

Xylem Inc.
4828 Parkway Plaza Blvd.
Charlotte, NC 28217

June 19, 2025

Subject: Flygt AC, A Xylem Brand Sole source for the State of Florida

Attn: To whom it may concern,

This letter is to confirm that Hudson Pump and Equipment Division of Tencarva at 3524 Craftsman Blvd. Lakeland FL is the sole source authorized Municipal distributor for Flygt AC, a Xylem brand which includes pumps, parts and service repairs in the State of Florida for calendar year 2025.

If you have questions regarding this issue feel free to contact me anytime.

Sincerely,

Chris Stanton

Chris Stanton
Channel Account Manager-Flygt and Flygt AC Products
chris.stanton@xylem.com
412-605-9974

June 19, 2025



City of Port St Lucie
Utilities Dept
1001 S.E. Prineville St
Port Saint Lucie FL
34983

Attn: Mr. Daniel Burdett

Subject: Gardner Denver Nash Sales Representative Coverage – Florida

Dear Mr Burdett,

Gardner Denver Nash LLC ("Nash") is the sole manufacture of its products.

Hudson Pump – A Division of Tencarva Machinery Company is the sole or exclusive representative within the state of Florida for the purchase of new Nash products, OEM repair/replacement parts, maintenance, repair services, field services, and technical support.

No other representative can sell products, repair/replacement parts, maintenance, repair/replacement services, field services and technical support for Nash.

Your contact for Gardner Denver Nash LLC is,

Hudson Pump - A Division of Tencarva Machinery Company

Contact: Cathy Jackson
3524 Craftsman Boulevard
Lakeland, FL 33803
Email: cjackson@tencarva.com
Office: (863) 665-7867
Direct: (863) 940-5716

If you have questions regarding this issue, please contact me at the contact information shown below.

Thank you.

Best regards,
Gardner Denver Nash LLC

A handwritten signature in black ink, appearing to read "Thomas R. Dardis".

Thomas R. Dardis
National Sales Manager
Email: tom.dardis@irco.com
Phone: 704-577-4184



ITT Goulds Pumps
Seneca Falls, NY

Rob Lowe
Municipal Sales
Gibsonia, PA 15044
Cell: 724-759-5857

Date: June 19, 2025

Subject: ITT Goulds Pumps Municipal Representation
State of Florida

To: Whom it may concern,

This Document serves as official notice that **Hudson Pump & Equipment**, a **Division of Tencarva Machinery Company** is the exclusive municipal representative for all sales of **ITT Industrial Process** products in the state of Florida. This exclusivity agreement applies to all ITT Industrial Process products as shown below:

- ITT Goulds Pumps sold under the “brand names” of **Goulds Pumps, Allis-Chalmers, Goyne Pump and Morris Pumps. (Please note: Goyne Pump Company was acquired by ITT Goulds Pumps in 1979 and Morris Pumps was acquired by ITT Goulds Pumps in 1981).**
- ITT Goulds Pumps’ repair parts sold under the “brand names” **Goulds Pumps, Allis-Chalmers, Goyne Pump and Morris Pumps.**
- ITT Monitoring & Control (Variable Frequency Drives) sold under the “brand names” of **ProSmart and PumpSmart.**
- In addition, Hudson Pump is the “only” Goulds Pumps Authorized Service Center (ASC) within the state of Florida which gives them exclusive “authorized” rights for the repair / rebuild of Goulds Pumps equipment.

If you have any questions regarding this agreement, please don’t hesitate to contact me.

Best regards,

Rob Lowe

Rob Lowe
ITT Goulds Pumps
East Region Municipal Sales Manager



Milton Roy
Americas
201 Ivyland Road
Ivyland, PA 18974, USA
Tel (215) 441-0800 Fax (215) 441-8620
www.miltonroy.com

June 25, 2025

To whom it may concern,

This is to confirm that Hudson Pump & Equipment a Division of Tencarva Machinery Company is a Milton Roy Authorized Distributor and Authorized Service Center for Milton Roy Pumps in Florida bound by and including the Counties of Gadsen, Liberty, and Franklin. Authorized to sell into the Milton Roy Industrial market and to Municipal End Users (for Aftermarket pumps, parts and services only).

This letter is valid for a period of one (1) year counted from its issuance.

Please let me know if you have any questions or if you require any additional information.

Best Regards,

A handwritten signature in blue ink, appearing to read "P. Horspool".

Paul Horspool

Sales Director, North America – Water & General Industry Markets
8825 N Sam Houston Pkwy W
Houston, TX 77064
paul.horspool@miltonroy.com



Sole Source Letter

Date: June 19, 2025

Subject: Sole Source Representation for SEPEX for Calendar Year 2025

To Whom it May Concern

SEPEX Inc., is the sole manufacture of its products. Tencarva/Hudson Pump is the sole or exclusive representative for SEPEX, Inc within the state of Florida for the purchase of Environmental, Plant Level Aftermarket Parts, Pumps, and Chemical Skids. This excludes the counties west of the Apalachicola River, Engineered Systems, and Contractor Bids.

