



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #081721
Entitled

Restroom and Shower Facility Solutions

The following advertisement was placed June 29, 2021 in *USA Today*, in South Carolina's *The State*, in *The Oklahoman* and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and June 30, 2021 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Restroom and Shower Facility Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 17, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

8540527 Canada, Inc.	Intelligent Conservation Systems, Inc.
Active Deployment Systems, Inc.	Nudigz Contractors, Ltd.
Apple Specialties	Plumbing & Heating Wholesale
Broad Valley Redimix, LTD.	Preeminent Construction, Inc.
BTI, Inc.	Public Restroom Company
C. W. Nowlin Enterprises, LLC	Regina Construction Association
ConstructConnect	Restroom Facilities, Ltd.
Construction Industry Center	Robinson Supply
CXT, Inc.	Romtec, Inc.
D2S Contractor, Inc.	SNTZR, INC.
Goto Agencies, LTD	Straight Flush Drain Solutions
Green Flush Technologies, LLC	United Site Services
Hunter Kneppshield Company, Inc.	Universal Building Contractors
Integral Contracting, LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on August 17, 2021, at 4:40:13 pm CT. Proposals were received from the following:

8540527 Canada, Inc., dba Comac Corporation and Niu Toilet
Active Deployment Systems, Inc.
CXT, Inc.
Green Flush Technologies, LLC
Public Restroom Company
Romtec, Inc.
United Site Services

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, Procurement Lead Analyst
Stephanie Haataja, CPIM, Procurement Analyst
Michael Munoz, CPPB, Procurement Analyst
Nick Scholer, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

8540527 Canada, Inc., dba Comac Corporation and Niu Toilet, is offering environment friendly, high-tech portable washrooms, trailer toilets, portable shower stalls, and permanent fixed washroom structures. Features include customization options, remote monitoring, and the latest developments in technology and sanitization. They have a sales force in the United States and Canada that can serve Sourcewell Participating Entities. Comac/Niu Toilet is offering a competitive discount and financing options are available.

Active Deployment Systems, Inc., specializes in rapid response and emergency management. They offer turn-key solutions for mobile, self-contained restrooms and shower trailers. Their sales and service can reach throughout the United States and Canada. Active Deployment Systems is offering a significant discount to Sourcewell Participating Entities with volume discounts available.

CXT, Inc., offers precast concrete restrooms, showers, and utility buildings in a variety of sizes and designs. Their waterless vault, flush, shower and utility units can withstand hurricanes, floods, and earthquakes. CXT will sell direct to Sourcewell Participating Entities throughout the United States and Canada with their in-house sales associates. CXT provides a solid discount from MSRP, and financing is available.

Public Restroom Company is a design, build, and installation firm offering turn-key prefabricated restrooms, changing rooms, combination restroom and shower buildings and other related buildings. They have a direct sales force and installation and support staff to serve Sourcewell Participating Entities. Public Restroom Company pricing reflects a competitive discount off MSRP, and tiered rebates are available.

Romtec, Inc., manufactures, supplies, and installs turnkey pre-engineered restrooms, waterless vault restrooms, and shower buildings for many types of recreation areas, parks, and campgrounds. These products are made available to Sourcewell Participating Entities across the United States with a team of engineers and architects licensed in all 50 states. Romtec, Inc. is a certified small business and HUBZone enterprise with the Small Business Administration. Standard governmental pricing is provided for all products and services on contract.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #081721 to:

8540527 Canada, Inc., dba Comac Corporation and Niu Toilet	#081721-NIU
Active Deployment Systems, Inc.	#081721-ADP
CXT, Inc.	#081721-CXT
Public Restroom Company	#081721-PRM
Romtec, Inc.	#081721-RMT

The preceding recommendations were approved on October 13, 2021.

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Kim Austin, MBA, CPPB, Procurement Lead Analyst

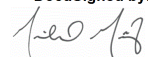
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Stephanie Haataja, CPIM, Procurement Analyst

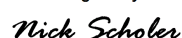
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Michael Munoz, CPPB, Procurement Analyst

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Nick Scholer, Procurement Analyst

STATEMENT OF COMPLIANCE

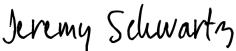
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #081721 for Restroom and Shower Facility Solutions**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer