

## MEMORANDUM

DATE: March 14, 2022

TO: \*\*\*\*ORIGINAL\*\*\*\*  
City Clerk's Office

FROM: Jason Bezak, CPPB, NIGP-CPP, Procurement Agent II  
Procurement Management Department

SUBJECT: Record Retention

CONTRACT: 20220016 Amendment #1  
CONTRACT TITLE: Suppliers for Water & Sewer Products  
APPROVED BY COUNCIL: January 24, 2022

|                 |  |
|-----------------|--|
| VENDOR NAME:    | Fortiline, Inc. dba Fortiline Waterworks |
| VENDOR ADDRESS: | 7025 Northwinds Dr. NW                   |
| CITY & STATE:   | Concord, NC, 28027                       |

CONTRACT TERM: The Contract Period starts on January 26, 2022 and ends January 26, 2024. This contract has no option to renew.

Amendment #1 - Per Fortiline, the Manufacturer misquoted all ductile iron fittings. The manufacturer originally quoted Fortiline fusion boned epoxy fittings when the correct quote should have been P401 epoxy lined fittings. Utility Warehouse prefers the P401 epoxy fittings therefore Fortiline reached out to the Manufacturer for the correct material and corrected the pricing to match the City's preferred material. 8 of the 11 items affected, have an annual estimated quantity of 1 and the other 3 line items have an annual estimated quantity of 2. Fortiline apologizes for the inconvenience and has corrected these items to provide the City with the appropriate materials we require.

Please see the attached for (1) original contract for your records.

BA  
TK

## Jason Bezak

---

**From:** Michael Rossignol  
**Sent:** Monday, February 28, 2022 9:05 AM  
**To:** Jason Bezak  
**Cc:** John Tierney  
**Subject:** RE: Fortiline updated pricing on P40 epoxy lined fittings

Jason,

Per our discussion, the usage on these items are minimal. I will note the correction with pricing and update the vendors accordingly. Please let me know if you need any additional information. Of the 11 items in question, 2 will remain with Fortiline, 8 will switch to Ferguson and 1 will switch to Core & Main.

Thank you.



[utility.cityofpsl.com](http://utility.cityofpsl.com)

**Michael Rossignol**  
*Warehouse Supervisor*

**City of Port St. Lucie, Utility Systems Department**  
900 SE Ogden Lane  
Port St. Lucie, FL 34983  
772-871-7384  
[mrossignol@cityofpsl.com](mailto:mrossignol@cityofpsl.com)

---

**From:** Jason Bezak  
**Sent:** Monday, February 28, 2022 8:35 AM  
**To:** Michael Rossignol <[MRossignol@cityofpsl.com](mailto:MRossignol@cityofpsl.com)>  
**Subject:** FW: Fortiline updated pricing on P40 epoxy lined fittings  
**Importance:** High

Hey Mike,

Please confirm Jeff spoke with you as he states below and that the estimated usage is low. I want to see how much this Amendment would impact you guys. If the usage is low the impact should be low. Thank you sir.

Respectfully,



"A City for All Ages"

**Jason Bezak, CPPB, NIGP-CPP**  
*Procurement Agent II*

**City of Port St. Lucie Procurement  
Management Department**  
121 S.W. Port St. Lucie Blvd.  
Port St. Lucie, Florida 34984-5099  
Office: 772-344-4068  
[JBezak@CityofPSL.com](mailto:JBezak@CityofPSL.com)



**CONTRACT AMENDMENT**

This amendment by and between the Contractor and the City as defined below shall be effective as of the date this Amendment is fully executed.

|  |  |
|--|--|
| <b>Contractor's Full Legal Name:</b>       | Fortiline Waterworks                             |
| <b>Solicitation No./Event ID:</b>          | 20220016   |
| <b>Solicitation Title/Event Name:</b>      | Supplies for Water & Sewer Products              |
| <b>Contract Award Date:</b>                | January 24, 2022                                 |
| <b>Initial Current Contract Term:</b>      | January 26, 2022- January 26, 2024               |
| <b>Current Contract Expiration Date:</b>   | January 26, 2024                                 |
| <b>Requested Contract Expiration Date:</b> | N/A.   |
| <b>Initial Contract Amount:</b>            | Estimated Annual Expenditure of \$950,000        |
| <b>Current Contract Amended Amount:</b>    | Estimated Annual Expenditure of \$950,000        |
| <b>Requested Financial Change Amount:</b>  | Revision to Line Items Indicated in Amendment #1 |
| <b>New Contract Amount:</b>                | Estimated Annual Expenditure of \$950,000        |
| <b>Amendment No.:</b>                      | 1  |
| <b>Amendment Type:</b>                     | <b>Terms Revision</b>                            |

