



Bid Proposal for PSL ANNUAL 20200082 (RVSD 5/21/2021)

CUSTOMER

CITY OF PORT ST LUCIE

UTILITY SYSTEMS DEPARTMENT
1001 SE PRINEVILLE STREET
PORT SAINT LUCIE, FL 34983

Job

PSL ANNUAL 20200082 (RVSD 5/21/2021)
Bid Date: 05/14/2021 02:00 p.m.
Bid #: 1814830

CONTACT

Sales Representative

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Core & Main

7374 Commercial Circle
Ft Pierce, FL 34951
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NOTES

DUE TO THE VOLATILITY OF COSTS FOR PVC, HDPE, DIP & STEEL, THE PRICING ON THIS QUOTE REFLECTS CURRENT MARKET CONDITIONS AND DOES NOT INCLUDE POTENTIAL PRODUCTION, RAW MATERIAL AND TARIFF INCREASES.

PRICES ARE FIRM THROUGH MAY 28, 2021..
FOB-PORT ST. LUCIE, FL



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CITY OF PORT ST LUCIE
 Bid Date: 05/14/2021 02:00 p.m.
 Core & Main 1814830

Core & Main
 7374 Commercial Circle
 Ft Pierce, FL 34951
 Phone: 772-466-5955
 Fax: 772-466-5954

Seq#	Qty	Description	Units	Price	Ext Price
DUE TO CURRENT SUPPLY CHAIN DISRUPTIONS, MATERIALS ARE SUBJECT TO PRICING AT TIME OF SHIPMENT. MATERIAL AVAILABILITY AND TIMELINESS OF SHIPMENTS CANNOT BE GUARANTEED. THIS TERM SUPERSEDES ALL OTHER CONTRACTUAL PROVISIONS.					
10		11. PIPE PVC			
30	300	1/2 SCH40 PVC PIPE SWB 20'	FT	0.49	147.00
40	8000	3/4 SCH40 PVC PIPE SWB 20'	FT	0.56	4,480.00
50	2500	1 SCH40 PVC PIPE SWB 20'	FT	0.89	2,225.00
60	16500	3 SCH40 PVC PIPE SWB 20'	FT	3.65	60,225.00
70	600	2 SCH40 PVC PIPE SWB 20'	FT	1.80	1,080.00
80	9000	1-1/4 SCH40 PVC PIPE SWB 20'	FT	1.14	10,260.00
90	360	2-1/2 SCH40 PVC PIPE SWB 20'	FT	3.06	1,101.60
100	144000	1-1/2 SCH40 PVC PIPE SWB 20'	FT	1.25	180,000.00
110	4640	4 SCH40 PVC PIPE SWB 20'	FT	4.96	23,014.40
120	20	6 SCH40 PVC PIPE SWB 20'	FT	9.15	183.00
130	20	8 SCH40 PVC PIPE SWB 20'	FT	14.34	286.80
SUBTOTAL					283,002.80
140		13. PVC PARTS / SPEARS			
160	62	3/4 PVC UTIL BV HXH 2622-007 WHITE W/EPDM O-RING	EA	9.71	602.02
170	15	1 PVC UTIL BV HXH 2622-010 WHITE W/EPDM O-RING	EA	13.20	198.00
180	30	4 SDR35XDWV ADPT SPXHUB	EA	9.42	282.60
190	1	4X6 HW SDR26 INCREASER GXSP	EA	29.30	29.30
200	1	6X8 HW SDR26 INCREASER GXG	EA	51.29	51.29
210	1	8X4 SDR35 SAD WYE W/GSKT SKIRT	EA	28.75	28.75
220	1	8X6 HW SWR SDR26 T-WYE GXG	EA	71.98	71.98
230	1	6X4 PVC SCH40 DWV WYE HXH P601-532	EA	18.88	18.88
240	7	6X4 HW SDR26 SWR DBL WYE GXG	EA	75.71	529.97
250	1	8X6 HW SWR SDR26 WYE GXG	EA	73.92	73.92
260	1	4 PVC SDR35 SWR SPIGOT PLUG	EA	3.92	3.92
270	1	6 HW SWR SDR26 GSKT CAP	EA	32.31	32.31
280	4	6 PVC SDR35 SWR SPIGOT PLUG	EA	6.02	24.08
290	1	8 PVC SDR35 SWR SPIGOT PLUG	EA	21.30	21.30
300	2	4 HW SWR SDR26 REP CPLG GXG	EA	17.44	34.88
310	4	6 HW SWR SDR26 REP CPLG GXG	EA	34.12	136.48
320	2	4 HW SWR SDR26 22-1/2 GXG	EA	20.54	41.08
330	2	4 HW SWR SDR26 45 GXG	EA	15.49	30.98
340	1	4 HW SWR SDR26 45 GXSP	EA	14.29	14.29
350	2	6 HW SWR SDR26 45 GXG	EA	28.38	56.76
360	4	6 HW SWR SDR26 45 GXSP	EA	20.97	83.88
370	2	4 SDR35 CLEANOUT ADPT HXF L/PL	EA	3.86	7.72
380	610	3" DWV C/O PLUG RECESSED P110- 303	EA	2.85	1,738.50

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Bid #: 1814830

Seq#	Qty	Description	Units	Price	Ext Price
390	225	P110-040 4" PVC DWV FLUSH C/O SLOTTED STYLE	EA	5.35	1,203.75
400	20	P110-060 6" PVC DWV FLUSH C/O	EA	6.35	127.00
410	6	6 SCH40 FE ADPT HXFIPT 435-060	EA	20.13	120.78
420	1	6 SCH40 M ADP HXMIPT 436-060	EA	13.62	13.62
430	3	6 PVC S40 SW CAP 447-060	EA	14.43	43.29
440	2	6 PVC SCH40 CPLG HXH 429-060	EA	13.98	27.96
450	1	6 IPS COMP COUPLING 110-60	EA	107.52	107.52
460	1	6 PVC SCH40 45 HXH 417-060	EA	30.99	30.99
470	1	6 PVC S40 90 HXH 406-060	EA	30.62	30.62
480	10	6X4 PVC S40 BUSH SPXH 437-532	EA	14.48	144.80
490	1	6X6 PVC S40 TEE HXH 401-060	EA	48.11	48.11
500	1	8 PVC S40 CPLG HXH 429-080	EA	26.09	26.09
510	1	8 PVC SCH40 45 HXH 417-080	EA	74.53	74.53
520	55	4 PVC SCH40 CPLG HXH 429-040	EA	4.43	243.65
530	4	4 PVC S40 TRD PLG MIPT 450-040	EA	8.09	32.36
540	130	4X3 SCH40 BUSH SPXH 437-422	EA	5.85	760.50
550	3	4X4 PVC S40 TEE HXH 401-040	EA	14.30	42.90
560	1	S475P GRAY PVC BACKWATER VALVE	EA	51.45	51.45
570	2	4 PVC SCH40 DWV WYE HXH	EA	24.59	49.18
580	170	3 PVC S40 CPLG HXH 429-030	EA	3.06	520.20
590	1	3 PVC S40 22-1/2 HXH 416-030	EA	9.99	9.99
600	1	3 PVC SCH40 45 HXH 417-030	EA	7.00	7.00
610	1	3 PVC SCH40 90 HXH 406-030	EA	5.39	5.39
620	2	3 PVC SCH40 THRD PLUG MIPT	EA	3.58	7.16
630	7	3X1-1/2 PVC S40 BUSH SPXH 437-337	EA	2.62	18.34
640	25	3X2 SCH40 BUSH SPXH 437-338	EA	2.62	65.50
650	1	3X3 PVC SCH40 TEE HXH 401-030	EA	7.90	7.90
660	3	3 PVC SWING CHK SW 1520-30	EA	49.42	148.26
670	1	3 PVC SCH40 DWV WYE HXH	EA	13.29	13.29
680	300	4 SCH40 FEMALE ADAPT HXFIPT 435-040	EA	5.47	1,641.00
690	55	4 SCH40 M ADP HXMIPT 436-040	EA	5.22	287.10
700	40	4 PVC SCH40 SW CAP 447-040	EA	6.02	240.80
710	3	4 PVC S40 TRD CAP FIPT 448-040	EA	6.07	18.21
720	8	4 IPS COMP COUPLING 110-40	EA	46.29	370.32
730	10	2 PVC S40 22-1/2 HXH 416-020	EA	2.48	24.80
740	40	2 PVC SCH40 45 HXH 417-020	EA	1.74	69.60
750	1	2 PVC SCH40 90 FIPTXH 407-020	EA	3.17	3.17
760	6	2 SCH40 ST 90 MIPTXH 410-020	EA	3.81	22.86
770	60	2 PVC SCH40 90 HXH 406-020	EA	1.48	88.80
780	1	2 PVC SCH40 ST 90 MIPXFIPT 412-020	EA	3.90	3.90
790	7	2 PVC S40 TRD PLG MIPT 450-020	EA	1.71	11.97
800	10	2 PVC S40 TEE HXH 401-020	EA	1.83	18.30
810	1	2 PVC SWING CHECK VLV 1520-20	EA	25.21	25.21
820	10	2-1/2 PVC S40 CPLG HXH 429-025	EA	1.95	19.50
830	20	2-1/2 IPS COMP COUPLING 110-25	EA	21.50	430.00
840	875	3 SCH40 FE AD HXFIPT 435-030	EA	3.31	2,896.25
850	110	3 SCH40 M ADP HXMIPT 436-030	EA	4.09	449.90
860	110	3 PVC SCH40 SW CAP 447-030	EA	2.65	291.50
870	1	3 PVC S40 TRD CAP FIPT 448-030	EA	3.47	3.47
880	14	3 IPS COMP COUPLING 110-30	EA	28.16	394.24
890	1	1-1/2 PVC SCH40 ST 90 MIPTXH 410-015	EA	1.54	1.54
900	1100	1-1/2 PVC SCH40 90 HXH 406-015	EA	0.95	1,045.00

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910	1	1-1/2 SCH40 DWV SWEEP 90 HXH P304-015	EA	1.22	1.22
920	1	1-1/2 PVC SCH40 ST 90 MIPTXFIP 412-015	EA	2.06	2.06
930	190	1-1/2 SCH40 TEE HXH 401-015	EA	1.25	237.50
940	3	1-1/2 PVC S40 TRD PLUG MIPT 450-015	EA	1.33	3.99
950	2000	SPEARS 2622-015 1-1/2 UTILITY BALL VALVE SOC SCH40 PVC WHT EPDM O-RING	EA	26.67	53,340.00
960	700	1-1/2" 1520C CLEAR CHECK VALVE PVC	EA	14.29	10,003.00
970	15	2 SCH40 FE AD HXFIPT 435-020	EA	0.98	14.70
980	21	2 SCH40 ML AD HXMIPT 436-020	EA	0.95	19.95
990	7	2X1-1/2 PVC S40 M ADPT 436-251 MIPT X H	EA	2.30	16.10
1000	60	2 PVC SCH40 SW CAP 447-020	EA	0.76	45.60
1010	7	2 PVC S40 TRD CAP FIPT 448-020	EA	1.80	12.60
1020	41	2 IPS COMP COUPLING 110-20	EA	11.43	468.63
1030	130	2 PVC SCH40 CPLG HXH 429-020	EA	0.89	115.70
1040	210	1 PVC SCH40 45 HXH 417-010	EA	0.76	159.60
1050	5	1 PVC SCH40 90 FIPTXH 407-010	EA	0.67	3.35
1060	9	1 PVC SCH40 90 MIPTXH 410-010	EA	1.07	9.63
1070	500	1 PVC SCH40 90 HXH 406-010	EA	0.50	250.00
1080	1	1 PVC SCH40 ST 90 MIPXFIP 412-010	EA	1.53	1.53
1090	1	1 SCH40 90 FIPTXFIP 408-010	EA	1.89	1.89
1100	2	1 PVC S40 SW PLUG 449-010	EA	0.76	1.52
1110	9	1 PVC SCH40 THRD PLUG 450-010	EA	1.17	10.53
1120	50	1 PVC SCH40 TEE HXH 401-010	EA	0.67	33.50
1130	25	1-1/4 SCH40 CPLG HXH 429-012	EA	0.54	13.50
1140	100	1-1/2 1436-015 MIPTXINSERT	EA	113.08	11,308.00
1150	75	1-1/2 SCH40 FEM ADPT 435-015	EA	0.72	54.00
1160	75	1-1/2 SCH40 M AD HXM 436-015	EA	0.72	54.00
1170	5	1-1/4X1-1/2 PVC S40 M ADPT 436-169 MIPT X H	EA	1.67	8.35
1180	875	1-1/2 PVC SCH40 SW CAP 447-015	EA	0.63	551.25
1190	650	1-1/2 PVC S40 THRD CAP FIPT 448-015	EA	1.02	663.00
1200	12	1-1/2 IPS COMP COUPLING 110-15	EA	8.80	105.60
1210	3650	1-1/2 SCH40 CPLG HXH 429-015	EA	0.58	2,117.00
1220	600	1-1/2 SCH40 CROSS HXH 420-015	EA	2.93	1,758.00
1230	11700	1-1/2 PVC SCH40 45 HXH 417-015	EA	1.33	15,561.00
1240	100	1-1/2 PVC SCH40 90 HXFIPT 407-015	EA	1.24	124.00
1250	50	1/2 PVC S40 FEM ADPT 435-005	EA	0.29	14.50
1260	25	1/2 PVC SCH40 MALE ADPT HXMIPT 436-005	EA	0.22	5.50
1270	125	1/2 PVC S40 CPLG HXH 429-005	EA	0.17	21.25
1280	1	1/2 PVC SCH40 45 HXH 417-005	EA	0.42	0.42
1290	6	1/2 SCH40 90 FIPTXH 407-005	EA	0.31	1.86
1300	7	1/2 PVC SCH40 ST 90 MIPXH 410-005	EA	0.54	3.78
1310	10	1/2 PVC SCH40 90 HXH 406-005	EA	0.25	2.50
1320	100	3/4 SCH40 FE ADP HXF 435-007	EA	0.36	36.00
1330	300	3/4 PVC SCH40 MALE ADPT HXMIPT 436-007	EA	0.25	75.00
1340	300	3/4 PVC SCH40 SW CAP 447-007	EA	0.26	78.00
1350	5	3/4 PVC SCH40 THRD CAP 448-007	EA	0.54	2.70
1360	20	3/4 IPS COMP COUPLING S110-07	EA	4.27	85.40
1370	1400	3/4 PVC SCH40 CPLG HXH 429-007	EA	0.22	308.00
1380	50	3/4 PVC S40 CPLG FIPT 430-007	EA	0.58	29.00
1390	15	3/4 SCH40 CROSS HXH 420-007	EA	1.57	23.55
1400	650	3/4 PVC SCH40 45 HXH 417-007	EA	0.63	409.50
1410	200	3/4 SCH40 90 HXFIPT 407-007	EA	0.36	72.00

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05/14/2021 - 9:43 AM

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Seq#	Qty	Description	Units	Price	Ext Price
1420	3000	3/4 PVC ST 90 MIPTXFIPT 412-007	EA	0.89	2,670.00
1430	150	3/4 PVC ST 90 MIPTXH 410-007	EA	0.63	94.50
1440	1550	3/4 PVC SCH40 90 HXH 406-007	EA	0.29	449.50
1450	5	3/4 PVC S40 TRD PLUG 450-007	EA	0.72	3.60
1460	350	3/4 PVC SCH40 TEE HXH 401-007	EA	0.36	126.00
1470	100	3/4X1 PVC S40 M ADPT 436-102 MIPT X H	EA	0.63	63.00
1480	50	1 SCH40 FE AD HXFIPT 435-010	EA	0.42	21.00
1490	100	1 SCH40 M ADP HXMIPT 436-010	EA	0.45	45.00
1500	50	1X3/4 PVC SCH40 FEM ADPT HXFIP 435-131	EA	0.67	33.50
1510	75	1 PVC SCH40 SW CAP 447-010	EA	0.42	31.50
1520	6	1 SCH40 TRD CAP FIPT 448-010	EA	0.83	4.98
1530	15	1 IPS COMP COUPLING 110-10	EA	5.56	83.40
1540	900	1 PVC S40 CPLG HXH 429-010	EA	0.40	360.00
1550	1	2X1-1/2 SCH40 BU MXF 439-251	EA	1.95	1.95
1560	1	2X1-1/2 PVC SCH40 BUSH SPXFIPT 438-251	EA	1.57	1.57
1570	100	2X1-1/2 PVC SCH40 BUSH SPXH 437-251	EA	1.11	111.00
1580	7	2X1 SCH40 BU SPXFIPT 438-249	EA	1.57	10.99
1590	3	2X1 PVC SCH40 BUSH MXF 439-249	EA	1.95	5.85
1600	1	2X1 SCH40 BUS SPXHUB 437-249	EA	1.11	1.11
1610	10	2X3/4 PVC SCH40 BUSH SPXFIP 438-248	EA	1.57	15.70
1620	10	2X3/4 PVC SCH40 BUSH SPXHUB 437-248	EA	1.11	11.10
1630	20	1-1/2X1-1/4 SCH40 BUSH SPXH 437-212	EA	0.67	13.40
1640	1	1-1/2X1 PVC S40 BU MXF 439-211	EA	1.83	1.83
1650	12	1-1/2X1 PVC SCH40 BUSH SPXFIP 438-211	EA	1.17	14.04
1660	20	1-1/2X1 PVC SCH40 BUSH SPXH 437-211	EA	0.67	13.40
1670	1	1-1/2X3/4 PVC S40 BUSH MXF 439-210	EA	1.83	1.83
1680	3	1-1/2X3/4 SCH40 BUSH SXFIPT 438-210	EA	1.17	3.51
1690	1	1-1/2X3/4 PVC SCH40 BUSH SPXH 437-210	EA	0.67	0.67
1700	25	1X3/4 PVC S40 BUSH SPXFIP 438-131	EA	0.67	16.75
1710	150	1X3/4 PVC S40 BUS SPXH 437-131	EA	0.47	70.50
1720	100	3/4X1/2 PVC S40 BUSH SPXH 437-101	EA	0.26	26.00
1730	10	1/2X1/4 PVC S40 BU SXF 438-072	EA	0.54	5.40
1740	1	4 PVC S40 UTIL BV SOC 2622-040 LL VALVE SOC SCH40 PVC WHT EPD M O-RING	EA	189.59	189.59
1750	650	3 SCH40 DWV 2-WAY CLEANOUT	EA	25.84	16,796.00
1760	200	4 SCH40 DWV 2-WAY C/O TEE HXH	EA	33.44	6,688.00
1770	1	6 PVC SCH40 DWV WYE HXH P600-060	EA	76.13	76.13
1780	1	8 PVC S40 M ADP HXMIPT 436-080	EA	61.88	61.88
1790	1	3X3 PVC S40 WYE HXH 475-030	EA	23.18	23.18
1800	1	8 PVC S40 90 HXH 406-080	EA	78.84	78.84
1810	1	8 PVC S40 FE AD HXFIPT 435-080	EA	37.94	37.94
1820	1	8 HW SWR SDR26 REP CPLG GXG	EA	56.03	56.03
1830	10	3/4X1/4 PVC BUS SXFIPT 438-098	EA	0.54	5.40
1840	4	1436-007 MIPT X INSERT ADPT	EA	2.48	9.92
1850	3	1413-007 3/4" MXINSERT ADAPTER	EA	1.35	4.05
1860	1	2 PVC SCH40 CROSS HXH 420-020	EA	4.31	4.31
1870	20	1-1/2X1-1/4 PVC S40 BUSH SXFIP 438-212	EA	1.17	23.40
1880	25	1/2 PVC S40 CAP SW 447-005	EA	0.22	5.50
1890	30	3/4X1/2 PVC S40 TEE HXFIPT 402-101	EA	0.54	16.20
1900	20	1X3/4 PVC S40 T HXFIPT 402-131	EA	1.17	23.40
1910	150	3/4 SCH40 TEE HXFIPT 402-007	EA	0.63	94.50
1920	2	4 HW SWR SDR26 45 GXSP	EA	14.29	28.58

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1930	1	8 PVC S40 SW CAP 447-080	EA	36.22	36.22
1940	10	2 PVC UTIL BV HXH 2622-020 W/EPDM O-RING	EA	33.70	337.00
1950	1	8X4 SCH40 BUSH SPXH 437-582	EA	50.45	50.45
1960	5	2-1/2 PVC S40 45 HXH 417-025	EA	4.52	22.60
1970	1	2-1/2 PVC SCH40 90 HXH 406-025	EA	4.50	4.50
1980	25	2-1/2X2 PVC SCH40 BUSH SPXS 437-292	EA	1.77	44.25
1990	12	3X2-1/2 PVC SCH40 BUSH SPXH 437-339	EA	2.62	31.44
2000	7	3 PVC SCH40 DWV 90 HXH	EA	2.70	18.90
2010	2500	3 PVC SCH40 DWV 45 HXH	EA	6.44	16,100.00
2020	660	3 PVC SCH40 DWV 22-1/2 HXH	EA	6.95	4,587.00
2030	15	4 PVC SCH40 DWV 90 HXH	EA	13.88	208.20
2040	600	4 SCH40 DWV 45 HXH	EA	11.08	6,648.00
2050	200	4 PVC SCH40 DWV 22-1/2 HXH	EA	10.59	2,118.00
2060	1	SPEARS 2621-015 1-1/2 UTILITY BALL VALVE FIP SCH80 PVC WHT EPDM O-RING	EA	26.67	26.67
2070	70	FAST TAP 2-1/2 X 1-1/2 HT2S-29 P SPEARS	EA	118.61	8,302.70
2080	15	1-1/4 PVC SCH40 90 HXH 406-012	EA	0.88	13.20
2090	15	6 SDR35 CLEANOUT ADPT HXF L/PL	EA	18.24	273.60
2100	5	4 PVC ADPT SDR35XDWV HXH	EA	4.93	24.65
2110	36	PL-TR P1208 4X4 DWV ADPT BUSH DWV SPIGOT X SWR HUB	EA	2.90	104.40
2120	130	3 SCH40 DWV REPAIR CLPG HXH W/O STOP	EA	3.11	404.30
2130	60	4 SCH40 DWV SW REPAIR CPLG HXH	EA	14.57	874.20
				SUBTOTAL	183,457.43
2140		15. S80 PIPE /FITTINGS			
2160	1	6 PVC S80 CPLG HXH 829-060	EA	25.34	25.34
2170	50	1-1/4X1 PVC S80 BU SXS 837-168	EA	1.97	98.50
2180	1	1X1/4 PVC S80 BU MXFIP 839-128	EA	3.29	3.29
2190	2	1-1/4X1 PVC S80 BU MXF 839-168	EA	2.79	5.58
2200	325	1-1/2X8 PVC S80 TD NIP 886-080	EA	4.31	1,400.75
2210	12	3/4XCL PVC S80 TRD NIP 883-005	EA	0.83	9.96
2220	1	3/4X2 PVC S80 THRD NIP 883-020	EA	0.83	0.83
2230	3	3/4X3 PVC S80 THRD NIP 883-030	EA	0.94	2.82
2240	1	3/4X4 PVC S80 TRD NIP 883-040	EA	1.27	1.27
2250	1	3/4X6 PVC S80 THRD NIP 883-060	EA	1.59	1.59
2260	3	1XCL PVC S80 THRD NIP 884-005	EA	1.09	3.27
2270	6	1X2 PVC S80 THRD NIP 884-020	EA	1.22	7.32
2280	5	1X3 PVC S80 THRD NIP 884-030	EA	1.39	6.95
2290	5	1X4 PVC S80 THRD NIP 884-040	EA	1.59	7.95
2300	1	1 INSERT CPLG 1429-010 BARBXBARB	EA	0.65	0.65
2310	1	1-1/4XCL PVC S80 TD NP 885-005	EA	1.59	1.59
2320	1	1-1/4X2 PVC S80 TD NIP 885-020	EA	1.63	1.63
2330	3	1-1/4X3 PVC S80 TD NIP 885-030	EA	1.85	5.55
2340	4	1-1/2X2 PVC S80 TD NIP 886-020	EA	1.92	7.68
2350	3	1-1/2X3 PVC S80 TRD NP 886-030	EA	2.18	6.54
2360	1	1-1/2X4 PVC S80 TRD NP 886-040	EA	2.90	2.90
2370	10	2XCL PVC S80 THRD NIP 887-005	EA	2.27	22.70
2380	10	2X3 PVC S80 THRD NIP 887-030	EA	2.72	27.20
2390	3	2X4 PVC S80 THRD NIP 887-040	EA	3.76	11.28
2400	5	3XCL PVC S80 THRD NIP 889-005	EA	9.31	46.55
2410	1	4XCL PVC S80 THRD NIP 890-005	EA	15.21	15.21
2420	150	1-1/2 PVC S80 90 HXH 806-015	EA	2.22	333.00

** For reference only - not included in total



Bid Proposal for PSL ANNUAL 20200082 (RVSD 5/21/2021)

Bid #: 1814830

Seq#	Qty	Description	Units	Price	Ext Price
2430	75	1-1/2 PVC S80 CPLG HXH 829-015	EA	3.11	233.25
2440	1	1-1/2 PVC S80 CPG FIPT 830-015	EA	6.40	6.40
2450	25	1-1/2 PVC S80 TEE HXH 801-015	EA	7.62	190.50
2460	4	2 PVC S80 THRD UNION FIPT	EA	21.83	87.32
2470	10	2-1/2 PVC S80 90 HXH 806-025	EA	6.26	62.60
2480	2	1-1/2 PVC S80 VANSTONE FLG SW	EA	5.13	10.26
2490	12	2 PVC S80 VANSTONE FLG SW	EA	6.84	82.08
2500	35	3 PVC S80 VANSTONE FLG SW	EA	11.67	408.45
2510	1	2-1/2 PVC S80 VANSTONE FLG SW	EA	10.56	10.56
2520	50	4 PVC S80 VANSTONE FLG SW	EA	14.75	737.50
2530	80	6 PVC S80 VANSTONE FLG SW	EA	23.21	1,856.80
2540	1	1 PVC S80 T FIPTXFIPT 805-010	EA	6.00	6.00
2550	5	1 PVC S80 THRD UNION FIPT 8058-010	EA	6.00	30.00
2560	35	1436-010 MIPXINSERT ADPT S80	EA	0.65	22.75
2570	1300	1-1/4 PVC S80 MALE ADPT HXMI 836-012	EA	3.54	4,602.00
2580	10	2-1/2 PVC S80 45 HXH 817-025	EA	13.25	132.50
2590	700	2 SCH80 PVC PIPE SWB 20'	FT	2.85	1,995.00
2600	160	2-1/2 SCH80 PVC PIPE SWB 20'	FT	2.48	396.80
2610	120	2 PVC S80 CPLG HXH 829-020	EA	3.33	399.60
2620	20	2-1/2 PVC S80 CPLG HXH 829-025	EA	8.20	164.00
2630	200	2 PVC S80 90 HXH 806-020	EA	2.67	534.00
2640	75	2 PVC S80 45 HXH 817-020	EA	6.31	473.25
2650	200	2 PVC S80 MALE ADPT MIPTXH 836-020	EA	7.35	1,470.00
2660	15	2-1/2 PVC S80 MALE ADP 836-025	EA	8.36	125.40
2670	75	2 PVC S80 F ADP FIPTXH 835-020	EA	9.63	722.25
2680	4	2-1/2 PVC S80 FEM ADPT SXFIPT 835-025	EA	15.21	60.84
2690	1	2 PVC S80 WYE HXH 875-020	EA	22.95	22.95
2700	12	6 PVC S80 90 HXH 806-060	EA	30.43	365.16
2710	1	4 PVC S80 CPLG HXH 829-040	EA	11.77	11.77
2720	7	4 PVC S80 90 HXH 806-040	EA	10.70	74.90
2730	3	2 PVC S80 CPG FIPXFIP 830-020 BOTH ENDS	EA	6.72	20.16
2740	1	1 PVC S80 TD PLUG MIPT 850-010	EA	1.63	1.63
2750	55	1X1/2 PVC S80 BUSH SXS 837-130	EA	1.26	69.30
2760	20	1/2 PVC S80 TEE HXH 801-005	EA	2.12	42.40
2770	30	3/4 PVC S80 TEE HXH 801-007	EA	2.22	66.60
2780	25	1 PVC S80 TEE HXH 801-010	EA	2.77	69.25
2790	100	1/2 PVC S80 90 HXH 806-005	EA	0.75	75.00
2800	110	1 PVC S80 90 HXH 806-010	EA	1.54	169.40
2810	150	1-1/4 PVC S80 TEE HXH 801-012	EA	7.62	1,143.00
2820	50	1/2 PVC S80 45 HXH 817-005	EA	1.42	71.00
2830	20	3/4 PVC S80 45 HXH 817-007	EA	2.16	43.20
2840	15	1 PVC S80 45 HXH 817-010	EA	3.24	48.60
2850	30	1/2 PVC S80 CPLG HXH 829-005	EA	1.36	40.80
2860	30	3/4 PVC S80 CPLG HXH 829-007	EA	1.84	55.20
2870	50	1 PVC S80 CPLG HXH 829-010	EA	1.89	94.50
2880	15	1/2 PVC S80 FEM ADPT 835-005	EA	1.27	19.05
2890	40	3/4 PVC S80 FEM ADPT 835-007	EA	1.89	75.60
2900	10	1 PVC S80 FEM ADPT 835-010	EA	2.79	27.90
2910	40	1-1/2 PVC S80 FEM ADPT 835-015	EA	5.53	221.20
2920	65	1/2 PVC S80 MLE ADPT 836-005	EA	1.59	103.35
2930	1100	3/4 PVC S80 MALE ADPT 836-007	EA	1.75	1,925.00
2940	150	1 PVC S80 MALE ADPT 836-010	EA	3.03	454.50

** For reference only - not included in total



Bid Proposal for PSL ANNUAL 20200082 (RVSD 5/21/2021)

Bid #: 1814830

Seq#	Qty	Description	Units	Price	Ext Price
2950	3800	1-1/2 PVC S80 MALE ADP 836-015	EA	5.08	19,304.00
2960	50	3/4X1/2 PVC S80 BU SXS 837-101	EA	0.44	22.00
2970	25	1X3/4 PVC S80 BUSH SPXHUB 837-131	EA	1.26	31.50
2980	30	1-1/2X3/4 PVC S80 BUSH SXS 837-210	EA	2.67	80.10
2990	2	2X3/4 PVC S80 BU SXS 837-248	EA	3.81	7.62
3000	25	2X1 PVC S80 BU SPXHUB 837-249	EA	3.81	95.25
3010	100	2X1-1/2 PVC S80 BU SXH 837-251	EA	3.81	381.00
3020	30	2X2 PVC S80 TEE HXHXH 801-020	EA	9.52	285.60
3030	40	1-1/2 PVC S80 SW UNION	EA	9.07	362.80
3040	20	1 PVC S80 SW UNION 8057-010	EA	4.03	80.60
3050	50	1/2 PVC S80 UNION HXH 857-005	EA	2.79	139.50
3060	12	3/4 PVC SOC VITON UNION 8057-007 SPEARS	EA	3.54	42.48
3070	70	2 PVC S80 UNION HXH 857-020	EA	12.30	861.00
3080	100	3/4 PVC S80 90 HXH 806-007	EA	0.97	97.00
3090	75	1-1/2 PVC S80 45 HXH 817-015	EA	4.88	366.00
3100	900	1-1/4 PVC S80 CPLG HXH 829-012	EA	2.88	2,592.00
3110	30	1-1/4 PVC S80 FEM ADPT HXFIP 835-012	EA	4.50	135.00
3120	250	3/4 SCH80 PVC PIPE SWB 20'	FT	0.94	235.00
3130	400	1 SCH80 PVC PIPE SWB 20'	FT	1.34	536.00
3140	1340	1-1/2 SCH80 PVC PIPE SWB 20'	FT	2.08	2,787.20
3150	1	1-1/2 PVC S80 90 HXFIP 807-015	EA	5.16	5.16
3160	2	2 PVC S80 90 HXFIP 807-020	EA	6.68	13.36
3170	250	1-1/4 EPDM T/U BALL VLV DURA ST8-012	EA	33.25	8,312.50
3180	900	1-1/4 SCH80 PVC PIPE SWB 20'	FT	1.85	1,665.00
3190	25	2" TU BALL VALVE IPEX W/EPDM # 353011 VXE SERIES	EA	63.88	1,597.00
3200	1	1-1/2 PVC S80 CROSS HXH	EA	16.61	16.61
3210	1	2-1/2XCL PVC S80 TD NP 888-005	EA	7.80	7.80
3220	20	1 SCH80 CPVC PIPE SWB 20'	FT	0.02	0.40
3230	40	3/4 SCH80 CPVC PIPE PE 20'	FT	1.45	58.00
3240	460	1-1/4 PVC S80 90 HXH 806-012	EA	2.07	952.20
3250	12	1-1/4 PVC S80 45 HXH 817-012	EA	4.12	49.44
3260	180	4 SCH80 PVC PIPE SWB 20'	FT	8.50	1,530.00
3270	30	3 PVC S80 90 HXH 806-030	EA	7.03	210.90
3280	3	3 PVC S80 UNION HXH 857-030	EA	22.89	68.67
3290	2	3 T/U BALL VALVE HXH 2332-030	EA	413.66	827.32
3300	5	3 PVC S80 45 HXH 817-030	EA	16.13	80.65
3310**	20	1/2 SCH80 CPVC PIPE SWB 20'	FT	0.00	0.00
		PRICE UPON ASKING			
3330	40	2 SCH80 CPVC PIPE SWB 20'	FT	4.92	196.80
3340	3	SPEARS 2339-005C 1/2 CPVC BALL VLV	EA	66.11	198.33
3350	1	2339-007C 3/4 CPVC BV	EA	60.12	60.12
3360	10	SPEARS 2339-010C 1" CPVC T/U BALL VALVE W/VITON	EA	72.36	723.60
3370	1	SPEARS 3639-020C 2" PVC BALL VALVE	EA	110.08	110.08
3380	200	3 SCH80 PVC PIPE SWB 20'	FT	5.93	1,186.00
3390	80	6 SCH80 PVC PIPE SWB	FT	16.40	1,312.00
3400	20	8 SCH80 PVC PIPE SWB	FT	24.65	493.00
3410	35	1/2 PVC BALL VALVE SXS GRAY 2622-005G	EA	0.88	30.80
3420	60	1/2X1/4 PVC S80 BUSH SXFIP 838-072	EA	1.20	72.00
3430	15	3/4X1/4 PVC S80 BUSH SXFIPT 838-098	EA	0.79	11.85
3440	400	1/2 SCH80 PVC PIPE SWB 20'	FT	0.70	280.00
3450	12	3X3 PVC S80 TEE HXH 801-030	EA	12.94	155.28
3460	15	3 PVC S80 CPLG HXH 829-030	EA	9.40	141.00

** For reference only - not included in total



Bid Proposal for PSL ANNUAL 20200082 (RVSD 5/21/2021)

Bid #: 1814830

Seq#	Qty	Description	Units	Price	Ext Price
3470	1	8X6 PVC S80 BU SPXH 837-585	EA	49.18	49.18
3480	1	8 PVC S80 CPLG HXH 829-080	EA	34.49	34.49
3490	1	4X4 PVC S80 TEE HXH 801-040	EA	14.99	14.99
3500	1	4X1 PVC SCH80 BUSHING SPXF	EA	18.61	18.61
3510	1	4 PVC S80 FEM ADPT 835-040	EA	29.43	29.43
3520	1	4 PVC S80 45 HXH 817-040	EA	29.03	29.03
3530	1	3 PVC S80 CROSS HXH	EA	34.97	34.97
3540	2	4 PVC S80 MALE ADPT 836-040	EA	16.50	33.00
3550	1750	1-1/2X1-1/4 S80 BU SXS 837-212	EA	2.67	4,672.50
3560	35	1-1/2" TU BALL VALVE IPEX 353009 EPDM	EA	44.66	1,563.10
3570	1	4X3 PVC S80 BU SPXS 837-422	EA	14.54	14.54
3580	600	3/4X1 836-102 ADAPT MIPT X SOC PVC SPEARS 836-102	EA	3.75	2,250.00
3590	4	2 PVC T/U BALL CHECK VLV	EA	145.45	581.80
3600	10	2 2239-020 SCH80 SOCXF CHK VLV TRUE BALL	EA	194.18	1,941.80
3610	100	1-1/2 PVC SCH40 UNION HXH	EA	9.52	952.00
				SUBTOTAL	83,216.39
				Sub Total	549,676.62
				Tax	0.00
				Total	549,676.62

Branch Terms:

UNLESS OTHERWISE SPECIFIED HEREIN, PRICES QUOTED ARE VALID IF ACCEPTED BY CUSTOMER AND PRODUCTS ARE RELEASED BY CUSTOMER FOR MANUFACTURE WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THIS QUOTATION. CORE & MAIN LP RESERVES THE RIGHT TO INCREASE PRICES UPON THIRTY (30) CALENDAR DAYS' NOTICE TO ADDRESS FACTORS, INCLUDING BUT NOT LIMITED TO, GOVERNMENT REGULATIONS, TARIFFS, TRANSPORTATION, FUEL AND RAW MATERIAL COSTS. DELIVERY WILL COMMENCE BASED UPON MANUFACTURER LEAD TIMES. ANY MATERIAL DELIVERIES DELAYED BEYOND MANUFACTURER LEAD TIMES MAY BE SUBJECT TO PRICE INCREASES AND/OR APPLICABLE STORAGE FEES. THIS BID PROPOSAL IS CONTINGENT UPON BUYER'S ACCEPTANCE OF SELLER'S TERMS AND CONDITIONS OF SALE, AS MODIFIED FROM TIME TO TIME, WHICH CAN BE FOUND AT: <https://coreandmain.com/TandC/>

What is Driving PVC Pipe and Fitting Price Increases?

PVC pipe prices have increased at an extremely fast pace since the late summer of 2020. Market pricing for PVC pipe that had hovered between Block 70 and Block 80 for almost two years suddenly started climbing, triggered by a number of resin plant shutdowns caused by Hurricane Laura in August. Currently, the market is at Block 160 or higher in most Regions. To put this into more familiar terms, 8" SDR35 Sewer pipe that was selling for \$3.00 per foot in early August is now selling at \$4.76 per foot – a 59% increase.

What is driving these increases?

- Prior to Hurricane Laura in August, the resin market was already tight as several resin producers reported production problems. This drove a number of price increases in the raw materials for PVC pipe and fittings.
- Hurricane Laura made a tight resin market much worse as two resin producers suffered damage and declared Force Majeure.
- While some resin producers were having production issues, there were also production problems with a number of ethylene producers, which is the raw material for resin production.
- Finally, the freeze up in Texas in February damaged a number of resin plants and ethylene crackers. Resin production has been severely constricted since then and some resin and pipe companies have declared Force Majeure. Full production levels are not expected to be reached for some producers until the summer.

The graph below shows the constant increases in resin prices that have been driven by demand, production problems and ethylene shortages. As pipe production costs are driven by resin prices, pipe prices have had to rise at a similar rate. While the graph shows resin prices up to March, resin prices are projected to continue to rise over the next two to three months.





SPEARS® MANUFACTURING COMPANY
15853 OLDEN STREET • SYLMAR, CALIFORNIA 91342
MAILING ADDRESS: P.O. BOX 9203 • SYLMAR, CALIFORNIA 91392
Telephone (818) 364-1611 • Fax (818) 367-3014
www.spearsmfg.com

January 28, 2021

To: Spears® Manufacturing Company Distribution Partners

RE: Price Increase Notification PVC-DWV Products

On March 1, 2021 Spears® Manufacturing Company will initiate a price increase on our PVC-DWV Products. This increase will affect all product categories of PVC-DWV.

The price changes will be as follows:

- All Molded PVC-DWV (product groups 051, 052 & 053) will increase by 8%
- Fabricated PVC-DWV, SCH40 and SCH 80 (product groups 390 & 400) will increase by 5%

Updated list pricing will be available on our website at www.spearsmfg.com the week of February 15, 2021.

We will accept orders prior to the increase of no more than 1/12th of your typical annual PVC-DWV purchases from Spears® Manufacturing. Orders will be for immediate release, shipment and invoicing. Future-ship orders will not be accepted.

If you have any questions or require additional information, please contact your local Spears® Representative.

Sincerely,

Matt Baker
Vice President, Sales Operations
Spears Manufacturing Company



SPEARS® MANUFACTURING COMPANY
15853 OLDEN STREET • SYLMAR, CALIFORNIA 91342
MAILING ADDRESS: P.O. BOX 9203 • SYLMAR, CALIFORNIA 91392
Telephone (818) 364-1611 • Fax (818) 367-3014
www.spearsmfg.com

March 24, 2021

To: Spears® Manufacturing Company Distribution Partners

RE: Price Increase Notification PVC-DWV Products

On March 26, 2021 Spears® Manufacturing Company will initiate a price increase on our PVC-DWV Products. This increase will affect all product categories of PVC-DWV.

The price changes will be as follows:

- All Molded PVC-DWV (product groups 051, 052 & 053) and fabricated PVC-DWV (product groups 390 & 400) will increase by 10%

Recent Force Majeure status by material suppliers is causing reaction throughout the market and we are having to make these adjustments in order to continue to provide our customers with the level of service and quality they have come to expect from Spears®.

In as such, there will be no price protection beyond current, active and valid quotations.

Until further notice, we will only accept orders of no more than 1/12th of your typical annual PVC-DWV purchases from Spears® Manufacturing. Orders will be for immediate release, shipment and invoicing. Future-ship orders will not be accepted.

Updated list pricing will be available on our website at www.spearsmfg.com the week of 3/29/21.

If you have any questions or require additional information, please contact your local Spears® Representative.

Sincerely,

Matt Baker
Vice President, Sales Operations
Spears Manufacturing Company



SPEARS® MANUFACTURING COMPANY
15853 OLDEN STREET • SYLMAR, CALIFORNIA 91342
MAILING ADDRESS: P.O. BOX 9203 • SYLMAR, CALIFORNIA 91392
Telephone (818) 364-1611 • Fax (818) 367-3014
www.spearsmfg.com

April 19, 2021

To: Spears® Manufacturing Company Distribution Partners

RE: Price Increase Notification

On May 3, 2021 Spears® Manufacturing Company will initiate a price increase on certain PVC, CPVC, Solvent Cements / Primers and ancillary product lines. We are doing our best to stabilize the markets we serve while the costs of raw material, labor, packaging and logistics continue to rise; forcing us to react with this initiative.

The price change will be as follows:

- All PVC and CPVC pipe, fittings, valves and ancillary products will increase by 5%.
- All Solvent Cement products will increase by 12%
- All FlameGuard® CPVC Pipe, Fittings, ancillary and non-solvent cement products will remain at current prices, without increase, until further notice.

Updated list pricing will be available on our website at www.spearsmfg.com the week of April 26, 2021.

Quotations issued on or before April 30, 2021 will be honored only until April 30, 2021. To further increase market stability, orders will be monitored and those outside typical purchasing characteristics in size and frequency are subject to revision or refusal. No future-ship orders will be accepted.

We continue to work to keep product available to you while providing tangible value for being a loyal Spears® Distributor.

Thank you all for your continued support.

Sincerely,

Matt Baker
Vice President, Sales Operations
Spears® Manufacturing Company



SPEARS® MANUFACTURING COMPANY
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Telephone (818) 364-1611 • Fax (818) 367-3014
www.spearsmfg.com

May 3, 2021

To: Spears® Manufacturing Company Distribution Partners

RE: Price Increase Notification

Due to continued increases in material and operational costs; Spears® Manufacturing Company will initiate a price increase on our Pipe, Fittings, Valves, Solvent Cement and ancillary products beginning May 17, 2021.

These changes are in addition to previously announced increases and will be as follows:

- All standard PVC-DWV products will increase by 20%.
- All other PVC and CPVC pressure pipe, fittings, valves and ancillary products will increase by 10%. This includes CTS, LE and LabWaste® branded products.
- All FlameGuard® pipe, fittings, valves and ancillary products will increase by 5%.
- All Solvent Cement /Primer products and accessories will increase by 5%

Updated list pricing will be available at www.spearsmfg.com the week of May 10, 2021.

Quotations issued on or before May 14, 2021 will be honored only until May 14, 2021. All orders will be for immediate shipment only. No future-ship orders will be accepted. Until further notice, we will monitor incoming orders and limit purchases to two weeks (1/24th) of your 2020 purchases within the particular product group. Orders outside typical purchasing characteristics in size and frequency are subject to revision or refusal.

We continue to work to keep product available to you while providing tangible value for being a loyal Spears® Distributor.

Thank you all for your continued support.

Sincerely,

Matt Baker
Vice President, Sales Operations
Spears® Manufacturing Company

1830 Craig Park Court
St. Louis, MO 63146
314.432.4700
coreandmain.com



May 7, 2021

Dear Valued Customer,

Price increases and supply chain issues continue to surface. Specifically, PVC pipe and fittings, ductile iron pipe and fittings, HDPE pipe, restraints, meters, hydrants and valves, as well as many other products, are experiencing significant shortages that could lead to extended lead times. Along with these supply chain problems, pricing continues to escalate. These problems exist with both domestic and import materials.

With demand high and supply limited, we anticipate a very challenging summer and balance of 2021. It is imperative that we work closely with you to plan and schedule jobs early on in order to avoid possible project delays.

Please continue to communicate with your local sales rep and Core & Main branch for continuous updates and communications regarding these pricing and supply chain issues.

We continue to value the trust you have placed in Core & Main and we will work diligently to service your material needs in this challenging environment.

Thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads "Jack Schaller". The signature is written in a cursive, flowing style.

Jack Schaller
President
Core & Main

Q1



AGC
THE CONSTRUCTION
ASSOCIATION

2021

CONSTRUCTION INFLATION ALERT

The construction industry is currently experiencing an unprecedented mix of steeply rising materials prices, snarled supply chains, and staffing difficulties, combined with slumping demand that is keeping many contractors from passing on their added costs. This combination threatens to push some firms out of business and add to the industry's nearly double-digit unemployment rate.

The situation calls for immediate action by federal trade officials to end tariffs and quotas that are adding to price increases and supply shortages. Officials at all levels of government need to identify and remove or lessen any unnecessary or excessive impediments to the importation, domestic production, transport, and delivery of construction materials and products. Project owners need to recognize how much conditions have changed for projects begun or awarded in the early days of the pandemic or before and to consider providing greater flexibility and cost-sharing. Contractors should become even more vigilant about changes in materials costs and expected delivery dates and should communicate the information promptly to current and prospective clients.

This report is intended to provide all parties with better understanding of the current situation, the impact on construction firms and projects, its likely course in the next several months, and possible steps to mitigate the damage. The document will be revised to keep it timely as conditions change. Please send comments and feedback to AGC of America's chief economist, Ken Simonson, ken.simonson@agc.org.

www.agc.org

Rising costs, flat project pricing

Figure 1 illustrates the threat to contractors from fast and steeply rising prices for materials, both for projects that have already been bid or started and for preparing -price or guaranteed-maximum-price bids. The red line shows the change since April 2020 in the price of all materials and services used in

nonresidential construction, while the blue line measures the change—or lack of change—in what contractors say they would charge to erect a set of nonresidential buildings. This blue line, essentially a measure of bid prices, has remained virtually stable, rising only 0.5% from April 2020 to February 2021. In contrast, the red line, measuring the cost of contractors' purchases, has soared nearly 13% over the same 10 months.

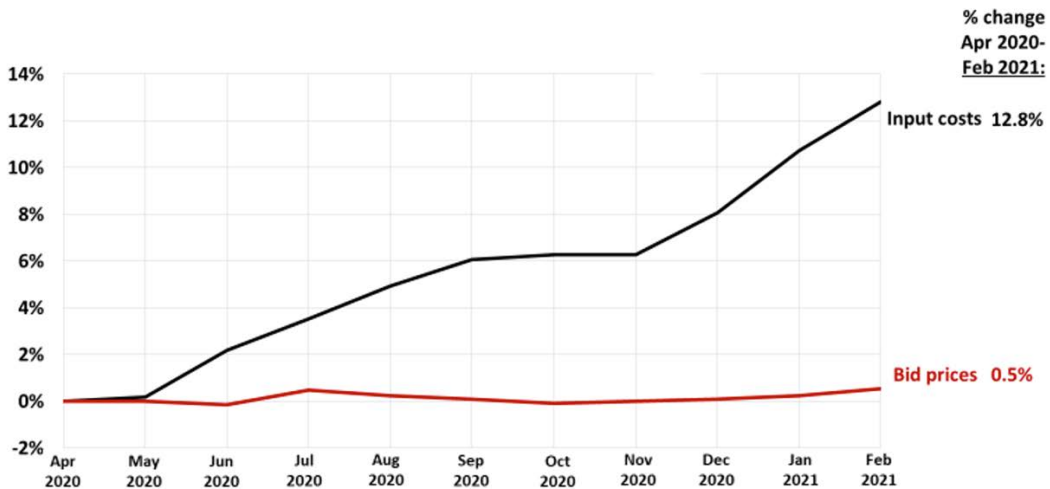
In other words, if a contractor or subcontractor submitted a fixed-price bid in April 2020 based on materials costs at that time but did not buy the materials until February 2021, its cost for the materials would have risen an average of nearly 13%. Given that materials often represent half or more of the cost of a contract, such an increase could easily wipe out the profit from a project and create severe financial hardship for the contractor.

12.8%

Input costs for general contractors have soared nearly 13% from April 2020 to February 2021

FIGURE 1

Change in construction input costs and bid prices
April 2020-February 2021



Source: Bureau of Labor Statistics, producer price indexes (PPIs) for new nonresidential building construction (bid prices) and inputs to nonresidential construction (input costs), not seasonally adjusted

In fact, Figure 1 understates the severity of the current situation for many contractors, in three respects. First, the two lines are calculated from producer price indexes (PPIs) posted monthly by the Bureau of Labor Statistics (BLS). The most recent PPIs are based on prices BLS collected around February 11.

Since then, numerous materials have risen even more steeply in price. For instance, the national average retail price of on-highway diesel fuel climbed from \$2.80 per gallon on February 8 to \$3.19 on March 22, a rise of 14% in just six weeks, according to a weekly truckstop survey posted by the Energy Information Administration. Private price-tracking services have reported similarly steep increases for a variety of steel, lumber, and engineered wood products.

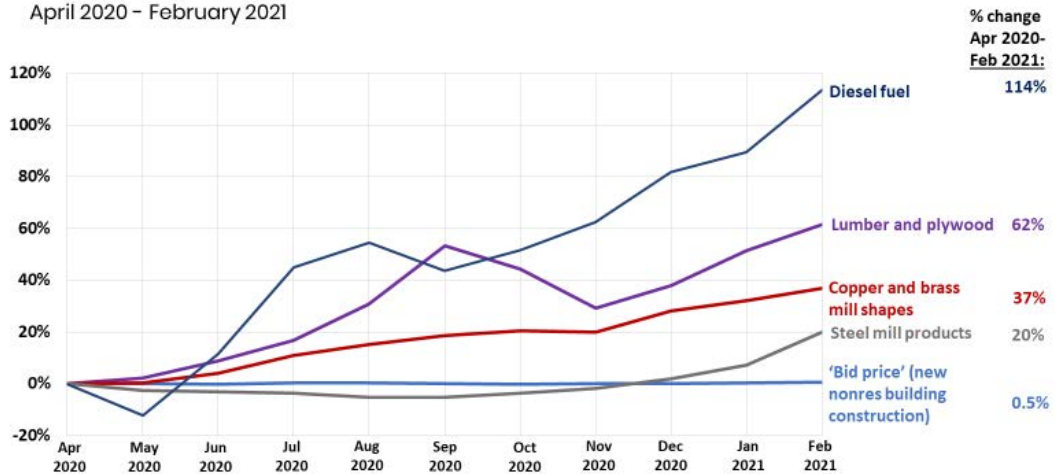
Second, contractors are incurring costs not captured by this measure. Delayed deliveries, higher expenditures for personal protective equipment and other sanitation measures, and shortages of employees or subcontractors' workers on jobsites due to coronavirus impacts are all driving up contractors' costs. In some cases, project completions are being delayed, meaning contractors receive needed payments later and may incur penalties for missed deadlines.

Third, many projects or subcontractors' packages are heavily weighted toward materials that have risen much more in price than the overall PPI for inputs. As Figure 2 shows, the PPI for diesel fuel (at the fuel terminal, not retail) increased 114% between April 2020 and February 2021. The PPI for lumber and plywood jumped 62%. The index for copper and brass mill shapes climbed 37% and the PPI for steel mill products rose 20%.

114%
 Diesel fuel PPI (Producer Price Index) has increased more than 114% between April 2020 to February 2021

FIGURE 2

Price changes for construction and selected materials
 April 2020 - February 2021



Source: Bureau of Labor Statistics, producer price indexes (PPIs) for new nonresidential building construction (bid prices), diesel fuel, wood, and metal products, not seasonally adjusted

270%
 Due to extreme weather conditions and general demand, PVC prices have increased over 270% from March 2020 to March 2021

Some broad categories of products have not gone up dramatically, but narrower classes of products within those categories have. For instance, the PPI for plastic construction products rose “only” 6% from March 2020 to January. But an AGC member reported on March 5 that for polyvinyl chloride (PVC) “used in electric utility work the price from [March 2020] to January 2021 had a general increase of 85%.” Following extreme winter weather in Texas that knocked out production facilities and created a surge in demand for pipe to replace broken lines, “Now that increase is 270% from March 2020” to March 4, 2021.

In recent weeks, producers and distributors of many additional materials have announced large price increases. Some have already been imposed, while others are scheduled to take effect in the next few weeks.

For example, a leading producer of spray polyurethane products, used for building sealants and insulation, announced on March 12 that it would increase prices 12-15%, “effective for all new and existing orders shipping after April 12.” On March 4 another supplier

notified customers of two price increases of 10% each, effective on April 5 and May 1. On March 10, a major building-products distributor announced 19 broad categories of price increases, ranging as high as a 20% increase effective on April 5 for “all wallboard and glass mat products.”

In addition to sudden price increases, contractors are experiencing delivery times that have stretched or become completely unreliable. A producer of building mesh told customers on March 15, “Volatility in the costs associated with producing and shipping standard welded wire reinforcement has made it necessary for us to withdraw all previously issued price lists. The availability of SWWR has been negatively impacted by the shortage of raw materials; therefore, lead times previously quoted will require review.”

Not a short-term problem

Some might assume contractors will simply raise their prices to cover the added costs. But current conditions in the industry, as well as the record from previous episodes of escalating materials costs, suggest that the mismatch between materials costs and contractors’ prices is likely to persist for an extended period.

The pandemic has caused current production and delivery of many materials to fall short of demand. Initially, a wide range of factories, mills, and fabrication facilities were shut down on their owners’ initiative or because government orders deemed them to not be “essential.” In some cases, contractors—particularly homebuilders—canceled orders because they no longer saw demand for construction. Once production facilities were allowed to re-open, many of them had trouble getting up to full capacity because their own workers or those of their suppliers and freight haulers may have been ill, quarantined, or required to care for family members at home.

Imported products and components also were subject to production and shipping shutdowns in the early months of the pandemic. This particularly affected many products from China and northern Italy, ranging from kitchen cabinets and appliances to tile flooring to elevators. In recent months, production has increased but containers, ships, port space, and trucking capacity have all experienced bottlenecks that have slowed deliveries.

Dramatic shifts in demand triggered, at least in part, by the pandemic have added to price pressures and shortages of goods. Housing starts have increased between 15% and 20% from year-earlier levels, creating huge additional demand for wood products and other items that are also used in nonresidential construction. Restaurants that added decks and railings for outdoor dining, along with offices and other buildings undergoing remodeling, added to demand for these products.

A more recent source of price increases and extended lead times was the extreme winter weather that struck Texas in February. Widespread, unanticipated power failures and unusual freezing temperatures shut down petrochemical plants that normally operate around the clock. Frozen pipes burst, adding to the damage. Repairing the damage and getting complex facilities back to full operating rates is likely to take several months in some cases.

Loss of this production affects plastic resins and other “building blocks” for a wide range of construction products, including: PVC pipe and other hard plastic products like plumbing fittings

15-20%

Housing starting costs have increased between 15% to 20% from year-earlier levels

and fixtures; vinyl siding and vapor barriers; binders or "glue" for the particles and layers of plywood and oriented strand board (OSB), and adhesives for backing/facing for wallboard. Various types of cardboard, paper, and plastic packaging, tapes, and fasteners, including ones for shipping and protecting construction materials, also depend on resins. The freeze also added to demand for plastic pipe and fittings to replace broken water lines, adding to the demand-supply imbalance.

Yet another cause of higher prices and tighter supply is trade policy actions imposed in 2018-2020. Tariffs or quotas on steel and aluminum from many countries, along with tariffs on hundreds of parts and materials from China, drove up the cost of many construction products and limited the number of suppliers, which has led to longer delivery times. Failure to renew a longstanding softwood lumber agreement with Canada has added to lumber costs.

Although the ostensible purpose of some of the trade actions was to protect and create jobs in the U.S. manufacturing sector, steel in particular, very little capacity has been added so far. Many manufacturers merely raised their prices in tandem with the imposition of tariffs.

PAST EPISODES

12.9%

In the past price inflation, materials costs experienced an annual growth rate increase of 12.9% in September 2008

The construction industry has endured previous spells of rapid cost escalation. For instance, the PPI for goods used in new nonresidential construction accelerated from a 3.6% year-over-year rate of increase in January 2004 to 10.0% by October of that year and remained above a 5% annual rate for a total of 31 months, before subsiding to a 3.2% rate in October 2006.

Less than a year later, materials costs soared again, rising from a 1.6% annual growth rate in August 2007 to 12.9% in September 2008. The financial crisis that fall brought rates down rapidly but, again, only for about a year. The growth rate spiked from 0.4% year-over-year in December 2009 to 5.8% the following April and remained above or close to 5% until early 2012.

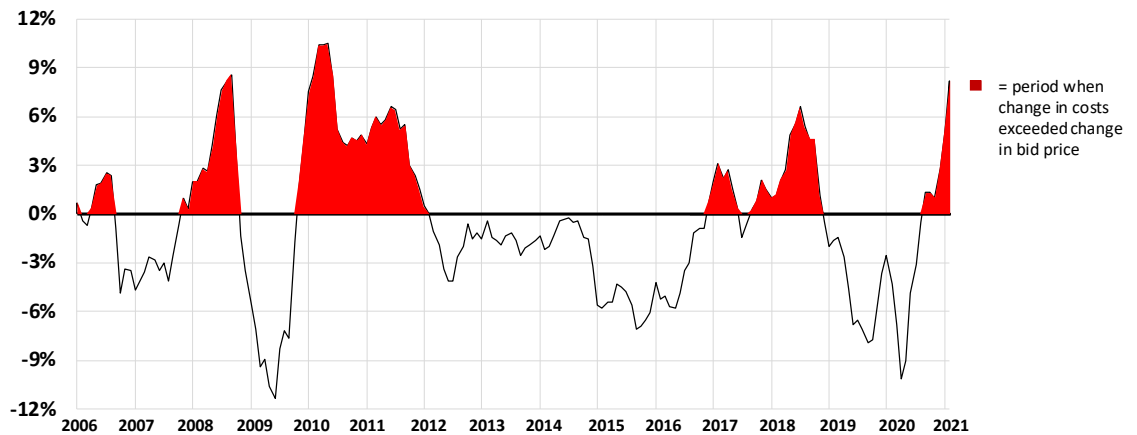
The most recent episode of high materials cost increases was from November 2018 through November 2019, when the year-over-year price change ranged from 4.9% to 9.2%.

While each of these price spikes eventually subsided, they caused enormous harm to contractors, who generally were not able to pass along the increases for an extended period. Not only were firms that had already signed contracts to deliver a project at a fixed price caught by the increases, but competition kept contractors from raising bids to match for a year or longer. A comparison of the year-over-year change in the PPI for materials with the PPIs for five types of new nonresidential buildings shows there were periods as long as 28 consecutive months with such price disparities. That is, contractors' bid prices rose less—or decreased—relative to the cost of the goods they purchased. For the most part, these months coincided with periods in which the value of nonresidential construction was stagnating or shrinking.

Figure 3 shows this comparison for one building type, new warehouse building construction. Periods in which the PPI for goods used in nonresidential construction exceeded the PPI for warehouse contractors' bid prices appear in red. The longer these intervals last and the higher the peak—i.e. the larger the gap between costs and bid prices—the more likely it is that some contractors will have financial difficulties. The current period already has one of the highest peaks.

FIGURE 3

Change in material costs vs. change in warehouse bid prices Jan. 2006 -Feb. 2021
Difference between year-over-year change in costs vs. bid prices



Source: Bureau of Labor Statistics, producer price indexes for goods inputs to nonresidential construction (material costs) and new warehouse construction (bid prices)

CURRENT DEMAND FOR CONSTRUCTION

The construction market currently is marked by a huge disparity. Residential construction spending—comprising new single- and multifamily structures along with additions and renovations to owner-occupied housing—jumped 21% from January 2020 to January 2021. Over the same 12 months, private nonresidential construction spending tumbled 10%.

Employment data show a similar story. Both residential and nonresidential construction employment plunged by 14-15% from February to April 2020. But over the next nine months, through January 2021, employment among residential building and specialty trade contractors rebounded to the same level as in February 2020, immediately before the pandemic struck. In contrast, in those nine months nonresidential building, specialty trade and heavy and civil engineering contractors added back little more than half of the employees they lost between February and April 2020.

AGC has surveyed its members repeatedly since March 2020 to gauge the impact of the pandemic on their businesses. Consistently, and as recently as March 2021, only about one-third of firms reported the volume of their business had matched or exceeded the levels of one year before, while an equal share predicted they would not return to that level for more than six months. The remainder either thought it would take 1-6 months to reach year-ago levels or didn't know. These results, like the spending and employment data, point to a large amount of downward pressure on contractors' ability to pass along material cost increases. (Full survey results are available here: <https://www.agc.org/news/2021/03/11/march-2021-agc-coronavirus-survey-results>.)

21%

Residential construction spending jumped 21% from January 2020 to January 2021

What can contractors and owners do?

While contractors cannot unplug ports or rescind tariffs, they can provide project owners with timely and credible third-party information about changes in relevant material costs and supply-chain snarls that may impact the cost and completion time for a project that is underway or for which a bid has already been submitted.

Owners can authorize appropriate adjustments to design, completion date, and payments to accommodate or work around these impediments. Nobody welcomes a higher bill, but the alternative of having a contractor stuck with impossible costs or timing is likely to be worse for many owners.

For projects that have not been awarded or started, owners should start with realistic expectations about current costs and the likelihood of increases. They should provide potential bidders with accurate and complete design information to enable bidders to prepare bids that minimize the likelihood of unpleasant surprises for either party.

Owners and bidders may want to consider price-adjustment clauses that would protect both parties from unanticipated swings in materials prices. Such contract terms can enable the contractor to build in a smaller contingency to its bid, while providing the owner an opportunity to share in any savings from downward price movements (which are likely at some point, particularly for long-duration projects). The ConsensusDocs suite of contract documents (www.ConsensusDocs.org) is one source of industry-standard model language for such terms. The ConsensusDocs 200.1 Materials Price Escalation Addendum offers the only standard contract document that addresses price escalation.

The parties may also want to discuss the best timing for ordering materials and components. Buying items earlier than usual can provide protection against cost increases but it comes with the need to pay sooner for the items and potentially paying for storage, security against theft and damage, and the possibility of design changes that make early purchase unwise.

Conclusion

The construction industry is in the midst of a period of exceptionally steep and fast-rising costs for a variety of materials, compounded by major supply-chain disruptions and stagnant or falling demand for projects—a combination that threatens the financial health of many contractors. No single or simple solution will resolve the situation, but there are steps that government officials, owners, and contractors can take to lessen the pain.

Federal trade policy officials can act immediately to end tariffs and quotas on imported products and materials. With many U.S. mills and factories already at capacity, bringing in more imports at competitive prices will cool the overheated price spiral and enable many users of products that are in short supply to avoid layoffs and shutdowns.

Officials at all levels of government should review all regulations, policies, and enforcement actions that may be unnecessarily driving up costs and slowing importation, domestic production, transport, and delivery of raw materials, components, and finished goods.

Owners need to recognize that significant adjustments are probably appropriate regarding the price or delivery date of projects that were awarded or commenced early in the pandemic or before, when conditions at suppliers were far different. For new and planned projects, owners should expect quite different pricing and may want to consider building in more flexibility regarding design, timing, or cost-sharing.

Contractors need, more than ever, to closely monitor costs and delivery schedules for materials and to communicate information with owners, both before submitting bids and throughout the construction process.

Materials prices do eventually reverse course. Owners and contractors alike will benefit when that happens. Until then, cooperation and communication can help reduce the damage.

No single or simple solution will resolve the situation, but there are steps that government officials, owners, and contractors can take to lessen the pain



DELIVERING GOOD WATER TO YOU

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JM Eagle
5200 West Century Blvd
Los Angeles, CA 90045

www.jmeagle.com

February 22, 2021

Notice of Declaration of Force Majeure

Dear Valued JM Eagle Partner,

As our business has been directly and indirectly impacted by the recent severe cold weather conditions leading to industry-wide supply chain disruptions, effective immediately, JM Eagle is declaring that we are operating under *force majeure* conditions nation-wide for the immediate time-being. *Force majeure* conditions will limit our ability to meet product demands including product orders in process. We sincerely regret any inconvenience to your company.

We see this decision as unavoidable. We are not able to predict how long we will need to operate under these conditions. We are doing our best to return to normal operations as soon as reasonably possible.

Your sales representative will be in contact with you to help you work through this difficult situation. Also feel free to contact me directly.

Best regards,

Neal Gordon
VP, Waterworks Sales

Sarfaraz Siddiqui
Assist. Manager, Waterworks Sales



April 23, 2021

To our Valued Customers:

As you are aware, the US Construction Industry is experiencing a surge in demand that began last summer. It has continued to gain momentum and is straining the supply chain in many segments. PVC pipe is no exception. Currently, inventory levels are at or near all-time lows as we head into the busiest time of the season.

The PVC pipe industry is being affected by not only increased demand, but also a tightness of supply of raw materials, such as resin and chemical additives. Currently, 3 of 4 US resin producers are still operating under the force majeure declarations from February. This tightness of supply is resulting in both rising prices and allotment of supply. It is uncertain how long these conditions will last, but there is no immediate relief in sight.

We have continued to take orders throughout all of this uncertainty; however, the volume has now pushed our lead times beyond our raw material commitments. Given this combination of factors, we have no choice but to immediately CANCEL ALL QUOTES THAT ARE OUTSTANDING and are still within terms. Additionally, no orders with delivery dates later than 60 days after the original date of issuance of the applicable quote will be accepted without our prior written consent.

We regret any issues this may cause to your business. Unfortunately, the unprecedented raw material increases combined with the uncertainty of future availability has left us no choice.

We appreciate your support and look forward to a return of more normal conditions in the future.

Brent Wetmore
VP Sales, North America
2801 Post Oak Blvd., Suite 600
Houston, Texas 77056
Cell: 416.605.2734



Customer #	042146
Order #	0266530
Date Ordered	05/19/21
Job #	
Job Name	
Purchase Order #	
Method of Shipment	OUR TRUCK
Contract Order #	0000000
Ordered By	MIKE
Ship Via	CORE & MAIN LP

Sold To:
 CITY OF PORT ST LUCIE
 UTILITY SYSTEMS DEPT
 ATTN: WAREHOUSE
 900 SE OGDEN LN
 PORT SAINT LUCIE, FL 34983 2674

Ship To:
 CITY OF PORT ST LUCIE
 UTILITY SYSTEMS DEPARTMENT
 1001 SE PRINEVILLE STREET
 PORT SAINT LUCIE, FL 34983

Branch:
 FT PIERCE FL
 Branch - 062
 7374 Commercial Circle
 Ft Pierce, FL 34951 0000
 Phone: 772-466-5955

Bid Seq#	Product Code	Description	Qty Ordered	Qty Shipped	Qty B/O	Net Price	UOM	Ext Price
	51150521T07N	1-1/2" MATCO 521T07N SWING CHE CK IPS ECONOMY STYLE VALVE	300			19.50000	EA	5850.00

Terms in accordance with shipping manifest.

Special Instructions/Comments:

Total Ordered:	5850.00
Tax Amount:	.00
Other Charges:	.00
Total:	5850.00

Jason Bezak

From: Rezakhani, Javier <Javier.Rezakhani@coreandmain.com>
Sent: Friday, May 14, 2021 10:07 AM
To: Jason Bezak
Cc: Zaccaro, Pat
Subject: Market Conditions
Attachments: 1814830 - PSL ANNUAL 20200082 (RVSD 5-21-2021).pdf; PSL Bid Form (rvsd 5.12.21).xls; AGC 2021 Inflation Alert_0_0.pdf; Letter_to_Customers_May 2021.pdf; Spears 1.28.21.pdf; Spears 3.24.21.pdf; Spears 4.19.21.pdf; Spears 5.7.21.pdf; NAPCO - Outstanding Quotes April 2021.pdf; Summary - Raw Materials and PVC Pipe Prices.pdf; Notice of Declaration of Force Majeure.pdf

Good afternoon Jason,

I hope this emails find you well.

As we previously discussed, we are currently experiencing an unprecedented rise in prices in conjunction with an industry wide material shortage. These factors are affecting all major product lines such as pipe, valves, fittings, restraints and service brass. For example, per the attached letter from Associated General Contractors of America, from March 2020 to March 2021 prices for PVC have increased over 270%.

While there may be additional reasons causing these increases, a supply shortage, increased shipping costs and Covid-19 restrictions have all played a major part. Hurricane Laura last season affected many resin plants in the Gulf region and Winter Storm Uri in Texas (which shut down resin producers for months) have combined to impact an overall shortage of resins required for the manufacturing of plastic materials. The cost of shipping a container of products from China to the US has nearly tripled since the beginning of 2021. In addition, China (a source for many products including iron body fittings and valves) has imposed an additional 13% tariff on exported goods to the US effective May 1st. In regards to Covid, factories have had to implement safety measures including social distancing. As a result of added space between employees, factories are limited to the number of workers and unable to operate at full capacity. With less people working at a plant, the demand is increasingly growing faster than the supply and they are struggling to keep up. Furthermore, I expect the volatility will continue through the summer and may get worse if the Gulf region is impacted by another major hurricane this season.

We have been awarded Contract #20200082 and all products on the annual contract are being affected by these issues. However, rather than implementing an increase across the board, we would like an opportunity to discuss market conditions on a monthly basis. Since we cannot forecast how the market will react over the remaining contract period, we would like to offer 30 day pricing. As we meet to discuss the conditions, we can cooperatively determine if additional price increases or decreases shall be applied for the following month.

At the present moment, the following is a list of items that we would like to address. I have also attached a quote that is valid through May 28, 2021.

- GROUP 11. PIPE, PVC 40, C900
- GROUP 13. PVC PARTS & FITTINGS
- GROUP 15. SCH80 PIPE & ALL FITTINGS

While it is difficult to predict the future, I assure you that we are working hard to maintain healthy inventory levels of the more common items. I'm confident that when you call our branch, we will have material to support you for day to day needs. We hope to work with you to limit disruptions from prices and supply but in the instances where we cannot, I do ask for your patience and understanding.

Lastly, for your consideration, I have attached some statements from Jack Schaller (President at Core & Main) as well as some from our manufacturing partners.

Thank you for your continued business and support. Please let me know if there is anything else that you need.

Best Regards,

Javier Rezakhani
Core & Main
561-472-4693
Javier.rezakhani@coreandmain.com



This message is for intended addressee(s) only and may contain confidential, proprietary or privileged information, exempt from disclosure, and subject to terms at: <http://emailterms.coreandmain.com>.



FEL - FT. PIERCE, FL WW #1730
 4510 PROSPERITY DRIVE
 FORT PIERCE, FL 34981-0000

Phone: 772-467-0137
 Fax: 772-467-0472

Deliver To: From: Donnie Seiber Comments:
--

14:53:44 MAY 18 2021

FEL-POMPANO BEACH, FL WW #125
 Price Quotation
 Phone: 772-467-0137
 Fax: 772-467-0472

Bid No: B471458
Bid Date: 05/18/21
Quoted By: DJS

Cust Phone: 772-873-6400
Terms: NET 10TH PROX

Customer: CITY OF PORT ST LUCIE
 UTILITY SYSTEM DEPT
 900 SE OGDEN LANE
 PORT SAINT LUCIE, FL 34983

Ship To: CITY OF PORT ST LUCIE
 1001 SE PRINEVILLE STREET
 PORT SAINT LUCIE, FL 34983

Cust PO#:

Job Name: 3" / 4" S40 PVC PIPE

Item	Description	Quantity	Net Price	UM	Total
P40BEP20	3X20 FT PVC S40 BE PIPE Line 578	1500	297.600	C	4464.00
P40BEP20	4X20 FT PVC S40 BE PIPE Line 583	1160	402.300	C	4666.68
STOCK TODAY AT FACTORY SUBJECT TO PRIOR SALE SUBJECT COST INCREASE					

Net Total: \$9130.68
Tax: \$0.00
Freight: \$0.00
Total: \$9130.68

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE. QUOTES FOR PRODUCTS SHIPPED FOR RESALE ARE NOT FIRM UNLESS NOTED OTHERWISE.

CONTACT YOUR SALES REPRESENTATIVE IMMEDIATELY FOR ASSISTANCE WITH DBE/MBE/WBE/SMALL BUSINESS REQUIREMENTS.

Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This Quote is offered contingent upon the Buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at <https://www.ferguson.com/content/website-info/terms-of-sale>
 Govt Buyers: All items are open market unless noted otherwise.

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with *NP in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection.



HOW ARE WE DOING? WE WANT YOUR FEEDBACK!

Scan the QR code or use the link below to complete a survey about your bids:

<https://survey.medallia.com/?bidsorder&fc=1730&on=10562>

Pricing Announcement



March 29, 2021

TO OUR VALUED CUSTOMERS:

As a result of the damage inflicted on the petrochemical industry infrastructure by winter storms and record low temperatures, resin and raw material facilities are now operating at severely reduced rates. In addition, several producers continue to operate under Force Majeure declarations.

By early March, PVC, CPVC, Polyethylene, and ABS resin, as well as pipe and fitting inventories had reached critically low levels, while demand for these products remained strong. **As a result, we are announcing another increase on our PVC pipe prices effective March 29th, 2021.**

Due to continued tight plastic pipe inventory levels, we will continue to limit orders to **1/24th** (two weeks) of your previous year's IPEX pipe purchases, provided that the products are in stock at the time of order. IPEX will not accept orders for products on backorder.

We appreciate your patience and understanding as we continue to work with you through these unprecedented times in our industry.

Please contact your IPEX Regional / Territory Manager or local Sales Representative should you have questions regarding this announcement.

We thank you for your continued support of IPEX USA LLC.

Pricing Announcement



April 9, 2021

TO OUR VALUED CUSTOMERS:

As stated in our recent price increase announcement, please see our new pipe price list attached which includes an 8% increase on our CPVC pipe products effective **April 12, 2021**. We are also increasing our PVC conduit pipe pricing.

Xirtec CPVC Schedule 40/80 Pipe	8% increase (list/0.92)
Ultra Pure CPVC CTS Pipe	8% increase (list/0.92)

Please contact your IPEX Regional Sales Manager or Field Representative with any questions regarding this announcement.

We would like to thank you for your continued support of IPEX USA LLC.

Pricing Announcement



April 26, 2021

TO OUR VALUED CUSTOMERS:

Due to current market conditions and continuing sharp increases in the prices of raw materials, we will be implementing **a PVC Pipe price increase effective immediately.**

Our revised April 26, 2021 pipe price list is attached. We will continue to limit orders to two weeks of your previous year's pipe purchases, provided that the products are in stock at the time of order. As has been the case, we will not create backorders.

We appreciate your business and your patience as we continue to work through this challenging time. Please contact your IPEX Regional / Territory Manager or local Sales Representative should you have questions regarding this announcement.

We thank you for your continued support of IPEX USA LLC.

Jason Bezak

From: Drew.Petonick@Ferguson.com
Sent: Wednesday, May 19, 2021 6:32 AM
To: Jason Bezak
Cc: Donnie.Seiber@Ferguson.com; John.Argenziano@Ferguson.com
Subject: Contract Update
Attachments: IPEX PIPE LETTER 2021-03-29.pdf; IPEX PIPE LETTER 2021-04-09.pdf; IPEX PIPE LETTER 4-26-21.pdf; M039808903.pdf

Good morning Jason,

I know we discussed sending the city updated pricing to hold for 30 days and I am working on updating pricing for other items, but with PVC pipe it is fluctuating daily, that Silverline/IPEX are only pricing when pipe arrives at their warehouse and are not holding pricing for more than a day. Kenny asked Donnie in my office for 3" and 4" PVC pipe and he sent him updated pricing per the new cost Silverline/IPEX gave us plus a small markup.

I have attached 3 letters they have sent us since 3/29 and up until yesterday we have held pricing per the contract but can no longer hold any PVC pricing.

I have also attached Donnie's updated quote to Kenny for the pipe needed now.

Please let me know if you have any questions.

Thank you,

Drew Petonick
Southeast Area Sales Manager - Municipal
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