



SECURITY PROPOSAL

Proposal From:

Richard Stein, Chief/CEO

Proposal For :

MidFlorida Parks & Recreation

LOCALLY OWNED & OPERATED:

6971 Hancock Drive
Port St. Lucie, FL 34952

772-595-5335

Richard@SecurityInFlorida.com

www.AllFloridaSecurity.com

[@AllFloridaSecurity](https://www.instagram.com/AllFloridaSecurity)



OUR COMPANY

**WINNER for the
"BEST Security Company
on the Treasure Coast"
by USA Today and
TC Palm for 2023!!!**

**Currently Nominated for
2024 CHOICE AWARD**

It is with great pleasure we submit our proposal for the provision of security services.

All Florida Security Services Inc. is a quality security agency with a reputation for both effective security solutions and the use of innovative technology in the protection of life and property. We believe that your project is well suited to our strengths and aspirations.

We look forward to working with you to provide proactive and productive security services as requested.

AFFILIATE PARTNERSHIPS:



Achievements:

- **2024 marks our 26th Anniversary in business**
- **The Expansion of our Security Training Center**
- **Exclusive partnership with the USCCA for St. Lucie County**
- **Certificate of Achievement from Port St. Lucie Mayor, Shannon Martin**
- **300+ 5-STAR Reviews on Google & Facebook**

**#BESTOFTREASURECOAST
#ALLFLORIDASECURITY
#SECURITYINFLORIDA**

SECURITY SITES



We tailor fit security services upon your security requirements. You may require officers to patrol on foot, in a golf cart, or marked security vehicle. Our protocol is, all of our security officers are trained to make numerous tours throughout their posts in undetermined patterns. It may be that you require access control, guard gate or parking lot security officers to stay at a fixed post. We have trained officers for all the various types of security we provide, whether inside or out, at all hours of the day or night.



CONSTRUCTION



ACCESS CONTROL



SPECIAL EVENT



HEAVY EQUIPMENT



PRIVATE SCHOOL



TRADE SHOW



OUR SERVICES

All Florida Security Services is a local, privately owned company that offers the resources of a large corporation with the personal attention and benefits just like family would. Owners, Richard & Tina Stein, are thoroughly invested and present with all security sites; clients, staff, and supervisors. Our business was established in 1998 and have been providing high quality services to our community and the East Coast of Florida for over 26 years. We have just under 50 employees which we require and provide continuing education annually and conduct bi-annual evaluations and background searches to maintain their high performance and status with our company.



Excellent Customer Service

Fast Response Times



State Licensed & Insured

Trained & Licensed Security Officers



Family Owned & Locally Operated Office in PSL

24 / 7 Manager Oversight



Real-Time Activity & Incident Reporting

GPS Locating



13 State Licenses & Insured



Class A, Class B, Private School & Executive Uniforms

100%

Client Satisfaction

Our emphasis is to provide our clients with such peace of mind that you never require to look for security again.



OUR TEAM



RICHARD STEIN

CHIEF SECURITY MANAGER & CEO

TINA STEIN

ASST. CHIEF & OPERATIONS MANAGER

JONATHAN CARR

OPERATIONS COORDINATOR

T. ST. CLAIR & L. DUNBAR

QUALITY CONTROL OFFICERS

MAX STARKS III

BUSINESS DEVELOPMENT

RICHARD WILSON

RET. LEO & AFSS INSTRUCTOR

AROUND THE CLOCK SECURITY TEAM

The All Florida's security team operates a 24 / 7 schedule as security officers perform services around the clock on the Treasure Coast. There is constant management oversight, dispatch, as well as officers being monitored by GPS system and real-time reporting. Our seasoned Quality Control Officer visits all officers randomly throughout the week and night. No small task, that is for certain; but we seem to exceed our company oversight and customer's expectations!



SECURITY SERVICES

All Florida Security Services Inc. provides you with all the security measures you require. If necessary, we can identify any potential risks and make recommendations to help bolster your security profile. All Florida can provide the following key elements:

- Threat Assessments
- High / Low Threat Identification
- Post Burglary / Vandalism
- Entrance / Exit Breakdown
- Loss Prevention
- Comprehensive Background Searches
- Escort of Cash & Valuables
- Undercover Operations
- Suspicious or Abandoned Vehicles
- Surveillance
- Employee Terminations
- Fire Watch Security

SECURITY TRAINING CENTER

Providing a 5-Star, Turn-Key Training program consisting of state courses and safety certification classes, duty gear, temp licensure and job placement possibilities with a host of companies who hire from our school.

FIREARMS TRAINING ACADEMY

As USCCA Exclusive St. Lucie County Partners, we provide firearms training classes from beginning to advanced shooting skills. Additionally, providing safety & self-defense classes for women, children and houses of worship.



Contact our Security Manager, Richard Stein to provide any additional security services you may require.



