business-
3/13/2024	Nikki Camerleno	Business issues
3/19/2024	Amy Phillips	Business questions
3/19/2024	Ruby Thompson	New Business-Trucking
3/19/2024	Kent	Florida Event Planners-New Business
3/20/2024	Lisa Crawford	Business
3/20/2024	Willie Scott	Building Opportunity Golf-Community
3/21/2024		Strategies at office
3/26/2024	Holly	
3/27/2024	Shantel Walkine	Day care center - grants
3/27/2024	Mike Reels	City of Fort Pierce
3/29/2024	Chris & Paul	Pickleball Club
4/1/2024	Elaine Baxter	Artist
4/1/2024	Vivien Dearth	Dry/bar
4/2/2024	Mrs. Bolt/Project Rock Alternative school	353 SE Port St Lucie Blvd, Port St Lucie, FL 34984
4/3/2024	Cynthia Martin	Daycare
4/3/2024	James	Strategies in business
4/8/2024	Phillip Hageman	Special Interest
4/9/2024	Rosangela Tottoli	Food Truck Business
4/12/2024	Randy	Handyman
4/15/2024	Christina Rose	Group home – zoning
4/15/2024	Orly Grimm	Business idea

# Clients Served 2024 - cont'd

4/24/2024	Jim Herbert	Code Compliance issue
4/24/2024	Arnette Johnson	Grant questions
4/24/2024	Eric Resolute Roofing	New Trustee
4/25/2024	Jim Burbess	General
4/25/2024	Jessica/The little Gym PSI	The Little Jim
4/29/2024	Jack Thompson	Issues with business in father's name/father is passed
5/2/2024	Joan Derosa	Adams Homes/ VA Housing
5/6/2024	Rico Alizadeh	Small business start-up
5/6/2024	Suzette Millwood	Small business start-up
5/6/2024	Kevin MacWilliams	
5/13/2024	Shirley Garcon	Small business assistance programs
5/13/2024	Bart Garcon	SBA assistance
5/13/2024	Kurt Storkel	New business
5/20/2024	Tanille DeLair	SBA assistance/Rock Solid Yacht Services, LLC
5/20/2024	Shelbie Nelson	AAA Concrete/site development assistance
5/20/2024	Rey Manaasse	Assisted living facility /Grants
5/21/2024	Suzette Millwood	Small Business start-up
5/22/2024	Caleb	Questions about running a surf camp
5/24/2024	Suzette Millwood	Help with getting EIN#
6/5/2024	Joann Alexander	Stellar Registration
6/12/2024	John Chapman	Adult Care
6/12/2024	Katherine	Tradition Neighborhood Market
6/18/2024	Jessica Haffkoss	Little Gym/Parent Enrichment
6/18/2024	Mark Schug	Consulting Services
6/18/2024	Roger Priest	Commerical permitting issues
6/19/2024	John Chapman	Chapman Commercial Real Estate, Inc.
6/24/2024	Leah	Petals & Puppies small business advice
6/24/2024	Dante	360 Painting - small business questions
6/26/2024	John Chapman	Issue with business tax for his Passionate Care zoning
6/27/2024	Emily McHugh	Business
7/3/2024	Brandon Deyo	Business set-up for Micro Green
7/8/2024	Brandon Deyo	More information
7/8/2024	Dan Toback	Small business
7/10/2024	Joseph Rantus/Eron Banks	Business: Laboratory science, medical
7/17/2024	Dash Hernandez	Podcast and business questions
7/19/2024	Krystal Ramsay	Event management-marketing
7/20/2024	Samantha Matthews	Online Business
7/25/2024	Dash Hernandez	Podcast info
7/31/2024	Air & Petals	events planning and flowers & balloons
8/5/2024	Natasha Mitchell	Looking to open a bar in fort pierce
8/15/2024	FPL & Builders Luncheon	Business questions
8/19/2024	Norma Garcia	Permitting Questions
8/22/2024	Amber Zetune	Air & Petals setting up FEIN

# New Members 2024

name	billcity
WIRE 3	Daytona Beach
Building Oppotunities Through Golf (BOTG)	Fort Pierce
Martini Network	Fort Pierce
A.E. Bean Backus Gallery and Museum Inc.	Fort Pierce
A1A Marketing and Printing	Fort Pierce
Agape Behavioral Center (Fort Pierce)	Fort Pierce
Bee's Kitchen and Catering	Fort Pierce
Chris Dzadoovsky for Commissioner	Fort Pierce
Dana Trabulsky Campaign	Fort Pierce
Dirty Deeds Cleaning Services	Fort Pierce
DS Legacy Security Services Inc	Fort Pierce
General RV Center	Fort Pierce
HomeTeam Pest Defense	Fort Pierce
Hundred Club of St. Lucie County	Fort Pierce
James Clasby for St. Lucie County Commissioner, District 1	Fort Pierce
Real Estate Of Florida - Linda Crea, PA	Fort Pierce
Stitches of Love for our Community Sewing School for Youth	Fort Pierce
The Fort Pierce Art Club, Inc.	Fort Pierce
The Junction Cafe	Fort Pierce
Trajje G. Etienne, PA	Fort Pierce
Vampire Penguin (Fort Pierce)	Fort Pierce
Whole Family Health Center	Fort Pierce
Treasure Coast Money Pages	Ft Pierce
Hitch'd	Jensen Beach
360 Painting of Port St Lucie	Jupiter
Source One Solutions, Inc	Lake Park
Ridgeline Roofing and Restoration	Melbourne
Connelly Drywall	Okeechobee
OK Corral Gun Club	Okeechobee
Nova Southeastern University	Palm Beach Gardens
Cloud Choice Technologies, Inc	Palm City
CWR Contracting	Palm City
First Financial LLC	Palm City
Palm City Insured	Palm City
Christy Romano for SLC Tax Collector	Port St Lucie
Cam's Pizzeria	Port St Lucie
Ecstasy Family Skate Center LLC	Port St Lucie
Westside Terraces, LLC	Port St Lucie
Adron Fence Company	Port St Lucie
3C LMNTS	Port St Lucie
All American Signs and Graphics	Port St Lucie
Aloha Island Grinds	Port St Lucie

