



Proposal Evaluation
Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories RFP #091521

		72 HOUR, LLC dba National Auto Fleet Group	CONTEMPORARY MOTOR CARS, INC.	Creative Bus Sales, Inc.	Davis Chevrolet, GMC, Buick, Ltd.	Donlen, LLC	GreenPower Motor Company, Inc.	Lithia Toyota of Billings II, LLC	Lordstown Motors Corp.	Mike Albert Leasing, Inc.	RO Truck & Equipment LLC DBA RO Bus Sales	Tesla, Inc.	TROPICAL FORD, INC.	VALLEY FORD TRUCK, INC.
Possible Points														
Conformance to Terms/ Conditions to Include Documentation	50	46	33	38	34	38		34	37	36	35	40	38	41
Pricing	400	355	244	298	240	268		268	264	259	255	260	301	314
Financial, Industry and Marketplace Successes	75	66	56	63	47	49		50	46	55	58	60	55	64
Bidder's Ability to Sell/ Service Contract Nationally	100	84	66	79	60	72		70	59	70	64	82	65	77
Bidder's Marketing Plan	50	47	31	40	26	31		29	36	36	34	34	36	40
Value Added Attributes	75	61	43	45	49	58		49	64	49	48	65	56	53
Warranty Coverages and Information	50	43	37	40	38	39		41	41	38	38	44	41	39
Depth and Breadth of Offered Equipment, Products, or Services	200	176	134	146	155	154		149	133	156	156	143	160	166
Total Points	1,000	878	644	749	649	709		690	680	699	688	728	752	794
Rank Order		1	22	4	11	6		8	10	7	9	5	3	2

DocuSigned by:
James Voelker
13F8C2D9-A61E-4A01
James Voelker, CPCM, CFCM, Procurement Lead Analyst

DocuSigned by:
Stephanie Haatja
758A33-378D540B
Stephanie Haatja, CPIM, Procurement Analyst

DocuSigned by:
Craig West
7747D7C2D5B84BA
Craig West, Procurement Analyst

DocuSigned by:
Tom Sharbonno
012C8D8E7E19140E
Tom Sharbonno, Procurement Analyst