## **Sourcewell** Cooperative Purchasing RFP #120822-MMR - McGrath RentCorp dba Mobile Modular Management Corp, Mobile Modular Portable Storage, and Kitchens To Go

For the procurement of Relocatable Building and Storage Solutions with Related Services. This not to exceed Sourcewell pricing matrix has leasing rates established through our software system pricing tool that is based on market conditions, specific product utilization data, size and volume of business as a class of customer, win/loss ratios, and other pertinent data inputs. The method used to establish pricing levels 2% to 25% below our standard rates is as follows: System inputs were (1) customer category, high volume customers; Large commercial contractors (our lowest price category), (2) size of customer we input large (produces lowest price in the size category), (3) After the two price discounts in steps 1&2 our pricing system allows an additional sliding scale price choice; Optimum (highest price), Target (mid-level price), and Minimum (lowest price available) We input at or near minimum to produce the submitted NTE price lowest final price available for Sourcewell Participating Entities. For building purchases, floor plan modifications, deliveries/transportation, foundations (except standard Block & Level), site preparation, custom installation, ancillary construction, utility development and connections, low voltage systems, structured cabling, servers and equipment, we use RSMeans (regionalized pricing system) plus 17% markup (the same system and rate approved in our Federal GSA Contract)



Contracty	Not To	Exceed - Monthly R	lental Rate - <mark>6-11</mark> Month	Lease Length - Add	ditional Discounts May	Be Offered at Time	of Quote	
Office Trailer Size	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	Comment
Office Trailer 8'x20'	\$718	\$605	\$425		\$650	\$429	\$379	Florida m-plex units are 12x56 sections with 4' hitch
Office Trailer 8'x28'	\$737	\$620	\$450		\$670			**Mid- Atlantic 12x56 and 24x56
Office Trailer 10'x32'	\$775	\$706	\$550		\$695			
Office Trailer 10'x36'	\$739			\$1,124 \$646		\$646	\$775	
Office Trailer 10'x44'		\$733	\$724		\$720			
Office Trailer 12'x32' with Restroom	\$899		\$856	\$856		\$899	\$899	
Office Trailer 12'x40'	\$858	\$973	\$650		\$745	\$1,293		
Office Trailer 12'x42'	\$722			\$993			\$965	
Office Trailer 12'x44'	\$730			\$968	\$724			
Office Trailer 12'x44' with Restroom	\$915		\$984	\$984	\$922			
Office Trailer 12'x60'	\$932	\$1,012	\$836		\$800			
Office Trailer 12'x60' with Restroom	\$984	\$1,062	\$1,018	\$1,018	\$850	\$1,459	\$1,205	
Office Trailer 24'x60'	\$1,951	\$2,484	\$2,244					
Office Trailer 24'x60' with Restroom	\$2,037	\$2,459	\$2,218	\$2,218 \$1,963 \$2,210 \$1,810				
Office Trailer 36'x60' with Restroom	\$2,825	\$3,475	\$4,020	\$3,028	\$3,440	\$2,770	\$3,650	
Office Trailer 48'x60' with Restroom	\$3,820	\$4,684	\$4,436	\$4,436	\$4,240	\$4,682	\$4,430	
Office Trailer 12' Center Expansion Unit	\$935	\$935	\$1,005	\$1,005	\$1,100	\$1,200	\$1,105	
Classroom dry 24x64			\$2,200	\$2,200	\$2,760			
Classroom wet 24x64			\$2,300	\$2,300	\$2,890			
Classroom Restroom Unit 12x44			\$1,800	\$1,800				
Classroom Center Expansion Unit 24x48			\$3,200	\$3,200				
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,500		
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,600		
Campus Maker Hybrid 24x34							\$1,575	
Campus Maker Hybrid 24x34 (single classroom w/RR)							\$1,705	
Campus Maker Double Classroom 24x60							\$2,200	
Campus Maker Double 24x60 (two classrooms with							\$2,670	
Campus Maker Mod Pod classroom bldg 28x65 (two							\$3,140	
Campus Maker Mod Pod restroom bldg 14x65							\$3,565	
Classroom 24x40 DSA	\$2,750							
Classroom 36x40 DSA	\$3,825							

Classroom 48x40 DSA	\$5,800							
Restroom 12x40 DSA	\$3,945							
EV-Microgrid 8x20 Containerized Modular Station	N/A							
Dorm 13x68 5/5 Dorm Modular Building	\$7,500	\$7,500	\$7,500	\$6,750	\$7,500	\$7,125	\$6,750	
Dorm Maker 42x228 Dorm Modular Building (With the dorm maker plan we can reduce or expand this footprint based on the typical 12'x42' module size)	\$59,000	\$59,000	\$59,000	\$53,100	\$59,000	\$56,050	\$53,100	

Office Trailer Size	Not To	Exceed - Monthly Re	ental Rate - 12-23 Month	Lease Length - Add	itional Discounts May	Be Offered at Time	of Quote	Comment	
Office Trailer Size	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	Comment	
Office Trailer 8'x20'	\$535	\$425	\$400		\$510	\$395	\$316	**Mid- Atlantic 12x56 and 24x56	
Office Trailer 8'x28'	\$534	\$510	\$425		\$525			Florida m-plex units are 12x56 sections with 4' hitch	
Office Trailer 10'x32'	\$578	\$584	\$548		\$555				
Office Trailer 10'x36'	\$559			\$755		\$598	\$615		
Office Trailer 10'x44'		\$584	\$689		\$650				
Office Trailer 12'x32' with Restroom	\$701		\$626	\$537		\$701	\$701		
Office Trailer 12'x40'	\$705	\$696	\$658		\$675	\$840			
Office Trailer 12'x42'	\$705			\$678			\$670		
Office Trailer 12'x44'	\$730			\$712	\$690				
Office Trailer 12'x44' with Restroom	\$762		\$719	\$596	\$786				
Office Trailer 12'x60'	\$739	\$837	\$796		\$759				
Office Trailer 12'x60' with Restroom	\$806	\$887	\$816	\$759	\$800	\$947	\$835		
Office Trailer 24'x60'	\$1,581	\$1,991	\$1,855						
Office Trailer 24'x60' with Restroom	\$1,745	\$2,041	\$1,857	\$1,857	\$2,000	\$1,462	\$1,260		
Office Trailer 36'x60' with Restroom	\$2,568	\$2,880	\$3,322	\$2,987	\$2,584	\$2,700	\$2,850		
Office Trailer 48'x60' with Restroom	\$3,428	\$3,773	\$3,654	\$3,654	\$3,504	\$3,869	\$3,075		
Office Trailer 12' Center Expansion Unit	\$910	\$915	\$950	\$950	\$1,000	\$990	\$765		
Classroom dry 24x64			\$2,000	\$2,000	\$2,450				
Classroom wet 24x64			\$2,100	\$2,100	\$2,600				
Classroom Restroom Unit 12x44			\$1,475	\$1,475					
Classroom Center Expansion Unit 24x48			\$2,800	\$2,800					
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,300			
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,400			
Campus Maker Hybrid 24x34							\$1,100		
Campus Maker Hybrid 24x34 (single classroom with							\$1,195		
Campus Maker Double Classroom 24x60							\$1,540		
Campus Maker Double 24x60 (two classrooms with							\$1,870		
Campus Maker Mod Pod classroom bldg 28x65 (two							\$2,200		
Campus Maker Mod Pod restroom bldg 14x65							\$2,500		
Classroom 24x40 DSA	\$1,425								
Classroom 36x40 DSA	\$3,077								
Classroom 48x40 DSA	\$4,095								
Restroom 12x40 DSA	\$1,927								
EV-Microgrid 8x20 Containerized Modular Station	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259	\$13,259		
Dorm 13x68 5/5 Dorm Modular Building	\$6,900	\$6,900	\$6,900	\$6,210	\$6,900	\$6,555	\$6,210		

Dorm Maker 42x228 Dorm Modular Building (With the								
dorm maker plan we can reduce or expand this footprint based on the typical	\$54,280	\$54,280	\$54,280	\$48,852	\$54,280	\$51,566	\$48,852	
12'x42' module size)								

Office Trailer Size	Not T	o Exceed - Monthly	Rental Rate 24+ Mos Lo	Quote	Comment			
Office Trailer Size	California	Arizona	ND/MT/SD/WY	Central	PNW	Florida	Mid- Atlantic	Comment
Office Trailer 8'x20'	\$517	\$411	\$375		\$495	\$387	\$305	**Mid- Atlantic 12x56 and 24x56
Office Trailer 8'x28'	\$524	\$426	\$400		\$505			Florida m-plex units are 12x56 sections with 4' hitch
Office Trailer 10'x32'	\$568	\$577	\$548		\$535			
Office Trailer 10'x36'	\$539			\$735		\$582	\$582	
Office Trailer 10'x44'		\$603	\$678		\$605			
Office Trailer 12'x32' with Restroom	\$668		\$637	\$526		\$668	\$668	
Office Trailer 12'x40'	\$695	\$800	\$658		\$600	\$831		
Office Trailer 12'x42'	\$695			\$656			\$665	
Office Trailer 12'x44'	\$730			\$696	\$640			
Office Trailer 12'x44' with Restroom			\$696	\$577	\$736			
Office Trailer 12'x60'	\$771	\$837	\$816		\$700			
Office Trailer 12'x60' with Restroom	\$798	\$882	\$796	\$748	\$750	\$938	\$830	
Office Trailer 24'x60'	\$1,534	\$1,981	\$1,836					
Office Trailer 24'x60 with Restroom	\$1,666	\$2,031	\$1,614	\$1,394	\$1,800	\$1,447	\$1,245	
Office Trailer 36'x60' with Restroom	\$2,478	\$2,866	\$3,289	\$2,596	\$3,200	\$2,600	\$2,600	
Office Trailer 48'x60' with Restroom	\$3,210	\$3,755	\$3,609	\$3,470	\$3,470	\$3,831	\$3,045	
Office Trailer 12' Center Expansion Unit	\$870	\$900	\$900	\$900	\$950	\$950	\$760	
Classroom dry 24x64			\$1,800	\$1,800	\$1,900			
Classroom wet 24x64			\$1,900	\$1,900	\$2,100			
Classroom Restroom Unit 12x44			\$1,350	\$1,350				
Classroom Center Expansion Unit 24x48			\$2,600	\$2,600				
X-Pand Classroom Hybrid 24x36 (Dry)						\$3,100		
X-Pand Classroom Hybrid 24x36 (w/RR)						\$3,200		
Campus Maker Hybrid 24x34							\$1,070	
Campus Maker Hybrid 24x34 (single classroom with							\$1,160	
Campus Maker Double Classroom 24x60							\$1,495	
Campus Maker Double 24x60 (two classrooms with							\$1,815	
Campus Maker Mod Pod classroom bldg 28x65 (two							\$2,135	
Campus Maker Mod Pod restroom bldg 14x65							\$2,425	
Classroom 24x40 DSA	\$966							
Classroom 36x40 DSA	\$3,046							
Classroom 48x40 DSA	\$4,054							
Restroom 12x40 DSA	\$1,951							
EV-Microgrid 8x20 Containerized Modular Station	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	\$10,559	
Dorm 13x68 5/5 Dorm Modular Building	\$6,375	\$6,375	\$6,375	\$5,738	\$6,375	\$6,056	\$5,738	
	\$45,430	\$45,430	\$45,430	\$40,887	\$45,430	\$43,159	\$40,887	
12'x42' module size)								

Kitchen Trailer Size	3-6 Monthly Rate	7+ Monthly Rate	One Time Cleaning Fee Per Unit			
53' Mobile Kitchen - Semi Trailer	\$12,688	\$12,180	\$2,500			
35'-40' Mobile Kitchen - Fifth Wheel Trailer	\$10,658	\$10,150	\$2,500			
48'-53' Flight Dishwasher - Semi Trailer	\$13,120	\$12,612	\$2,500			
56' x 12' Cook Module	\$14,718	\$14,210	\$2,500			
56' x 12' Prep Module	\$12,688	\$12,180	\$2,500			
56' x 12' Wash Module	\$14,150	\$14,642	\$2,500			
56' x 12' Single Unit Module Kitchen (SUM)	\$17,763	\$17,000	\$2,500			
40' x 8' Cook Container	\$12,180	\$11,673	\$2,500			
40' x 8' Prep Container	\$10,658	\$10,150	\$2,500			
40' x 8' Wash Container	\$13,195	\$12,180	\$2,500			
24'x40' DSA Kitchen (Cook & Prep) Complex	\$24,250	\$20,745	\$5,000			
36'x40' DSA Kitchen (Cook, Prep & Servery) Complex	\$36,375	\$31,116	\$7,500			
48'x40' DSA Kitchen (Cook, Prep & Servery) Complex	\$48,500	\$41,488	\$10,000			

