



"A City for All Ages"

**SOLICITATION COST
NEGOTIATIONS (BEST
AND FINAL OFFER)**

Solicitation Number: 20210028

Solicitation Title: Renovation of Westmoreland Structures

Issuing Officer Name:	Matthew Shiver
Issuing Officer E-mail:	mshiver@cityofpsl.com
Contractor's Response Due By:	04/13/2021 - 3:00 PM

The Contractor is hereby invited to provide their best and final offer response to cost negotiations. To participate, the Contractor must submit a revised bid response with improved pricing (or as otherwise instructed by the Issuing Officer with respect to identifying pricing improvements). There will not be further rounds of cost negotiations following this request; Contractors should provide their most aggressive and improved pricing to ensure further consideration. The final responses received after the due date and time identified above will not be considered; the original bid response received will stand as their final response when a response is not provided. In the event of any discrepancy between correspondence and the due date and timeframe indicated on this form, the timeframe on this form will prevail.

Printed Name: Charles Jordan

Printed Title: President

Company Name: New World Builders, Inc.

Contractor's E-mail: cjordan@new-worldbuilders.com

Price: \$859,135.97 Date: 4/13/2021



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**CONTRACTOR'S QUESTIONNAIRE
RFP# 20210028**

Solicitation Name: Renovation/Rehab Historic Structures- Westmoreland

It is understood and agreed that the following information is to be used by the City of Port St. Lucie to determine the qualifications of Contractors to perform the work required. The Contractor waives any claim against the City that might arise with respect to any decision concerning the qualifications of the Consultant.

The undersigned attests to the truth and accuracy of all statements made on this questionnaire. Also, the undersigned hereby authorizes any public official, Consultant, surety, bank material or equipment manufacturer, or distributor, or any person, firm, or corporation to furnish the City of Port St. Lucie any pertinent information requested by the City deemed necessary to vary the information on this questionnaire.

1. ORGANIZATIONAL PROFILE- COMPANY NAME: **New World Builders, Inc.**

PHYSICAL ADDRESS: **426 N. Stone Street
DeLand, Florida 32720-4059**

MAILING ADDRESS: **426 N. Stone Street
DeLand, Florida 32720-4059**

TELEPHONE NUMBER: **386.868.2209** FAX NO. **877.296.5055**

CONTACT PERSON **Charles Jordan** E-MAIL :**cjordan@new-worldbuilders.com**

Is the firm incorporated? Yes--No If yes, in what state? Provide a list of officers for this entity.

2. **COMPLETION OF FORM** - An authorized representative of the firm offering this Proposal must complete this form in its entirety. Terms entered herein shall not be subject to withdrawal or escalation by Contractor. The City reserves the right to hold proposals for a period not to exceed one hundred twenty (120) calendar days after the date of the proposal opening stated in the Invitation to Proposal before awarding the Contract. Contract award constitutes the date that City issues an executed Purchase Order.
3. **CONTRACT** - Contractor agrees to comply with all requirements stated in the specifications for this RFP.
4. **AGREEMENT** - Contractor agrees to comply with all requirements stated in the specifications for this RFP.



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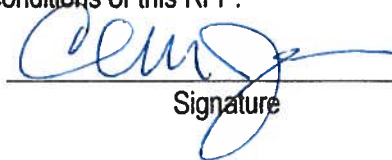
CERTIFICATION:

This RFP is submitted by: Name (print) **Charles M. Jordan** who is an officer of the above firm duly authorized to sign proposals and enter into contracts. I certify that this solicitation response is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same materials, supplies, or equipment, and is in all respects fair and without collusion or fraud.

The Contractor understands that information contained in this Solicitation Reply will be relied upon by City in awarding the proposed Contract and such information is warranted by the proposer to be true. The undersigned Contractor agrees to furnish such additional information, prior to acceptance of any solicitation relating to the qualifications of the proposer, as may be required by the City.

I certify that the information and responses provided on this Solicitation are true, accurate and complete. The City may contact any entity or reference listed in this Proposal. Each entity or reference may make any information concerning the Contractor available to the City.

I agree to abide by all conditions of this RFP:



Signature

President
Title

If a corporation renders this Proposal, the corporate seal attested by the secretary shall be affixed below. Any agent signing this Proposal shall attach to this form evidence of legal authority.

Witnesses:

Print name

Print name

If Corporation:

New World Builders, Inc.

Print Name of Corporation

By: _____
Charles M. Jordan (President)

Attest: _____
Signature

Charles M. Jordan (Secretary)



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E-Verify Form

Supplier/Consultant acknowledges and agrees to the following:

1. Shall utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the Supplier/Consultant during the term of the contract; and
2. Shall expressly require any subcontractors performing work or providing services pursuant to the state contract to likewise utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the subcontractor during the contract term.
3. The Contractor hereby represents that it is in compliance with the requirements of Sections 448.09 and 448.095, Florida Statutes. The Contractor further represents that it will remain in compliance with the requirements of Sections 448.09 and 448.095 Florida Statutes, during the term of this contract and all attributed renewals.
4. The Contractor hereby warrants that it has not had a contract terminated by a public employer for violating Section 448.095, Florida Statutes, within the year preceding the effective date of this contract. If the Contractor has a contract terminated by a public employer for any such violation during the term of this contract, it must provide immediate notice thereof to the City.

E-Verify Company Identification Number 1656717

Date of Authorization March 18, 2021

Name of Contractor New World Builders, Inc.

Name of Project Renovation/Rehab Historic Structures- Westmoreland

Solicitation Number (If Applicable) 202110028

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on March, 18, 2021 in Hollywood (city), FL (state).



 Signature of Authorized Officer

CHARLES M. JORDAN, PRESIDENT

 Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME

ON THIS THE _____ DAY OF _____, 20____.

NOTARY PUBLIC _____

My Commission Expires: _____



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NOTICE TO ALL PROPOSERS:

To ensure fair consideration is given for all Proposers, it must be clearly understood that upon release of the proposal and during the proposal process, firms and their employees of related companies as well as paid or unpaid personnel acting on their behalf shall not contact or participate in any type of contact with City employees, department heads or elected officials, up to and including the Mayor and City Council. The "Cone of Silence" is in effect for this solicitation from the date the solicitation is advertised on DemandStar, until the time an award decision has been approved by City Council and fully executed by all parties. Information about the Cone of Silence can be found under the City of Port St. Lucie Ordinance 20-15, Section 35.13. Contact with anyone other than the Issuing Officer may result in the vendor being disqualified. All contact must be coordinated through (Matt Shiver), Issuing Officer, for the procurement of these services.

All questions regarding this Solicitation are to be submitted in writing to Matt Shiver, Director, with the Procurement Management Department via mshiver@cityofpsl.com, or by phone 772-871-7390. Please reference the Solicitation number on all correspondence to the City.

All questions, comments and requests for clarification must reference the Solicitation number on all correspondence to the City. Any oral communications shall be considered unofficial and non-binding.

Only written responses to written communication shall be considered official and binding upon the City. The City reserves the right, at its sole discretion, to determine appropriate and adequate responses to the written comments, questions, and requests for clarification.

*NOTE: All addendums and/or any other correspondence before bid close date (general information, question and responses) to this solicitation will be made available exclusively through the [DemandStar's Website](#) for retrieval. All notice of intent to award documentation will be published on the [City Clerk's Website](#). Proposers are solely responsible for frequently checking these websites for updates to this solicitation.

I understand and shall fully comply with all requirements of City of Port. St. Lucie Ordinance 20-15, Section 35.13.

Typed Name: Charles M. Jordan

Signed: 

Company and Job Title: New World Builders, Inc., Charles M. Jordan, President

Date: 3/18/2021



NEW WORLD BUILDERS

March 18, 2021

Renovations-Rehab of Historic Structures- Westmoreland Park
Solicitation #20210028

MANDATORY SCORED QUESTIONS - A

Page 1 of 16

1. Question #1 - Clarification

Although our corporate office is in DeLand, we travel to historic projects. We manage the job hands-on. The firm owns a 40' motorhome that is used as a mobile office and lodging for the Project Manager, so we always have a strong presence on the job. The mobile office is currently on the job at the Historic Hollywood Women's Club in Hollywood, Florida.

2. Briefly describe the history of your firm(s). Provide general information about the firm's establishment, personnel resources, including disciplines and numbers and classifications of employees, and locations and staffing of offices that will be directly involved with this Project.

Our firm was established in 1994 and over the years has been involved in many types of projects, including new single family and townhouse construction, commercial and residential rehabilitation and we have worked directly for the cities of Fort Lauderdale, Wilton Manors and Hallandale Beach. As time went on, our focus turned more and more, to historic preservation projects.

Our crew has experience working on many notable historic resources, such as the Hollywood Women's Club (Hollywood), Bonnet House (Fort Lauderdale), The Barnacle (Miami), as well as a number of historic homes in South and Central Florida.

Our principal, Charles Jordan has over 40 years in the construction industry, as does, Superintendent Ted Arpin, who is also a master carpenter and working supervisor, responsible for daily operations on the job. Our subcontractors are well versed on the methods that we use in historic preservation. We are careful to hire those with experience and a dedication to the same goals.



