

Sole-Source Justification

Request Information	
Date of Request: 10/22/2020	
Procurement Department Information	
Procurement Agent: Robyn Holder, CPPB	
Procurement Agent E-Mail Address: rholder@cityofpsl.com	Telephone: 344-4293
Request Submitted By	
Name: Bill Jones	
Department and Title: Information Technology, Chief Information Officer	
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Request Details	
Sole-Source – A purchasing situation in which the procurement is available from only one source. We have tested systems from other vendors and found them inadequate due to the latency of the reporting. Our current system lags behind as much as a week before reporting.	
Contractor Name: Varonis Systems, Inc.	Telephone: 305-322-1918
Contractor Contact: Jonathan Griffith	
Scope of Work	
The Varonis system automates the classification of data and provides real time data governance using proprietary file system filters. The technology used is protected under U.S. Patent 20060277184, 20070094265 and 20070244899.	

Complete the Following: (For justifying a Sole Source/Sole Brand)

One of the biggest challenges to provide real time data governance is the ability to process file activity in real time. It is critical to have real time file system activity monitoring to provide timely alerts when malicious activity is detected. Varonis, through the use of there own file system filters and processing engine overcomes this.

Letter from Original Equipment Manufacturer (required): 10/20/2020

Exclusive Capability

Varonis provides a framework for Data Governance that covers the following:

1. Group membership information from Active Directory, SharePoint file systems, LDAP repositories and NIS authentication mechanisms used in the City's systems.
2. Permissions Data from Windows, Exchange and SharePoint
3. Audit Information from all file servers and repositories covered in #1 and #2
4. File Content Analysis Data from its own Classification as well as from 3rd Party Classification vendors from a single user interface

To Be Used for Procurement Records Only

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CONTRACT #: 20210013

REQUISITION ID #:

If Publicly Solicited, Number of Protests:

Outcome:

Awarded Sole-Source

Issued PO / Contract

Not Awarded / Competitively Bid

Bid #: