

**Agriculture and Lawn Equipment (20-25101900-ITB)  
Attachment C - Product Group Discount Sheet**

**INSTRUCTIONS**

1. **The Bidder is not required to submit a bid for every Manufacturer/Brand Name within each Sub-Group (or Group, for Groups that do not include Sub-Groups).**
2. The Bidder is required to submit a Base Equipment MSRP Discount; OEM Options, Parts, Accessories, and Implements MSRP Discount; and Non-OEM Options, Parts, Accessories, and Implements MSRP Discount in the yellow highlighted cells for each Manufacturer/Brand bid.
3. The Department will not consider or evaluate a bid for any Manufacturer/Brand Name that fails to provide a Base Equipment MSRP Discount; OEM Options, Parts, Accessories, and Implements MSRP Discount; and Non-OEM Options, Parts, Accessories, and Implements MSRP Discount for both the Initial Term and Renewal Term.
4. All discounts must be in percentage amounts and completed to two decimal places (e.g. 50.00%); discount ranges will not be accepted. Percentages cannot include thousandths or lower decimal places (e.g. 0.005%).
5. Enter the Bidder's name in the Bidder Name field at the top of each Group tab on which the Bidder is submitting a bid for at least one Manufacturer/Brand Name. The Bidder's name will appear in the Bidder Name column for each Manufacturer/Brand Name **after** the Base Equipment MSRP Discount; OEM Options, Parts, Accessories, and Implements MSRP Discount; and Non-OEM Options, Parts, Accessories, and Implements MSRP Discount are entered in the yellow highlighted cells for both the Initial Term and Renewal Term.
6. The Product Group Discount Sheet (Attachment C) establishes discounts for the initial term of the contract and any renewals. Discounts offered by the Bidder shall not fall below the discounts listed on the Product Group Discount Sheet under any resultant contract.
7. **The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.**

**REFERENCE KEY**

Subscript	Column	Explanation
1	Manufacturer/Brand Name	The producer or provider of agriculture and lawn equipment responsive to this solicitation.
2	Base Equipment MSRP Discount	Discount offered by the Bidder on <b>Base Equipment</b> , as defined in the Scope of Work.
3	<u>OEM</u> Options, Parts, Accessories, and Implements MSRP Discount	Discount offered by the Bidder on <b><u>OEM</u> Options, Parts, Accessories, and Implements</b> , as defined in the Scope of Work. If the Bidder chooses to bid on a <b>Manufacturer/Brand Name</b> and not offer an <b><u>OEM</u> Options, Parts, Accessories, and Implements MSRP Discount</b> , please enter a value of "0.00%".
4	<u>Non-OEM</u> Options, Parts, Accessories, and Implements MSRP Discount	Discount offered by the Bidder on <b><u>Non-OEM</u> Options, Parts, Accessories, and Implements</b> , as defined in the Scope of Work. If the Bidder chooses to bid on a <b>Manufacturer/Brand Name</b> and not offer an <b><u>Non-OEM</u> Options, Parts, Accessories, and Implements MSRP Discount</b> , please enter a value of "0.00%".

**Agriculture and Lawn Equipment (20-25101900-ITB)  
Attachment C - Product Group Discount Sheet**

Group	Group Description	Sub-Group	Sub-Group Description	Exclusions	Commodity Code(s)
<a href="#">1</a>	ALL TERRAIN VEHICLES (ATV)	N/A	ALL TERRAIN VEHICLES, TRACKED OR WHEELED TRAIL OR UTILITY WITH NO CARGO BED 4WD/AWD	GOLF/TURF, YOUTH, RACING, WORK, AND SIDE BY SIDE	25101905
<a href="#">2</a>	UTILITY VEHICLES (UTV)	A	SIDE-BY-SIDE UTILITY VEHICLES, 2+ PASSENGERS, 4WD/AWD (E.G. SPORT/TRAIL, PERFORMANCE, ETC.)	GOLF/TURF, YOUTH, RACING, AND WORK	25101940
		B	WORK UTILITY VEHICLES, MUST INCLUDE CARGO BED (E.G. MULES AND GATORS)	GOLF/TURF, YOUTH, RACING, SPORT/TRAIL, AND PERFORMANCE	25101940
<a href="#">3</a>	MOWERS: WALK-BEHIND LAWN, NON-COMMERCIAL TYPE	A	MOWERS, WALK-BEHIND LAWN, NON-COMMERCIAL TYPE, DECK LESS THAN OR EQUAL TO 24"	GOLF/SPORTS	27112014
		B	MOWERS, WALK-BEHIND LAWN, NON-COMMERCIAL TYPE, DECK GREATER THAN 24"	GOLF/SPORTS	27112014
<a href="#">4</a>	MOWERS: WALK-BEHIND LAWN, COMMERCIAL TYPE	A	MOWERS, WALK-BEHIND LAWN, COMMERCIAL TYPE, DECK LESS THAN 44"	GOLF/SPORTS	27112014
		B	MOWERS, WALK-BEHIND LAWN, COMMERCIAL TYPE, DECK GREATER THAN OR EQUAL TO 44"	GOLF/SPORTS	27112014
<a href="#">5</a>	MOWERS: STAND-ON, COMMERCIAL TYPE	N/A	MOWERS, STAND-ON, COMMERCIAL TYPE	GOLF/SPORTS	27112014
<a href="#">6</a>	MOWERS: LAWN AND GARDEN TRACTOR (RIDING)	A	MOWERS, LAWN AND GARDEN TRACTOR (RIDING), DECK LESS THAN OR EQUAL TO 44"	GOLF/SPORTS	27112014
		B	MOWERS, LAWN AND GARDEN TRACTOR (RIDING), DECK GREATER THAN 44" BUT LESS THAN 52"	GOLF/SPORTS	27112014
		C	MOWERS, LAWN AND GARDEN TRACTOR (RIDING), DECK GREATER THAN OR EQUAL TO 52"	GOLF/SPORTS	27112014
<a href="#">7</a>	MOWERS: FRONT/REAR WHEEL STEERING (RIDING) TYPE	N/A	MOWERS, FRONT (REAR WHEEL STEERING) RIDING TYPE, ALL DECK SIZES	GOLF/SPORTS	27112014
<a href="#">8</a>	MOWERS: COMMERCIAL ZERO-TURN RADIUS (RIDING) TYPE	A	MOWERS, ZERO-TURN RADIUS, COMMERCIAL TYPE, DECK LESS THAN OR EQUAL TO 44"	GOLF/SPORTS	27112014
		B	MOWERS, ZERO-TURN RADIUS, COMMERCIAL TYPE, DECK GREATER THAN 44" BUT LESS THAN TO 52"	GOLF/SPORTS	27112014
		C	MOWERS, ZERO-TURN RADIUS, COMMERCIAL TYPE, DECK GREATER THAN OR EQUAL TO 52" BUT LESS THAN OR EQUAL TO 72"	GOLF/SPORTS	27112014
<a href="#">9</a>	MOWERS: WIDE-AREA, COMMERCIAL	N/A	MOWERS, WIDE-AREA, COMMERCIAL, DECK EQUAL TO OR GREATER THAN 72"	GOLF/SPORTS	27112014
<a href="#">10</a>	LAWN EQUIPMENT: HAND-HELD, WALK-BEHIND, BACKPACK	A	POWER SMALL HAND-HELD EQUIPMENT, HEDGE TRIMMERS, EDGERS, AUGERS, POST HOLE DIGGERS, CHAINSAWS, BLOWERS	SNOW EQUIPMENT, STUMP GRINDERS, LOG SPLITTERS, CHIPPERS, SHREDDERS, PRESSURE WASHERS, AND PARTS, ACCESSORIES, AND IMPLEMENTS FOR EQUIPMENT IN OTHER GROUPS/SUB-GROUPS	27112000, 27112700
		B	PUSH POWER EQUIPMENT, BRUSH CUTTERS, TILLERS, PUSH VACUUM, ETC.	SNOW EQUIPMENT, STUMP GRINDERS, LOG SPLITTERS, CHIPPERS, SHREDDERS, PRESSURE WASHERS, AND PARTS, ACCESSORIES, AND IMPLEMENTS FOR EQUIPMENT IN OTHER GROUPS/SUB-GROUPS	27112000, 27112700