Building Purchase, One Time Costs and Ancillary Site		New Building Purchase Price - Previously Leased Building Discount 5% to 30% Depending on Age of Building								ing	Comment			
Services		California		Arizona	ND	/MT/SD/WY		Central		PNW		Florida	Mid- Atlantic	Comment
Office Trailers Per Square FT	\$	150.00	\$	150.00	\$	143.00	\$	143.00	\$	165.00	\$	130.00	\$ 130.00	
Office Trailers with Restroom Per Square FT	\$	165.00	\$	165.00	\$	145.00	\$	145.00	\$	185.00	\$	135.00	\$ 135.00	
Classroom Buildings Per Square FT	\$	100.00	\$	100.00	\$	114.00	\$	114.00	\$	128.00	\$	226.00	\$ 120.00	
Classroom Buildings w/Restroom Per Square FT	\$	115.00	\$	115.00	\$	120.00	\$	120.00	\$	136.00	\$	230.00	\$ 130.00	
Standard Restroom Buildings Per Square FT	\$	270.00	\$	270.00	\$	270.00	\$	270.00	\$	270.00	\$	270.00	\$ 270.00	
EV-Microgrid 8x20 Containerized Modular Station	\$	322,000.00	\$	322,000.00	\$	322,000.00	\$	322,000.00	\$	322,000.00	\$	322,000.00	\$ 322,000.00	
Dorm Modular Buildings Per Square FT	\$	315.00	\$	315.00	\$	270.00	\$	260.00	\$	315.00	\$	270.00	\$ 260.00	
Kitchen Modular Buildings Per Square FT	\$	875.00	\$	875.00	\$	885.00	\$	875.00	\$	975.00	\$	885.00	\$ 875.00	
Custom Floor Plan Modifications Priced Using														
RSMeans plus Markup	RSM	leans + 17%	RSN	/leans + 17%	RSMea	ans + 17%	RSN	/leans + 17%	RS	Means + 17%	RSI	Means + 17%	RSMeans + 17%	Same Pricing Method as our GSA Contract
Site Specific; Delivery, Foundations (except Standard Block & Level), Site Preparation, Custom Installation, Ancillary Construction, Priced using RSMeans plus		4-04				4-04						4-0		
Markup			_	/leans + 17%						Means + 17%	_			Same Pricing Method as our GSA Contract
Utility Development & Connections	RSM	leans + 17%	RSN	/leans + 17%	RSMea	ans + 17%	RSN	/leans + 17%	RS	Means + 17%	RSI	Means + 17%	RSMeans + 17%	Same Pricing Method as our GSA Contract
Low Voltage Systems, Structured Cabling, Servers and Equipment	RSM	leans + 17%	RSN	/leans + 17%	RSMea	ans + 17%	RSN	Means + 17%	RS	Means + 17%	RSI	Means + 17%	RSMeans + 17%	Same Pricing Method as our GSA Contract
Furniture: (Desk, Chairs, Tables, Lockers, white boards and more)		andard iture				count off of ard furniture				standard rniture			of standard furniture	Furniture for Rent or Purchase
Site Research and Design Preparation Per Hour	\$175		\$17		\$175		\$17		\$1		\$17		\$175	



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	Accessory Charges		
	Skirting removal	\$18/ linear foot	1x Charge
California	Skirting Install	\$25/ linear foot	1x Charge
	Steps (ea.)	\$50/ step	Monthly
	Skirting removal	\$7/ linear foot	1x Charge
Mid- Atlantic	Skirting Install	\$50/ linear foot	1x Charge
	Steps (ea.)	\$50/ step	Monthly
	Skirting removal	\$8/ linear foot	1x Charge
Florida	Skirting Install	\$50/ linear foot	1x Charge
	Steps (ea.)	\$40/ step	Monthly
	Skirting removal	\$8/ linear foot	1x Charge
PNW	Skirting Install	\$45/ linear foot	1x Charge
	Steps (ea.)	\$50	Monthly
	Skirting removal	\$5/ linear foot	1x Charge
Central	Skirting Install	\$45/ linear foot	1x Charge
	Steps (ea.)	\$50/ step	Monthly
	Skirting removal	\$5/ linear foot	1x Charge
Arizona	Skirting Install	\$45/ linear foot	1x Charge
	Steps (ea.)	\$50/ step	Monthly

	Monthly Ren
ND/MT/SD/MH/OH/NE/WY	PNW
\$110.00	\$150.00
\$125.00	\$139.00
\$120.00	\$133.00
\$150.00	\$164.00
\$300.00	\$ 300.00
\$350.00	\$479.00
\$485.00	\$548.00
\$290.00	\$329.00
\$400.00	\$463.00
\$550.00	\$550.00
\$800.00	\$850.00
	Monthly Rent
ND/MT/SD/MH/OH/NE/WY	PNW
\$108.36	\$125.00
\$118.00	\$129.00
\$115.00	\$123.00
\$145.00	\$154.00
\$295.00	\$ 295.00
\$295.00 \$300.00	\$ 295.00 \$413.00
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\$300.00 \$440.00 \$260.00	\$413.00 \$533.00 \$327.00
\$300.00 \$440.00	\$413.00 \$533.00
\$300.00 \$440.00 \$260.00	\$413.00 \$533.00 \$327.00
\$300.00 \$440.00 \$260.00 \$385.00	\$413.00 \$533.00 \$327.00 \$439.00
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00 \$850.00
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00 \$800.00	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00 \$850.00 Monthly Ren
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00 \$800.00 ND/MT/SD/MH/OH/NE/WY	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00 \$850.00 Monthly Ren
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00 \$800.00 ND/MT/SD/MH/OH/NE/WY \$108.36 \$118.00	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00 \$850.00 Monthly Ren
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00 \$800.00 ND/MT/SD/MH/OH/NE/WY \$108.36 \$118.00 \$115.00	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00 \$850.00 Monthly Ren PNW \$ 125.00 \$ 129.00 \$ 123.00
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00 \$800.00 ND/MT/SD/MH/OH/NE/WY \$108.36 \$118.00 \$115.00 \$145.00	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00 \$850.00 Monthly Ren PNW \$ 125.00 \$ 129.00 \$ 123.00 \$ 154.00
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00 \$800.00 ND/MT/SD/MH/OH/NE/WY \$108.36 \$118.00 \$115.00 \$145.00 \$285.00	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00 \$850.00 Monthly Ren PNW \$ 125.00 \$ 129.00 \$ 123.00 \$ 154.00 \$ 285.00
\$300.00 \$440.00 \$260.00 \$385.00 \$550.00 \$800.00 ND/MT/SD/MH/OH/NE/WY \$108.36 \$118.00 \$115.00 \$145.00	\$413.00 \$533.00 \$327.00 \$439.00 \$550.00 \$850.00 Monthly Ren PNW \$ 125.00 \$ 129.00 \$ 123.00 \$ 154.00
	\$110.00 \$125.00 \$120.00 \$150.00 \$300.00 \$350.00 \$485.00 \$290.00 \$400.00 \$550.00 \$800.00 ND/MT/SD/MH/OH/NE/WY

Elite Office with Restoom 8'x20'	\$550.00	\$ 550.00
Elite Office with Restroom 8'x40'	\$800.00	\$ 850.00

Storage Container Building Purchase and Ancillary Site Services	ND/MT/SD/MH/OH/NE/WY	PNW
Storage Container - 8'x20'	\$4,000.00	\$4,000.00
Storage Container - 8'x40'	\$6,500.00	\$6,500.00
Ofice Container - 8'x20'	\$26,900.00	\$26,900.00
Office Container - 8'x40'	\$35,900.00	\$35,900.00
Storage Container Combo 8'x20'	\$23,500.00	\$35,900.00
Storage Container Combo8'x40'	\$26,700.00	\$26,700.00
Elite Office with Restoom 8'x20'	\$35,000.00	\$35,000.00
Elite Office with Restroom 8'x40'	\$45,000.00	\$45,000.00
Custom Floor Plan Modifications Priced Using RSMeans plus Markup	RSMeans + 17%	RSMeans + 17%
Low Voltage Systems, Structured Cabling, Servers and Equipment	RSMeans + 17%	RSMeans + 17%
Furniture: (Desk, Chairs, Tables, Lockers, white boards and more)	5% discount off of standard furniture	5% discount off of standard furniture