NEW WORLD BUILDERS

3. Provide any information that may serve to differentiate your firm from other firms regarding suitability for the project. Suitability may include, but is not limited to, the firm's fit to the project and/or needs of the Owner, any special or unique qualifications for the project, current and projected workloads, and any techniques or methodologies offered by the firm that may be particularly suitable for this project type.

Our firm provides a level of detail unusual in the construction industry. We honor the historic building by addressing issues as they come forward in a way that does not diminish the stature of the historic resource. For instance, on our current project, Hollywood Women's Club, we were able to restore the fenestration to its original appearance. This involved reviewing historical evidence and using the historic clauses in the Florida Building Code to get the approval of the Building Official to restore the historic wood double-hung windows. It also involved fabrication of the windows, including the weights and pulleys. This was our initiative, which was proudly supported by the Hollywood Women's Club representatives.

The subject project requires the same level of dedication and detail. We are uniquely qualified to accomplish the goals of this project.

4. How will your entity ensure best practices and technologies in retrofitting to promote long-term viability of the City-owned buildings?

The goal of all historic restorations must be to preserve the long-term vitality of the building. We study each job to determine why certain systems failed and then we will seek to prevent that from happening again. Many historic buildings deteriorate due to improper moisture control. It is essential that when we restore that we address these issues and apply techniques that prevent moisture intrusion for a very long time. We also advocate annual inspections by a historic preservation professional with qualifications like ours to address maintenance issues before they get out of hand.



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5. Provide information on the firm's experience on projects of similar, size, function, and complexity (similar type of construction and a contract dollar amount equal to 80% or more of the anticipated amount of the incumbent project). Describe 3 projects, in order of most relevant to least relevant, which demonstrate the firm's capabilities to perform the project. For each project, provide the following information: practices and technologies in retrofitting to promote long-term viability of the City-owned buildings?

HOLLYWOOD WOMEN'S CLUB

501 N. 14 Avenue

Hollywood, Florida 33020

- a. *Bid was awarded in September 2019. Permit was not issued until July 2020, due to expansion of the scope of the work to include a full restoration, including roof structural repairs and new metal roofing.*
- b. *This is a wood frame vernacular building, which has served as the meeting place for the Hollywood Women's Club since its inception.*
- c. *On this project, we have performed as the General Contractor for a full historic restoration of this 1927 National Register building. We also assisted in writing specifications to meet the US Secretary of the interior's Standards prior to commencement of the work.*
- d. *Please contact Owner's representative, Isabel Wise at 954.480.7472*
- e. *Project Architect: Joseph Kaller, 2417 Hollywood Boulevard, Hollywood, Florida 33020. Phone 954.920.5746*
- f. *This project is of similar size and scope as the Historic Peacock Lodge. Years of deferred maintenance and poorly conceived 'upgrades' led to multiple repairs and remediation. When completed, the Historic Hollywood Women's Club will be fully restored and updated to meet ADA requirements.*
- g. *Overall supervision is handled by the principal, Charles Jordan. Daily job supervision is provided by Ted Arpin, who leads one of the best carpentry crews in the business.*

(See Attached Project Resume for information on additional jobs)

6. How does your entity request change orders and how will you ensure they benefit our project?
First, we look to the plans, specifications and engineering to see if there is guidance on how to handle an issue. If we are unable to resolve the matter within the scope of the contract, we will contact the Project Architect, usually with a proposed solution. When approved, we proceed with the Change Order, as agreed. The written change Order is processed on our end by Charles Jordan.



NEW WORLD BUILDERS

7. Please explain how your entity will repair structurally unsound framing and perform rehabilitation of all doors, windows, exterior trimming and siding.

Again, first, we look to the plans, specifications and engineering to see if there is a detail for that particular repair. Each repair is handled based on the extent of the damage. We will, when feasible, epoxy open joints and small voids, after treating the spot with a wood preservative. Only when a member is beyond reasonable repair will we replace that member with a like product. If possible, we will use Cypress trim materials, as they are very durable for exterior application. We also have a good source of old growth pine and cypress that we use on a regular basis.

8. Please provide an estimated timeline of improvement completion for each structure.

We would propose a 270 day time period to complete the Historic Peacock Lodge, subject to field and market conditions. Some supply lines are still disrupted by the Covid-19 pandemic, but we have been able to continue without too much delay.

Respectfully submitted,
NEW WORLD BUILDERS, INC.