**Agriculture and Lawn Equipment (20-25101900-ITB)  
Attachment C - Product Group Discount Sheet**

Group	Group Description	Sub-Group	Sub-Group Description	Exclusions	Commodity Code(s)
<a href="#">11</a>	UTILITY TRACTORS: UNDER 40 HP	N/A	UTILITY TRACTORS, LESS THAN 40 HP (INCLUDES SUB-COMPACT AND COMPACT)	GOLF/SPORTS	25101901
<a href="#">12</a>	UTILITY TRACTORS: GREATER THAN OR EQUAL TO 40 HP BUT LESS THAN 145 HP	A	COMPACT UTILITY TRACTORS, GREATER THAN OR EQUAL TO 40 HP BUT LESS THAN 75 HP (INCLUDES COMPACT AND UTILITY)	GOLF/SPORTS	25101901
		B	UTILITY TRACTORS, GREATER THAN OR EQUAL TO 75 HP BUT LESS THAN 110 HP (INCLUDES COMPACT AND UTILITY)	GOLF/SPORTS	25101901
		C	UTILITY TRACTORS, GREATER THAN OR EQUAL TO 110 HP BUT LESS THAN OR EQUAL TO 145 HP	GOLF/SPORTS	25101901
<a href="#">13</a>	ROW-CROP TRACTORS: GREATER THAN 140 HP BUT LESS THAN 370 HP	A	ROW-CROP TRACTORS, GREATER THAN 140 HP BUT LESS THAN 260 HP	GOLF/SPORTS	25101901
		B	ROW-CROP TRACTORS, GREATER THAN OR EQUAL TO 260 HP BUT LESS THAN 370 HP	GOLF/SPORTS	25101901
<a href="#">14</a>	AGRICULTURAL/SPECIALTY TRACTORS: INCLUDES HI-CROP, LOW PROFILE, AND NARROW (EQUIPMENT THAT DOES NOT QUALIFY FOR OTHER GROUPS)	A	AGRICULTURAL/SPECIALTY TRACTORS, LESS THAN 145 HP	GOLF/SPORTS	25101901
		B	AGRICULTURAL/SPECIALTY TRACTORS, GREATER THAN OR EQUAL TO 145 HP BUT LESS THAN 370 HP	GOLF/SPORTS	25101901
<a href="#">15</a>	LARGE LAWN, AGRICULTURAL, AND SMALL FORESTRY EQUIPMENT: COMPATIBLE WITH TRACTORS, STANDALONE, AND VEHICLES	N/A	SMALL FORESTRY EQUIPMENT, WOOD CHIPPERS, SHREDDERS, LOG SPLITTERS, ETC.	SNOW EQUIPMENT, PRESSURE WASHERS, AND PARTS, ACCESSORIES, AND IMPLEMENTS FOR EQUIPMENT IN OTHER GROUPS/SUB-GROUPS	27112000
<a href="#">16</a>	GOLF CARTS AND GOLF SPECIALTY VEHICLES	A	GOLF CARTS	YOUTH, RACING, NON-WORK UTV'S	25101904
		B	TURF AND GOLF UTILITY VEHICLES	YOUTH, RACING, NON-WORK UTV'S	25101940
<a href="#">17</a>	GOLF AND TURF MOWERS	A	GREENS MOWERS	NON-COMMERCIAL	27112014
		B	FAIRWAY MOWERS	NON-COMMERCIAL	27112014
		C	ROUGH, TRIM, AND SPORTS MOWERS	NON-COMMERCIAL	27112014
<a href="#">18</a>	GOLF AND SPORTS SPECIALTY EQUIPMENT AND ACCESSORIES	A	WALK-BEHIND/PUSH POWER EQUIPMENT OR RIDING EQUIPMENT, SOD CUTTERS, EDGERS, SPRAYERS, SPREADERS, AERATORS, OVERSEEDERS, ETC.	ATV'S, HAND-HELD, PLAYER SPORTS EQUIPMENT (E.G. CLUBS, BALLS, ETC.)	27112000
		B	SPECIALTY ATTACHMENTS, INCLUDES FIELD AND BUNKER RAKES, GREENS ROLLERS, AERATORS, ETC.	ATV'S, HAND-HELD, PLAYER SPORTS EQUIPMENT (E.G. CLUBS, BALLS, ETC.)	27112000
<a href="#">19</a>	LARGE COMMERCIAL/PRODUCTION FORESTRY EQUIPMENT	A	HEAVY FORESTRY EQUIPMENT, FELLER BUNCHERS, FORWARDERS, HARVESTERS, KNUCKLEBOOM LOADERS, SKIDDERS, SWING MACHINES, ETC.	INDUSTRIAL/CONSTRUCTION EQUIPMENT AND TRACTORS IN OTHER GROUPS	21101700, 21102200
		B	COMMERCIAL FORESTRY STANDALONE MACHINES, LOG CHIPPERS, STUMP GRINDERS, ETC.	INDUSTRIAL/CONSTRUCTION EQUIPMENT AND TRACTORS IN OTHER GROUPS	21102200

