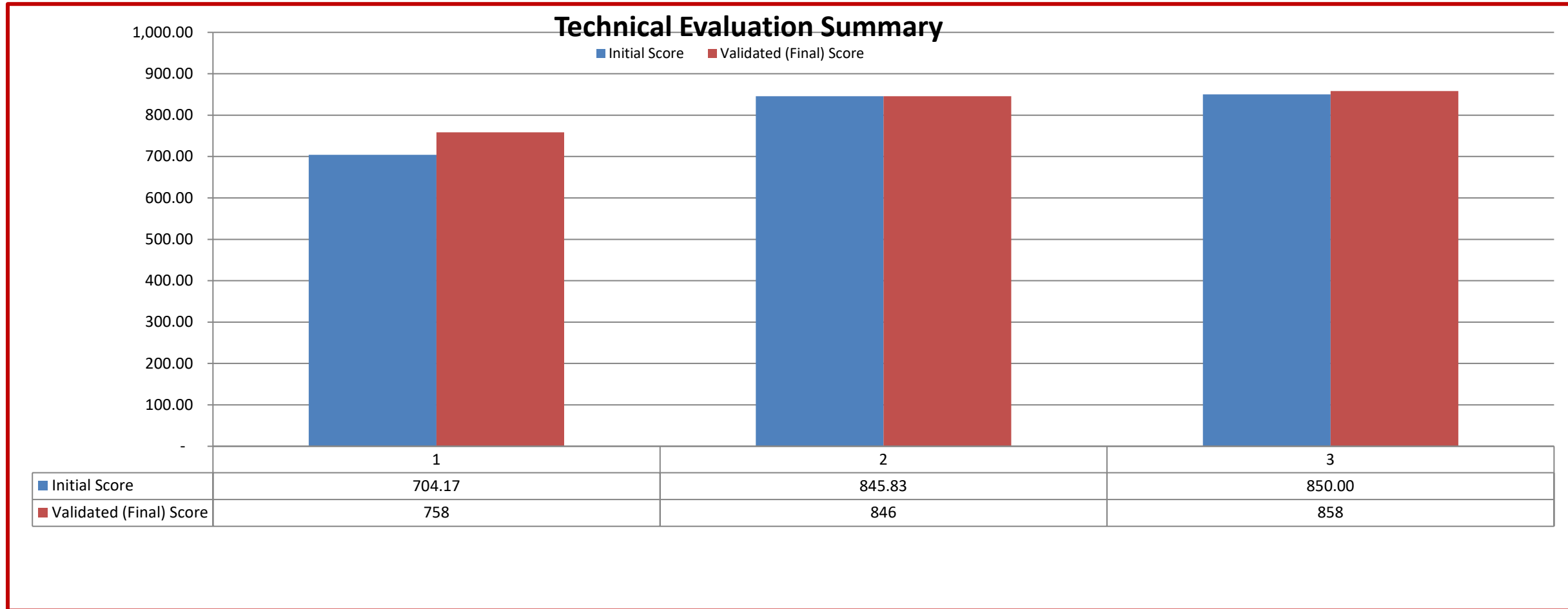


Evaluation Summary	
RFP #:	20210081
RFP Name:	Design of the Southport 24" Force Main to Glades Booster Pump Station
Issuing Officer:	Jason Bezak

Offeror Name	Graph #	Initial Score	Validated (Final) Score
CHA CONSULTING	1	704.17	758
HOLTZ CONSULTING	2	845.83	846
KIMLEY HORN	3	850.00	858



Master Technical Evaluation Template

RFP #: 20210081
 RFP Name: Design of the Southport 24" Force Main to Glades Booster Pump Station
 Issuing Officer: Jason Bezak
 Date Reviewed:

Offeror Name

CHA CONSULTING

Average Initial Rating 704.17
 Average Validated Score 758.33

#	Question	Answer	Possible Points	Carlos Camacho					David Garland					Jay Wickham							
				Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score	Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score	Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score
1	Please provide all documentation needed for Location. Proposer's Location - Location shall mean a business which meets the following criteria: # of Miles from City Hall to Assigned Staff's Office location: 0-60 Miles 61-80 Miles 81-100 Miles 101-120 Miles 121-140 Miles 140+ Miles	CHA has four offices located in the state of Florida, with the bench strength of over 1,300 professionals in 40 office locations, company-wide. For this contract, the City of Port St. Lucie will have the direct commitment of our Melbourne office, located at 927 New Haven Avenue, Suite 206, Melbourne, FL 32901, approximately 63 miles from City Hall. Our proposed client service manager, C. Robert Reiss, PhD, PE, is a local resident, and is based in our Melbourne office.	50	Good	37.50	63 miles away from City Hall.	Good	63 miles away from City Hall.	37.50	Good	37.50	63 miles away from City Hall.	Good	63 miles away from City Hall.	37.50	Good	37.50	63 miles away from City Hall.	Good	63 miles away from City Hall.	37.50
2	Woman/Veteran/Minority Owned Business. Does the Primary firm hold a Minority Business Certification by the Florida Department of Management Services, as described in section 8 of the document? If so, please attach.	CHA is not a certified minority-owned business enterprise (MBE), woman-owned business enterprise (WBE), veteran-owned business enterprise (VBE), or other recognized disadvantaged business enterprise (DBE); however, we work with local DBE firms whenever possible and have a strong history of meeting contractual requirements and goals, concerning the level of utilization of such firms. We make an affirmative declaration to make a good faith effort to incorporate such firms into this contract. On our team, we have included MBE subconsultant Betsy Lindsay, Inc. (surveying and mapping), and W/MBE subconsultant SEARCH, Inc. (archaeology), who were selected for their W/MBE status and their particular expertise in disciplines necessary to complete this project successfully.	50	Poor	0.00	Not a Minority Business.	Poor	Not a Minority Business.	0.00	Poor	0.00	Not a Minority Business.	Poor	Not a Minority Business.	0.00	Poor	0.00	Not a Minority Business.	Poor	Not a Minority Business.	0.00
3	Executive summary. This section should include the Firm's overall concept of the working relationship that will be required to successfully complete this project. The proposer shall provide an executive summary narrative containing information that indicates an understanding of the overall need for and purpose of the services presented in the RFP.	The City of Port St. Lucie is a dynamic, growth-oriented gem on the Treasure Coast. As the seventh-largest city in Florida, there's significant utility work to be completed. We appreciate having had the opportunity to work with you for the past 15+ years. Our Florida water team has been there with you, from small, as-needed assignments, to completing your master plan when Port St. Lucie was the fastest-growing city in the United States. We've completed large design projects like the Rangeline facility and smaller studies, such as the Prineville membrane replacement pilot. We know your facilities, your management approaches and have been honored to work for you. With our office located in Melbourne, we are close-by to serve your needs. We want to be your selected consultant for this contract and remain your trusted consultant for years to come. Key considerations for selecting CHA include: Cost-efficient services. Our team routinely completes a large volume of pipeline projects. As such, we know how to deliver them well and cost-efficiently. CHA was recently selected against national competitors for a six-year \$80 million potable and reclaimed water pipeline renewal, replacement and extension program for the City of Clearwater. We recently completed the design of the Pineda Causeway horizontal directional drill (HDD) of two 20-inch potable water mains crossing the Indian River, Merritt Island and the Banana River for the Cities of Melbourne and Cocoa. For the City of Port St. Lucie, we have designed 10 miles of water, wastewater and reclaimed water pipelines utilizing HDD, jack-and-bore trenchless technology and traditional trench excavation installation. For Seminole County, we completed a HUD-funded septic-to-sewer conversion for the 70-lot Jamestown neighborhood. Familiar team. Our Florida water team has provided water and wastewater services to local municipalities over the last 23 years. Currently, we hold 45 continuing contracts for water, wastewater and reclaimed water services in Florida, including with the Utilities	50	Excellent	50.00	Respondent indeed has a long history with the City utilities department with projects ranging from small to large. This kind of client knowledge is important.	