

Sourcewell Cooperative Purchasing RFP #120822-MMR - McGrath RentCorp dba Mobile Modular Management Corp, Mobile Modular Portable Storage, and Kitchens To Go

For the procurement of Relocatable Building and Storage Solutions with Related Services. This not to exceed **Sourcewell** pricing matrix has leasing rates established through our software system pricing tool that is based on market conditions, specific product utilization data, size and volume of business as a class of customer, win/loss ratios, and other pertinent data inputs. The method used to establish pricing levels 2% to 25% below our standard rates is as follows: System inputs were (1) customer category, high volume customers; Large commercial contractors (our lowest price category), (2) size of customer we input large (produces lowest price in the size category), (3) After the two price discounts in steps 1&2 our pricing system allows an additional sliding scale price choice; Optimum (highest price), Target (mid-level price), and Minimum (lowest price available) We input at or near minimum to produce the submitted NTE price lowest final price available for Sourcewell Participating Entities. For building purchases, floor plan modifications, deliveries/transportation, foundations (except standard Block & Level), site preparation, custom installation, ancillary construction, utility development and connections, low voltage systems, structured cabling, servers and equipment, we use RSMeans (regionalized pricing system) plus 17% markup (the same system and rate approved in our Federal GSA Contract)



Office Trailer Size	Not To Exceed - Monthly Rental Rate - 6-11 Month Lease Length - Additional Discounts May Be Offered at Time of Quote							Comment
	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	
Office Trailer 8'x20'	\$718	\$605	\$425		\$650	\$429	\$379	Florida m-plex units are 12x56 sections with 4' hitch
Office Trailer 8'x28'	\$737	\$620	\$450		\$670			**Mid- Atlantic 12x56 and 24x56
Office Trailer 10'x32'	\$775	\$706	\$550		\$695			
Office Trailer 10'x36'	\$739			\$1,124		\$646	\$775	
Office Trailer 10'x44'		\$733	\$724		\$720			
Office Trailer 12'x32' with Restroom	\$899		\$856	\$856		\$899	\$899	
Office Trailer 12'x40'	\$858	\$973	\$650		\$745	\$1,293		
Office Trailer 12'x42'	\$722			\$993			\$965	
Office Trailer 12'x44'	\$730			\$968	\$724			
Office Trailer 12'x44' with Restroom	\$915		\$984	\$984	\$922			
Office Trailer 12'x60'	\$932	\$1,012	\$836		\$800			
Office Trailer 12'x60' with Restroom	\$984	\$1,062	\$1,018	\$1,018	\$850	\$1,459	\$1,205	
Office Trailer 24'x60'	\$1,951	\$2,484	\$2,244					
Office Trailer 24'x60' with Restroom	\$2,037	\$2,459	\$2,218	\$2,218	\$1,963	\$2,210	\$1,810	
Office Trailer 36'x60' with Restroom	\$2,825	\$3,475	\$4,020	\$3,028	\$3,440	\$2,770	\$3,650	
Office Trailer 48'x60' with Restroom	\$3,820	\$4,684	\$4,436	\$4,436	\$4,240	\$4,682	\$4,430	
Office Trailer 12' Center Expansion Unit	\$935	\$935	\$1,005	\$1,005	\$1,100	\$1,200	\$1,105	
Classroom dry 24x64			\$2,200	\$2,200	\$2,760			
Classroom wet 24x64			\$2,300	\$2,300	\$2,890			
Classroom Restroom Unit 12x44			\$1,800	\$1,800				
Classroom Center Expansion Unit 24x48			\$3,200	\$3,200				
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,500		
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,600		
Campus Maker Hybrid 24x34							\$1,575	
Campus Maker Hybrid 24x34 (single classroom w/RR)							\$1,705	
Campus Maker Double Classroom 24x60							\$2,200	
Campus Maker Double 24x60 (two classrooms with							\$2,670	
Campus Maker Mod Pod classroom bldg 28x65 (two							\$3,140	
Campus Maker Mod Pod restroom bldg 14x65							\$3,565	
Classroom 24x40 DSA	\$2,750							
Classroom 36x40 DSA	\$3,825							

Classroom 48x40 DSA	\$5,800							
Restroom 12x40 DSA	\$3,945							
EV-Microgrid 8x20 Containerized Modular Station	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Dorm 13x68 5/5 Dorm Modular Building	\$7,500	\$7,500	\$7,500	\$6,750	\$7,500	\$7,125	\$6,750	
Dorm Maker 42x228 Dorm Modular Building (With the dorm maker plan we can reduce or expand this footprint based on the typical 12'x42' module size)	\$59,000	\$59,000	\$59,000	\$53,100	\$59,000	\$56,050	\$53,100	

Office Trailer Size	Not To Exceed - Monthly Rental Rate - 12-23 Month Lease Length - Additional Discounts May Be Offered at Time of Quote							Comment
	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	
Office Trailer 8'x20'	\$535	\$425	\$400		\$510	\$395	\$316	**Mid- Atlantic 12x56 and 24x56
Office Trailer 8'x28'	\$534	\$510	\$425		\$525			Florida m-plex units are 12x56 sections with 4' hitch
Office Trailer 10'x32'	\$578	\$584	\$548		\$555			
Office Trailer 10'x36'	\$559			\$755		\$598	\$615	
Office Trailer 10'x44'		\$584	\$689		\$650			
Office Trailer 12'x32' with Restroom	\$701		\$626	\$537		\$701	\$701	
Office Trailer 12'x40'	\$705	\$696	\$658		\$675	\$840		
Office Trailer 12'x42'	\$705			\$678			\$670	
Office Trailer 12'x44'	\$730			\$712	\$690			
Office Trailer 12'x44' with Restroom	\$762		\$719	\$596	\$786			
Office Trailer 12'x60'	\$739	\$837	\$796		\$759			
Office Trailer 12'x60' with Restroom	\$806	\$887	\$816	\$759	\$800	\$947	\$835	
Office Trailer 24'x60'	\$1,581	\$1,991	\$1,855					
Office Trailer 24'x60' with Restroom	\$1,745	\$2,041	\$1,857	\$1,857	\$2,000	\$1,462	\$1,260	
Office Trailer 36'x60' with Restroom	\$2,568	\$2,880	\$3,322	\$2,987	\$2,584	\$2,700	\$2,850	
Office Trailer 48'x60' with Restroom	\$3,428	\$3,773	\$3,654	\$3,654	\$3,504	\$3,869	\$3,075	
Office Trailer 12' Center Expansion Unit	\$910	\$915	\$950	\$950	\$1,000	\$990	\$765	
Classroom dry 24x64			\$2,000	\$2,000	\$2,450			
Classroom wet 24x64			\$2,100	\$2,100	\$2,600			
Classroom Restroom Unit 12x44			\$1,475	\$1,475				
Classroom Center Expansion Unit 24x48			\$2,800	\$2,800				
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,300		
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,400		
Campus Maker Hybrid 24x34							\$1,100	
Campus Maker Hybrid 24x34 (single classroom with							\$1,195	
Campus Maker Double Classroom 24x60							\$1,540	
Campus Maker Double 24x60 (two classrooms with							\$1,870	
Campus Maker Mod Pod classroom bldg 28x65 (two							\$2,200	
Campus Maker Mod Pod restroom bldg 14x65							\$2,500	
Classroom 24x40 DSA	\$1,425							
Classroom 36x40 DSA	\$3,077							
Classroom 48x40 DSA	\$4,095							
Restroom 12x40 DSA	\$1,927							
EV-Microgrid 8x20 Containerized Modular Station	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259	
Dorm 13x68 5/5 Dorm Modular Building	\$6,900	\$6,900	\$6,900	\$6,210	\$6,900	\$6,555	\$6,210	