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 1: ALL TERRAIN VEHICLES (ATV)**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	Ameri-Recreational Sports, LLC
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Sub-Group	Sub-Group Description		Exclusions			Commodity Code(s)		
N/A	ALL TERRAIN VEHICLES, TRACKED OR WHEELED TRAIL OR UTILITY WITH NO CARGO BED 4WD/AWD		GOLF/TURF, YOUTH, RACING, WORK, AND SIDE BY SIDE			25101905		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Alpha Sports	<No Bid>						
2	Arctic Cat	<No Bid>						
3	Bombardier	<No Bid>						
4	Can-Am	Ameri-Recreational Sports, LLC	3.44%	2.00%	2.00%	3.44%	2.00%	2.00%
5	Honda	Ameri-Recreational Sports, LLC	2.55%	2.00%	2.00%	2.55%	2.00%	2.00%
6	Kawasaki	Ameri-Recreational Sports, LLC	5.55%	2.00%	2.00%	5.55%	2.00%	2.00%
7	Kazuma	<No Bid>						
8	Kymco	<No Bid>						
9	Polaris	Ameri-Recreational Sports, LLC	5.66%	2.00%	2.00%	5.66%	2.00%	2.00%
10	Suzuki	Ameri-Recreational Sports, LLC	6.33%	2.00%	2.00%	6.33%	2.00%	2.00%
11	Yamaha	Ameri-Recreational Sports, LLC	6.88%	2.00%	2.00%	6.88%	2.00%	2.00%
<u>12</u>	<u>Argo</u>	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 2: UTILITY VEHICLES (UTV)**

Please refer to the Instructions tab for instructions and reference key.

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Bidder Name	Ameri-Recreational Sports, LLC
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
A	SIDE-BY-SIDE UTILITY VEHICLES, 2+ PASSENGERS, 4WD/AWD (E.G. SPORT/TRAIL, PERFORMANCE, ETC.)			GOLF/TURF, YOUTH, RACING, AND WORK			25101940	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	American Sportworks	<No Bid>						
2	Artic Cat	<No Bid>						
3	Can-Am	Ameri-Recreational Sports, LLC	3.44%	2.00%	2.00%	3.44%	2.00%	2.00%
4	Honda	Ameri-Recreational Sports, LLC	2.55%	2.00%	2.00%	2.55%	2.00%	2.00%
5	Intimidator	<No Bid>						
6	John Deere	<No Bid>						
7	Kawasaki	Ameri-Recreational Sports, LLC	5.55%	2.00%	2.00%	5.55%	2.00%	2.00%
8	Kioti	<No Bid>						
9	Kubota	<No Bid>						
10	Kymco	<No Bid>						
11	Mahindra	<No Bid>						
12	Polaris	Ameri-Recreational Sports, LLC	5.66%	2.00%	2.00%	5.66%	2.00%	2.00%
13	Yamaha	Ameri-Recreational Sports, LLC	6.88%	2.00%	2.00%	6.88%	2.00%	2.00%

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 2: UTILITY VEHICLES (UTV)**

Please refer to the Instructions tab for instructions and reference key.