Excellent	CHA understands the project at hand and with relevant experience with the City and neighboring jurisdictions makes them eminently qualified.	50.00	Good	37.50	CHA has experience in pipeline projects and has added Captec to their team who has designed the 3.5 mile 24-inch Southport Force Main recently.	Good	CHA has pipeline experience using CMAR and has added Captec to their team for CEI.	37.50	Adequate	25.00		Adequate		25.00
4	Project plan. A project plan is a formal document designed to guide the control and execution of a project. A project plan is the key to a successful project and is the most important document that needs to be created when starting any business project. This should include any special concerns or accommodations needed for a successful project. The plan shall also include methods for planning, organizing, scheduling, coordinating, and administering the total effort. Explain the overall approach to the project.	We have provided our complete project approach and work plan as an attachment in File #4.	100	Good	75.00	Respondent has recent experience with CMAR projects near our jurisdiction and can be a good resource to the City.	Excellent	CHA's plan for this project is well thought out, bringing with them knowledge from previous work to apply to this one.	100.00	Excellent	100.00	They provided a very detailed description of their project plan. They addressed issues including project budgetary goals, maintaining schedules, and providing QA/QC for design phase services. They presented a scope of work outlining the route evaluation and geotechnical evaluation during the preliminary 30% design phase, and following with 60% design and the use of CMAR and determining the GMP, 90% design and the final 100% design plans.	Good	They have provided engineering services for many Florida municipalities and have shown their technical expertise and management skills in completing water and wastewater projects.	75.00	Adequate	50.00		Adequate		50.00
5	What does your firm anticipate being the most challenging part of this project?	The biggest challenge anticipated in this project, and for pipeline design in general, is that constructing underground utilities has a higher probability of encountering unforeseen conflicts. The unknown factor plays a role in pipeline design concerning what is located underground. Present-day technology, used by our proposed surveying and mapping subconsultant, Betsy Lindsay, Inc. and our proposed subsurface utility engineering (SUE) subconsultant, Blood Hound, LLC, will allow us to identify more of the underground utilities/structures that will impact the alignment. Our team has worked along the corridor and can use previous field data to verify we have the best available information when selecting the route. We understand that unforeseen obstructions may still be encountered during construction. CHA understands how to address these challenges, including providing field directive design that will allow the contractor to avoid the obstruction and maintain the schedule. Archaeological finds may be another challenge encountered during design/construction; this will be addressed in conjunction with CHA's team member, SEARCH, Inc., a firm that provides cultural resource services, including archaeology. Should any challenges arise on this project, the CHA team has the experience to find solutions in close communication with the City.	50	Good	37.50	The addition of an archeological service shows the respondent thinking outside the box. It will be interesting to dig further into this resource and see how it can impact the City's projects.	Excellent	The toughest challenges of permitting, easements, and possible right-of-way purchases were considered and mentioned by CHA.	50.00	Good	37.50	They identified unforeseen piping conflicts as the biggest challenge. They mentioned the use of subsurface utility engineering as a preventive measure to locate potential conflicts.	Good	They indicated that the construction of pipelines when the cost of piping is almost 3 times higher than a year ago is a difficult challenge. They suggested City pre-purchase of piping, evaluating different pipe materials, and using different project delivery methods.	37.50	Adequate	25.00		Adequate		25.00