No other representative can sell products, repair/replacement parts, and technical support in the Environmental Aftermarket for SEPEX, Inc. in Florida

Your contact:

Municipal Sales
Hudson Pump & Equipment
A Division of Tencarva Machinery Company
3524 Craftsman Blvd.
Lakeland, FL 33803
Phone: (863) 665-7867

If you have questions regarding this issue, please contact me at your convenience.

Sincerely,

Best Regards,



John Salyers
Director of Sales Operations

SEPEX Inc.
511 Speedway Drive
Enon, OH 45323
USA
www.seepex.com

Tel: 937-864-7150
john.salyers@irco.com

June 19 , 2025

Subject: 2025 Municipal Market Representation - State of Florida

To Whom It May Concern,

This letter serves as official notice that Hudson Pump & Equipment, A Division of Tencarva Machinery Company, located at 3524 Craftsman Boulevard in Lakeland, FL, is the Municipal Authorized Distributor and Repair/Service Facility for Xylem Inc. / Goulds Water Technology Brand, as manufactured by Xylem Texas Turbine Operations (TTO) in Lubbock, TX.

Hudson Pump & Equipment also represents Xylem Inc. / G&L Pumps A-C Series Brand, as manufactured by Xylem Inc. in Morton Grove, IL. This representation is for the Municipal Utility Market in the state of Florida.

Sincerely,



Brian Stengle
Market Development Manager
Xylem Inc. - Applied Water Systems



8555 Silver Creek Road
Whitehall, MI 49461

Sole Source Letter

Date: June 23, 2025

City of Port St. Lucie
Utilities Department
1001 S.E Prineveille St..
Port Saint Lucie, FL 34983

Attn: Daniel Burdett

Subject: Sole Source Representative Dear

Dear Daniel Burdett:

Fusion Fluid Equipment LLC, is the sole manufacture of its products. ***Tencarva Machinery Company/Hudson Pump*** is the sole or exclusive representative within the state of Florida for the purchase of new products, OEM repair/replacement parts, maintenance, repair services, field services, and technical support.

No other representative can sell products, repair/replacement parts, maintenance, repair/replacement services, field services and technical support for ***Fusion Fluid Equipment LLC***.

Your contact for ***Fusion Fluid Equipment LLC*** is:

Larry Strickland
Hudson Pump & Equipment
A Division of Tencarva Machinery Company
3524 Craftsman Blvd.
Lakeland, FL 33803
Phone: (863) 665-7867
Email: lstrickland@tencarva.com

If you have questions regarding this issue, please contact ***Jon Demski*** at (231) 981-0553.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jon Demski', is written over a light gray rectangular background.

National Sales Manager
Fusion Fluid Equipment LLC



June 19, 2025

To: Whom It May Concern:

Subject: **Authorized Gorman-Rupp Municipal Engineered Systems Wastewater Sales Representation - Calendar Year 2025**

The Gorman-Rupp Company is a world leader in the production of pumps and package systems for a diversified market. Our marketing strategy has been to establish a network of factory authorized distributorships trained to apply equipment unique to specific hydraulic markets. Some examples of these markets areas are construction, petroleum, industrial, fire and municipal wastewater. Our representatives are specialists and very knowledgeable within their market area and dedicated to helping you select and maintain the proper equipment for your application.

Please be advised that Hudson Pump & Equipment is our authorized distributor for wastewater equipment, parts and repair for the territory defined below:

Florida: The State of Florida, excluding the panhandle counties of: Escambia, Santa Rosa, Okaloosa, Walton, Holmes, Jackson, Washington, Bay, Calhoun, Liberty and Gulf.

Hudson Pump & Equipment is responsible for supplying all Gorman-Rupp pumps and Gorman-Rupp parts used in municipal sewage lift stations or treatment plants, including individual units installed in the municipal collection systems.

Hudson Pump & Equipment
3524 Craftsman Blvd.
Lakeland, FL 33803
Phone: (863) 665-7867
Fax: (863) 666-5649

We thank you for your interest in Gorman-Rupp products and look forward to working with you in any upcoming projects.

Kind Regards,

A handwritten signature in blue ink, appearing to read 'Vince Baldasare'.

Vince Baldasare, Sales Manager
Engineered System Sales

VB:kc



1850 Beaver Ridge Circle Suite A
Norcross GA 30071

Phone: 770-416-9401

June 19, 2025

To whom it may concern

Subject: Sole Source Distributor, 2025

John Crane is the sole manufacture of its products. **Hudson Pump & Equipment, a Division of Tencarva Machinery Company** is the sole source distributor for John Crane within the state of Florida for the purchase of new products, OEM repair parts, and maintenance. These products include: John Crane Mechanical Seals which includes Sealol, Safematic, and Flexibox
John Crane Packing
John Crane LEMCO Auxillaries, Safematic Safeunits
John Crane Couplings which includes our new "A" Series Coupling

No other representative is authorized to sell products, repair/replacement parts, maintenance, repair/replacement services, field services and technical support for John Crane.

Your contact for **Hudson Pump & Equipment, a Division of Tencarva Machinery Company** is:

Larry Strickland
3424 Craftsman Blvd
Lakeland, FL 33803
863 665 7867
lstrickland@tencarva.com

If you have questions regarding this issue, please contact Gitas Jameikis at gsjameikis@johncrane.com

Sincerely,

Gitas Jameikis
Sales and Service (Florida)