

AGREEMENT

THIS AGREEMENT is hereby made and entered into this 5th day of August, 2024, by and between the City of Delray Beach, a Florida municipal corporation (the "City"), whose address is 100 N.W. 1st Avenue, Delray Beach, Florida 33444, and BFAV LLC, dba All on Stage Productions, A Florida Limited Liability Company (the "Contractor"), whose address is 500 NE 28th Court, Pompano Beach, Florida 33064.

WHEREAS, the City desires to retain the services of the Contractor to provide the goods and services in accordance with the City's Request for Proposal 2024-021 ("RFP 2024-021") and the Contractor's response thereto, all of which are incorporated herein by reference.

NOW, THEREFORE, in consideration of the mutual covenants and promises hereafter set forth, the Contractor and the City agree as follows:

ARTICLE 1. INCORPORATION OF REQUEST FOR PROPOSAL

The terms and conditions of this Agreement shall include and incorporate the terms, conditions, and specifications set forth in RFP No. 2024-021 and the Contractor's response to RFP No. 2024-021, including all documentation required thereunder.

ARTICLE 2. DESCRIPTION OF GOODS OR SCOPE OF SERVICES

The Contractor shall provide the goods and/or perform those services identified in the specifications in RFP 2024-021, which are incorporated herein by reference.

ARTICLE 3. COMPENSATION

The City shall pay the Contractor, in compliance with the Pricing Schedule attached hereto and incorporated herein as Exhibit "A", according to the terms and specifications of RFP No. 2024-021.

ARTICLE 4. MISCELLANEOUS PROVISIONS

a. Notice Format. All notices or other written communications required, contemplated, or permitted under this Agreement shall be in writing and shall be hand delivered, telecommunicated, or mailed by registered or certified mail (postage prepaid), return receipt requested, to the following addresses:

- i. As to the City:
City of Delray Beach
100 N.W. 1st Avenue
Delray Beach, Florida 33444
Attn: City Manager

- ii. With copy to:
City of Delray Beach
200 N.W. 1st Avenue
Delray Beach, Florida 33444
Attn: City Attorney
- iii. As to the Contractor:
BFAV LLC dba All on Stage Productions
500 NE 28th Court
Pompano Beach, Florida 33064
Attn: Dan Fryburg, Manager

b. Headings. The headings contained in this Agreement are for convenience of reference only and shall not limit or otherwise affect in any way the meaning or interpretation of this Agreement.

c. Effective Date. The effective date of this Agreement shall be as of the date it has been executed by both the parties hereto.

ARTICLE 5. E-Verify

By entering into this Agreement Contractor acknowledges its obligation to comply with the provisions of Section 448.095, Fla. Stat., "Employment Eligibility." Contractor affirms and represents it is registered with the E-Verify system, utilizing same, and will continue to utilize same as required by law. Compliance with this section includes, but is not limited to, utilization of the E-Verify System to verify the work authorization status of all newly hired employees and requiring all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. Failure to comply with this section will result in the termination of this Agreement, or if your subcontractor knowingly violates the statute, the subcontract must be terminated immediately. Any challenge to termination under this provision must be filed in the Circuit Court no later than 20 calendar days after the date of termination. If terminated for a violation of the statute by Contractor, the Contractor may be prohibited from conducting future business with the City or awarded a solicitation or contract for a period of 1 year after the date of termination. All costs incurred to initiate and sustain the aforementioned programs shall be the responsibility of the Contractor.

ARTICLE 6. CONTRACT TERM

The term of this Agreement shall remain in effect for a term of three (3) years and may be renewed for two (2) additional, one-year period(s), unless terminated earlier in accordance with terms set forth in RFP No. 2024-021.

(Remainder of this page is intentionally left blank)

IN WITNESS WHEREOF, the City and the Contractor executed this Agreement as of the day and year first above written.