6	Provide a listing of firm's current contracts.	We have provided a listing of our current contracts as an attachment in File #4.	50	Excellent	50.00	Great list of projects; should allow the respondent to deal with a variety of issues as they come up.	Excellent	CHA's current contracts are varied and good comparables to this project.	50.00	Excellent	50.00	They have an impressive list of projects currently under contract.	Excellent	They have an impressive list of projects currently under contract.	50.00	Marginal	12.50	Not much local other than stormwater	Adequate	provided examples of projects done for the city	25.00
7	Please complete and attach Form 330 part I and II for evaluation of qualifications & staff/personnel.	We have provided our complete SF 330 as File #3.+D25	100	Excellent	100.00	Respondent's list of project personnel carries experience and variety of work.	Excellent	CHA staff, including local staff, have on-going experience with the City and are well suited for this project.	100.00	Excellent	100.00	They have highly qualified, experienced staff.	Excellent	They have highly qualified, experienced staff.	100.00	Adequate	50.00	Have not worked with this group	Adequate	Have not worked with this group. Offices seem far from PSL.	50.00
8	Value-added services. This term is used for non-core services, innovative tools, or, all services beyond the identified scope. Does the firm recommend any optional value-added services?	We have provided ideas for value-added services as an attachment in File #4.	50	Adequate	25.00		Excellent	CHA's discussion on synchronizing future Public Works projects with this one is evidence of their ability to provide value-added services.	50.00	Adequate	25.00		Adequate		25.00	Marginal	12.50	Industry standard practices not value added services	Marginal	Industry standard practices not value added services	12.50
9	Proposed Schedule. Making adjustment for issues that may arise during this project, what is your proposed schedule for this project? This section shall include a detailed breakdown and timelines for achieving the scope of work, with a delineation of assigned staff for each task associated with the project. Also include quality assurance efforts for the data collection and analysis tasks, a process for ensuring that no individual respondents will be identified, and a project timeline. The consultant must have sufficient equipment and personnel for back-up and/or emergencies to assure prompt scheduling and completion of services within the schedule. *Final project schedule will be negotiated with awarded firm.	We have provided our proposed schedule for the project as an attachment in File #4.	100	Good	75.00	Project schedule is thorough, but a few things to watch out for: 1. Only 2 days allotted for the topo survey. 2. Only 30 days allotted for FDOT and FDEP permits. 3. Some durations left blank 4. No mention of the archeological search and its duration 5. Construction duration is optimistic	Excellent	CHA answered concerns over time allotted to the permitting process, construction issues and further considered archeological investigations based on prior challenges on other projects.	100.00	Excellent	100.00	They presented an excellent chart with a detailed list of tasks with the associated times for completing each task.	Good	Their project team includes CHA taking the lead on design and producing CMAR documents, while Captec would conduct CEI services, while survey would be done by Betsy Lindsay who has done many projects for the City. Their project team has sufficient experience to deliver a quality project.	75.00	Adequate	50.00		Adequate		50.00
10	Other Material. Please include any additional material that may assist the City in evaluating the proposals and approach to the project. Pre-printed advertisements, brochures, and promotional material may be attached as additional information, but shall not serve as a substitute for a specific response. Attachment of brochures instead of the written response request will be grounds for disqualification or devaluation. A simple "yes" or "no" answer alone will not be acceptable unless clearly requested; an explanation shall be provided for each question/issue listed in this response outline. However, clarity and brevity of presentation, not length, will be favorably considered.	We have provided additional material for the City's evaluation as an attachment in File #4.	50	Good	37.50	Additional materials are appreciated, however, information more specific to CMAR, in general, or this type of project would have been more informative.	Good	CHA provided an infographic detailing their abilities in water and wastewater. Would have appreciated a narrowing of that down to items relevant to this project, specifically.	37.50	Good	37.50	They provided informative descriptions of the services they provide for water and wastewater projects.	Good	They provided informative descriptions of the services they provide for water and wastewater projects.	37.50	Adequate	25.00		Adequate		25.00
11	Company Experience. Please outline and elaborate on your company's experience with projects similar to this project that included residential construction areas, FDOT permitting, Horizontal directional drilling and large diameter force main (24" or larger).	We have provided a summary of our company experience as an attachment in File #4.	150	Excellent	150.00	Similar comment to personnel; company experience will allow for the various issues that will undoubtedly arise during the project.	Excellent	CHA, as a company, is experienced in these kind of projects and would be a great asset to the City.	150.00	Good	112.50	CHA has continuing on-call services contracts with 45 communities in Florida. Additional information in File #3 addressed similar projects for large diameter pipelines, directional boring, and FDOT projects.	Excellent	CHA has extensive experience with similar projects for large diameter pipelines, directional boring, and FDOT projects.	150.00	Adequate	50.00	No mention of working with Pipe 24" or larger	Adequate	provided examples of projects of similar size.	75.00
12	Construction Management At Risk (CMAR) Experience. Describe your company's experience working with CMAR projects for water and wastewater. Provide a list of at least five projects within the last 10 years using the CMAR project delivery method.	We know that effective coordination with the City's CMAR will be a critical success factor. CHA has significant experience working with utility owners and contractors in the final stages of design to produce a guaranteed maximum price (GMP) and final contract documents throughout construction for your project. We will provide quality control and constructability reviews according to our project management plan (PMP) and in collaboration with the City's CMAR contractor, which provides the means and methods for reviewing drawings, calculations and specifications and minimizes City effort on document review. We will not rely on you to be our technical QA/QC reviewers. Your review should be to confirm that the project is proceeding according to your expectations. We have provided a listing of recent CMAR projects as an attachment in File #4.	200	Excellent	200.00	All projects listed are relevant to this project and ensure the company has useful knowledge in the area of CMAR, in general, and pipelines, specifically.	Excellent	CHA's experience with CMAR is relevant and important to this project. Should they be chosen, the City will be able to depend on them for technical knowledge and advice on this type of contract.	200.00	Excellent	200.00	CHA has significant experience using the CMAR delivery method. They listed 9 projects in Florida using CMAR on water and wastewater projects.	Excellent	CHA has significant experience using the CMAR delivery method.	200.00	Adequate	100.00		Good	Gave examples of previous CMAR experience	150.00

Master Technical Evaluation Template

RFP #: 20210081
 RFP Name: Design of the Southport 24" Force Main to Glades Booster
 Issuing Officer: Jason Bezak
 Date Reviewed:

Offeror Name
 HOLTZ CONSULTING

Average Initial Rating 845.83
 Average Validated Score 845.83

#	Question	Answer	Possible Points	Carlos Camacho					David Garland					Jay Wickham							
				Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score	Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score	Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score
1	Please provide all documentation needed for Location. Proposer's Location - Location shall mean a business which meets the following criteria: # of Miles from City Hall to Assigned Staff's Office location 0-60 Miles 61-80 Miles 81-100 Miles 101-120 Miles 121-140 Miles 140+ Miles	0-60	50	Excellent	50.00	Located within 60 miles of City Hall.	Excellent	Located within 60 miles of City Hall.	50.00	Excellent	50.00	Located within 60 miles of City Hall.	Excellent	Located within 60 miles of City Hall.	50.00	Excellent	50.00	Located within 60 miles of City Hall.	Excellent	Located within 60 miles of City Hall.	50.00
2	Woman/Veteran/Minority Owned Business. Does the Primary firm hold a Minority Business Certification by the Florida Department of Management Services, as described in section 8 of the document? If so, please attach.	YES	50	Excellent	50.00	Certified Minority Business with the State of Florida.	Excellent	Certified Minority Business with the State of Florida.	50.00	Excellent	50.00	Certified Minority Business with the State of Florida.	Excellent	Certified Minority Business with the State of Florida.	50.00	Excellent	50.00	Certified Minority Business with the State of Florida.	Excellent	Certified Minority Business with the State of Florida.	50.00
3	Executive summary. This section should include the Firm's overall concept of the working relationship that will be required to successfully complete this project. The proposer shall provide an executive summary narrative containing information that indicates an understanding of the overall need for and purpose of the services presented in the RFP.	YES	50	Excellent	50.00	Respondent's experience in City projects is invaluable and will serve them well should they be chosen for this one.	Excellent	Holtz formed an impressive cohort, their presentation and subsequent question and answer session leaves no doubt of their ability to take this project on.	50.00	Excellent	50.00	HCE has an excellent working relationship with the City and has complete understanding of the services required to construct this project.	Excellent	HCE has completed similar projects for the City and has exhibited understanding of the services required to construct this project.	50.00	Adequate	25.00		Adequate		25.00
4	Project plan. A project plan is a formal document designed to guide the control and execution of a project. A project plan is the key to a successful project and is the most important document that needs to be created when starting any business project. This should include any special concerns or accommodations needed for a successful project. The plan shall also include methods for planning, organizing, scheduling, coordinating, and administering the total effort. Explain the overall approach to the project.	YES	100	Excellent	100.00	Respondent made it a point to mention the relationship of their preliminary design work to the eventual CMAR requirements when working with the chosen contractor. This speaks to their ability to think ahead, anticipate problems and likely formulate solutions.	Excellent	Holtz expanded on the project plan submitted at the proposal stage, including a step-by-step accounting of the progression through the various phases of design, the inclusion of the prospective contractor, and the role of both through to completion of the project.	100.00	Excellent	100.00	Provided a detailed description of the design elements to complete the project.	Excellent	Gave suggestions to address rising pipe costs by providing alternative pipe materials and earlier purchasing of materials.	100.00	Good	75.00	Really detailed project plan from start to finish	Good	Really detailed project plan from start to finish	75.00
5	What does your firm anticipate being the most challenging part of this project?	YES	50	Good	37.50	Respondent anticipates property acquisition as the biggest challenge and provides a great argument as to why.	Good	Holtz added to what they considered the biggest challenges and how they proposed to deal with with them. Design and construction to be set for differences phases or stages to allow the rapid design and construction of the less complicated sections, leaving extra time to plan and execute the more complicated sections.	37.50	Good	37.50	They considered easements, property acquisition, and pipe layout as the most challenging tasks.	Good	They considered easements, property acquisition, and pipe layout as the most challenging tasks.	37.50	Good	37.50	I agree the easements will be a challenge	Good	I agree the easements will be a challenge	37.50
6	Provide a listing of firm's current contracts.	YES	50	Excellent	50.00	Company's current contracts vary immensely and are evidence of their ability to handle most projects.	Excellent	Holtz' list of contracts is impressive and evidence of their professionalism.	50.00	Excellent	50.00	They currently have a continuing services contract with the City. They have several ongoing projects with multiple clients in SE Florida.	Good	They currently have a continuing services contract with the City and several communities in SE Florida.	37.50	Good	37.50	Local contracts. That will help with regional challenges	Good	Local contracts. That will help with regional challenges	37.50