Dorm Maker 42x228 Dorm Modular Building (With the dorm maker plan we can reduce or expand this footprint based on the typical 12'x42' module size)	\$54,280	\$54,280	\$54,280	\$48,852	\$54,280	\$51,566	\$48,852	
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Office Trailer Size	Not To Exceed - Monthly Rental Rate 24+ Mos Lease Length - Additional Discounts May Be Offered at Time of Quote							Comment
	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	
Office Trailer 8'x20'	\$517	\$411	\$375		\$495	\$387	\$305	**Mid- Atlantic 12x56 and 24x56
Office Trailer 8'x28'	\$524	\$426	\$400		\$505			Florida m-plex units are 12x56 sections with 4' hitch
Office Trailer 10'x32'	\$568	\$577	\$548		\$535			
Office Trailer 10'x36'	\$539			\$735		\$582	\$582	
Office Trailer 10'x44'		\$603	\$678		\$605			
Office Trailer 12'x32' with Restroom	\$668		\$637	\$526		\$668	\$668	
Office Trailer 12'x40'	\$695	\$800	\$658		\$600	\$831		
Office Trailer 12'x42'	\$695			\$656			\$665	
Office Trailer 12'x44'	\$730			\$696	\$640			
Office Trailer 12'x44' with Restroom			\$696	\$577	\$736			
Office Trailer 12'x60'	\$771	\$837	\$816		\$700			
Office Trailer 12'x60' with Restroom	\$798	\$882	\$796	\$748	\$750	\$938	\$830	
Office Trailer 24'x60'	\$1,534	\$1,981	\$1,836					
Office Trailer 24'x60 with Restroom	\$1,666	\$2,031	\$1,614	\$1,394	\$1,800	\$1,447	\$1,245	
Office Trailer 36'x60' with Restroom	\$2,478	\$2,866	\$3,289	\$2,596	\$3,200	\$2,600	\$2,600	
Office Trailer 48'x60' with Restroom	\$3,210	\$3,755	\$3,609	\$3,470	\$3,470	\$3,831	\$3,045	
Office Trailer 12' Center Expansion Unit	\$870	\$900	\$900	\$900	\$950	\$950	\$760	
Classroom dry 24x64			\$1,800	\$1,800	\$1,900			
Classroom wet 24x64			\$1,900	\$1,900	\$2,100			
Classroom Restroom Unit 12x44			\$1,350	\$1,350				
Classroom Center Expansion Unit 24x48			\$2,600	\$2,600				
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,100		
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,200		
Campus Maker Hybrid 24x34							\$1,070	
Campus Maker Hybrid 24x34 (single classroom with							\$1,160	
Campus Maker Double Classroom 24x60							\$1,495	
Campus Maker Double 24x60 (two classrooms with							\$1,815	
Campus Maker Mod Pod classroom bldg 28x65 (two							\$2,135	
Campus Maker Mod Pod restroom bldg 14x65							\$2,425	
Classroom 24x40 DSA	\$966							
Classroom 36x40 DSA	\$3,046							
Classroom 48x40 DSA	\$4,054							
Restroom 12x40 DSA	\$1,951							
EV-Microgrid 8x20 Containerized Modular Station	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	
Dorm 13x68 5/5 Dorm Modular Building	\$6,375	\$6,375	\$6,375	\$5,738	\$6,375	\$6,056	\$5,738	
Dorm Maker 42x228 Dorm Modular Building (With the dorm maker plan we can reduce or expand this footprint based on the typical 12'x42' module size)	\$45,430	\$45,430	\$45,430	\$40,887	\$45,430	\$43,159	\$40,887	

Kitchen Trailer Size	3-6 Monthly Rate	7+ Monthly Rate	One Time Cleaning Fee Per Unit					
53' Mobile Kitchen - Semi Trailer	\$12,688	\$12,180	\$2,500					
35'-40' Mobile Kitchen - Fifth Wheel Trailer	\$10,658	\$10,150	\$2,500					
48'-53' Flight Dishwasher - Semi Trailer	\$13,120	\$12,612	\$2,500					
56' x 12' Cook Module	\$14,718	\$14,210	\$2,500					
56' x 12' Prep Module	\$12,688	\$12,180	\$2,500					
56' x 12' Wash Module	\$14,150	\$14,642	\$2,500					
56' x 12' Single Unit Module Kitchen (SUM)	\$17,763	\$17,000	\$2,500					
40' x 8' Cook Container	\$12,180	\$11,673	\$2,500					
40' x 8' Prep Container	\$10,658	\$10,150	\$2,500					
40' x 8' Wash Container	\$13,195	\$12,180	\$2,500					
24'x40' DSA Kitchen (Cook & Prep) Complex	\$24,250	\$20,745	\$5,000					
36'x40' DSA Kitchen (Cook, Prep & Servery) Complex	\$36,375	\$31,116	\$7,500					
48'x40' DSA Kitchen (Cook, Prep & Servery) Complex	\$48,500	\$41,488	\$10,000					

