

Proposers Information10 PTS	Nan Krushinski	Daniela Quinn	Henry Thompson	Criterion Score	Proposers Information10 PTS
BFAV LLC dba All on Stage	10	10	10	30	Scoring Discussions clear with information
Lifetone Productions Corp	5	6	10	21	event planners, not really sound which seems secondary to event planning.
PK Productions Inc	5	5	8	18	event planners, not really sound which seems secondary to event planning.

Experience, Ability, and References35 PTS	Nan Krushinski	Daniela Quinn	Henry Thompson	Criterion Score	Experience, Ability, and References35 PTS
BFAV LLC dba All on Stage	35	35	35	105	Scoring Discussions each tech has 10+ years experience, worked with municipalities, strong ref from other cities. Deep roster of tech to choose from. A lot of business with each municipality
Lifetone Productions Corp	15	18	30	63	event production and promoter company,
PK Productions Inc	15	18	30	63	collective of 15 years experience with personnel, possibly not enough staff if multiple events with other municipalities.

Equipment, Additional Services20 PTS	Nan Krushinski	Daniela Quinn	Henry Thompson	Criterion Score	Equipment, Additional Services20 PTS
BFAV LLC dba All on Stage	20	20	20	60	Scoring Discussions good quality equipment, upgrade yearly, no extra charges for equipment
Lifetone Productions Corp	15	14	10	39	no comments on how often they update
PK Productions Inc	15	14	20	49	good quality of equipment

Fee Proposal35 PTS	Nan Krushinski	Daniela Quinn	Henry Thompson	Criterion Score	Fee Proposal35 PTS
BFAV LLC dba All on Stage	35	35	35	105	Scoring Discussions
Lifetone Productions Corp	26	26	26	78	Tabulated by the Purchasing and Contract Administration Division
PK Productions Inc	13	13	13	39	

Tabulated by the Purchasing and Contract Administration Division					
Price/Fee Proposal35 PTS	Proposer's Submitted Pricing	Overall Lowest Submitted Pricing	Maximum number of Points	Criterion Score	Price/Fee Proposal35 PTS
BFAV LLC dba All on Stage	\$ 338,316.00	\$ 338,316.00	35	35	Scoring Discussions The proposer that submits the lowest total price for all combined services will be awarded the maximum number of points (35). The total points awarded for price is determined by applying the following formula: (Lowest Proposed Price/Vendor's Price) x (Maximum Number of Points for Price) = Price Score. The pricing evaluation is used as part of the evaluation process to determine the highest-ranked Proposer.
Lifetone Productions Corp	\$ 451,950.00	\$ 338,316.00	35	26	
PK Productions Inc	\$ 885,990.00	\$ 338,316.00	35	13	
1st Firm	100	100	100		
2nd Firm	61	64	76		
3rd Firm	48	50	71		

Firm	Score	Ranking
BFAV LLC dba All on Stage	300	1
Lifetone Productions Corp	201	2
PK Productions Inc	169	3