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Bidder Name	Ameri-Recreational Sports, LLC
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
B	WORK UTILITY VEHICLES, MUST INCLUDE CARGO BED (E.G. MULES AND GATORS)			GOLF/TURF, YOUTH, RACING, SPORT/TRAIL, AND PERFORMANCE			25101940	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	American Sportworks	<No Bid>						
2	Bobcat	<No Bid>						
3	Case	<No Bid>						
4	Cub Cadet	<No Bid>						
5	Gravely	<No Bid>						
6	Honda	Ameri-Recreational Sports, LLC	2.55%	2.00%	2.00%	2.55%	2.00%	2.00%
7	Intimidator	<No Bid>						
8	John Deere	<No Bid>						
9	Kawasaki	Ameri-Recreational Sports, LLC	5.55%	2.00%	2.00%	5.55%	2.00%	2.00%
10	Kioti	<No Bid>						
11	Kubota	<No Bid>						
12	Mahindra	<No Bid>						
13	New Holland	<No Bid>						
14	Argo	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 3: MOWERS: WALK-BEHIND LAWN, NON-COMMERCIAL TYPE**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
A	MOWERS, WALK-BEHIND LAWN, NON-COMMERCIAL TYPE, DECK LESS THAN OR EQUAL TO 24"			GOLF/SPORTS			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Ariens	<No Bid>						
2	Cub Cadet	<No Bid>						
3	Dixon	<No Bid>						
4	Honda	<No Bid>						
5	Husqvarna	<No Bid>						
6	John Deere	<No Bid>						
7	Jonsered	<No Bid>						
8	McLane	<No Bid>						
9	Snapper	<No Bid>						
10	Toro	<No Bid>						
11	Troy-Bilt	<No Bid>						
<span style="color: red;">12</span>	Kubota	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 3: MOWERS: WALK-BEHIND LAWN, NON-COMMERCIAL TYPE**

Please refer to the Instructions tab for instructions and reference key.

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<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
B	MOWERS, WALK-BEHIND LAWN, NON-COMMERCIAL TYPE, DECK GREATER THAN 24"			GOLF/SPORTS			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Ariens	<No Bid>						
2	Cub Cadet	<No Bid>						
3	Dixon	<No Bid>						
4	Honda	<No Bid>						
5	Husqvarna	<No Bid>						
6	John Deere	<No Bid>						
7	Jonsered	<No Bid>						
8	McLane	<No Bid>						
9	Snapper	<No Bid>						
10	Toro	<No Bid>						
11	Troy-Bilt	<No Bid>						
<span style="color: red;">12</span>	Kubota	<No Bid>						



**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 4: MOWERS: WALK-BEHIND LAWN, COMMERCIAL TYPE**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
A	MOWERS, WALK-BEHIND LAWN, COMMERCIAL TYPE, DECK LESS THAN 44"			GOLF/SPORTS			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Bob-Cat	<No Bid>						
2	Bravo	<No Bid>						
3	Dixie Chopper	<No Bid>						
4	eXmark	<No Bid>						
5	Ferris	<No Bid>						
6	Gravelly	<No Bid>						
7	Honda	<No Bid>						
8	John Deere	<No Bid>						
9	Sarlo	<No Bid>						
10	Scag	<No Bid>						
11	Snapper	<No Bid>						
12	Snapper Pro	<No Bid>						
13	Toro	<No Bid>						
<span style="color: red;">14</span>	Kubota	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 4: MOWERS: WALK-BEHIND LAWN, COMMERCIAL TYPE**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
B	MOWERS, WALK-BEHIND LAWN, COMMERCIAL TYPE, DECK GREATER THAN OR EQUAL TO 44"			GOLF/SPORTS			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Bob-Cat	<No Bid>						
2	Bravo	<No Bid>						
3	Dixie Chopper	<No Bid>						
4	eXmark	<No Bid>						
5	Ferris	<No Bid>						
6	Gravely	<No Bid>						
7	Honda	<No Bid>						
8	John Deere	<No Bid>						
9	Sarlo	<No Bid>						
10	Scag	<No Bid>						
11	Snapper	<No Bid>						
12	Snapper Pro	<No Bid>						
13	Toro	<No Bid>						
14	Kubota	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)  
Attachment C - Product Group Discount Sheet REVISED  
GROUP 5: MOWERS: STAND-ON, COMMERCIAL TYPE**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
N/A	MOWERS, STAND-ON, COMMERCIAL TYPE			GOLF/SPORTS			27112014		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Bad-Boy	<No Bid>							
2	Dixie Chopper	<No Bid>							
3	eXmark	<No Bid>							
4	Gravely	<No Bid>							
5	John Deere	<No Bid>							
6	Scag	<No Bid>							
7	Toro	<No Bid>							
8	Wright	<No Bid>							
9	<u>Kubota</u>	<No Bid>							

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 6: MOWERS: LAWN AND GARDEN TRACTOR (RIDING)**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
A	MOWERS, LAWN AND GARDEN TRACTOR (RIDING), DECK LESS THAN OR EQUAL TO 44"			GOLF/SPORTS			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Ariens	<No Bid>						
2	Cub Cadet	<No Bid>						
3	Dixon	<No Bid>						
4	Husqvarna	<No Bid>						
5	Jacobsen	<No Bid>						
6	John Deere	<No Bid>						
7	Jonsered	<No Bid>						
8	Kubota	<No Bid>						
9	New Holland	<No Bid>						
10	Simplicity	<No Bid>						
11	Snapper	<No Bid>						
12	Steiner	<No Bid>						
13	Toro	<No Bid>						
14	Troy-Bilt	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 6: MOWERS: LAWN AND GARDEN TRACTOR (RIDING)**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
B	MOWERS, LAWN AND GARDEN TRACTOR (RIDING), DECK GREATER THAN 44" BUT LESS THAN 52"			GOLF/SPORTS			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Ariens	<No Bid>						
2	Cub Cadet	<No Bid>						
3	Dixon	<No Bid>						
4	Husqvarna	<No Bid>						
5	Jacobsen	<No Bid>						
6	John Deere	<No Bid>						
7	Jonsered	<No Bid>						
8	Kubota	<No Bid>						
9	New Holland	<No Bid>						
10	Simplicity	<No Bid>						
11	Snapper	<No Bid>						
12	Steiner	<No Bid>						
13	Toro	<No Bid>						
14	Troy-Bilt	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 6: MOWERS: LAWN AND GARDEN TRACTOR (RIDING)**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
C	MOWERS, LAWN AND GARDEN TRACTOR (RIDING), DECK GREATER THAN OR EQUAL TO 52"			GOLF/SPORTS			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Ariens	<No Bid>						
2	Cub Cadet	<No Bid>						
3	Dixon	<No Bid>						
4	Husqvarna	<No Bid>						
5	Jacobsen	<No Bid>						
6	John Deere	<No Bid>						
7	Jonsered	<No Bid>						
8	Kubota	<No Bid>						
9	New Holland	<No Bid>						
10	Simplicity	<No Bid>						
11	Snapper	<No Bid>						
12	Steiner	<No Bid>						
13	Toro	<No Bid>						
14	Troy-Bilt	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 7: MOWERS: FRONT/REAR WHEEL STEERING (RIDING) TYPE**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
N/A	MOWERS, FRONT (REAR WHEEL STEERING) RIDING TYPE, ALL DECK SIZES			GOLF/SPORTS			27112014		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Ferris	<No Bid>							
2	John Deere	<No Bid>							
3	Kubota	<No Bid>							
4	New Holland	<No Bid>							
5	Snapper	<No Bid>							
6	Snapper Pro	<No Bid>							
7	Toro	<No Bid>							