ATTEST:

CITY OF DELRAY BEACH

Alexis Livingston
Katerri Johnson, City Clerk

By: Thomas F. Carney, Jr.
Thomas F. Carney, Jr., Mayor

Approved as to form and legal sufficiency:

Lynn Gelin
Lynn Gelin, City Attorney



BFAV LLC DBA ALL ON STAGE PRODUCTIONS

By: Domenic Garafola

Print Name: Domenic Garafola

Title: Owner

STATE OF Florida

COUNTY OF Palm Beach

The foregoing instrument was acknowledged before me by means of ☒ physical presence or ☐ online notarization, this 10th day of JULY, 2024 by Domenic Garafola III (name of person), as owner (type of authority) for BFAV LLC DBA ALL ON STAGE PRODUCTIONS (name of party on behalf of whom instrument was executed).

Personally known OR Produced Identification
Type of Identification Produced FL DL EX 12/25

Notary Public - State of



RFP 2024-021

Sound, Stage and Lighting Services

EXHIBIT A

BFAV

Bid Contact

Dom Garafola
dom@allonstage.com
Ph 561-750-4070

Address

500 NE 28th Ct
Pompano Beach, FL 33064

Bid Notes **Please refer to the uploaded RFP proposal document for detail!**

Item #	Line Item	Notes	Unit Price	Qty/Unit	Attch. Docs
RFP 2024-021--01-01	ST. Patricks Day Parade and Festival	<p>Supplier Product Code: STPATS</p> <p>Supplier Notes: Please refer to the uploaded RFP proposal document for detail!</p> <p>3.2(D) Large concert Sound System - \$3,600</p> <p>3.2(G) Audio Technician Services (2 Techs, 10 hours each, \$55/hr) - \$1,100</p> <p>3.3(C) Concert Quality Lighting System - \$2,500</p> <p>3.3(E) Lighting Technician (1 Tech, 10 hours, \$55/hr) - \$550</p> <p>3.4(4) 30' x 20' Gable Top Roof Cover - \$1,200</p> <p>3.4(B) Stagehands (4 hands, 12 hours each, \$36/hr) - \$1,728</p> <p>3.5(A) LED Video Wall 16'x10' [Goal Post] - \$3,200</p> <p>TOTAL - \$13,878</p>	First Offer - \$13,878.00	1 / lump sum	\$13,878.00 Y

RFP 2024-021--01-02	Pride Festival and Concert	Supplier Product Code: PRIDE	First Offer - \$13,878.00	1 / lump sum	\$13,878.00	Y
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Supplier Notes: Please refer to the uploaded RFP proposal document for detail!

3.2(D) Large concert

Sound System - \$3,600

3.2(G) Audio Technician

Services (2 Techs, 10

hours each, \$55/hr) -

\$1,100

3.3(C) Concert Quality

Lighting System - \$2,500

3.3(E) Lighting

Technician (1 Tech, 10

hours, \$55/hr) - \$550

3.4(4) 30' x 20' Gable Top

Roof Cover - \$1,200

3.4(B) Stagehands (4

hands, 12 hours each,

\$36/hr) - \$1,728

3.5(A) LED Video Wall

16'x10' [Goal Post] -

\$3,200

TOTAL - \$13,878

RFP 2024-021--01-03	July 4th Celebration	Supplier Product Code: JULY4	First Offer - \$13,878.00	1 / lump sum	\$13,878.00	Y
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Supplier Notes: Please refer to the uploaded RFP proposal document

for detail!
3.2(D) Large concert
Sound System - \$3,600
3.2(G) Audio Technician
Services (2 Techs, 10
hours each, \$55/hr) -
\$1,100
3.3(C) Concert Quality
Lighting System - \$2,500
3.3(E) Lighting
Technician (1 Tech, 10
hours, \$55/hr) - \$550
3.4(4) 30' x 20' Gable Top
Roof Cover - \$1,200
3.4(B) Stagehands (4
hands, 12 hours each,
\$36/hr) - \$1,728
3.5(A) LED Video Wall
16'x10' [Goal Post] -
\$3,200

TOTAL - \$13,878

RFP 2024-021--01-04	Veterans Day	Supplier Product Code: VET	First Offer - \$13,878.00	1 / lump sum	\$13,878.00	Y
Supplier Notes: Please refer to the uploaded RFP proposal document for detail! 3.2(D) Large concert Sound System - \$3,600 3.2(G) Audio Technician Services (2 Techs, 10 hours each, \$55/hr) - \$1,100 3.3(C) Concert Quality Lighting System - \$2,500 3.3(E) Lighting Technician (1 Tech, 10						

hours, \$55/hr) - \$550
3.4(4) 30' x 20' Gable Top
Roof Cover - \$1,200
3.4(B) Stagehands (4
hands, 12 hours each,
\$36/hr) - \$1,728
3.5(A) LED Video Wall
16'x10' [Goal Post] -
\$3,200

TOTAL - \$13,878

RFP 2024-021--01-05	100' Christmas Tree Lighting and Festivities	Supplier Product Code: TREELIGHT Supplier Notes: Please refer to the uploaded RFP proposal document for detail! 3.2(D) Large concert Sound System - \$3,600 3.2(G) Audio Technician Services (2 Techs, 10 hours each, \$55/hr) - \$1,100 3.3(C) Concert Quality Lighting System - \$2,500 3.3(E) Lighting Technician (1 Tech, 10 hours, \$55/hr) - \$550 3.4(4) 30' x 20' Gable Top Roof Cover - \$1,200 3.4(B) Stagehands (4 hands, 12 hours each, \$36/hr) - \$1,728 3.5(A) LED Video Wall 16'x10' [Goal Post] - \$3,200 TOTAL - \$13,878	First Offer - \$13,878.00	1 / lump sum	\$13,878.00	Y
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RFP 2024-021--01-06	Holiday Parade	Supplier Product Code: HOLPARADE	First Offer - \$13,878.00	1 / lump sum	\$13,878.00	Y
Supplier Notes: Please refer to the uploaded RFP proposal document for detail!						
3.2(D) Large concert Sound System - \$3,600						
3.2(G) Audio Technician Services (2 Techs, 10 hours each, \$55/hr) - \$1,100						
3.3(C) Concert Quality Lighting System - \$2,500						
3.3(E) Lighting Technician (1 Tech, 10 hours, \$55/hr) - \$550						
3.4(4) 30' x 20' Gable Top Roof Cover - \$1,200						
3.4(B) Stagehands (4 hands, 12 hours each, \$36/hr) - \$1,728						
3.5(A) LED Video Wall 16'x10' [Goal Post] - \$3,200						
TOTAL - \$13,878						

RFP 2024-021-01-07	Holiday Festivities	Supplier Product Code: HOLFEST	First Offer - \$13,878.00	1 / lump sum	\$13,878.00	Y
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Supplier Notes: Please refer to the uploaded RFP proposal document for detail!

3.2(D) Large concert Sound System - \$3,600
3.2(G) Audio Technician Services (2 Techs, 10 hours each, \$55/hr) - \$1,100
3.3(C) Concert Quality Lighting System - \$2,500
3.3(E) Lighting Technician (1 Tech, 10 hours, \$55/hr) - \$550
3.4(4) 30' x 20' Gable Top Roof Cover - \$1,200
3.4(B) Stagehands (4 hands, 12 hours each, \$36/hr) - \$1,728
3.5(A) LED Video Wall 16'x10' [Goal Post] - \$3,200

TOTAL - \$13,878

RFP 2024-021-01-08	New Years Eve	Supplier Product Code: NEWYEARS	First Offer - \$13,878.00	1 / lump sum	\$13,878.00	Y
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Supplier Notes: Please refer to the uploaded

RFP proposal document
for detail!

3.2(D) Large concert
Sound System - \$3,600

3.2(G) Audio Technician
Services (2 Techs, 10
hours each, \$55/hr) -
\$1,100

3.3(C) Concert Quality
Lighting System - \$2,500

3.3(E) Lighting
Technician (1 Tech, 10
hours, \$55/hr) - \$550

3.4(4) 30' x 20' Gable Top
Roof Cover - \$1,200

3.4(B) Stagehands (4
hands, 12 hours each,
\$36/hr) - \$1,728

3.5(A) LED Video Wall
16'x10' [Goal Post] -
\$3,200

TOTAL - \$13,878

RFP 2024-021--01-09	Small Concert- 1/2 day show	Supplier Product Code: SMCON Supplier Notes: Please refer to the uploaded RFP proposal document for detail! 3.2(D) Small Sound System - \$1,000 3.2(G) Audio Technician Services (1 Tech, 8 hours \$55/hr) - \$440 3.3(A) Small Lighting System - \$350 3.3(E) Lighting Technician (2 Techs [ONE FOR VIDEO], 8 hours, \$55/hr) - \$440	First Offer - \$8,070.00	4 / each	\$32,280.00	Y
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3.4(4) 30' x 20' Gable Top
Roof Cover - \$1,200
3.4(B) Stagehands (4
hands, 10 hours each,
\$36/hr) - \$1,440
3.5(A) LED Video Wall
16'x10' [Goal Post] -
\$3,200
TOTAL - \$8,070

RFP 2024-021-01-10	Small Concert- 1 Day	Supplier Product Code: SMCON1	First Offer - \$7,890.00	4 / each	\$31,560.00	Y
Supplier Notes: Please refer to the uploaded RFP proposal document for detail! 3.2(B) Small concert Sound System - \$1,800 3.2(G) Audio Technician Services (1 Tech, 10 hours, \$55/hr) - \$550 3.3(A) Small Lighting System - \$350 3.3(E) Lighting Technician (1 Tech, 10 hours, \$55/hr) - \$550 3.4(4) 30' x 20' Gable Top Roof Cover - \$1,200 3.4(B) Stagehands (4 hands, 10 hours each, \$36/hr) - \$1,440 3.5(C) LED Video Wall 10' x 6' [Goal Post] - \$2,000 TOTAL - \$7,890						

RFP 2024-021--01-11	Medium Concert- 1/2 day	Supplier Product Code: MEDCON	First Offer - \$10,190.00	5 / each	\$50,950.00	Y
Supplier Notes: Please refer to the uploaded RFP proposal document for detail! 3.2(C) Medium concert Sound System - \$2,500 3.2(G) Audio Technician Services (1 Tech, 8 hours, \$55/hr) - \$440 3.3(B) Medium Lighting System - \$750 3.3(E) Lighting Technician (1 Tech, 8 hours, \$55/hr) - \$660 3.4(4) 30' x 20' Gable Top Roof Cover - \$1,200 3.4(B) Stagehands (4 hands, 10 hours each, \$36/hr) - \$1,440 3.5(A) LED Video Wall 16' x 10' [Goal Post] - \$3,200 TOTAL - \$10,190						

RFP 2024-021--01-12	Medium Concert- 1 day	Supplier Product Code: MEDCON 1	First Offer - \$10,410.00	5 / each	\$52,050.00	Y
Supplier Notes: Please refer to the uploaded RFP proposal document for detail! 3.2(C) Medium concert Sound System - \$2,500 3.2(G) Audio Technician Services (1 Tech, 12 hours, \$55/hr) - \$660 3.3(B) Medium Lighting System - \$750 3.3(E) Lighting Technician (1 Tech, 12 hours, \$55/hr) - \$660						

3.4(4) 30'x20' Gable Top
Roof Cover - \$1,200
3.4(B) Stagehands (4
hands, 10 hours each,
\$36/hr) - \$1,440
3.5(A) LED Video Wall
16'x10' [Goal Post] -
\$3,200
TOTAL - \$10,410