Charles M. Jordan
President

cjordan@new-worldbuilders.com

386.868.2209



"A City for All Ages"

NON-COLLUSION AFFIDAVIT

Solicitation# 20210028

Solicitation Name: Renovation/Rehab Historic Structures- Westmoreland

State of Florida }

County of Broward }

Charles M. Jordan

, being first duly sworn, disposes and says that:

(Name/s)

1. They are President of New World Builders, Inc. the Proposer that

(Title)

(Name of Company)

has submitted the attached PROPOSAL;

2. He is fully informed respecting the preparation and contents of the attached proposal and of all pertinent circumstances respecting such PROPOSAL;

3. Such Proposal is genuine and is not a collusive or sham Proposal;

4. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Proposer, firm or person to submit a collusive or sham Proposal in connection with the contract for which the attached proposal has been submitted or to refrain from proposing in connection with such Contract or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person to fix the price or prices in the attached Proposal or of any other Proposer, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the City of Port St. Lucie or any person interested in the proposed Contract; and

5. The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

(Signed)

(Title)

Charles M. Jordan, President



STATE OF FLORIDA }
COUNTY OF ST. LUCIE} SS:

The foregoing instrument was acknowledged before me this (Date) 3/18/2021

by: Charles M. Jordan who is personally known to me or who has produced
_____ as identification and who did (did not) take an oath.

Commission No. _____

Notary Print: _____

Notary Signature: _____



426 North Stone Street, DeLand, FL to 121 SW Port St Lucie Blvd Drive 156 miles, 2 hr 24 min



Map data ©2021 Google, INEGI 50 mi

We don't have the most recent timetables for this area.

via I-95 S **2 hr 24 min**
Fastest route now due to traffic conditions 156 miles

8:56 AM—4:06 PM **7 hr 10 min**
 20 60 4
"Greyhound" Route 6

8:56 AM—4:06 PM **7 hr 10 min**
 20 60
"Greyhound" Route 6

Explore 121 SW Port St Lucie Blvd

Restaurants Hotels Gas stations Parking Lots More



"A City for All Ages"

DRUG-FREE WORKPLACE FORM

RFP 20210028

Solicitation Name: Renovation/Rehab of Historic Structures- Westmoreland

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that

New World Builders, Inc.

does:

(Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under proposal a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 Florida Statutes or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

A handwritten signature in blue ink, appearing to read "Oliver", is written over a horizontal line.

Contractor's Signature

3/18/2021

Date

These questions are Pass/Fail. To be considered responsive, responsible

DO NOT INCLUDE ANY COST INFORMATION IN

Question #	Questions per Proposal Factors/Categories
Proposal Factors	
1	List any criminal violations and/or convictions of the Proposer and/or any of its principals: (N/A is not an acceptable answer).
2	Completed and uploaded PSL Location Form
3	Is the firm incorporated? Yes--No If yes, in what state?
4	List any judgements from lawsuits in the last five (5) years: (N/A is not an acceptable answer).
5	Please disclose whether or not the firm has been involved in any litigation with an Owner or Architects during the past ten (10) years. List any active or pending litigation and provide a thorough explanation of its scope. List any claims against your firm or against Owners where your firm is named.
6	Has the Proposer or any of its principals ever been declared bankrupt or reorganized under Chapter 11 or put into receivership?
7	Please provide information as to whether or not your firm has ever been removed from a contract for cause OR failed to complete a contract as awarded?
7	Completed and submitted all licenses and certifications required to perform this project.
8	Submitted a copy of Insurance Certificate for the type and dollar amount of insurance they <u>currently maintain</u> .
9	Completed and uploaded Cost Proposal Sheet
	Completed and uploaded Cone of Silence Form
10	Completed and uploaded E-Verify Form
11	Completed and uploaded Drug Free Workplace Form
12	Completed and uploaded Consultant Code of Ethics
	Completed and uploaded Mandatory Scored Questions
	Completed and uploaded Truth-In Negotiation

13	Completed and uploaded Non-Collusion Affidavit
14	Submitted W-9

Questions

and eligible for award, you must answer all questions in this section.

YOUR RESPONSE TO THIS WORKSHEET.

Response by Contractor. Some Answers may be Answered by a Yes or No; However, Some Questions May Require a Detailed Response	Upload Attachments with Additional Information?	Attachment File Name (Must Reference Page Number of Answer to Corresponding Question)
None.	IF YES	
	IF YES	
Yes. State of Florida	N	
None.	IF YES	
No litigation to disclose.	IF YES	
No.	IF YES	
We have not been removed from or failed to complete a project.	IF YES	
General Contractor #CGC019441; Roofing Contractor #CCC057505	Y	
	Y	
	Y	
	Y	
	Y	
	Y	
	Y	
	Y	
	Y	

	Y	
	Y	