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 8: MOWERS: COMMERCIAL ZERO-TURN RADIUS (RIDING) TYPE**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
A	MOWERS, ZERO-TURN RADIUS, COMMERCIAL TYPE, DECK LESS THAN OR EQUAL TO 44"			GOLF/SPORTS			27112014		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Ariens	<No Bid>							
2	Bad Boy Mowers	<No Bid>							
3	Bob-Cat	<No Bid>							
4	Bush Hog	<No Bid>							
5	Cub Cadet	<No Bid>							
6	Dixie Chopper	<No Bid>							
7	Dixon	<No Bid>							
8	eXmark	<No Bid>							
9	Ferris	<No Bid>							
10	Grasshopper	<No Bid>							
11	Gravely	<No Bid>							
12	Husqvarna	<No Bid>							
13	Hustler	<No Bid>							
14	Jacobsen	<No Bid>							
15	John Deere	<No Bid>							
16	Jonsered	<No Bid>							
17	Kubota	<No Bid>							
18	Land Pride	<No Bid>							
19	Scag	<No Bid>							
20	Simplicity	<No Bid>							
21	Snapper	<No Bid>							
22	Snapper Pro	<No Bid>							
23	Toro	<No Bid>							
24	Troy-Bilt	<No Bid>							
25	Woods	<No Bid>							
26	Wright	<No Bid>							



**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 8: MOWERS: COMMERCIAL ZERO-TURN RADIUS (RIDING) TYPE**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
B	MOWERS, ZERO-TURN RADIUS, COMMERCIAL TYPE, DECK GREATER THAN 44" BUT LESS THAN TO 52"			GOLF/SPORTS			27112014		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Ariens	<No Bid>							
2	Bad Boy Mowers	<No Bid>							
3	Bob-Cat	<No Bid>							
4	Bush Hog	<No Bid>							
5	Cub Cadet	<No Bid>							
6	Dixie Chopper	<No Bid>							
7	Dixon	<No Bid>							
8	eXmark	<No Bid>							
9	Ferris	<No Bid>							
10	Grasshopper	<No Bid>							
11	Gravely	<No Bid>							
12	Husqvarna	<No Bid>							
13	Hustler	<No Bid>							
14	Jacobsen	<No Bid>							
15	John Deere	<No Bid>							
16	Jonsered	<No Bid>							
17	Kubota	<No Bid>							
18	Land Pride	<No Bid>							
19	Scag	<No Bid>							
20	Simplicity	<No Bid>							
21	Snapper	<No Bid>							
22	Snapper Pro	<No Bid>							
23	Toro	<No Bid>							
24	Troy-Bilt	<No Bid>							
25	Woods	<No Bid>							
26	Wright	<No Bid>							

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 8: MOWERS: COMMERCIAL ZERO-TURN RADIUS (RIDING) TYPE**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
C	MOWERS, ZERO-TURN RADIUS, COMMERCIAL TYPE, DECK GREATER THAN OR EQUAL TO 52" BUT LESS THAN OR EQUAL TO 72"			GOLF/SPORTS			27112014		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Ariens	<No Bid>							
2	Bad Boy Mowers	<No Bid>							
3	Bob-Cat	<No Bid>							
4	Bush Hog	<No Bid>							
5	Cub Cadet	<No Bid>							
6	Dixie Chopper	<No Bid>							
7	Dixon	<No Bid>							
8	eXmark	<No Bid>							
9	Ferris	<No Bid>							
10	Grasshopper	<No Bid>							
11	Gravely	<No Bid>							
12	Husqvarna	<No Bid>							
13	Hustler	<No Bid>							
14	Jacobsen	<No Bid>							
15	John Deere	<No Bid>							
16	Jonsered	<No Bid>							
17	Kubota	<No Bid>							
18	Land Pride	<No Bid>							
19	Scag	<No Bid>							
20	Simplicity	<No Bid>							
21	Snapper	<No Bid>							
22	Snapper Pro	<No Bid>							
23	Toro	<No Bid>							
24	Troy-Bilt	<No Bid>							
25	Woods	<No Bid>							
26	Wright	<No Bid>							