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	Accessory Charges	
California	Skirting removal	\$18/ linear foot 1x Charge
	Skirting Install	\$25/ linear foot 1x Charge
	Steps (ea.)	\$50/ step Monthly
Mid- Atlantic	Skirting removal	\$7/ linear foot 1x Charge
	Skirting Install	\$50/ linear foot 1x Charge
	Steps (ea.)	\$50/ step Monthly
Florida	Skirting removal	\$8/ linear foot 1x Charge
	Skirting Install	\$50/ linear foot 1x Charge
	Steps (ea.)	\$40/ step Monthly
PNW	Skirting removal	\$8/ linear foot 1x Charge
	Skirting Install	\$45/ linear foot 1x Charge
	Steps (ea.)	\$50 Monthly
Central	Skirting removal	\$5/ linear foot 1x Charge
	Skirting Install	\$45/ linear foot 1x Charge
	Steps (ea.)	\$50/ step Monthly
Arizona	Skirting removal	\$5/ linear foot 1x Charge
	Skirting Install	\$45/ linear foot 1x Charge
	Steps (ea.)	\$50/ step Monthly

Container	Monthly Rent	
	ND/MT/SD/MH/OH/NE/WY	PNW
Storage Container - 8'x8'	\$110.00	\$150.00
Storage Container - 8'x10'	\$125.00	\$139.00
Storage Container - 8'x20'	\$120.00	\$133.00
Storage Container - 8'x40'	\$150.00	\$164.00
Office - 8'x10'	\$300.00	\$ 300.00
Office - 8'x20'	\$350.00	\$479.00
Office - 8'x40'	\$485.00	\$548.00
Combo - 8'x20'	\$290.00	\$329.00
Combo - 8'x40'	\$400.00	\$463.00
Elite Office with Restroom 8'x20'	\$550.00	\$550.00
Elite Office with Restroom 8'x40'	\$800.00	\$850.00

Container	Monthly Rent	
	ND/MT/SD/MH/OH/NE/WY	PNW
Storage Container - 8'x8'	\$108.36	\$125.00
Storage Container - 8'x10'	\$118.00	\$129.00
Storage Container - 8'x20'	\$115.00	\$123.00
Storage Container - 8'x40'	\$145.00	\$154.00
Office - 8'x10'	\$295.00	\$ 295.00
Office - 8'x20'	\$300.00	\$413.00
Office - 8'x40'	\$440.00	\$533.00
Combo - 8'x20'	\$260.00	\$327.00
Combo - 8'x40'	\$385.00	\$439.00
Elite Office with Restroom 8'x20'	\$550.00	\$550.00
Elite Office with Restroom 8'x40'	\$800.00	\$850.00

Container	Monthly Rent	
	ND/MT/SD/MH/OH/NE/WY	PNW
Storage Container - 8'x8'	\$108.36	\$ 125.00
Storage Container - 8'x10'	\$118.00	\$ 129.00
Storage Container - 8'x20'	\$115.00	\$ 123.00
Storage Container - 8'x40'	\$145.00	\$ 154.00
Office - 8'x10'	\$285.00	\$ 285.00
Office - 8'x20'	\$300.00	\$ 408.00
Office - 8'x40'	\$440.00	\$ 528.00
Combo - 8'x20'	\$260.00	\$ 322.00

Elite Office with Restroom 8'x20'	\$550.00	\$ 550.00
Elite Office with Restroom 8'x40'	\$800.00	\$ 850.00

