



MRO Products and Services
Executive Summary

Lead Agency: REGION 14 ESC

Solicitation: 12-23

RFP Issued: OCTOBER 10, 2023

Response Due Date: NOVEMBER 16, 2023

Proposals Received: #6

Awarded to: Sid Tool Co., Inc. dba  BUILT TO MAKE YOU BETTER **Contract # 02-150**

The Region 14 ESC Department of Procurement issued RFP# 12-23 on October 10, 2023, to establish a national cooperative contract for MRO Products and Services.

The solicitation included cooperative purchasing language in the Introduction/Scope:

"Region 14 ESC on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein "Public Agency" or collectively "Public Agencies") is soliciting proposals from qualified vendors to enter into a Master Agreement for a complete line of MRO Products and Services. Region 14 ESC, as the lead public agency, has partnered with NCPA to make the resultant contract available to all participating agencies in the United States. NCPA provides marketing and administrative support for the awarded vendor that promotes the successful vendor's products and services to Public Agencies nationwide. The National Cooperative Purchasing Alliance (herein "NCPA") assists public agencies to increase their efficiency and reduce their costs when procuring goods and services. This is accomplished by awarding competitively solicited contracts that are leveraged nationally by combining the volumes and purchasing power of entities nationwide. Our contracts are available for use by any entity that complies with procurement laws and regulations"

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- OMNIA Partners website
- USA Today, nationwide
- Abilene Reporter

On November 15, 2023, proposals were received from the following offerors:

- Sid Tool Co., Inc. dba MSC Industrial Supply Co.
- Flip Lok LLC
- Discount Two-Way Radio Corporation
- BINYOD

- HOWE US INC
- CFGROUP – Falcon-Thonet

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Sid Tool Co., Inc. dba MSC Industrial Supply Co. and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

Region 14 ESC, OMNIA Partners and Sid Tool Co., Inc. dba MSC Industrial Supply Co. successfully negotiated a contract, and Region 14 ESC executed the agreement with a contract effective date of December 14, 2023.

Contract Highlights:

Founded in 1941, **MSC** is a leading North American distributor of a broad range of metalworking and maintenance, repair and operations (MRO) products and services. With a history of driving innovation in industrial product distribution for more than 82 years, we help solve our manufacturing customers' metalworking, MRO and operational challenges. Through our technical metalworking expertise and inventory management and other supply chain solutions, our team of approximately 7,300 associates helps to keep our customers' manufacturing operations up and running and to improve their efficiency, productivity and profitability.

Contract includes:

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|---------------------------------|----------------------------------|-----------------------------------|
| ■ Abrasives | ■ Appliances | ■ Building Materials |
| ■ Electrical Supplies | ■ Fasteners & Adhesives | ■ Fleet Maintenance |
| ■ General Maintenance Supplies | | ■ HVAC |
| ■ Hand Tools | ■ Hardware | ■ Hole making |
| ■ Hose, Tube, Fittings & Valves | ■ Indexable Cutting Tools | ■ Irrigation Equipment & Supplies |
| ■ Janitorial Supplies | ■ Landscaping Supplies | ■ Lighting Supplies |
| ■ Safety supplies | ■ Raw materials | ■ Measuring instruments |
| ■ Abrasives | ■ Tooling components | ■ Electrical supplies |
| ■ Metalworking products | ■ Machinery hand and power tools | |
| ■ Power transmission | ■ Cutting tools | ■ Fasteners |
| ■ Plumbing supplies | ■ Flat stock | |
| ■ Materials handling products | | |

Sid Tool Co., Inc. dba MSC Industrial Supply Co. provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial three-year agreement from December 14, 2023 through December 31, 2026 with the option to renew for two (2) additional one-year periods through December 31, 2028.

Pricing/Discount: Pricing is a discount off list