**Agriculture and Lawn Equipment (20-25101900-ITB)  
Attachment C - Product Group Discount Sheet  
GROUP 9: MOWERS: WIDE-AREA, COMMERCIAL**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
N/A	MOWERS, WIDE-AREA, COMMERCIAL, DECK EQUAL TO OR GREATER THAN 72"			GOLF/SPORTS			27112014		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Ariens	<No Bid>							
2	Bad Boy Mowers	<No Bid>							
3	Bob-Cat	<No Bid>							
4	Bush Hog	<No Bid>							
5	Cub Cadet	<No Bid>							
6	Dixie Chopper	<No Bid>							
7	Dixon	<No Bid>							
8	eXmark	<No Bid>							
9	Ferris	<No Bid>							
10	Grasshopper	<No Bid>							
11	Gravely	<No Bid>							
12	Husqvarna	<No Bid>							
13	Hustler	<No Bid>							
14	Jacobsen	<No Bid>							
15	John Deere	<No Bid>							
16	Jonsered	<No Bid>							
17	Kubota	<No Bid>							
18	Land Pride	<No Bid>							
19	Scag	<No Bid>							
20	Simplicity	<No Bid>							
21	Snapper	<No Bid>							
22	Snapper Pro	<No Bid>							
23	Toro	<No Bid>							
24	Troy-Bilt	<No Bid>							
25	Woods	<No Bid>							
26	Wright	<No Bid>							

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 10: LAWN EQUIPMENT: HAND-HELD, WALK-BEHIND, BACKPACK**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description	Exclusions	Commodity Code(s)					
A	POWER SMALL HAND-HELD EQUIPMENT, HEDGE TRIMMERS, EDGERS, AUGERS, POST HOLE DIGGERS, CHAINSAWS, BLOWERS	SNOW EQUIPMENT, STUMP GRINDERS, LOG SPLITTERS, CHIPPER, SHREDDERS, PRESSURE WASHERS, AND PARTS, ACCESSORIES, AND IMPLEMENTS FOR EQUIPMENT IN OTHER GROUPS/SUB-GROUPS	27112000, 27112700					
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Ariens	<No Bid>						
2	Billy Goat	<No Bid>						
3	Brown Products Inc.	<No Bid>						
4	Cub Cadet	<No Bid>						
5	Echo	<No Bid>						
6	Gravely	<No Bid>						
7	Honda	<No Bid>						
8	Husqvarna	<No Bid>						
9	Jonsered	<No Bid>						
10	Little Wonder	<No Bid>						
11	Mantis	<No Bid>						
12	Mclane	<No Bid>						
13	RedMax	<No Bid>						
14	Scag	<No Bid>						
15	Snapper	<No Bid>						
16	Stihl	<No Bid>						
17	Tanaka	<No Bid>						
18	Toro	<No Bid>						
19	Troy-Bilt	<No Bid>						
20	Shindaiwa	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet REVISED**  
**GROUP 10: LAWN EQUIPMENT: HAND-HELD, WALK-BEHIND, BACKPACK**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description	Exclusions	Commodity Code(s)					
B	PUSH POWER EQUIPMENT, BRUSH CUTTERS, TILLERS, PUSH VACUUM, ETC.	SNOW EQUIPMENT, STUMP GRINDERS, LOG SPLITTERS, CHIPPERS, SHREDDERS, PRESSURE WASHERS, AND PARTS, ACCESSORIES, AND IMPLEMENTS FOR EQUIPMENT IN OTHER GROUPS/SUB-GROUPS	27112000, 27112700					
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Ariens	<No Bid>						
2	Bear Cat	<No Bid>						
3	Billy Goat	<No Bid>						
4	Bush Hog	<No Bid>						
5	Brown Products Inc.	<No Bid>						
6	Cub Cadet	<No Bid>						
7	Echo	<No Bid>						
8	Gravelly	<No Bid>						
9	Honda	<No Bid>						
10	Husqvarna	<No Bid>						
11	Jonsered	<No Bid>						
12	Little Wonder	<No Bid>						
13	Mantis	<No Bid>						
14	Mclane	<No Bid>						
15	RedMax	<No Bid>						
16	Sarlo	<No Bid>						
17	Scag	<No Bid>						
18	Snapper	<No Bid>						
19	Stihl	<No Bid>						
20	Tanaka	<No Bid>						
21	Toro	<No Bid>						
22	Troy-Bilt	<No Bid>						
23	Shindaiwa	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 11: UTILITY TRACTORS: UNDER 40 HP**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
N/A	UTILITY TRACTORS, LESS THAN 40 HP (INCLUDES SUB-COMPACT AND COMPACT)			GOLF/SPORTS			25101901	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Branson	<No Bid>						
2	Case IH	<No Bid>						
3	Challenger	<No Bid>						
4	Fendt	<No Bid>						
5	John Deere	<No Bid>						
6	Kioti	<No Bid>						
7	Kubota	<No Bid>						
8	LS Tractor	<No Bid>						
9	Mahindra	<No Bid>						
10	Massey Ferguson	<No Bid>						
11	McCormick	<No Bid>						
12	New Holland	<No Bid>						
13	TYM Tractor	<No Bid>						
14	Ventrac	<No Bid>						
15	Versatile	<No Bid>						
16	Yanmar	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 12: UTILITY TRACTORS: GREATER THAN OR EQUAL TO 40 HP BUT LESS THAN 145 HP**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
A	COMPACT UTILITY TRACTORS, GREATER THAN OR EQUAL TO 40 HP BUT LESS THAN 75 HP (INCLUDES COMPACT AND UTILITY)			GOLF/SPORTS			25101901	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Branson	<No Bid>						
2	Case IH	<No Bid>						
3	Challenger	<No Bid>						
4	Fendt	<No Bid>						
5	John Deere	<No Bid>						
6	Kioti	<No Bid>						
7	Kubota	<No Bid>						
8	LS Tractor	<No Bid>						
9	Mahindra	<No Bid>						
10	Massey Ferguson	<No Bid>						
11	McCormick	<No Bid>						
12	New Holland	<No Bid>						
13	TYM Tractor	<No Bid>						
14	Ventrac	<No Bid>						
15	Versatile	<No Bid>						
16	Yanmar	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 12: UTILITY TRACTORS: GREATER THAN OR EQUAL TO 40 HP BUT LESS THAN 145 HP**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
B	UTILITY TRACTORS, GREATER THAN OR EQUAL TO 75 HP BUT LESS THAN 110 HP (INCLUDES COMPACT AND UTILITY)			GOLF/SPORTS			25101901	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Branson	<No Bid>						
2	Case IH	<No Bid>						
3	Challenger	<No Bid>						
4	Fendt	<No Bid>						
5	John Deere	<No Bid>						
6	Kioti	<No Bid>						
7	Kubota	<No Bid>						
8	LS Tractor	<No Bid>						
9	Mahindra	<No Bid>						
10	Massey Ferguson	<No Bid>						
11	McCormick	<No Bid>						
12	New Holland	<No Bid>						
13	TYM Tractor	<No Bid>						
14	Ventrac	<No Bid>						
15	Versatile	<No Bid>						
16	Yanmar	<No Bid>						