7	Please complete and attach Form 330 part I and II for evaluation of qualifications & staff/personnel.	YES	100	Excellent	100.00	Company/Team personnel is highly experienced and seem to be able to cover most contingencies.	Excellent	Holtz' personnel is highly experienced and have extensive experience in pipeline projects.	100.00	Excellent	100.00	Excellent, high quality staff with outstanding CMAR qualifications with the addition of Hazen to their project team.	Excellent	Excellent, high quality staff.	100.00	Good	75.00	I have worked with this group before with good success	Good	I have worked with this group before with good success	75.00
8	Value-added services. This term is used for non-core services, innovative tools, or, all services beyond the identified scope. Does the firm recommend any optional value-added services?	YES	50	Excellent	50.00	The combination of Design-Build experience, trenchless installation experience and hydraulic modeling experience will help the City to determine whether methods chosen will be the most cost effective.	Good	Holtz will bring their expertise and experience with modeling and phasing to bear in this pipeline project.	37.50	Good	37.50	They have experience with design-build projects and trenchless pipeline installation. Hydraulic modeling of water and wastewater projects is another of their qualifications.	Adequate		25.00	Adequate	25.00		Adequate		25.00
9	Proposed Schedule. Making adjustment for issues that may arise during this project, what is your proposed schedule for this project? This section shall include a detailed breakdown and timelines for achieving the scope of work, with a delineation of assigned staff for each task associated with the project. Also include quality assurance efforts for the data collection and analysis tasks, a process for ensuring that no individual respondents will be identified, and a project timeline. The consultant must have sufficient equipment and personnel for back-up and/or emergencies to assure prompt scheduling and completion of services within the schedule. *Final project schedule will be negotiated with awarded firm.	YES	100	Good	75.00	Project Schedule is detailed; some notes, however: 1. 4 weeks for permitting is likely not enough 2. 9 months for construction is optimistic	Good	Holtz stated their experience with the regulatory agencies, and their intent to involve them as early as possible should mitigate for worries over the duration of the permit process.	75.00	Excellent	100.00	They provided a detailed chart showing their preliminary schedule for the project with the time duration of each task and the overall time to complete the project.	Excellent	They proposed public outreach for the project and coordination with the CMAR builder to produce a faster overall time to complete the project. Early preparation of easements would prevent later delays	100.00	Good	75.00	Quickest proposed schedule	Good	Quickest proposed schedule that was believable due to the other projects completed in the City	75.00
10	Other Material. Please include any additional material that may assist the City in evaluating the proposals and approach to the project. Pre-printed advertisements, brochures, and promotional material may be attached as additional information, but shall not serve as a substitute for a specific response. Attachment of brochures instead of the written response request will be grounds for disqualification or devaluation. A simple "yes" or "no" answer alone will not be acceptable unless clearly requested; an explanation shall be provided for each question/issue listed in this response outline. However, clarity and brevity of presentation, not length, will be favorably considered.	YES	50	Adequate	25.00		Good	Holtz exhibited drone footage from a project of similar difficulties to show their ability to perform permit coordination, MOT, public relations, etc.	37.50	Good	37.50	References from clients were attached that confirm their high quality performance on water and wastewater projects.	Adequate	Client references confirm their high quality performance on water and wastewater projects.	25.00	Marginal	12.50	Hard to read and some of the text was obstructed. Reference letters from 2017, nothing current.	Marginal	Hard to read and some of the text was obstructed. Reference letters from 2017, nothing current.	12.50
11	Company Experience. Please outline and elaborate on your company's experience with projects similar to this project that included residential construction areas, FDOT permitting, Horizontal directional drilling and large diameter force main (24" or larger).	YES	150	Excellent	150.00	Respondent's experience in projects ranges from small to large will provide them with the ability to handle this particular one and any issues that might arise.	Excellent	Holtz' is highly experienced (as a company) and have extensive experience in pipeline projects.	150.00	Good	112.50	Similar projects with large diameter pipes and directional bores were listed. They have done design of pipelines in residential areas in Port St. Lucie and other SE Florida cities.	Excellent	Holtz has done design of pipelines in residential areas in Port St. Lucie and other SE Florida cities.	150.00	Good	112.50	Highlighted their experience with 24" or larger mains	Good	Highlighted their experience with 24" or larger mains and had a good example of a similar project their presentation	112.50
12	Construction Management At Risk (CMAR) Experience. Describe your company's experience working with CMAR projects for water and wastewater. Provide a list of at least five projects within the last 10 years using the CMAR project delivery method.	YES	200	Excellent	200.00	Teaming up with Hazen & Sawyer is a great way of meeting the CMAR experience requirements; If selected, I will look forward to how this team will develop and assist the City with the CMAR procedures and work plan.	Excellent	Holtz teamed up with Hazen & Sawyer to assist with the CMAR portion of this project. Their interactions during the presentation and question/answer session were professional and natural.	200.00	Excellent	200.00	Hazen and Sawyer is a team member with HCE. Hazen has done CMAR projects for dozens of clients including Tallahassee, Sunrise, St. Augustine, St. Petersburg, and Fort Lauderdale in Florida.	Excellent	Team member Hazen has done CMAR projects for dozens of clients.	200.00	Adequate	100.00		Adequate		100.00

Master Technical Evaluation Template

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 Issuing Officer: Jason Bezak
 Date Reviewed:

