



December 7, 2021

City of Port St. Lucie  
Attn: Robyn Holder  
121 SW Port St. Lucie Blvd  
Port St. Lucie, FL 34984-5099

RE: Contract #20210012

Dear Ms. Holder:

Please accept this letter as our written request to consider a price adjustment to the above referenced contract.

We just received notice from the manufacturer and vendor that they can no longer hold our pricing. Much like every other industry, they have experienced numerous price increases on material as well as shipping costs.

We are requesting a 10% price increase on the Sensor Floats for Residential Grinder Systems. This would take the per float cost from \$30.00 each to \$33.00 each.

We sincerely regret having to make this request and appreciate any consideration given to this request.

Sincerely,

Sherri LaPadula  
Secretary/Treasurer

## Sherri LaPadula

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**From:** Sherri LaPadula  
**Sent:** Wednesday, December 8, 2021 9:24 AM  
**To:** Robyn Holder  
**Cc:** Danny Segui; mrossignol@cityofpsl.com  
**Subject:** RE: PSL Price Increase Request Floats.docx

Good Morning Ms. Holder,  
Sorry, I forgot to include this. See below.  
The additional 2% we are asking for is for the increased freight costs that are never included in price increase notifications.  
We received our updated pricing on the floats last Friday.  
Thanks

*Sherri LaPadula*

863-382-1544



Please see the 2022 price increase notification below



## Price Increase Effective Jan. 1, 2022

We continue to incur unprecedented increases in raw material, freight and expediting fees. In addition, raw material and labor shortages have extended our lead times beyond anything we have previously experienced. These issues have accelerated the need for us to implement a **price increase effective on January 1, 2022**. The increase will be approximately 8% across most product families.

We are currently working on updating our pricing files and will make them available in the coming weeks. We will send out another email with those files attached when they are read.

We appreciate your continued support as we work through these issues.

SJE, 22650 County Highway 6, Detroit Lakes, MN 56501, United States  
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**From:** Robyn Holder <[RHolder@cityofpsl.com](mailto:RHolder@cityofpsl.com)>  
**Sent:** Wednesday, December 8, 2021 8:15 AM  
**To:** Sherri LaPadula <[sherri@alphageneral.com](mailto:sherri@alphageneral.com)>  
**Cc:** Danny Segui <[DSegui@cityofpsl.com](mailto:DSegui@cityofpsl.com)>; Michael Rossignol <[MRossignol@cityofpsl.com](mailto:MRossignol@cityofpsl.com)>  
**Subject:** RE: PSL Price Increase Request Floats.docx

We will additional supporting documentation from the manufacturer of the price increase.

Robyn Holder, CPPB  
Procurement Manager  
City of Port St. Lucie  
121 SW Port St. Lucie Blvd.  
Port St. Lucie, Florida 34984  
772-344-4293



**From:** Sherri LaPadula <[sherri@alphageneral.com](mailto:sherri@alphageneral.com)>  
**Sent:** Tuesday, December 7, 2021 4:01 PM  
**To:** Robyn Holder <[RHolder@cityofpsl.com](mailto:RHolder@cityofpsl.com)>  
**Cc:** Danny Segui <[DSegui@cityofpsl.com](mailto:DSegui@cityofpsl.com)>; Michael Rossignol <[MRossignol@cityofpsl.com](mailto:MRossignol@cityofpsl.com)>  
**Subject:** PSL Price Increase Request Floats.docx