**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 12: UTILITY TRACTORS: GREATER THAN OR EQUAL TO 40 HP BUT LESS THAN 145 HP**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
C	UTILITY TRACTORS, GREATER THAN OR EQUAL TO 110 HP BUT LESS THAN OR EQUAL TO 145 HP			GOLF/SPORTS			25101901	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Branson	<No Bid>						
2	Case IH	<No Bid>						
3	Challenger	<No Bid>						
4	Fendt	<No Bid>						
5	John Deere	<No Bid>						
6	Kioti	<No Bid>						
7	Kubota	<No Bid>						
8	LS Tractor	<No Bid>						
9	Mahindra	<No Bid>						
10	Massey Ferguson	<No Bid>						
11	McCormick	<No Bid>						
12	New Holland	<No Bid>						
13	TYM Tractor	<No Bid>						
14	Ventrac	<No Bid>						
15	Versatile	<No Bid>						
16	Yanmar	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 13: ROW-CROP TRACTORS: GREATER THAN 140 HP BUT LESS THAN 370 HP**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
A	ROW-CROP TRACTORS, GREATER THAN 140 HP BUT LESS THAN 260 HP			GOLF/SPORTS			25101901		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Branson	<No Bid>							
2	Case IH	<No Bid>							
3	Challenger	<No Bid>							
4	Fendt	<No Bid>							
5	John Deere	<No Bid>							
6	Kioti	<No Bid>							
7	Kubota	<No Bid>							
8	LS Tractor	<No Bid>							
9	Mahindra	<No Bid>							
10	Massey Ferguson	<No Bid>							
11	McCormick	<No Bid>							
12	New Holland	<No Bid>							
13	TYM Tractor	<No Bid>							
14	Ventrac	<No Bid>							
15	Versatile	<No Bid>							
16	Yanmar	<No Bid>							

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 13: ROW-CROP TRACTORS: GREATER THAN 140 HP BUT LESS THAN 370 HP**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
B	ROW-CROP TRACTORS, GREATER THAN OR EQUAL TO 260 HP BUT LESS THAN 370 HP			GOLF/SPORTS			25101901	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Branson	<No Bid>						
2	Case IH	<No Bid>						
3	Challenger	<No Bid>						
4	Fendt	<No Bid>						
5	John Deere	<No Bid>						
6	Kioti	<No Bid>						
7	Kubota	<No Bid>						
8	LS Tractor	<No Bid>						
9	Mahindra	<No Bid>						
10	Massey Ferguson	<No Bid>						
11	McCormick	<No Bid>						
12	New Holland	<No Bid>						
13	TYM Tractor	<No Bid>						
14	Ventrac	<No Bid>						
15	Versatile	<No Bid>						
16	Yanmar	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)  
Attachment C - Product Group Discount Sheet**

**GROUP 14: AGRICULTURAL/SPECIALTY TRACTORS: INCLUDES HI-CROP, LOW PROFILE, AND NARROW (EQUIPMENT THAT DOES NOT QUALIFY FOR OTHER GROUPS)**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
A	AGRICULTURAL/SPECIALTY TRACTORS, LESS THAN 145 HP			GOLF/SPORTS			25101901		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Case IH	<No Bid>							
2	Challenger	<No Bid>							
3	Fendt	<No Bid>							
4	John Deere	<No Bid>							
5	Massey Ferguson	<No Bid>							
6	McCormick	<No Bid>							
7	New Holland	<No Bid>							
8	Versatile	<No Bid>							

Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
B	AGRICULTURAL/SPECIALTY TRACTORS, GREATER THAN OR EQUAL TO 145 HP BUT LESS THAN 370 HP			GOLF/SPORTS			25101901		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Case IH	<No Bid>							
2	Challenger	<No Bid>							
3	Fendt	<No Bid>							
4	John Deere	<No Bid>							
5	Massey Ferguson	<No Bid>							
6	McCormick	<No Bid>							
7	New Holland	<No Bid>							
8	Versatile	<No Bid>							

**Agriculture and Lawn Equipment (20-25101900-ITB)  
Attachment C - Product Group Discount Sheet**

**GROUP 15: LARGE LAWN, AGRICULTURAL, AND SMALL FORESTRY EQUIPMENT: COMPATIBLE WITH TRACTORS, STANDALONE, AND VEHICLES**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description		Exclusions			Commodity Code(s)		
N/A	SMALL FORESTRY EQUIPMENT, WOOD CHIPPERS, SHREDDERS, LOG SPLITTERS, ETC.		SNOW EQUIPMENT, PRESSURE WASHERS, AND PARTS, ACCESSORIES, AND IMPLEMENTS FOR EQUIPMENT IN OTHER GROUPS/SUB-GROUPS			27112000		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Case IH	<No Bid>						
2	Challenger	<No Bid>						
3	Claas	<No Bid>						
4	John Deere	<No Bid>						
5	Massey Ferguson	<No Bid>						
6	New Holland	<No Bid>						
7	Versatile	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 16: GOLF CARTS AND GOLF SPECIALTY VEHICLES**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions				Commodity Code(s)
A	GOLF CARTS			YOUTH, RACING, NON-WORK UTV'S				25101904
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Club Car	<No Bid>						
2	Columbia	<No Bid>						
3	Cushman	<No Bid>						
4	E-Z-Go	<No Bid>						
5	Ruff & Tuff	<No Bid>						
6	Yamaha	<No Bid>						