Offeror Name
 KIMLEY HORN

Average Initial Rating 850.00
 Average Validated Score 858.33

#	Question	Answer	Possible Points	Carlos Camacho					David Garland					Jay Wickham							
				Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score	Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score	Initial Rating	Initial Score	Initial Comments	Validated Rating	Validated Comments	Validated Score
1	Please provide all documentation needed for Location. Proposer's Location - Location shall mean a business which meets the following criteria: # of Miles from City Hall to Assigned Staff's Office location 0-60 Miles 61-80 Miles 81-100 Miles 101-120 Miles 121-140 Miles 140+ Miles	47 miles WPB 29 miles Vero Beach	50	Excellent	50.00	Within 60 miles of City Hall.	Excellent	Within 60 miles of City Hall.	50.00	Excellent	50.00	Within 60 miles of City Hall.	Excellent	Within 60 miles of City Hall.	50.00	Excellent	50.00	Within 60 miles of City Hall.	Excellent	Within 60 miles of City Hall.	50.00
2	Woman/Veteran/Minority Owned Business. Does the Primary firm hold a Minority Business Certification by the Florida Department of Management Services, as described in section 8 of the document? If so, please attach.	No	50	Poor	0.00	Kimley Horn is not a Minority Business.	Poor	Kimley Horn is not a Minority Business.	0.00	Poor	0.00	Kimley Horn is not a Minority Business.	Poor	Kimley Horn is not a Minority Business.	0.00	Poor	0.00	Kimley Horn is not a Minority Business.	Poor	Kimley Horn is not a Minority Business.	0.00
3	Executive summary. This section should include the Firm's overall concept of the working relationship that will be required to successfully complete this project. The proposer shall provide an executive summary narrative containing information that indicates an understanding of the overall need for and purpose of the services presented in the RFP.	They didn't put anything in the answer box but refer to their files to find the info	50	Excellent	50.00	Summary mentions their ability to assist the City with CMAR projects due to their extensive experience. That in addition to their experience with pipelines projects of all types.	Excellent	KHA and its staff is familiar with this type of project, their experience with other jurisdictions on CMAR, and their ability to shift gears and provide ancillary services will make them a great resource for the city, should they be chosen.	50.00	Excellent	50.00	They have excellent experience for this project.	Excellent	They currently have a continuing services contract with the City and have given excellent service for water and wastewater projects.	50.00	Adequate	25.00		Adequate		25.00
4	Project plan. A project plan is a formal document designed to guide the control and execution of a project. A project plan is the key to a successful project and is the most important document that needs to be created when starting any business project. This should include any special concerns or accommodations needed for a successful project. The plan shall also include methods for planning, organizing, scheduling, coordinating, and administering the total effort. Explain the overall approach to the project.	They didn't put anything in the answer box but refer to their files to find the info	100	Excellent	100.00	Respondent's project plan is thorough and includes a step by step process of how the work will occur and it includes sections on CMAR, permitting, design, etc.	Excellent	Detailed submittal and additional discussion during the presentation regarding KHA's plan for this project. Provided a sample route analysis as evidence of what their process will be in helping the city navigate the CMAR process.	100.00	Excellent	100.00	Their plan includes the design, permitting and preparation of Construction Management at Risk (CMAR) bid documents. Experienced design personnel use a pipe route analysis evaluation matrix.	Excellent	Experienced in preparation of Construction Management at Risk (CMAR) bid documents. They will evaluate alternative routes to select the most economical solution taking into account ways to reduce the construction time.	100.00	Good	75.00	Thought out response and brings home some of the challenges to this project	Excellent	The project plan explained during the presentation was well thought out. It showed real initiative that the project was walked and pictures were taken along the proposed and alternative project paths	100.00
5	What does your firm anticipate being the most challenging part of this project?	They didn't put anything in the answer box but refer to their files to find the info	50	Good	37.50	Anticipated challenges are discussed including specific sections of the project along with potential solutions. Would have appreciated mentioning issues related to right-of-way acquisition.	Excellent	Along with the easements and right-of-way issues, KHA's project manager for this design visited the area in question to pre-assess not-so-obvious difficulties that may arise.	50.00	Excellent	50.00	Challenges for the pipe route thru residential neighborhoods are a major concern. Other impacts include construction along high traffic roads and pipe layout for directional bores.	Excellent	Early preparation of easements and selecting a pipe route that provides the least disruption to homeowners are important challenges.	50.00	Good	37.50	I agree with all the challenges they listed	Good	I think the response during questioning about the challenges had good points articulated	37.50
6	Provide a listing of firm's current contracts.	They didn't put anything in the answer box but refer to their files to find the info	50	Excellent	50.00	Company's list of contracts is extensive and is evidence of their ability to handle this project.	Excellent	Size and scope of KHA enterprise ensures their contracts are numerous but can still work on this project.	50.00	Excellent	50.00	They currently have pipeline projects for the City and several projects for other communities in Southeast Florida.	Excellent	They currently have pipeline projects for the City and several projects for other communities in Southeast Florida.	50.00	Good	37.50	A few city projects and other local projects will be helpful dealing with regional issues	Good	Previous work in the city is a benefit	37.50
7	Please complete and attach Form 330 part I and II for evaluation of qualifications & staff/personnel.	They didn't put anything in the answer box but refer to their files to find the info	100	Excellent	100.00	Similar to previous comment; company/team personnel is more than able to take this project on.	Excellent	Similar to comment above, KHA's size and scope should allow them to provide experience personnel for this project. Project manager, client manager, easements/permitting manager and the CMAR expert are all highly qualified and experienced.	100.00	Excellent	100.00	Highly qualified personnel with design experience with large diameter pipelines and CMAR experience.	Excellent	Highly qualified personnel with design experience with large diameter pipelines and CMAR experience.	100.00	Good	75.00	I have worked with this group before with great success	Good	I have worked with this group before with great success	75.00

