

## Sole-Source Justification

Request Information	
<b>Date of Request:</b> April 19, 2021	
Procurement Department Information	
<b>Procurement Agent:</b>	
<b>Procurement Agent E-Mail Address:</b>	<b>Telephone:</b>
Request Submitted By	
<b>Name:</b> Michael Beath	
<b>Department and Title:</b> Police Department, SWAT Commander, Master Sergeant	
<b>e-Mail Address:</b> mbeath@cityofpsl.com	
Request Details	
<p><b>Thank you very much for taking the time to review this Sole Source justification letter. Our agency appreciates the efforts of everyone involved who make our city run smooth every day.</b></p> <p><b>Our agency has been directed to evaluate and purchase an armored rescue vehicle which would meet the needs of the City of PSL for the purpose of protecting citizens and police officers during critical incidents and rescue operations. As it should be, an "Armored Vehicle" is not a piece of equipment that can be purchase off a car lot or through the standard procurement procedures. Each armored vehicle is individually built for the needs of the purchaser. There are a few armored companies who sell products to United States LEO agencies and each company has specific features which makes their vehicles different than the others. PSLPD has followed a stringent needs assessment and evaluation process in order to specify which armored vehicle fit the needs of the agency and the City of PSL. Upon completion of the evaluation period which took numerous months, our agency has identified the Terradyne "Gurkha" model as the only vehicle which could perform the tasks needed for our city. The features the Terradyne is equipped with which made the Terradyne stand out were numerous. Some examples were, the extended chassis F550, superior armor plating, raised engine intake for flooding situations, extended headroom within cab, drop down armor skip plate for rescue operations and numerous other features which are upgrades from all other companies.</b></p> <p><b>The Terradyne rescue vehicle can only be purchased from Terradyne. There are no dealers who sell the vehicles and all builds come directly from the company. Attached is a "Sole-Source" letter from Terradyne Inc which explains this. Currently, there is a 24 week building process so the sooner we can make payment to the company, the sooner we can expect the company to get started building the equipment we are in need of.</b></p> <p><b>Thank you again for looking into this for such an important piece of equipment.</b></p>	
<b>Contractor Name:</b> Terradyne Armored Vehicle Inc.	<b>Telephone:</b>
<b>Contractor Contact:</b> Lucas Witzke	<b>905-895-1010 Ext 710</b>
Scope of Work	
The PSLPPD is tasked with handling a multitude of special operations and critical incidents to include but not limited to: <b>Hostage Incidents, Terrorist Incidents, Domestic Terrorism, Diplomatic</b>	

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**Protection, Armed Barricaded Suspects, Officer Shot Rescue Operations, High Risk Search Warrants, Fugitive Searches, Crowd Containment and Riot Control, Felony Vehicle Take Downs, Active Shooter Incidents, School Shooting, City & County Transportation/Bus Hostage Incidents, Banks Robbery Hostage Situations, City Special Events Protection, Natural Disaster Emergency Rescue and Public Demonstrations.**

The Port St. Lucie Police Department is in desperate need of a purpose built armored vehicle in order to conduct the mentioned above operations safely and properly.

The Terradyne "Gurkha" have been identified by The Port Saint Lucie Police Department and by numerous other local and federal law enforcement agencies as a critically important piece of specialized law enforcement equipment that will dramatically improve key essential areas of constant concern within our agency and throughout the United States:

1. Emergency Management Response
2. Increased Efficiency of Police Operations
3. Improved Police Officer Safety

The Terradyne vehicles are Purpose Built Armored Vehicles and will be utilized to its fullest extent to increase the safety of our citizens, police officers, and all emergency first responders. At the same time, they will help efficiently progress critical incidents in a much safer environment for the community and our officers than we are capable of doing so now.

### **Complete the Following: (For justifying a Sole Source/Sole Brand)**

#### **Letter from Original Equipment Manufacturer (required):**

**SEE ATTACHED**

April 14, 2021

To whom it may concern:

This letter is to confirm that the MPV armored rescue vehicle is a sole source product that is manufactured, sold and distributed exclusively by Terradyne Armored Vehicles Inc. No division of Terradyne Armored Vehicles Inc. nor any other company makes a similar or competing product.

This product must be purchased directly by government agencies from Terradyne Armored Vehicles Inc.

at the address listed above.

If you desire additional information, don't hesitate to contact me at 905-895-1010 Extension 710 at

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any

time or visit our website at [www.terradyneinc.com](http://www.terradyneinc.com). Thank you for your interest in our product(s).

Thank you,

Lucus Witzke, Sales Manager

Terradyne Armored Vehicles Inc.

### **Exclusive Capability**

**This is an "Armored Vehicle" each vehicle is exclusively built by the specs of the purchaser. There are tight restrictions on the sale of such vehicles.**

To Be Used for Procurement Records Only

**CONTRACT #:**

**REQUISITION ID #:**

**If Publicly Solicited, Number of Protests:**

**Outcome:**

**Awarded Sole-Source**

**Issued PO / Contract**

**Not Awarded / Competitively Bid**

**Bid #:**