Our Security Office is centrally located in Port St. Lucie of US Hwy 1. Office hours are available for you to come and discuss your security needs.



OUR CLIENTS

"It is with great pleasure to present this letter of recommendation for All Florida Security Services. My name is Ira Schwarts and I serve as the Regional Director of Operations throughout all of Florida for a national corporation; so, interacting, instructing, and guiding a company has been my job for many years. I say, with admiration, All Florida has proven to be an integral asset of safety and security to my staff of employees and managers at multiple locations throughout Florida. Since beginning our partnership in 2014 to 2023, they have only increased in performance each year of loyal service to the Phantom organization without hesitation or incidents. Further, the professionalism, quality of officers, and integrity the officers and management portray seem unparalleled with companies from my past and construe to exceed my expectations. I am pleased that I decided to join forces with All Florida; I am confident that you will as well. Thank you."





ACKNOWLEDGEMENT OF NEED

RELATIVE TO OUR PHONE CONVERSATION FOR SECURITY SERVICES AND REQUEST FOR PROPOSAL, we have summarized your needs as:

MidFlorida Event Center - Parks & Recreation

9221 SE Event Center Place, Port St. Lucie, FL 34952

Contact: **Larry Lankow**

Phone: 772-807-4469

Email: llankow@cityofpsl.com

Venue: Mid Florida Event Center - Parks & Recreation

Requiring:

- Armed Security Officer

Schedule:

- Monday thru Friday 5pm to 10pm
- Sunday 9am to 6pm

Uniform/Attire:

- Class A Black Uniform Shirt & Black Pants

Officers will have the safeguarding responsibilities of, but not limited to:

- Deter loitering, vandalism, and criminal trespass
- Secure perimeter, roving patrol, visual deterrence
- Protect people, assets, and/or the like
- Post Orders/Site Directives will be provided upon acceptance

Our security officers are monitored by the Security Team in real-time through our GPS locating and reporting App which includes real-time activity and incident reports, emailed daily to all stakeholders. All officers are vetted, trained, and licensed professionally to ensure the highest quality of standards and ethics to exceed your expectations.



COST ESTIMATE FOR SECURITY SERVICES

All Florida Security Services will furnish licensed, trained, vetted, and insured security officers, oversight management, and a detailed tracking and report system for the following fees below;

SECURITY HOURS:

Armed Security Officers
Monday - Friday 5pm-10pm
Sunday - 9am-6pm

34 Hrs

SECURITY RATES:

Armed Security Officer	\$30 per hr/officer
Security Manager	Included
Supervisor, Quality Control Officer	
Dispatch and Administration	Included
Client Portal and Emailed Reports	
GPS Locating & Real-Time Reporting	Included

\$30 Hr

FINANCIAL ESTIMATE:

Weekly Cost \$1,020 Tax Exempt ----->>>
Annual \$53,040 (not including Holidays)

\$1,020 Wk

**All aspects of this proposal are adjustable and customizable
to suit your needs; Please call to discuss particulars.**

ACCEPTANCE:

Acceptance of this proposal may only be conducted from authorized personnel or agent of this company. Please identify the name of whom has such authorization to complete this contractual agreement here.

AUTHORIZED AGENT:

Print Name & Title: _____

Signature & Date: _____



BILLING STANDARDS

TERMS:

Single Events up to week: 1. Paid In Advance or 2. Paid 50% up Front

Short-Term & Long-Term Contracts: Invoices are emailed on Mondays with a requested turn-around of 14 days.

Invoices must be paid within the specified time frame to avoid service interruption or cancellation of services and a 5% late fee assessment.

PAYMENT OPTIONS:

- Corporate ACH Deposit
- Debit or Credit card on file (CC's incur a 3.5% fee)
- Mail check to our Post Office Box

LEGAL HOLIDAYS:

All Holidays are paid at a Time and a Half Rate.

The 11 Holidays are: New Year's Eve & Day, Martin Luther King Jr. Day, Easter, Memorial Day, Independence Day, Labor Day, Veteran's Day, Thanksgiving Day, Christmas Eve & Day.

SALES TAX:

Florida Sales Tax is applied to all security hours by the county rate of security services provided per the State of Florida.

REVISIONS:

Any revisions that you require to the scope of services or terms of this proposal shall be added as an Addendum.

DISCLAIMER:

This proposal does not include any additional billable hours, services, or equipment not included in the cost estimate.

CANCELLATION:

Please notify the Security Manager in writing of your intentions at the earliest time possible if an event cancelation must be made, preferably a minimum of 30 days advanced notice. Cancelations without notice or within 24 hours of detail may incur a penalty fee that would be deducted from your deposit determined by the number of officers contracted.



ALL FLORIDA SECURITY SERVICES, INC.

Office Location:

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Mailing Address:

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