



# SOUTH FLORIDA WATER MANAGEMENT DISTRICT

July 30, 2020

Mr. Salvador Medina  
Aquatic Vegetation Control, Inc.  
1860 W. 10<sup>th</sup> Street  
Riviera Beach, FL 33404

email: [tolson@avcaquatic.com](mailto:tolson@avcaquatic.com)

Dear Mr. Medina:

**Subject: RFP No. 6000001057**  
**Project Title: Ground Application Services**

The Governing Board of the South Florida Water Management District (District) has authorized proceeding with final negotiations with your firm for award of a contract.

Please confirm the rates submitted to RFP 6000001057 – Ground Application Services as noted in Rate Schedule below:

### TAB D RATE SCHEDULE

Positions	Loaded Hourly Labor Rate
Licensed Supervisor	\$ <u>72.00</u>
Crew Leader/Applicator	\$ <u>67.00</u>
Laborer	\$ <u>30.00</u>

- Hourly staff rates shall include costs for: average pay rate, benefit costs, lodging and like expenses, insurance, database entry, fuel, equipment (transport trucks, airboats, ATV, spray and communication equipment, GPS, Communication equipment, smart device (upon implementation of AVATAR) back packs, machetes, mixing and application equipment, spray bottles, and all other safety equipment), and all other components of the hourly rates. Both Supervisor and Crew Leader/Applicator rates include vehicles. All pricing of labor shall exclude sales and use taxes at both the State and Federal levels since the District is exempt from payment of such taxes.
- The Contract shall charge for used herbicides and adjuvants at cost.
- There will be a two (2) hour charge for lost time due to inclement weather which causes cancellation of a planned workday in the event the Contractor's crew travels to the work site prior the cancellation. On days when the Contractor has initiated work and performs for more than two (2) hours, the Contractor shall charge the District only for actual hours worked. No overtime is allowed. Billing for labor shall begin upon commencement of work (arrival at boat ramp or District gate). Travel time to the initial site shall not be billed.

**Premium Equipment**

Type: CREW AIRBOAT WITH APPLICATION CAPABILITY

Cost: \$ 5.00/HR

- Premium equipment rate does not include supervisor but rather substitutes a premium vehicle for standard vehicle for this additional cost.

The District will be negotiating premium equipment as defined in the Request for Proposals, Statement of Work and is not included in the Equipment List below.

Therefore, any equipment listed below is not considered premium equipment.

EQUIPMENT LIST
Transport Trucks
Airboats
Boat
Swamp Buggy
ATV
Amphibious ATV or similar vehicles
Spray and Communication Equipment
GPS
Communication Equipment
Smart Device (upon implementation of AVATAR unless provided by the District)
Back Packs
Machetes
Mixing and Application Equipment
Spray Bottles
All other safety equipment

Please provide confirmation no later than 5:00 p.m., Friday, July 31st, 2020.



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South Florida Water Management District  
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/SR