WHEREAS, the Contract is in effect through the Current Contract Term as defined above; and

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties do hereby agree as follows:

**1B. Line items affected.**

|     |      |  |   |             |           |
|-----|------|--|---|-------------|-----------|
| 232 | 1215 | BEND 90 6IN FLANGED DI - EPOXY LINED         | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL | EPOXY LINED | \$ 476.35 |
| 278 | 5788 | REDUCER 6x4 DI EPOXY LINED - PART #2406R04FE | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL | 2406R04FE   | \$ 282.08 |
| 279 | 5791 | CROSS 6IN D/I EPOXY LINED -                  | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL | 2406X060FE  | \$ 553.50 |

|     |      |                                   |   |                |              |             |
|-----|------|-----------------------------------|---|----------------|--------------|-------------|
|     |      | FLANGED<br>#2406X060FE            |   |                |              |             |
| 291 | 6019 | TEE 24" EPOXY MJ                  | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL |                |              | \$ 4,009.95 |
| 292 | 6020 | SLEEVE 24" EPOXY MJ               | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL |                |              | \$ 2,284.50 |
| 293 | 6021 | SLEEVE 12" EPOXY MJ               | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL |                |              | \$ 753.75   |
| 295 | 6105 | SLEEVE 6 X 12" MJ DI EPOXY COATED | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL |                | EPOXY COATED | \$ 331.80   |
| 300 | 7048 | TEE 6x6x6 MJ DI / EPOXY LINED     | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL | MJTP4L AU      | EPOXY COATED | \$ 419.63   |
| 301 | 7049 | CROSS 6x6x6 MJ DI / EPOXY LINED   | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL | 21106X0 60M401 | EPOXY COATED | \$ 520.94   |
| 302 | 7050 | TEE 8x8x6 MJ DI / EPOXY LINED     | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL | MJTP4L AXU     | EPOXY COATED | \$ 538.15   |
| 303 | 7051 | SLEEVE 6x12 MJ DI / EPOXY LINED   | D/I PARTS, ALL TYPES AMERICAN OR APPROVED EQUAL | MJLSP4 LAX     | EPOXY COATED | \$ 331.80   |

1C. Per Fortiline, the Manufacturer misquoted all ductile iron fittings. The manufacturer originally quoted Fortiline fusion boned epoxy fittings when the correct quote should have been P401 epoxy lined fittings. Utility Warehouse prefers the P401 epoxy fittings therefore Fortiline reached out to the Manufacturer for the correct material and corrected the pricing to match the City's preferred material. 8 of the 11 items affected, have an annual estimated quantity of 1 and the other 3 line items have an annual estimated quantity of 2. Fortiline apologizes for the inconvenience and has corrected these items to provide the City with the appropriate materials we require.

2. **SUCCESSORS AND ASSIGNS.** This Amendment shall be binding upon and inure to the benefit of the successors and permitted assigns of the parties hereto.
3. **ENTIRE AGREEMENT.** Except as expressly modified by this Amendment, the contract shall be and remain in full force and effect in accordance with its terms and shall constitute the legal, valid, binding and enforceable obligations to the parties. This Amendment and the contract (including any written amendments thereto), collectively, are the complete agreement of the parties and supersede any prior agreements or representations, whether oral or written, with respect thereto.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed by their authorized representatives.

**CONTRACTOR**

|   |  |
|---|--|
| <b>Contractor's Full Legal Name:<br/>(PLEASE TYPE OR PRINT)</b> | Fortiline, Inc. d/b/a Fortiline Waterworks |
| <b>Authorized Signature:</b>                                    | <i>Rob Cavallaro</i>                       |

|  |   |
|--|---|
| <b>Printed Name and Title of Person Signing:</b> | Rob Cavallaro, General Manager          |
| <b>Date:</b>                                     | March 3, 2022                           |
| <b>Company Address:</b>                          | 7025 Nothwinds Dr, NW Concord, NC 28027 |

**THE CITY OF PORT ST. LUCIE**

|  |  |
|--|--|
| <b>Authorized Signature:</b>                     | <i>Caroline Sturgis</i>  |
| <b>Printed Name and Title of Person Signing:</b> | Caroline Sturgis, Director, Office of Management & Budget, and Procurement |
| <b>Date:</b>                                     | <i>3/15/2022</i>   |
| <b>City Address:</b>                             | 121 S.W. Port St. Lucie Blvd., Port St. Lucie, FL 34984                    |