RFP 2024-021--01-13	Large Concert- 1/2 day	Supplier Product Code: LARGECON Supplier Notes: Please refer to the uploaded RFP proposal document for detail! 3.2(D) Large concert Sound System - \$3,600 3.2(G) Audio Technician Services (2 Techs, 8 hours each, \$55/hr) - \$880 3.3(C) Concert Quality Lighting System - \$2,500 3.3(E) Lighting Technician (1 Tech, 8 hours, \$55/hr) - \$440 3.4(4) 30'x20' Gable Top Roof Cover - \$1,200 3.4(B) Stagehands (4 hands, 12 hours each, \$36/hr) - \$1,728 3.5(B) LED Video Wall 21'x12' [Goal Post] - \$4,600 TOTAL - \$14,948	First Offer - \$14,948.00	2 / each	\$29,896.00	Y
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RFP 2024-021--01-14	Large Concert- 1 day	Supplier Product Code: LARGECON 1 Supplier Notes: Please refer to the uploaded RFP proposal document for detail! 3.2(D) Large concert Sound System - \$3,600 3.2(G) Audio Technician Services (2 Techs, 10 hours each, \$55/hr) - \$1100 3.3(C) Concert Quality Lighting System - \$2,500 3.3(E) Lighting Technician (1 Tech, 10 hours, \$55/hr) - \$550 3.4(4) 30'x20' Gable Top Roof Cover - \$1,200 3.4(B) Stagehands (4 hands, 12 hours each, \$36/hr) - \$1,728 3.5(B) LED Video Wall 21'x12' [Goal Post] - \$4,600 TOTAL - \$15,278	First Offer - \$15,278.00	2 / each	\$30,556.00	Y
						Supplier Total \$338,316.00

RESOLUTION NO. 149-24

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF DELRAY BEACH, FLORIDA APPROVING AN AGREEMENT WITH BFAV LLC DBA ALL ON STAGE PRODUCTIONS FOR SOUND, STAGE AND LIGHTING SERVICES PURSUANT TO RFP 2024-021; AUTHORIZING THE CITY MANAGER TO EXECUTE ANY AMENDMENTS AND/OR RENEWALS THERETO AND TAKE ANY AND ALL ACTIONS NECESSARY TO EFFECTUATE THE INTENT OF THIS RESOLUTION; PROVIDING AN EFFECTIVE DATE; AND FOR OTHER PURPOSES.

WHEREAS, the City of Delray Beach ("City") is authorized to enter into agreements to provide services, programming, and products in accordance with its Charter; and

WHEREAS, the City requires sound, stage and lighting services; and

WHEREAS, the City desires to enter into an agreement with BFAV LLC dba All on Stage Productions ("Contractor") for sound, stage and lighting services pursuant to RFP No. 2024-021; and

WHEREAS, the City Commission deems approval of this Resolution to be in the best interest of the health, safety, and welfare of the residents and citizens of the City of Delray Beach and the public at large.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF DELRAY BEACH, FLORIDA, AS FOLLOWS:

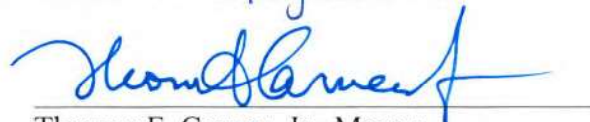
Section 1. The foregoing recitals are hereby affirmed and ratified.

Section 2. The City Commission of the City of Delray Beach has reviewed and hereby approves this Agreement between the City and BFAV LLC dba All on Stage Productions, which is attached to this Resolution as Exhibit "A".

Section 3. The City Commission authorizes the City Manager to execute any amendments and/or renewals and take any and all actions necessary to effectuate the intent of this Resolution.

Section 4. This Resolution shall become effective immediately upon adoption.

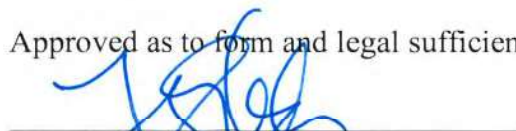
PASSED AND ADOPTED in regular session on the 5th day of August, 2024.


Thomas F. Carney, Jr., Mayor

ATTEST:


Katerri Johnson, City Clerk

Approved as to form and legal sufficiency:


Lynn Gelin, City Attorney