8	Value-added services. This term is used for non-core services, innovative tools, or, all services beyond the identified scope. Does the firm recommend any optional value-added services?	50	Excellent	50.00	Bringing all their resources to bear on this project will undoubtedly provide with the City with options to save time and money.	Good	The full service nature of KHA, allows them to provide all types of services that may provide value for this project. From analysis via GIS, hydraulic modeling, etc. to public involvement and grant funding assistance, etc.	37.50	Excellent	50.00	Multi-disciplined firm capable of providing structural engineering, mechanical engineering, hydraulic modeling, public presentations, grant assistance, and drone photography.	Excellent	Multi-disciplined firm capable of providing all types of engineering services, hydraulic modeling, and grant assistance.	50.00	Adequate	25.00	Adequate		25.00	
		They didn't put anything in the answer box but refer to their files to find the info																		
9	Proposed Schedule. Making adjustment for issues that may arise during this project, what is your proposed schedule for this project? This section shall include a detailed breakdown and timelines for achieving the scope of work, with a delineation of assigned staff for each task associated with the project. Also include quality assurance efforts for the data collection and analysis tasks, a process for ensuring that no individual respondents will be identified, and a project timeline. The consultant must have sufficient equipment and personnel for back-up and/or emergencies to assure prompt scheduling and completion of services within the schedule. *Final project schedule will be negotiated with awarded firm.	100	Excellent	100.00	Project schedule is detailed and realistic in the areas of permitting and construction, inclusion of CMAR specific procedures.	Excellent	Infographic provided, later elaborated on during the presentation, is clear and concise, allowing ample time for permitting, meetings, assistance with CMAR selection, and construction. KHA seemingly provided for many, if not all, contingencies in their schedule.	100.00	Excellent	100.00	Well thought-out project schedule showing duration for each task.	Excellent	They are a large engineering firm with additional technical staff available to provide expertise and availability as required to keep projects on time and within the budget.	100.00	Adequate	50.00	Adequate		50.00	
		They didn't put anything in the answer box but refer to their files to find the info																		
10	Other Material. Please include any additional material that may assist the City in evaluating the proposals and approach to the project. Pre-printed advertisements, brochures, and promotional material may be attached as additional information, but shall not serve as a substitute for a specific response. Attachment of brochures instead of the written response request will be grounds for disqualification or devaluation. A simple "yes" or "no" answer alone will not be acceptable unless clearly requested; an explanation shall be provided for each question/issue listed in this response outline. However, clarity and brevity of presentation, not length, will be favorably considered.	50	Excellent	50.00	Quality control plan and awards list is helpful in providing the City with assurances as to the respondent's ability to perform at the highest levels and provide the City with an excellent product.	Excellent	Excellent submittal on other materials, including experience apropos of this type of project along with information on their QA/QC procedures, naming a specific responsible person, reference letters and awards.	50.00	Excellent	50.00	Approach to construction phase services provides continuity from design thru construction and operation. CMAR experience. CEI provides full range of services needed. QA/QC provides defined planning, coordination, supervision, technical direction, and use of skilled personnel.	Excellent	Kimley-Horn has highly qualified staff that provides continuity from design thru construction and operation. Their CMAR experience and CEI capabilities provides the full range of services needed.	50.00	Adequate	25.00	Good reference letters.	Adequate	Good reference letters.	25.00
		They didn't put anything in the answer box but refer to their files to find the info																		
11	Company Experience. Please outline and elaborate on your company's experience with projects similar to this project that included residential construction areas, FDOT permitting, Horizontal directional drilling and large diameter force main (24" or larger).	150	Excellent	150.00	Company experience is extensive, including several projects similar to this one.	Excellent	KHA experience in general is varied and full-service; would be a great asset to the City if chosen for this project.	150.00	Excellent	150.00	Extensive experience in permitting, construction in residential areas, directional boring, and large diameter piping projects.	Excellent	Their experience in design and construction in residential areas using directional boring as well as open cut with large diameter piping is excellent.	150.00	Good	112.50	Good examples for projects with similar sized pipe	Good	Good examples for projects with similar sized pipe	112.50
		They didn't put anything in the answer box but refer to their files to find the info																		
12	Construction Management At Risk (CMAR) Experience. Describe your company's experience working with CMAR projects for water and wastewater. Provide a list of at least five projects within the last 10 years using the CMAR project delivery method.	200	Excellent	200.00	Similar to above comment on company experience; KHA is highly familiar with CMAR procedures and requirements. If chosen, will serve as a great resource to the City.	Excellent	KHA nationwide staff is available for this project, with special consideration in helping the city manage the CMAR contract.	200.00	Excellent	200.00	Outstanding experience in CMAR. Recent projects include over \$100M of construction for infrastructure projects. These projects include more than 10 projects in the last 10 years for the City of West Palm Beach and the Town of Palm Beach.	Excellent	They have outstanding experience in CMAR.	200.00	Good	150.00	Internal department at Kimley Horn not subbed out.	Good	CMAR explanation was clear.	150.00
		They didn't put anything in the answer box but refer to their files to find the info																		