Storage Container Building Purchase and Ancillary Site Services	ND/MT/SD/MH/OH/NE/WY	PNW
Storage Container - 8'x20'	\$4,000.00	\$4,000.00
Storage Container - 8'x40'	\$6,500.00	\$6,500.00
Office Container - 8'x20'	\$26,900.00	\$26,900.00
Office Container - 8'x40'	\$35,900.00	\$35,900.00
Storage Container Combo 8'x20'	\$23,500.00	\$35,900.00
Storage Container Combo8'x40'	\$26,700.00	\$26,700.00
Elite Office with Restroom 8'x20'	\$35,000.00	\$35,000.00
Elite Office with Restroom 8'x40'	\$45,000.00	\$45,000.00
Custom Floor Plan Modifications Priced Using RSMeans plus Markup	RSMeans + 17%	RSMeans + 17%
Low Voltage Systems, Structured Cabling, Servers and Equipment	RSMeans + 17%	RSMeans + 17%
Furniture: (Desk, Chairs, Tables, Lockers, white boards and more)	5% discount off of standard furniture	5% discount off of standard furniture

Total Rate - 6-11 Mos Lease Length

California	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN	Texas
\$150.00	\$110.00	\$150.00
\$139.00	\$125.00	\$139.00
\$133.00	\$120.00	\$133.00
\$164.00	\$150.00	\$164.00
\$300.00	\$300.00	\$300.00
\$479.00	\$350.00	\$479.00
\$548.00	\$485.00	\$548.00
\$329.00	\$290.00	\$329.00
\$463.00	\$400.00	\$463.00
\$550.00	\$550.00	\$550.00
\$850.00	\$800.00	\$850.00

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Total Rate - 12-23 Mos Lease Length

California	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN	Texas
\$125.00	\$108.36	\$125.00
\$129.00	\$118.00	\$129.00
\$123.00	\$115.00	\$123.00
\$154.00	\$145.00	\$154.00
\$295.00	\$295.00	\$300.00
\$413.00	\$300.00	\$413.00
\$533.00	\$440.00	\$533.00
\$327.00	\$260.00	\$327.00
\$439.00	\$385.00	\$439.00
\$550.00	\$550.00	\$550.00
\$850.00	\$800.00	\$850.00

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Total Rate - 24+ Mos Lease Length

California	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN	Texas
\$125.00	\$108.36	\$125.00
\$129.00	\$118.00	\$129.00
\$123.00	\$115.00	\$108.00
\$154.00	\$145.00	\$154.00
\$285.00	\$285.00	\$300.00
\$408.00	\$300.00	\$408.00
\$528.00	\$440.00	\$528.00
\$322.00	\$260.00	\$322.00

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\$550.00	\$550.00	\$ 550.00
\$850.00	\$800.00	\$ 850.00

California	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN	Texas	Comment
\$4,000.00	\$4,000.00	\$4,000.00	
\$6,500.00	\$6,500.00	\$6,500.00	
\$26,900.00	\$26,900.00	\$26,900.00	
\$35,900.00	\$35,900.00	\$35,900.00	
\$23,500.00	\$23,500.00	\$23,500.00	
\$26,700.00	\$26,700.00	\$26,700.00	
\$35,000.00	\$35,000.00	\$35,000.00	
\$45,000.00	\$45,000.00	\$45,000.00	
RSMeans + 17%	RSMeans + 17%	RSMeans + 17%	Same Pricing Method as our GSA Contract
RSMeans + 17%	RSMeans + 17%	RSMeans + 17%	Same Pricing Method as our GSA Contract
5% discount off of standard furniture	5% discount off of standard furniture	5% discount off of standard furniture	Furniture for Rent or Purchase

Monthly Lease Pricing Blast Resistant Modules		
Size	Daily Lease Rate	Monthly Lease Rate
12'x20'	n/a	\$1,800.00
12'x40'	n/a	\$2,700.00
12'x40' Tool Crib	n/a	\$4,050.00
24'x40'	n/a	\$6,000.00
Multi-Module*	n/a	\$3150 per piece

The Blast Resistant Product is considered to be a vessel when delivering to the site. The 12'x20' BRM weighs 20,000 lbs. and the 12'x40' BRM weighs 40,000 lbs. The units will be delivered on a Landoll trailer. The units can be placed into position with a free/clear accessible site. On the 24'x40' and Multi-Module units, Mobile Modular will provide the materials and supervision for seaming the buildings. Customer is responsible for providing a crane/crane operator and the labor to seam the buildings on site.

*Multi-Module: The lease rate of \$3,150 is a per module lease rate. The materials of \$1,350 is per seam. Triple would be 2 seams @ \$2,700, 4-plex would be 3 seams @ \$4,050.