

TO: City of Port St. Lucie, FL
 Charles Mccaskill
 121 SW Port St. Lucie Blvd
 Building A
 Mis Department
 Port St. Lucie, FL 34984

 charles.mccaskill@cityofpsl.com
 (p) 772.201.0497

FROM: Presidio Networked Solutions
 Gabe Stix
 3250 W. Commercial Blvd
 Suite 360
 Oakland Park, FL 33309

 gstix@PRESIDIO.com
 (p) 301.313.2087

Customer#: CITY0032
Account Manager: Amir Wexler
Inside Sales Rep: Gabe Stix
Title: City Port St Lucie (GS) - Varonis (36 Months)
Comments: If City of Port St. Lucie (the "Customer") terminates its order with Presidio (the "Reseller") (which was made based on this quote) due, and only due, to cancellation of future government/federal funding, the Reseller may terminate the corresponding purchase order provided to Varonis (which was made based on this quote), only with respect to Year 2 or Year 3, upon a written notice to Varonis which may be provided only on Monday through Friday, 9:00 AM NY time to 5:00 PM NY time, during the 52nd (i.e. the last week of Year 1) or 104th week (i.e. the last week of Year 2) of the license term. Upon termination, both Reseller and Varonis shall be relieved of their future obligations with respect to the terminated portion of the purchase order (for Year 2 and/or Year 3). However, in no event shall Reseller be entitled to a refund of fees that have already been paid to Varonis. It is hereby agreed that any termination shall be conditioned on Reseller first providing to Varonis written documents evidencing the termination by the Customer due to cancellation of funding. For the avoidance of doubt, the Reseller's obligations to Varonis with respect to the first (1st) payment/year (and the second (2nd) or third (3rd) payments/years, if notice of the above described circumstances of cancellation of future government/federal funding was not provided in due course as required herein) shall be absolute and unconditional, and shall not be cancelled under any circumstances or discharged by any cancellation of its obligations with respect to the second (2nd) or third (3rd) payment/year."

| # | Part # | Description | Unit Price | Qty | Ext Price |
|---|------------------|--|------------|---------|---------------------|
| First Year | | | | | |
| 1 | AE-1001-1500OS | Automation Engine On-prem subscription | \$15.98 | 1001.00 | \$15,995.98 |
| 2 | EDGE-1001-1500OS | Edge On-prem subscription | \$13.85 | 1001.00 | \$13,863.85 |
| 3 | CL-1-5OS | Collector OS | \$2,616.08 | 5.00 | \$13,080.40 |
| 4 | WBS-1001-1500OS | Windows Basic Security Bundle | \$80.69 | 1001.00 | \$80,770.69 |
| Comments: On-prem subscription license of: DatAdvantage for Windows; DatAdvantage for Directory Services; Data Classification Engine; DatAlert Suite | | | | | |
| Total (First Year): | | | | | \$123,710.92 |
| Second Year | | | | | |
| 5 | AE-1001-1500OS | Automation Engine On-prem subscription | \$15.98 | 1001.00 | \$15,995.98 |
| 6 | EDGE-1001-1500OS | Edge On-prem subscription | \$13.85 | 1001.00 | \$13,863.85 |
| 7 | CL-1-5OS | Collector OS | \$2,616.08 | 5.00 | \$13,080.40 |
| 8 | WBS-1001-1500OS | Windows Basic Security Bundle | \$80.69 | 1001.00 | \$80,770.69 |
| Comments: On-prem subscription license of: DatAdvantage for Windows; DatAdvantage for Directory Services; Data Classification Engine; DatAlert Suite | | | | | |
| Total (Second Year): | | | | | \$123,710.92 |
| Third Year | | | | | |
| 9 | AE-1001-1500OS | Automation Engine On-prem subscription | \$15.98 | 1001.00 | \$15,995.98 |



QUOTE: 2001720015897-02

DATE: 10/07/2020

PAGE: 2 of 4

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|---|------------------|-------------------------------|------------|---------|---------------------|
| 10 | EDGE-1001-1500OS | Edge On-prem subscription | \$13.85 | 1001.00 | \$13,863.85 |
| 11 | CL-1-5OS | Collector OS | \$2,616.08 | 5.00 | \$13,080.40 |
| 12 | WBS-1001-1500OS | Windows Basic Security Bundle | \$80.69 | 1001.00 | \$80,770.69 |
| Comments: On-prem subscription license of: DatAdvantage for Windows; DatAdvantage for Directory Services; Data Classification Engine; DatAlert Suite | | | | | |
| Total (Third Year): | | | | | \$123,710.92 |

| | | |
|---------------------|--|---------------------|
| Sub Total: | | \$371,132.76 |
| Grand Total: | | \$371,132.76 |