



Axon Enterprise, Inc.
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Q-548855-45414.778ZL

Issued: 05/02/2024

Quote Expiration: 06/30/2024

Estimated Contract Start Date: 09/01/2024

Account Number: 110487

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie, FL 34984-5042 USA	Port St. Lucie Police Dept - FL 121 SW Port St Lucie Blvd Port Saint Lucie FL 34984-5042 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brendan Rome Phone: Email: brome@axon.com Fax:	Martin Ghobrial Phone: 772-323-4012 Email: mghobrial@cityofpsl.com Fax:

Quote Summary

Program Length	12 Months
TOTAL COST	\$49,894.80
ESTIMATED TOTAL W/ TAX	\$49,894.80

Discount Summary

Average Savings Per Year	\$3,400.00
TOTAL SAVINGS	\$3,400.00

Payment Summary

Date	Subtotal	Tax	Total
Aug 2024	\$49,894.80	\$0.00	\$49,894.80
Total	\$49,894.80	\$0.00	\$49,894.80

Quote Unbundled Price:	\$53,294.80
Quote List Price:	\$53,294.80
Quote Subtotal:	\$49,894.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	2			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2			\$265.00	\$265.00	\$530.00	\$0.00	\$530.00
101237	AXON AIR - SKYDIO BATTERY (150W) FOR X10	2			\$369.00	\$369.00	\$738.00	\$0.00	\$738.00
101235	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELL IR NA VT300Z	2			\$16,464.40	\$15,964.40	\$31,928.80	\$0.00	\$31,928.80
A la Carte Software									
12024	AXON AIR - MOBILE STREAMING LICENSE	1	12		\$200.00	\$0.00	\$0.00	\$0.00	\$0.00
101244	AXON AIR - SKYDIO DRONE SOFTWARE FOR X10	2	12		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101198	AXON AIR - SKYDIO NIGHTSENSE FOR X10	2	12		\$2,800.00	\$2,800.00	\$5,600.00	\$0.00	\$5,600.00
A la Carte Services									
101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	2	12		\$25.00	\$25.00	\$600.00	\$0.00	\$600.00
A la Carte Warranties									
101170	AXON AIR - SKYDIO CARE FOR VT300-Z SENSOR PACKAGE - 3 YR	2			\$1,949.00	\$1,949.00	\$3,898.00	\$0.00	\$3,898.00
101254	AXON AIR - SKYDIO CARE FOR X10 WITH CELLULAR 5G 3YR	2			\$3,300.00	\$3,300.00	\$6,600.00	\$0.00	\$6,600.00
Total							\$49,894.80	\$0.00	\$49,894.80

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2	1	08/01/2024
A la Carte	101235	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELL IR NA VT300Z	2	1	08/01/2024
A la Carte	101237	AXON AIR - SKYDIO BATTERY (150W) FOR X10	2	1	08/01/2024
A la Carte	101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	2	1	08/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101198	AXON AIR - SKYDIO NIGHTSENSE FOR X10	2	09/01/2024	08/31/2025
A la Carte	101244	AXON AIR - SKYDIO DRONE SOFTWARE FOR X10	2	09/01/2024	08/31/2025
A la Carte	12024	AXON AIR - MOBILE STREAMING LICENSE	1	09/01/2024	08/31/2025

Services

Bundle	Item	Description	QTY
A la Carte	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	2

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101170	AXON AIR - SKYDIO CARE FOR VT300-Z SENSOR PACKAGE - 3 YR	2		
A la Carte	101254	AXON AIR - SKYDIO CARE FOR X10 WITH CELLULAR 5G 3YR	2		

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	121 SW Port St Lucie Blvd	Port Saint Lucie	FL	34984-5042	USA

Payment Details

Aug 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront	101170	AXON AIR - SKYDIO CARE FOR VT300-Z SENSOR PACKAGE - 3 YR	2	\$3,898.00	\$0.00	\$3,898.00
Upfront	101198	AXON AIR - SKYDIO NIGHTSENSE FOR X10	2	\$5,600.00	\$0.00	\$5,600.00
Upfront	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2	\$530.00	\$0.00	\$530.00
Upfront	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	2	\$600.00	\$0.00	\$600.00
Upfront	101235	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELL IR NA VT300Z	2	\$31,928.80	\$0.00	\$31,928.80
Upfront	101237	AXON AIR - SKYDIO BATTERY (150W) FOR X10	2	\$738.00	\$0.00	\$738.00
Upfront	101244	AXON AIR - SKYDIO DRONE SOFTWARE FOR X10	2	\$0.00	\$0.00	\$0.00
Upfront	101254	AXON AIR - SKYDIO CARE FOR X10 WITH CELLULAR 5G 3YR	2	\$6,600.00	\$0.00	\$6,600.00
Upfront	101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	2	\$0.00	\$0.00	\$0.00
Upfront	12024	AXON AIR - MOBILE STREAMING LICENSE	1	\$0.00	\$0.00	\$0.00
Total				\$49,894.80	\$0.00	\$49,894.80

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and the Master Services and Purchasing Agreement between the Parties, including the attached Local Government Addendum, dated August 31, 2023 (under Quote Q-469394 and City contract #20220014 Amendment #2 – Public Safety Video Surveillance Equipment – Body Cameras for the Police Department), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

5/2/2024