# New Members 2024 - cont'd

AMPS International LLC	Port St Lucie
Batteries Plus	Port St Lucie
Blue Lime Events	Port St Lucie
Brighter Days Electric	Port St Lucie
Building Opportunities Through Golf (BOTG)	Port St Lucie
CentricitiHR	Port St Lucie
Conviva Care Centers	Port St Lucie
Conway Counsel and Consulting	Port St Lucie
Crays Social LLC	Port St Lucie
Dashil Hernandez, LLC	Port St Lucie
Dave & Buster's	Port St Lucie
DV3 Financial	Port St Lucie
Ebens Air Conditioning & Plumbing	Port St Lucie
Elaine R Davis Real Team @Rxp Realty	Port St Lucie
Encore at Tradition	Port St Lucie
Fairwater Title Cmpany LLC	Port St Lucie
FIXD Roofing LLC	Port St Lucie
iTrip Treasure Coast	Port St Lucie
Jessica K. Storey, Realtor   Broker Associate	Port St Lucie
LactaLogics, Inc.	Port St Lucie
Little Caesars	Port St Lucie
Masters Realty Associates	Port St Lucie
Meet The Future	Port St Lucie
Modern Business Solutions Inc.	Port St Lucie
Moraima Vazquez, PA	Port St Lucie
Nate Spera For St Lucie County School Board District 4	Port St Lucie
Nathan Palmatier Public Adjuster	Port St Lucie
New York Life Insurance; David Marchsteiner	Port St Lucie
NG Belamour Hair Salon	Port St Lucie
Port Saint Lucie Medical Wellness	Port St Lucie
Port St. Lucie Business Club	Port St Lucie
Prime 360 Photobooth LLC	Port St Lucie
Radiant Recharge LLC	Port St Lucie
Resolute Roofing LLC	Port St Lucie
Senior Solutions Insurance Agency	Port St Lucie
Shades Gallery	Port St Lucie
SLC Scanner	Port St Lucie
South Florida Carefree Catering	Port St Lucie
South Florida Dance Company	Port St Lucie
The Chicken Place	Port St Lucie
The Kitty Cup	Port St Lucie
The Little Gym of Port St Lucie	Port St Lucie
The Rice Lady Catering	Port St Lucie
Three Tides Caribbean Restaurant	Port St Lucie

# New Members 2024 - cont'd

Tradition Health and Wellness Clinic LLC	Port St Lucie
Treasure Coast Hearing, Inc.	Port St Lucie
Tutto Fresco	Port St Lucie
Vellon Engineering and Surveying LLC	Port St Lucie
Villas of Torino	Port St Lucie
Vybe Realty, LLC	Port St Lucie
Warrior Grounds	Port St Lucie
WIN Home Inspection PSL	Port St Lucie
Zenith Tax & Accounting LLC, A CPA Firm	Port St Lucie
Digital Agent	Port St. Lucie
Fairway Independent Mortgage - Team Brackeen	Port St. Lucie
PORT ST LUCIE TALKS	Port St. Lucie
Renegade Paintless Dent Repair	Port St. Lucie
RNR Tire Express	Port St. Lucie
Dee's Kitchen & Catering	Port St. Lucie
911 Handymen Emergency Services Corp.	Port St. Lucie
Agape Behavioral Center	Port St. Lucie
Aviva Port St. Lucie West	Port St. Lucie
Barreau Legal, PLLC	Port St. Lucie
Blu Ocean Grille	Port St. Lucie
Castrovinci Law, PLLC	Port St. Lucie
Friends In Pink, Inc	Port St. Lucie
Keating Professional Cleaning Solution, LLC	Port St. Lucie
Paul Davis Restoration & Remodeling of The Treasure Coast	Port St. Lucie
Port St. Lucie Historical Society, Inc.	Port St. Lucie
Rytech Restoration of Treasure Coast	Port St. Lucie
Soaring to Success Learning LLC	Port St. Lucie
St. Lucie West Services District	Port St. Lucie
Velcon Engineering & Surveying LLC	Port St. Lucie
Hawk Air & Mechanical LLC	Port St. Lucie
Automated Direct Mail Service Center, Inc.	Riviera Beach
Historical Society of Martin County	Stuart
Mary's Shelter of the Treasure Coast	Stuart
MOD Construction LLC	Stuart
NAI Southcoast	Stuart
Native Health Primary Care	Stuart
SCP Construction & Development LLC	Stuart
SLC Commercial	Stuart
Sovana at Stuart	Troy
Air Docs Heating & Cooling	Vero Beach
Marine Bank	Vero Beach
Advantage Golf Cars LLC	West Palm Beach
Ranger Construction	West Palm Beach
The New Tesoro Club, LLC	West Palm Beach
Tradition Self Storage	Winter Garden