tal Rate - 6-11 Mos Lease Lei	ngth		ı	
California	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN	Texas		
\$150.00	\$110.00	\$150.00		
\$139.00	\$125.00	\$139.00		
\$133.00	\$120.00	\$133.00		
\$164.00	\$150.00	\$164.00		
\$300.00	\$300.00	\$ 300.00	Pending PnP Form	
\$479.00	\$350.00	\$479.00		
\$548.00	\$485.00	\$548.00		
\$329.00	\$290.00	\$329.00		
\$463.00	\$400.00	\$463.00		
\$550.00	\$550.00	\$550.00		
\$850.00	\$800.00	\$850.00		
al Rate - 12-23 Mos Lease Le	ngth			
California	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN	Texas		
\$125.00	\$108.36	\$125.00		
\$129.00	\$118.00	\$129.00		
\$123.00	\$115.00	\$123.00		
\$154.00	\$145.00	\$154.00		
\$295.00	\$295.00	\$ 300.00	Pending PnP Form	
\$413.00	\$300.00	\$413.00		
\$533.00	\$440.00	\$533.00		
\$327.00	\$260.00	\$327.00		
\$439.00	\$385.00	\$439.00		
\$550.00	\$550.00	\$550.00		
\$850.00	\$800.00	\$850.00		
			p.	
tal Rate - 24+ Mos Lease Ler	tal Rate - 24+ Mos Lease Length			
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California	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN	Texas		
California \$125.00	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE	Texas \$125.00		
	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN			
\$125.00	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN \$108.36	\$125.00		
\$125.00 \$129.00	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN \$108.36 \$118.00	\$125.00 \$ 129.00 \$ 108.00 \$ 154.00		
\$125.00 \$129.00 \$123.00	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN \$108.36 \$118.00 \$115.00	\$125.00 \$ 129.00 \$ 108.00 \$ 154.00	Pending PnP Form	
\$125.00 \$129.00 \$123.00 \$154.00	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN \$108.36 \$118.00 \$115.00	\$125.00 \$ 129.00 \$ 108.00 \$ 154.00	Pending PnP Form	
\$125.00 \$129.00 \$123.00 \$154.00 \$285.00	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN \$108.36 \$118.00 \$115.00 \$145.00 \$285.00	\$125.00 \$ 129.00 \$ 108.00 \$ 154.00 \$ 300.00	Pending PnP Form	

\$550.00	\$550.00	\$ 550.00
\$850.00	\$800.00	\$ 850.00

California	EAST FL, GA, TN, NC/SC, MD/VA/DC, NJ/NYC/PA/DE, IL/SE WI/NW IN	Texas	Comment
\$4,000.00	\$4,000.00	\$4,000.00	
\$6,500.00	\$6,500.00	\$6,500.00	
\$26,900.00	\$26,900.00	\$26,900.00	
\$35,900.00	\$35,900.00	\$35,900.00	
\$23,500.00	\$23,500.00	\$23,500.00	
\$26,700.00	\$26,700.00	\$26,700.00	
\$35,000.00	\$35,000.00	\$35,000.00	
\$45,000.00	\$45,000.00	\$45,000.00	
RSMeans + 17%	RSMeans + 17%	RSMeans + 17%	Same Pricing Method as our GSA Contract
RSMeans + 17%	RSMeans + 17%	RSMeans + 17%	Same Pricing Method as our GSA Contract
5% discount off of standard furniture		5% discount off of standard furniture	Furniture for Rent or Purchase

Monthly Lease Pricing Blast Resistant Modules			
Size	Daily Lease Rate	Monthly Lease Rate	
12'x20'	n/a	\$1,800.00	
12'x40'	n/a	\$2,700.00	
12'x40' Tool Crib	n/a	\$4,050.00	
24'x40'	n/a	\$6,000.00	
Multi-Module*	n/a	\$3150 per piece	

The Blast Resistant Product is considered to be a vessel when delivering to the site. The 12'x20' BRM weighs 20,000 lbs. and the 12'x40' BRM weighs 40,000 lbs. The units will be delivered on a Landoll trailer. The units can be placed into position with a free/clear accessible site. On the 24'x40' and Multi-Module units, Mobile Modular will provide the materials and supervision for seaming the buildings. Customer is responsible for providing a crane/crane operator and the labor to seam the buildings on site.

<sup>\*</sup>Multi-Module: The lease rate of \$3,150 is a per module lease rate. The materials of \$1,350 is per seam. Triple would be 2 seams @ \$2,700, 4-plex would be 3 seams @ \$4,050.