Sub-Group	Sub-Group Description			Exclusions				Commodity Code(s)
B	TURF AND GOLF UTILITY VEHICLES			YOUTH, RACING, NON-WORK UTV'S				25101940
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Club Car	<No Bid>						
2	Cushman	<No Bid>						
3	E-Z-Go	<No Bid>						
4	Jacobsen	<No Bid>						
5	John Deere	<No Bid>						
6	Smithco	<No Bid>						
7	Toro	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 17: GOLF AND TURF MOWERS**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
A	GREENS MOWERS			NON-COMMERCIAL			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Hustler	<No Bid>						
2	Jacobsen	<No Bid>						
3	John Deere	<No Bid>						
4	Smithco	<No Bid>						
5	Toro	<No Bid>						

Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
B	FAIRWAY MOWERS			NON-COMMERCIAL			27112014	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Hustler	<No Bid>						
2	Jacobsen	<No Bid>						
3	John Deere	<No Bid>						
4	Smithco	<No Bid>						
5	Toro	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)  
Attachment C - Product Group Discount Sheet  
GROUP 17: GOLF AND TURF MOWERS**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
C	ROUGH, TRIM, AND SPORTS MOWERS			NON-COMMERCIAL			27112014		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Hustler	<No Bid>							
2	Jacobsen	<No Bid>							
3	John Deere	<No Bid>							
4	Smithco	<No Bid>							
5	Toro	<No Bid>							



**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 18: GOLF AND SPORTS SPECIALTY EQUIPMENT AND ACCESSORIES**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
A	WALK-BEHIND/PUSH POWER EQUIPMENT OR RIDING EQUIPMENT, SOD CUTTERS, EDGERS, SPRAYERS, SPREADERS, AERATORS, OVERSEEDERS, ETC.			ATV'S, HAND-HELD, PLAYER SPORTS EQUIPMENT (E.G. CLUBS, BALLS, ETC.)			27112000		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Exmark	<No Bid>							
2	Jacobsen	<No Bid>							
3	John Deere	<No Bid>							
4	Redexim	<No Bid>							
5	Ryan	<No Bid>							
6	Smithco	<No Bid>							
7	Toro	<No Bid>							
8	Turfco	<No Bid>							

Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)		
B	SPECIALTY ATTACHMENTS, INCLUDES FIELD AND BUNKER RAKES, GREENS ROLLERS, AERATORS, ETC.			ATV'S, HAND-HELD, PLAYER SPORTS EQUIPMENT (E.G. CLUBS, BALLS, ETC.)			27112000		
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM			
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	
1	Exmark	<No Bid>							
2	Jacobsen	<No Bid>							
3	John Deere	<No Bid>							
4	Redexim	<No Bid>							
5	Ryan	<No Bid>							
6	Smithco	<No Bid>							
7	Toro	<No Bid>							
8	Turfco	<No Bid>							

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 19: LARGE COMMERCIAL/PRODUCTION FORESTRY EQUIPMENT**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

<b>Bidder Name</b>	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
A	HEAVY FORESTRY EQUIPMENT, FELLER BUNCHERS, FORWARDERS, HARVESTERS, KNUCKLEBOOM LOADERS, SKIDDERS, SWING MACHINES, ETC.			INDUSTRIAL/CONSTRUCTION EQUIPMENT AND TRACTORS IN OTHER GROUPS			21101700, 21102200	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Bandit	<No Bid>						
2	Barko	<No Bid>						
3	Caterpillar	<No Bid>						
4	John Deere	<No Bid>						
5	Prentice	<No Bid>						
6	Tigercat	<No Bid>						
7	Timberjack	<No Bid>						
8	Wood/Chuck	<No Bid>						

**Agriculture and Lawn Equipment (20-25101900-ITB)**  
**Attachment C - Product Group Discount Sheet**  
**GROUP 19: LARGE COMMERCIAL/PRODUCTION FORESTRY EQUIPMENT**

Please refer to the Instructions tab for instructions and reference key.

The Product Group Discount Sheet is not complete unless it is used in conjunction with the full requirements, specifications, terms, and conditions.

Bidder Name	
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Sub-Group	Sub-Group Description			Exclusions			Commodity Code(s)	
B	COMMERCIAL FORESTRY STANDALONE MACHINES, LOG CHIPPERS, STUMP GRINDERS, ETC.			INDUSTRIAL/CONSTRUCTION EQUIPMENT AND TRACTORS IN OTHER GROUPS			21102200	
Line No.	Manufacturer/ Brand Name <sup>1</sup>	Bidder Name (Autofills)	INITIAL TERM			RENEWAL TERM		
			Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]	Base Equipment MSRP Discount <sup>2</sup> [##.##%]	OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>3</sup> [##.##%]	Non-OEM Options, Parts, Accessories, and Implements MSRP Discount <sup>4</sup> [##.##%]
1	Bandit	<No Bid>						
2	Barko	<No Bid>						
3	Conehead	<No Bid>						
4	Mitts & Merrill	<No Bid>						
5	Morbark	<No Bid>						
6	Rayco	<No Bid>						
7	Salsco	<No Bid>						
8	Tigercat	<No Bid>						
9	Vermeer	<No Bid>						
10	Woodsman	<No Bid>						
11	Wood/Chuck	<No Bid>						