

Sole-Source Justification

Request Information	
Date of Request: (05-12-25)	
Procurement Department Information	
Procurement Agent Alaina Knofla	
Procurement Agent E-Mail Address: aknofla@cityofpsl.com	Telephone: 772-871-7612
Request Submitted By	
Name: Lori Aragona	
Department and Title: Financial Specialist(Utilities)	
e-Mail Address: laragona@cityofpsl.com	
Request Details	
Sole-Source Identify efforts made to locate other possible sources.	
Contractor Name: Hudson Pump & Equipment A Division of Tencarva Machinery Company	Telephone: (863)940-5715
Contractor Contact: Rburma@tencarva.com	
Scope of Work <p style="color: red;">Provide a detailed description of commodities/services to be provided. Also, include the following details: exact or estimated quantity, per unit price, and the total estimated value of the open contract to include the estimated quantity X unit price (if the exact quantities are not known).</p>	
<p><u>Water</u></p> <ul style="list-style-type: none"> -RO Submisable Pumps & Motors: (2) \$ 53,000 each -LIME PLANT Submisable Pumps & Motors: (6) \$16,000 each -MILTON ROY Chemical Pumps: (4) \$13,000 each -MILTON ROY Chemical Pump Repairs: (3) \$6,000 each -CERTA LOCK Piping and Adapters for Wells: (8): \$3,000(lsp)-\$9000(ro) for each well 	
<p><u>Sewer</u></p> <p>1. Glades Submersible Pumps</p> <ul style="list-style-type: none"> • Quantity: 15 units • Cost Range: \$36,000 – \$86,000 each (repairs and new purchases) Hudson Pumps is the sole source distributor for Goulds pumps, which are used for offsite water movement. We currently operate 15 such pumps across systems ranging from filter dosing to water reclamation. In the past three years, we have replaced 5 pumps and motors through Hudson. With many units reaching the end of their lifecycle, we anticipate needing to replace an additional 5 units at \$86,000 each, totaling \$430,000 in potential future costs. <p>2. Seepex Pump System</p>	

Sole-Source Justification

- **Quantity:** 1
- **Cost:** \$150,000 (new unit)
We have replaced the Seepex system twice since its original installation. Due to performance and system longevity needs, we plan to install a **redundant Seepex system** within the next year, resulting in an additional projected cost of **\$150,000**.

3. Plant Water Pumps

- **Quantity:** 4
- **Cost Range:** \$23,000 – \$86,000 each (repairs and new purchases)
Required for running the disinfection system and other plant processes and maintenance.

4. Monitoring Well Pumps

- **Quantity:** 2

Cost: \$1,800 each
Required for state monitoring regulations and sampling

Hudson pumps is a sole source distributor for Goulds pumps and those are the pumps that we use in the lime plant well field. We have 29 lime plant wells, and we have replaced 10 pumps& motors over the last 3 years that we ordered from Hudson. All the wells are coming up on their life cycles and with a possibility of replacing 19 more pumps and motors at a cost of \$16,000 each. That would be a total of \$304,000. Also with those pumps they require Certa-Lock piping and adapters, at a cost of \$3000 per well. That would be a total of \$57,000.

Also, Hudson pump is a sole source distributor for Milton Roy chemical pumps. We have a total of (16) chemical pumps in the plants. We have replaced (3) this fiscal year and with a possibility of replacing (13) more over the next couple of years. At a cost of \$13,000 each we could possibly spend \$169,000 replacing these chemical pumps over the next couple of years.

Complete the Following: (For justifying a Sole Source/Sole Brand)

Provide an explanation why only a particular style, model, type or manufacturer is required (i.e. why the commodity is the only commodity which will meet the City's needs).

This is the brand originally selected by the city for the alarm system across various water treatment facilities. Since it is standardized across all our facilities, by the city, repairs and downtime are minimized. Additionally, parts are interchangeable within this model type, ensuring efficient maintenance and continuity of operations.

Letter from Original Equipment Manufacturer (required): See sole source attached

Exclusive Capability

Provide a detailed description of proposed source's unique capabilities and/or personnel to perform the work and why this is the only source.

The proposed source has an established track record of providing highly reliable alarm systems, ensuring continuous monitoring of the water treatment facilities.

Work/s performed are done in-house by our technician who are familiar with these measuring instrument.

Sole-Source Justification

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To Be Used for Procurement Records Only	
CONTRACT #: 20250138	
REQUISITION ID #:	
If Publicly Solicited, Number of Protests:	
Outcome:	
<input type="checkbox"/> Awarded Sole-Source	
<input type="checkbox"/> Issued PO / Contract	
<input type="checkbox"/> Not Awarded / Competitively Bid	Bid #: