



City of Port St. Lucie  
Procurement Management Division  
121 SW Port St. Lucie Blvd., Port St. Lucie, FL 34984

---

**[ALL FLORIDA SECURITY SERVICES, INC.] RESPONSE DOCUMENT REPORT**

RFP No. 20260050

Armed Security Guard Services

RESPONSE DEADLINE: December 24, 2025 at 3:00 pm

Report Generated: Tuesday, December 30, 2025

**All Florida Security Services, Inc. Response**

**CONTACT INFORMATION**

**Company:**

All Florida Security Services, Inc.

**Email:**

richard@securityinflorida.com

**Contact:**

Richard Stein

**Address:**

6971 Hancock Drive  
Port St Lucie, FL 34952

**Phone:**

(772) 595-5335

**Website:**

[www.securityinflorida.com](http://www.securityinflorida.com)

**Submission Date:**

Dec 24, 2025 1:14 PM (Eastern Time)

## ADDENDA CONFIRMATION

*No addenda issued*

## QUESTIONNAIRE

### 1. Mandatory Forms

#### PROPOSAL UPLOAD\*

MIDFL\_RFP\_20260050\_All\_Florida\_Security\_12-25.pdf  
b\_license.pdf  
25-26\_Business\_License.pdf  
Belfry\_officer\_app\_guide.pdf  
Belfry\_ClientMaterials.pptx.pdf  
Richard\_Stein\_Resume\_2025.pdf  
Tina\_Stein\_Resume\_2025.pdf  
AFS\_Organization\_Chart\_2025.pdf  
Active\_Shooter\_CE\_Certificate.pdf  
rs\_licenses.pdf  
References\_midfl.docx  
AFS\_Training\_&\_Certification\_Matrix\_2025.pdf

#### CONTRACTOR'S GENERAL INFORMATION WORKSHEET\*

It is understood and agreed that the following information is to be used by the City to determine the qualifications of prospective Contractor to perform the work required. The Contractor waives any claim against the City that might arise with respect to any decision concerning the qualifications of the Contractor.

The undersigned attests to the truth and accuracy of all statements made on this questionnaire. Also, the undersigned hereby authorizes any public official, Engineer, Surety, bank, material or equipment manufacturer, or distributor, or any person, firm or

corporation to furnish the City any pertinent information requested by the City deemed necessary to verify the information on this questionnaire.

Please download the below documents, complete, and upload.

- [PSL- Consultant's General I...](#)

gen\_info\_wrkst.pdf

E-VERIFY FORM \*

Please download the below documents, complete, and upload.

- [E-Verify Form.pdf](#)

EVERIFY.pdf

NON-COLLUSION AFFIDAVIT\*

Please download the below documents, complete, and upload.

- [Non-Collusion Affidavit-fil...](#)

non\_collusion.pdf

DEBARMENT FORM\*

Please download the below documents, complete, and upload.

- [Debarment form-fillable.pdf](#)

debar.pdf

SUPPLIER LOCATION CERTIFICATION

Please download the below documents, complete, and upload.

- [Supplier Location Certifica...](#)

supp\_loc\_aff.pdf

COPY OF W-9\*  
2025\_w9\_signed.pdf

COPY OF CERTIFICATE OF INSURANCE\*  
coi\_mid\_fl\_gl\_25-26.pdf  
MidFl\_WC\_25-26.PDF  
coi\_approv.pdf  
LetterHead\_Doc111\_-\_Copy.docx

COPY OF BID BOND \*  
mfec\_check.pdf

## 2. Electronic Confirmation

### CONE OF SILENCE AND COMMUNICATION DOCUMENT\*

To ensure fair consideration is given for all Proposers, it must be clearly understood that upon release of the proposal and during the proposal process, firms and their employees of related companies as well as paid or unpaid personnel acting on their behalf shall not contact or participate in any type of contact with City employees, department heads or elected officials, up to and including the Mayor and City Council. The “Cone of Silence” is in effect for this solicitation from the date the solicitation is advertised on the OpenGov Portal, until the time an award decision has been approved by City Council and fully executed by all parties. Information about the Cone of Silence can be found under the City Code of Ordinances, Section 35.13. Contact with anyone other than the Issuing Officer may result in the vendor being disqualified. All contact must be coordinated through the Issuing Officer, for the procurement of these services.

Confirmed

### DRUG FREE WORKPLACE\*

The undersigned Contractor in accordance with section 287.087, Florida Statutes, hereby certifies that they comply fully with the below requirements.

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under proposal a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 Florida Statutes or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

Confirmed

#### CONTRACTOR'S CODE OF ETHICS\*

The City of Port St Lucie ("City"), through its Procurement Management Division ("Procurement Management Division") is committed to a procurement process that fosters fair and open competition, is conducted under the highest ethical standards and enjoys the complete confidence of the public. To achieve these purposes, Procurement Management Division requires each vendor who seeks to do business with the City to subscribe to this Contractor's Code of Ethics.

◆ A Contractor's bid or proposal will be competitive, consistent and appropriate to the bid documents.

- ◆ A Contractor will not discuss or consult with other Vendors intending to bid on the same Contract or similar City Contract for the purpose of limiting competition. A Vendor will not make any attempt to induce any individual or entity to submit or not submit a bid or proposal.
- ◆ Contractor will not disclose the terms of its bids or proposal, directly or indirectly, to any other competing Vendor prior to the bid or proposal closing date.
- ◆ Contractor will completely perform any Contract awarded to it at the contracted price pursuant to the terms set forth in the Contract.
- ◆ Contractor will submit timely, accurate and appropriate invoices for goods and/or services actually performed under the Contract.
- ◆ Contractor will not offer or give any gift, item or service of value, directly or indirectly, to a City employee, City official, employee family member or other vendor contracted by the City.
- ◆ Contractor will not cause, influence or attempt to cause or influence, any City employee or City Official, which might tend to impair his/her objectivity or independence of judgment; or to use, or attempt to use, his/her official position to secure any unwarranted privileges or advantages for that Vendor or for any other person.
- ◆ Contractor will disclose to the City any direct or indirect personal interests a City employee or City official holds as it relates to a Vendor contracted by the City.
- ◆ Contractor must comply with all applicable laws, codes or regulations of the countries, states and localities in which they operate. This includes, but is not limited to, laws and regulations relating to environmental, occupational health and safety, and labor practices. In addition, Contractor must require their suppliers (including temporary labor agencies) to do the same. Contractor must conform their practices to any published standards for their industry. Compliance with laws, regulations and practices include, but are not limited to, the following:
  - o Obtaining and maintaining all required environmental permits. Further, Contractor will endeavor to minimize natural resource consumption through conservation, recycling and substitution methods.
  - o Providing workers with a safe working environment, which includes identifying and evaluating workplace risks and establishing processes for which employee can report health and safety incidents, as well as providing adequate safety training.

o Providing workers with an environment free of discrimination, harassment and abuse, which includes establishing a written antidiscrimination and anti-bullying/harassment policy, as well as clearly noticed policies pertaining to forced labor, child labor, wage and hours, and freedom of association.

DISCLAIMER: This Code of Ethics is intended as a reference and procedural guide to Contractors. The information it contains should not be interpreted to supersede any law or regulation, nor does it supersede the applicable Contractor Contract. In the case of any discrepancies between it and the law, regulation(s) and/or contractor contract, the law, regulatory provision(s) and/or vendor contract shall prevail.

Confirmed

#### AFFIDAVIT OF NONGOVERNMENT ENTITY ANTI-HUMAN TRAFFICKING LAWS\*

In accordance with section 787.06(13), Florida Statutes, the representative of the nongovernmental entity bidder ("Entity"), attests under penalty of perjury that the Entity does not use coercion for labor or services as defined in section 787.06.

Confirmed

#### VENDOR SCRUTINIZED COMPANIES LIST CERTIFICATION\*

Sections [287.135](#) and [215.473](#), Florida Statutes, prohibit Florida municipalities from contracting with companies, for goods or services over \$1,000,000 that are on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or to engage in any Business operations with Cuba or Syria. Sections 287.135 and 215.4725 also prohibit Florida municipalities from contracting with companies, for goods or services in any amount that are on the list of Scrutinized Companies that Boycott Israel.

The list of "Scrutinized Companies" is created pursuant to Section 215.473, Florida Statutes. A copy of the current list of "Scrutinized Companies" can be found at the following link:

[https://www.sbafla.com/media/mqodaonn/2024\\_12\\_17\\_-israel-scrutinized-companies-list-for-web.pdf](https://www.sbafla.com/media/mqodaonn/2024_12_17_-israel-scrutinized-companies-list-for-web.pdf)

As the person authorized to sign on behalf of the Respondent Vendor, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies with Activities in Sudan List; or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List; is not participating in a boycott of Israel; and does not have any

business operations with Cuba or Syria. I understand that pursuant to Sections 287.135 and 215.473, Florida Statutes, the submission of a false certification may subject the Respondent Vendor to civil penalties, attorney's fees, and/or costs.

I understand and agree that the City may immediately terminate any contract resulting from this solicitation upon written notice if the company referenced above are found to have submitted a false certification or any of the following occur with respect to the company or a related entity: (i) for any contract for goods or services in any amount of monies, it has been placed on the Scrutinized Companies that Boycott Israel List, or is engaged in a boycott of Israel, or (ii) for any contract for goods or services of one million dollars (\$1,000,000) or more, it has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or it is found to have been engaged in business operations in Cuba or Syria.

Confirmed

I CERTIFY THAT I HAVE READ, UNDERSTOOD AND AGREE TO THE TERMS IN THIS SOLICITATION, AND THAT I AM AUTHORIZED TO SUBMIT THIS RESPONSE ON BEHALF OF MY COMPANY.\*

Confirmed

**PRICE TABLES**

**COST TABLE**

Line Item	Cost Category	Amount	Unit	Unit Cost	Total
<b>Detailed Cost Breakdown</b>					
1	Security Guard Base Hourly Wage	1	Hourly	\$32.49	\$32.49
2	Uniform and Equipment	1	Per Guard	\$490.00	\$490.00
3	Training and Certification Cost	1	Per Guard	\$810.00	\$810.00
4	Security Guard Total Rate	1	Hourly	\$32.49	\$32.49

Line Item	Cost Category	Amount	Unit	Unit Cost	Total
<b>Overtime - Hours Worked Beyond Scheduled Shift</b>					
5	Overtime Rate	1	Hourly	\$48.74	\$48.74
<b>TOTAL</b>					<b>\$1,413.72</b>

**Request for Proposal:**  
**Armed Security Guard Services**

**RFP No. 20260050**

**Submitted By:**  
**All Florida Security Services, Inc.**  
Florida Licensed Security Guard Agency

**Business Address:**  
6971 Hancock Drive  
Port St. Lucie, FL 34952

**Primary Contact:**  
Richard Stein, CEO  
Phone: 772-595-5335  
Email: [Richard@SecurityInFlorida.com](mailto:Richard@SecurityInFlorida.com)

**Date of Submission:**  
December 24, 2025

# TABLE OF CONTENTS

<b>Executive Summary .....</b>	<b>4</b>
<b>TAB 1 – Qualifications .....</b>	<b>6</b>
1.1 Company Overview	
1.2 Ownership, Leadership, and Organizational Structure	
1.3 Relevant Experience and Capability	
1.3.1 Annual Volume of Work	
1.4 Key Personnel Assigned to This Contract	
1.5 Licenses, Certifications, and Regulatory Compliance	
<b>TAB 2 – Background Checks, Licensing &amp; Training Programs .....</b>	<b>8</b>
2.1 Personnel Background Investigations	
2.2 Licensing and Regulatory Compliance	
2.3 Ongoing Training and Professional Development	
2.3.1 AFS Gold Standard CE Training	
2.3.2 Mandatory Annual Recertification Standards	
2.3.3 Firearms Proficiency & Ongoing Skills Verification	
2.4 Open Carry Awareness and Professional Conduct Documentation, Records & Oversight	
<b>TAB 3 – Service Approach &amp; Methodology .....</b>	<b>11</b>
3.1 Overall Service Approach	
3.2 Patrol Procedures and Post Operations	
3.3 Reporting System and Documentation	
3.4 Incident Response Procedures	
3.5 Supervisor Oversight and Quality Control	
3.6 Coordination and Communication	
<b>TAB 4 – Value-Added Services .....</b>	<b>12</b>
4.1 Purpose of Value-Added Services	
4.2 Technology-Supported Oversight and Accountability	
4.3 Enhanced Supervisory Monitoring	
4.4 Customer Service and Communication Support	
4.5 Optional Ancillary Services	
4.6 Continuous Improvement and Operational Flexibility	
<b>TAB 5 – Detailed Cost Structure .....</b>	<b>13</b>
5.1 Pricing Philosophy	
5.2 Labor Costs	

- 5.3 Supervision and Management
- 5.4 Training and Compliance Costs
- 5.5 Equipment, Uniforms, and Technology
- 5.6 Administrative and Overhead Costs
- 5.7 Pricing Integrity and Cost Certainty Statement

**APPENDIX ..... 14**

- Appendix A – Organizational Chart
- Appendix B – Key Personnel Resumes
- Appendix C – Licenses & Certifications
- Appendix D – References
- Appendix E – Belfry Client Flyer
- Appendix F – Training & Certification Matrix
- Appendix G – Proof of Insurance
- Appendix H – Company Licensure & Good Standing
- Appendix I – Training Certificate (Sample)

## **EXECUTIVE SUMMARY**

All Florida Security Services (“AFS”) respectfully submits this proposal to provide professional armed security guard services in accordance with the City’s Request for Proposals (RFP). AFS is a Florida-licensed, locally operated security agency with a demonstrated commitment to public safety, accountability, and regulatory compliance. This proposal is submitted in full compliance with the City’s electronic bidding requirements and reflects AFS’s commitment to transparency, procedural adherence, and responsible stewardship of public resources.

AFS understands that public-sector security requires more than a visible presence; it requires reliable personnel, clear procedures, disciplined supervision, and defensible performance standards that protect the City, its residents, and its leadership. AFS has served as the City’s incumbent security services provider since October 2023, with prior special event and concert security support dating back to 2021, delivering consistent and reliable service with no material service disruptions during that period. In recognition of its professionalism, service quality, and community trust, AFS has been named a “Best of the Treasure Coast” security provider for three consecutive years.

AFS’s approach to municipal security services is grounded in disciplined operations, professional personnel, and transparent oversight. The company maintains enterprise-level administrative and human resources controls, including third-party background screening, employment eligibility verification, and ongoing compliance monitoring administered through ADP payroll and human resources systems, to support consistent personnel vetting and regulatory adherence.

### **Qualifications and Experience (Tab 1).**

AFS offers a stable, professionally managed organization with clearly defined leadership, command structure, and operational oversight. The company maintains the administrative and supervisory infrastructure necessary to support municipal operations and assigns only qualified personnel directly responsible for contract execution. All required licenses, certifications, and regulatory documentation are actively maintained and monitored to ensure uninterrupted compliance.

### **Personnel Screening, Licensing, and Training (Tab 2).**

AFS employs a structured personnel vetting process, including background investigations, license verification, and ongoing monitoring supported by internal controls and third-party verification systems. Assigned personnel participate in continuing training focused on emergency response, public interaction, workplace safety, and legal compliance. Special emphasis is placed on professional conduct and firearm responsibility to support public trust and risk mitigation in municipal environments.

### **Service Approach and Methodology (Tab 3).**

AFS delivers security services through disciplined post operations, defined patrol procedures, and established incident response protocols. A professional electronic reporting system provides accurate, time-stamped documentation and supports transparency for City oversight. Supervisory

personnel actively monitor performance, review reports, and coordinate with City representatives to ensure consistent service delivery and rapid issue resolution.

**Value-Added Services (Tab 4).**

AFS incorporates value-added services that enhance accountability, oversight, and communication without creating dependency, complexity, or additional cost to the City. Technology-supported reporting, proactive supervision, structured communication protocols, and optional ancillary services support operational efficiency while maintaining City control.

**Pricing and Cost Certainty (Tab 5).**

AFS's pricing is complete, transparent, and inclusive of all costs required to perform the services described in this RFP. Labor, supervision, training, equipment, technology, and administrative support are fully incorporated, providing the City with cost certainty and a defensible basis for award.

**In summary**, All Florida Security Services offers the City a reliable, compliant, and professionally managed security partner. AFS's proposal reflects a clear understanding of municipal security requirements and a commitment to delivering services that support public safety, operational confidence, and responsible stewardship of public resources.

# **TAB 1 – QUALIFICATIONS**

## **1.1 Company Overview**

All Florida Security Services (“AFS”) is a Florida-licensed, locally owned and operated security guard agency providing professional armed and unarmed security services to public-facing, regulated, and risk-sensitive environments. AFS maintains active compliance with all applicable federal, state, and local laws governing private security operations.

AFS was established in 2010 and has remained in continuous operation for over fifteen (15) years. The company is owned and operated by Richard Stein and Tina Stein, Florida-based principals with deep local ties and direct involvement in daily operations. Mr. Stein also founded and operates All Florida Bail Bonds Inc. (est. 1998), reflecting more than twenty-seven (27) years of continuous, regulated public-safety operations, organizational stability, and financial responsibility.

AFS’s operational model is designed specifically for municipal and government clients requiring reliable coverage, disciplined personnel, transparent reporting, and local ownership oversight. Core services include armed security guard services, fixed-post coverage, patrol services, event security, and operations requiring coordination with municipal staff and local law enforcement.

## **1.2 Ownership, Leadership, and Organizational Structure**

All Florida Security Services is privately owned and directly managed by its principals, who maintain hands-on operational oversight of all contracts. The company operates under a clearly defined organizational structure establishing unambiguous authority, accountability, and escalation pathways.

The structure includes executive leadership, operations management, field supervision, and administrative and compliance support. This command-driven framework supports rapid decision-making and consistent enforcement of standards across all posts and shifts.

An organizational chart illustrating key roles and reporting relationships is included with this proposal.

## **1.3 Relevant Experience and Capability**

AFS has extensive experience providing security services in environments requiring heightened professionalism, frequent public interaction, and strict compliance standards, including public facilities, controlled access areas, and armed assignments requiring disciplined judgment and restraint.

Operational experience includes:

- Public-facing municipal security assignments
- Coordination with City representatives and external agencies
- Strict adherence to documented post orders
- Formal incident documentation and escalation protocols

- Audit-ready operations under municipal oversight
- Continuous service as the City’s incumbent provider since October 2023

### 1.3.1 Annual Volume of Work

The table below reflects AFS’s approximate annual gross revenue for the past five (5) years, based on internal financial records. Figures represent total security services revenue and are provided for qualification purposes only.

<u>Year</u>	<u>Approx. Gross Revenue</u>
2021	\$899,000
2022	\$1,523,000
2023	\$1,252,000
2024	\$1,345,000
2025	\$1,700,000

Approximately **90% of annual revenue** is attributable to security guard services, including armed and unarmed fixed-post operations, patrol services, and municipal and public-facing assignments. This revenue history demonstrates AFS’s capacity to sustain staffing, supervision, administrative infrastructure, and compliance systems required to support long-term municipal contracts.

### 1.4 Key Personnel Assigned to This Contract

AFS assigns only qualified personnel with direct experience in security operations, supervision, and compliance management to municipal contracts. Assigned key individuals are responsible for contract oversight, personnel supervision, training coordination, and communication with City representatives.

Resumes for key personnel directly involved in contract execution and supervision are provided in the Appendix.

### 1.5 Licensing, Certifications, and Regulatory Compliance

AFS maintains all licenses, registrations, and certifications required to operate as a security agency in the State of Florida. All assigned armed personnel hold valid and current state-issued security and firearms licenses.

### 1.6 References

Professional references are provided in Appendix D

### TAB 1 – Summary Statement

AFS offers the City a stable, experienced, and compliant security partner with demonstrated compliance, financial capacity, and municipal service experience.

## **TAB 2 – BACKGROUND CHECKS, LICENSING & ONGOING TRAINING PROGRAMS**

All Florida Security Services (“AFS”) maintains a structured and documented personnel compliance program designed to ensure that all assigned personnel meet or exceed applicable licensing, background screening, and training requirements throughout the contract term. These controls are intended to protect the City, support public trust, and reduce operational and liability risk.

### **2.1 Personnel Background Investigations**

AFS conducts comprehensive background investigations on all personnel prior to employment and assignment. Pre-employment screening includes:

- Criminal history review in accordance with applicable laws
- Employment history verification
- Reference checks assessing reliability, professional conduct, and suitability to represent AFS and the City
- Third-party background screening and identity verification administered through ADP payroll and human resources services, including verification against applicable federal databases and employment eligibility systems

Background investigation documentation is maintained in secure personnel files and made available to the City upon request to confirm compliance and suitability of assigned staff. Candidates who do not meet screening standards are not eligible for employment or assignment.

### **2.2 Licensing and Regulatory Compliance**

All personnel assigned under this Contract hold valid State of Florida security licenses. Armed personnel maintain required firearms licenses and qualifications.

AFS utilizes ADP payroll systems to support ongoing employment eligibility monitoring, license tracking, and compliance documentation. Internal controls verify compliance prior to assignment and continuously monitor license status throughout the contract term. Personnel not in good standing are immediately removed from assignment.

### **2.3 Ongoing Training and Professional Development**

AFS maintains an ongoing training and professional development program designed to reinforce operational readiness, professionalism, and lawful conduct. Training includes, at minimum:

- Emergency response procedures
- Incident recognition and reporting
- Professional communication and customer service
- Workplace safety and hazard awareness

- Updates to applicable laws, regulations, and best practices

AFS emphasizes professional demeanor, situational awareness, and restraint as essential components of public-sector security services. Training participation is documented and monitored as part of the Company's compliance program.

### **2.3.1 AFS Gold Standard CE Training**

Some 2025 topics taught in our mandatory monthly employee trainings were:

- Mastering the Art of Security: Elevate your Professionalism and Leadership Skills.
- Seconds Matter: Active Shooter Response Training.
- Psychology of Presence: How to Command Respect without Saying a Word
- The Legal Framework of Security: Rights, Responsibilities, and Restrictions in Florida.
- The 3-Second Rule: Making Fast, Life-Saving Decisions.
- Open Eyes, Open Carry: Training for Security Professionals.

Our 2026 calendar is being finalized at the drafting of this proposal.

### **2.3.2 Mandatory Annual Recertification Standards**

In addition to required State of Florida security licensing and firearms qualifications, All Florida Security Services mandates annual recertification for all assigned armed personnel in the following critical skill areas:

- Handcuffing and subject control
- Expandable baton
- Pepper spray
- Weapon retention and defense
- First Aid
- CPR/AED
- Stop the Bleed

These annual recertifications are designed to reinforce safe, lawful, and professional application of force, enhance officer confidence, and reduce risk to the public, the City, and assigned personnel.

### **2.3.3 Firearms Proficiency & Ongoing Skills Verification**

AFS further requires ongoing firearms proficiency verification beyond minimum licensing standards. As part of this program:

- Officers are required to submit photographic documentation of completed range targets demonstrating continued proficiency.
- AFS reimburses range fees and provides reimbursement for up to 100 rounds of ammunition every six (6) months to support regular, documented practice.

- Firearms proficiency expectations emphasize accuracy, safe handling, situational awareness, and controlled decision-making appropriate for public-sector environments.

This program supports continuous skill maintenance while reinforcing accountability and professional responsibility.

## **2.4 Open Carry Awareness and Professional Conduct**

AFS provides specific instruction addressing the legal distinctions between personal firearm rights and professional security duties. Training includes guidance on:

- Acceptable and prohibited conduct while armed
- Behavioral expectations during public interaction
- Adherence to post orders and City directives
- Professional restraint and situational awareness

Armed personnel are trained to exercise sound judgment, comply strictly with post orders, and conduct themselves in a manner that supports public confidence and minimizes risk.

## **Documentation, Records & Oversight**

Training completion, recertification status, and proficiency documentation are recorded through issued certificates and maintained digitally by AFS. License status, certification expirations, and renewal requirements are monitored internally using AFS's operational and compliance management systems to ensure all assigned personnel remain current, qualified, and eligible throughout the contract term.

Training and certification records are made available to the City upon request, subject to applicable confidentiality and public records requirements.

## **TAB 2 – Summary Statement**

Training completion records are documented through issued continuing education (CE) certificates provided to personnel for their professional portfolios, with corresponding digital records maintained by All Florida Security Services and made available to the City upon request throughout the contract term.

License status and certification renewal requirements are tracked and monitored internally using AFS's operational systems, including its electronic reporting platform and internal compliance management tools, to ensure all assigned personnel remain current, qualified, and eligible for assignment throughout the contract term.

## **TAB 3 – SERVICE APPROACH & METHODOLOGY**

### **3.1 Overall Service Approach**

AFS delivers armed security services using a disciplined operational model emphasizing predictability, accountability, and transparency. Personnel interact professionally with the public and document all activity to support oversight and audit readiness.

### **3.2 Patrol Procedures and Post Operations**

Personnel operate strictly in accordance with City-approved post orders defining duties, patrol routes, access control responsibilities, and reporting expectations.

### **3.3 Reporting System and Documentation**

AFS utilizes Belfry as its professional electronic reporting system, which has been successfully deployed across all company posts. Features include:

- Daily activity reports
- Incident reports
- Patrol verification and GPS tracking
- Supervisor review and approval of all daily activity, incident, and safety reports

Reporting access and notification protocols are configured in accordance with City preferences. All reports are retained in accordance with contract requirements and applicable record-retention standards.

### **3.4 Incident Response Procedures**

AFS maintains established incident response protocols emphasizing protection of life and property, supervisor notification, coordination with emergency services, and thorough documentation. All incidents are documented, reviewed by supervision, and escalated in accordance with City direction and contract requirements.

### **3.5 Supervisor Oversight and Quality Control**

Supervisors conduct field inspections, review reports, implement corrective action when needed, and maintain communication with City representatives.

### **3.6 Coordination and Communication**

Clear points of contact and escalation pathways are established to support timely reporting, issue resolution, and alignment with City priorities.

## **TAB 3 – Summary Statement**

AFS provides consistent, transparent, and professionally managed armed security services supported by disciplined operations and active, local supervisory oversight.

## **TAB 4 – VALUE-ADDED SERVICES**

### **4.1 Purpose of Value-Added Services**

AFS provides value-added services that enhance accountability, oversight, and service quality without increasing cost ambiguity, risk, or administrative burden to the City.

### **4.2 Technology-Supported Oversight and Accountability**

Technology enhancements include:

- Mobile reporting applications (Belfry system)
- Time-stamped documentation
- Photographic and video documentation when appropriate and authorized
- GPS-enabled verification

These tools allow City representatives, if desired, to review activity and incident documentation without reliance on manual reporting requests.

### **4.3 Enhanced Supervisory Monitoring**

Supervisory oversight includes report review, field inspections, spot checks, and immediate corrective action. Oversight is available 24/7 through supervisory staff and company ownership, never through automated phone trees or chatbots.

### **4.4 Customer Service and Communication Support**

AFS provides designated points of contact, clear escalation procedures, and responsive communication to City inquiries and service requests.

### **4.5 Optional Ancillary Services**

When separately requested and authorized in writing by the City, AFS may provide:

- Fire Watch services (day, night, or overnight)
- Investigative support services (e.g., tag, VIN, or person inquiries)
- On-site training for City staff, including CPR/AED/First Aid, Stop the Bleed, workplace safety workshops, situational awareness, and related programs

### **4.6 Continuous Improvement and Operational Flexibility**

AFS evaluates feedback, supervisory observations, and incident trends to refine operations with City approval.

## **TAB 4 – Summary Statement**

AFS's value-added services strengthen accountability, oversight, and communication without creating dependency, complexity, or additional cost to the City.

## **TAB 5 – DETAILED COST STRUCTURE**

### **5.1 Pricing Philosophy**

AFS pricing is complete, transparent, and inclusive of all costs required to perform the services described in this RFP. Detailed pricing components, including labor, supervision, training, equipment, and administrative costs, are provided separately in the City's required cost worksheet. The narrative in this section is intended to confirm pricing completeness and structure, not to duplicate worksheet data.

### **5.2 Labor Costs**

Labor costs include wages, payroll taxes, and statutory obligations necessary to attract and retain qualified armed security personnel.

### **5.3 Supervision and Management**

Supervision, inspections, report review, and contract management are fully included with no additional fees.

### **5.4 Training and Compliance Costs**

All training, licensing compliance, and professional development costs are included.

### **5.5 Equipment, Uniforms, and Technology**

Uniforms, duty equipment, communication tools, and reporting system access are included at no additional cost.

### **5.6 Administrative and Overhead Costs**

All administrative and overhead costs are fully incorporated.

### **5.7 Pricing Integrity and Cost Certainty Statement**

AFS certifies that all costs are included, no hidden fees exist, and pricing is firm except as expressly permitted by the Contract. This structure supports fair labor practices, service continuity, and long-term contract stability.

## **TAB 5 – Summary Statement**

AFS's pricing provides cost certainty, transparency, and a defensible basis for award.



**FDACS**



[Home](#) / [Licensing](#) / **[Agency/School Name Search](#)**

# Public Access System

## ALL FLORIDA SECURITY SERVICES INC

License Number	Expires	Status
B 1200299	05/04/2028	LICENSE ISSUED

### Physical Address

6971 HANCOCK DR  
 PORT SAINT LUCIE FL 34952  
 (772) 595-5335

### Mailing Address

P.O BOX 880814  
 PORT SAINT LUCIE FL 34988

### Principals

STEIN, RICHARD A.  
 PRESIDENT  
 STEIN, TINA M  
 OTHER

### Companion License

None

New Search

Home | Employment | FAQ | Public Notices | Contracts |  
 Accessibility | Privacy Policy

©2025 Florida Department of Agriculture and Consumer Services

Florida Capitol — Tallahassee, Florida 32399-0800

Questions? 1-800-HELP-FLA (1-800-435-7352) or 1-800-FL-AYUDA (1-800-352-9832),

Monday – Friday 8:00 a.m.– 5:00 p.m. EST | LIVE CHAT



# 2025 - 2026

## St. Lucie County Local Business Tax Receipt

P.O. Box 308, Fort Pierce, FL 34954  
tcslc.com

Facilities or machines #	Rooms #	Seats #	Employees #2	Receipt #1025255
Type of business 7299 MISC/PUBLIC SERVICE (Investigations & Security Services)				Expires SEPTEMBER 30, 2026

DBA name	Business: ALL FLORIDA SECURITY SERVICES, INC
Mailing address: ALL FLORIDA SECURITY SERVICES, INC 6971 HANCOCK DRIVE PORT SAINT LUCIE, FL 34952	Business location: 6971 HANCOCK DRIVE PORT SAINT LUCIE, FL 34952 *GOOD FOR THIS LOCATTON ONLY*

RENEWAL	City of Pt St Lucie	
Original tax:	\$15.10	P13000097094
Penalty:		
Collection cost:		
Total:	\$15.10	Paid 08/11/2025 15.10      0025-20250811-056229

Law requires this Local Business Tax Receipt to be displayed conspicuously at the place of business in such a manner that it can be open to the view of the public and subject to inspection by all duly authorized officers of the county. Upon failure to do so, the local business taxpayer shall be subject to the payment of another Local Business Tax for the same business, profession or occupation.

Pursuant to Florida law, all Local Business Tax Receipts shall be sold by the Tax Collector beginning July 1 of each year and shall expire on September 30 of the succeeding year. Those Local Business Tax Receipts renewed beginning October 1 shall be delinquent and subject to a delinquency penalty of 10 percent for the month of October. An additional 5 percent penalty for each month of delinquency is added until paid, provided that the total delinquency penalty shall not exceed 25 percent of the Local Business Tax for the delinquent establishment.

In addition to the penalty, the Tax Collector is entitled to a collection fee of \$1 to \$5. This fee is based on the amount of Local Business Tax, which will be collected from delinquent taxpayers after September 30 of the business year.

This receipt is a Local Business Tax only. It does not permit the local business taxpayer to violate any existing regulatory or zoning laws of the state, county or city. It also does not exempt the local business taxpayer from any other taxes, licenses or permits that may be required by law.

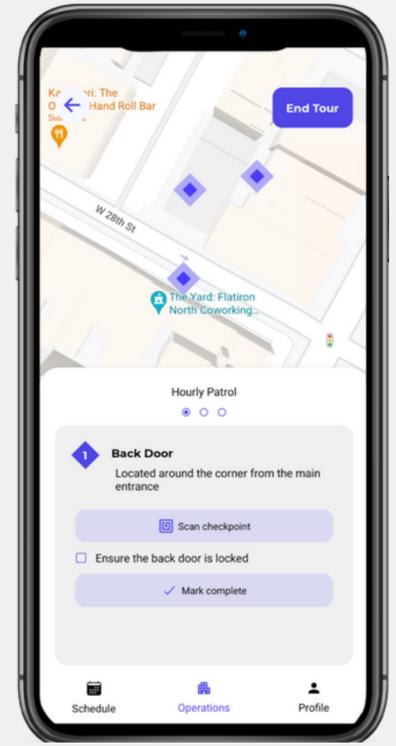
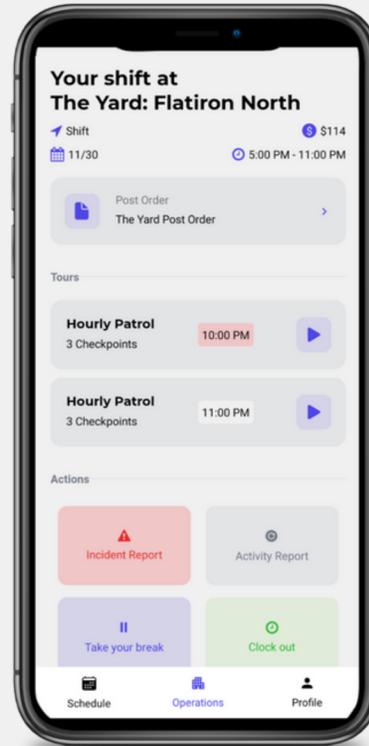
Pursuant to Florida law, Local Business Taxes are subject to change.

ALL FLORIDA SECURITY SERVICES,  
INC  
6971 HANCOCK DRIVE  
PORT SAINT LUCIE, FL 34952

# An introduction to the Belfry officer mobile app

## Core app features

- View & confirm your scheduled shifts
- Get directions to shift locations
- Review post orders before shifts
- Perform on-job tasks:
  - Clock-in, clock-out, take breaks
  - File reports
  - Perform patrols, scan checkpoints
- Submit time off requests
- Manage payroll (*if applicable*):
  - Update personal information, direct deposit information, tax withholdings
  - View paystubs
  - Download tax documents



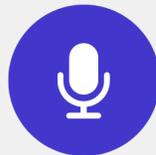
## Permissions that we ask for - *only used when clocked in for a shift*



**Camera**

Taking pictures of incidents, activities

Why we ask for this



**Microphone**

Recording audio for video of incidents, activities

When we access this

Only when you select "Take a picture"



**Photo library**

Uploading photos of activities that you've taken outside of Belfry

Only when you select "Add from media" for the pictures you select



**Location**

Recording location for clock-ins/outs, patrols & reports, and periodically during shifts

Only when you're clocked in for a shift

*Mobile data / internet usage is minimal - used for sending reports and patrol info, and receiving info from supervisors about your shifts*



App tutorial video



Available on the **App Store**



GET IT ON **Google Play**

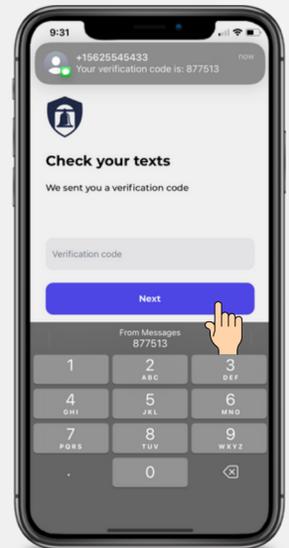
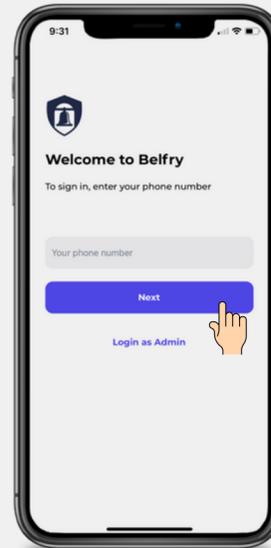
belfrysoftware.com  
hello@belfrysoftware.com

# How to use Belfry (part 1)

## Logging in

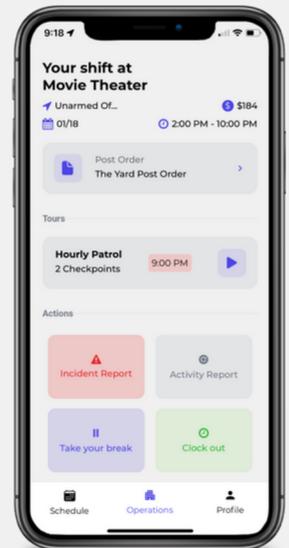
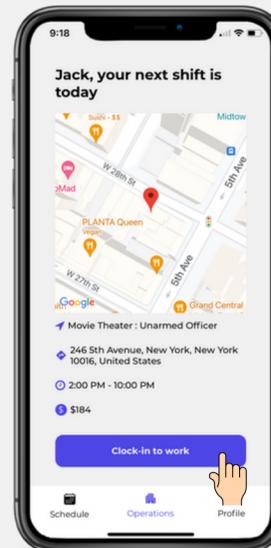
1. Type in your personal cell phone number
  - *Note: If using a shared site phone, ensure the previous officer has signed out first.*
2. You will receive a 6-digit code at that number
3. Enter the code to be logged into your account

*Note: If your phone number isn't working, check with your supervisor to ensure you have the right one on file.*



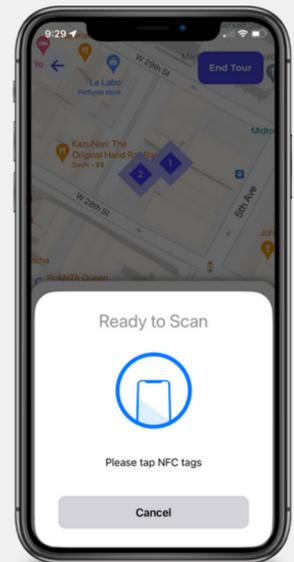
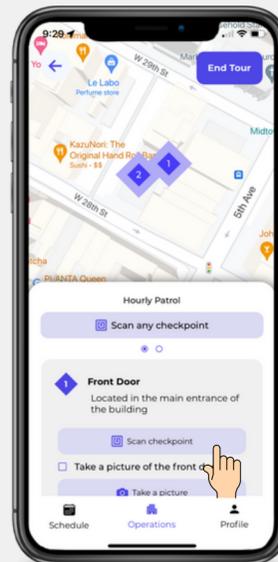
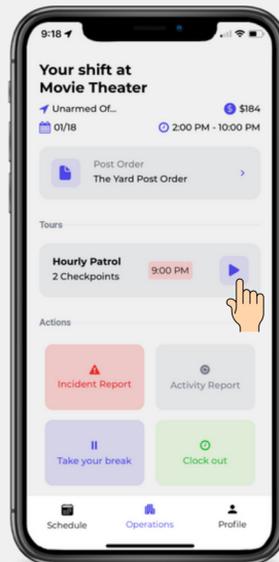
## Clocking in for shifts

1. Navigate to the Operations tab.
2. Your next shift will automatically be populated with site & post name, shift time, and gross wages expected.
  - *Tip: Tap the address to get directions to the site in Apple or Google Maps.*
3. Tap the "Clock-in to work" button to punch in.
  - *Note: Depending on your company's settings, Belfry will check if you're at the site location or aren't clocking in too early.*



## Conducting tours

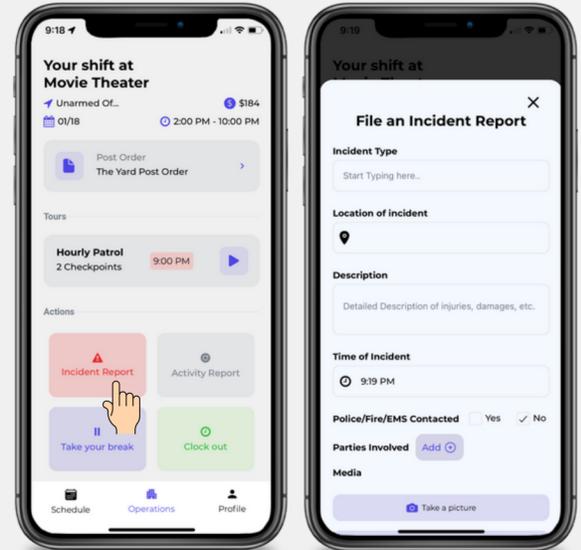
1. Tap the start button on a tour.
  - *Note: You may be assigned tours at specific times - Belfry will cycle through these after you complete them.*
2. Approach the NFC tag.
3. Tap the "Scan checkpoint" button and tap the phone to the NFC tag.
4. Complete any assigned actions.
5. Swipe through and repeat for all assigned checkpoints.
6. Submit a tour summary & end tour.



# How to use Belfry (part 2)

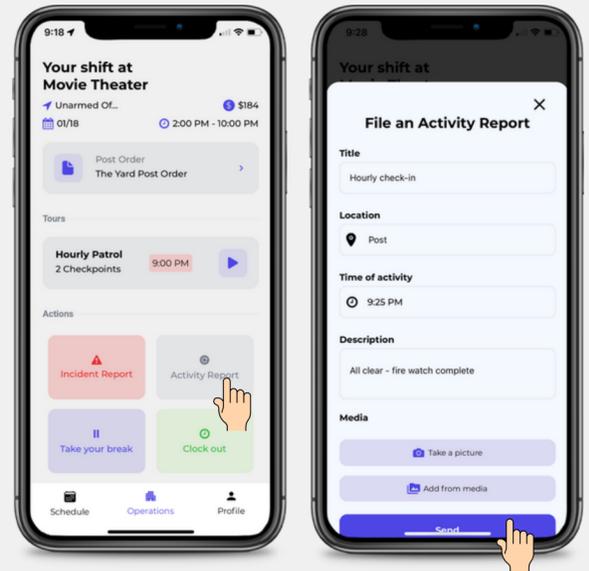
## Filing an incident report

1. Tap the Incident Report button.
2. Fill in an Incident Type.
  - *Note: As you type, Belfry will auto-complete options.*
3. Fill in the Location, Description, and Time of the incident.
4. If emergency services were contacted, Belfry will ask for a report number.
5. If applicable, Add Parties Involved by hitting the Add button. Fill out name, contact info, and role (e.g., Witness, Perpetrator).
6. Take a picture or add pictures from your photo library.
7. Hit Send to submit the report to supervisors & clients.



## Filing an activity report

1. Tap the Activity Report button.
2. Fill in a Title, Location, Time, and Description.
3. Take a picture or add pictures from your photo library.
4. Hit Send to submit the report to supervisors & clients.

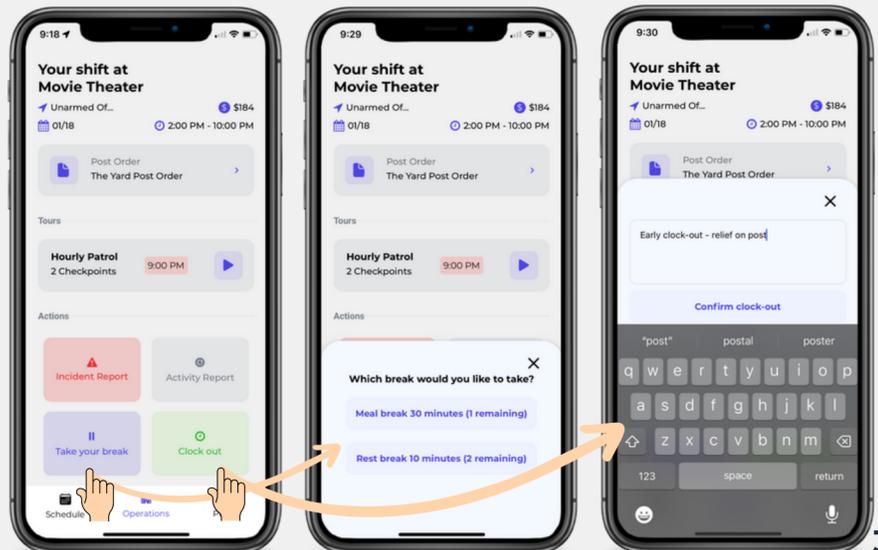


## Taking breaks & clocking out

Depending on your company settings, you may be allocated breaks.

1. Tap the Take your break button.
2. Select the appropriate break type.
3. A timer will start and the app will block any action.
4. Tap End Break when ready to return.

At the end of your shift, ensure you clock-out. Add a note on your timesheet for the back office if needed.





**The operating system for**

**ALL FLORIDA  
SECURITY SERVICES**

# Our services are enabled by Belfry's industry-leading platform



## Enable officers with a modern app

- Prepare officers with a modern, intuitive app - with reinforced training, modern touring tools
- Boost accountability with site geofences & alerting



## Provide real-time transparency into ops

- Monitor officer locations, activities, reports live – allowing for quicker response times
- Build custom reports for your needs, routed immediately to the appropriate POCs
- Gain real-time access to on-site operations via a client portal



## Spend more time directly with you

- Schedule officers more effectively based on your site requirements
- Keep our back office focused on you and your security needs, instead of operational fires

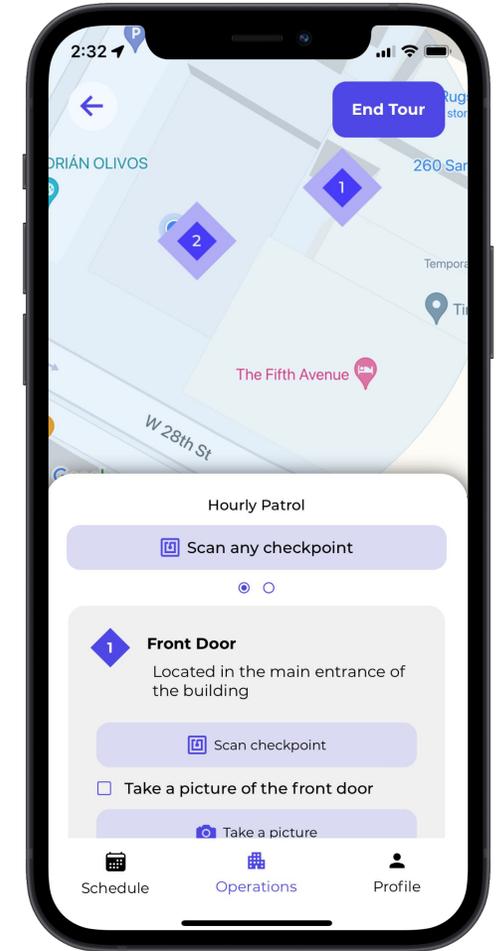
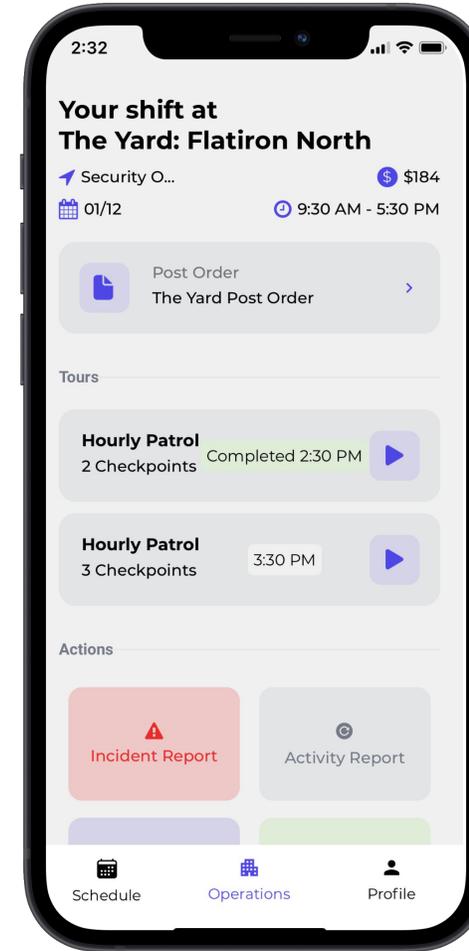
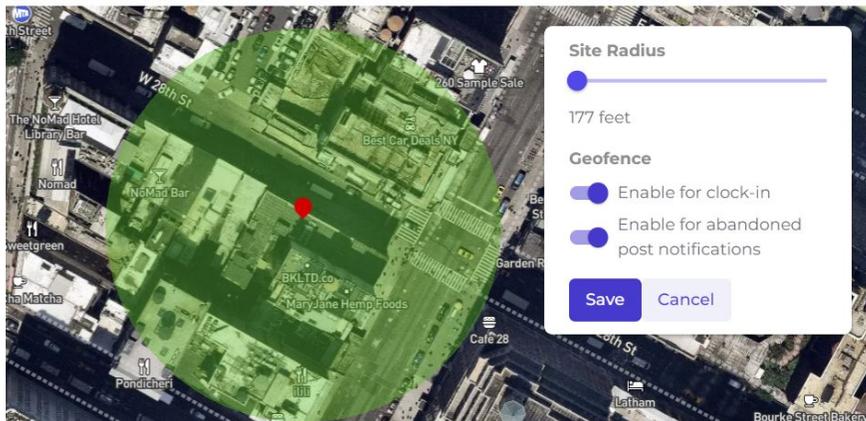
# 1) Belfry's modern app enables our officers to better secure your assets

## Our officers are better prepared with:

- **A modern, yet easy-to-use mobile app** – allowing officers to focus on securing your assets vs. fiddling with their phones
- **Reinforced training** – post order acknowledgments are required every time an officer clocks in for a shift
- **Guided NFC-based tours**– Belfry's NFC tags are locked specifically to a single checkpoint and are verified upon every scan

## Our officers are more accountable with geofences:

- Ensuring officers are on site before being allowed to clock-in
- Notifying supervisors immediately if an officer leaves the site

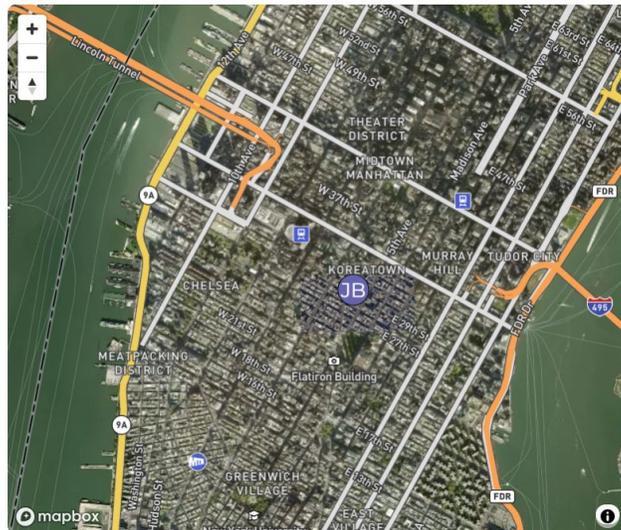


## 2) We can provide more transparency & instant reporting

### Belfry's technology allows us to offer:

- **Live location tracking** – ensures officers are on site when clocked into their shifts
- **Activity logging** – all officer activities (e.g., checkpoint scans, reports, breaks, clock-ins/outs) are recorded in real-time
- **Custom reports** – we can design custom reports for officers to file based your unique needs
- **Automatic report distribution** – we can route different report types to different POCs, sent immediately via email as PDFs
- **Client portal** – we can provide live access to schedule information, officer activities, reports

#### Active Shifts



Filter by officer, customer, status

All Shifts Not Clocked In <sup>7</sup>

MON FEB 27, 10:30AM-4:00PM (PST)

**TS** **Trey Sturr**  Not Clocked In

Pharmacy - Front Gate  
Mon Feb 27, 2:00PM-10:00PM (PST)

**JB** **Jack Belfry**  All Clear

Movie Theater - Shift  
Mon Feb 27, 5:00PM-11:00PM

**S** **Sourabh**  Not Clocked In

Grove Street - Home  
Mon Feb 27, 6:00PM-Tue Feb 28, 6:00AM

#### Hourly Patrol Details: Jordan Wallach

Tour Name  
Hourly Patrol

Completed At  
02/28 at 12:52 PM

Tour Duration  
1 minute 49 seconds

Tour Summary  
ALL CLEAR

Checkpoint Scanned / Total Checkpoints  
3 / 3 checkpoints scanned



#### Visitor Report

**Time Entered\***

**Visitor Name\***

**Photo ID picture\***

**Visitor Type\***

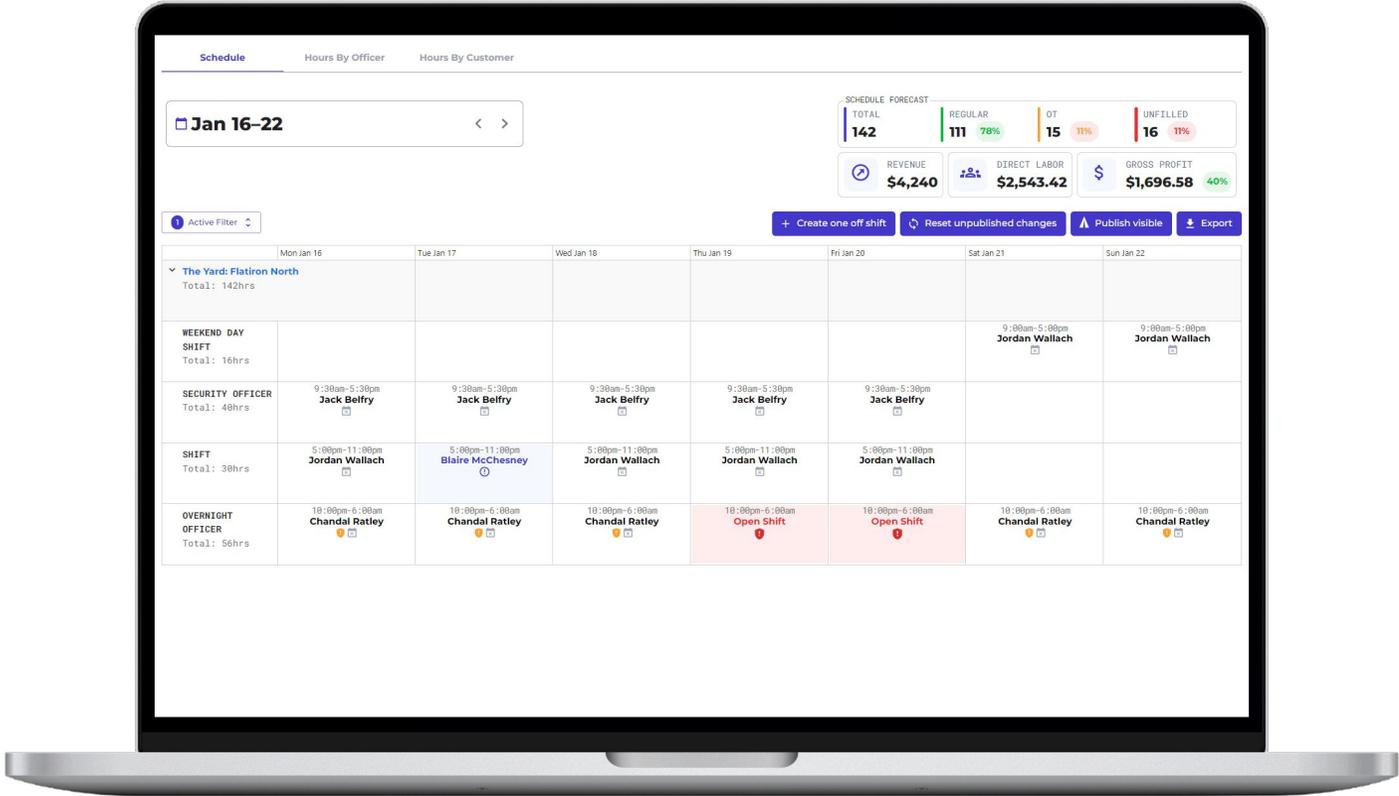
**Completed?\***

Photo ID verified

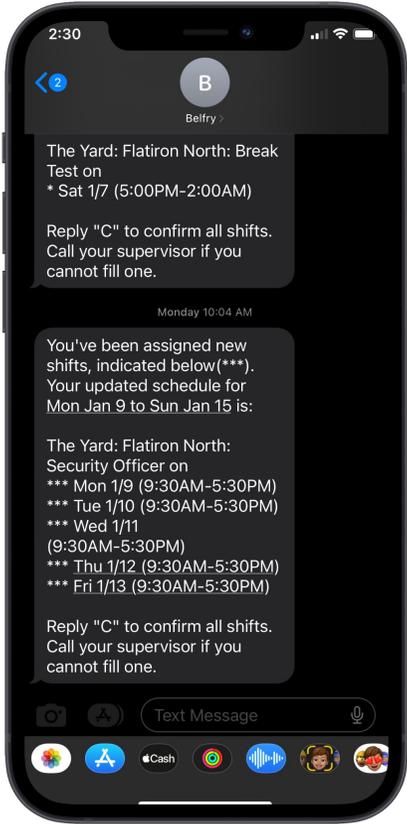
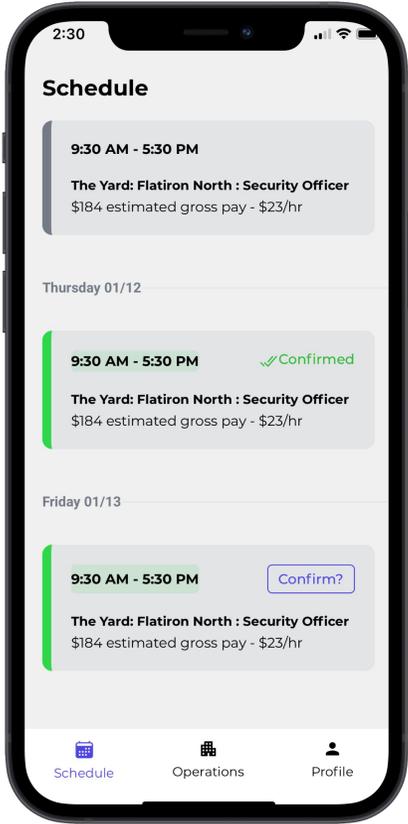
Meeting invitation verified

Parking validation

# 3) Our back office has the industry's most modern tools to efficiently deliver our services, allowing us to spend more time at your sites



Belfry **suggests the best officers** to fill each shift based on training & certifications required for each post, past experience at your site, and compliance with local labor laws.



**Officers are notified** immediately via SMS & the Belfry app immediately upon new assignments, reducing no-shows.



[belfrysoftware.com](http://belfrysoftware.com)

**RICHARD STEIN**  
**Chief Executive Officer / Principal**  
**All Florida Security Services, Inc.**  
Port St. Lucie, Florida  
954-445-0973  
richard@securityinflorida.com

**EXECUTIVE SUMMARY**

Security executive with 30+ years of experience spanning law-enforcement support, private security operations, investigations, bail enforcement, and regulated public-safety services. Proven leader in municipal and public-sector environments, with deep expertise in Florida regulatory compliance, officer training standards, risk mitigation, and contract oversight. Recognized for disciplined operations, ethical leadership, and consistent performance.

**PROFESSIONAL EXPERIENCE**

**All Florida Investigations & Security Services, Inc.** – Port St. Lucie, FL

**Chief Executive Officer / Principal** 2010 – Present

- Founder and executive leader of a Florida-licensed security and investigative agency providing armed and unarmed security services.
- Responsible for contract execution, personnel supervision, compliance, licensing, training oversight, and quality assurance.
- Oversees post orders, operational procedures, budgeting, risk management, and regulatory audits.
- Primary liaison with municipal clients and public-sector stakeholders.

**All Florida Bail Bonds, Inc.** – Port St. Lucie, FL

**Chief Executive Officer / Principal** 1998 – Present

- Founder and operator of a long-standing Florida bail bond agency.
- Extensive experience in court compliance, investigations, fugitive recovery, & secure prisoner transport.

**Broward Sheriff's Office** – Fort Lauderdale, FL

**Armed Court Services Assistant** 1992 – 1999

- Provided armed court security, prisoner transport, warrant service, and investigative support.

**LICENSURE, CERTIFICATIONS & CREDENTIALS**

- Licensed Security Guard Agency, State of Florida – #B1200299
- Licensed Private Investigative Agency, State of Florida – #A3300128
- Licensed Security Professional (Class D & G) – #D2111409 - #G2101722
- Florida Security Officer / Investigative Manager – #M1800042
- Class "D & G" Armed Security Officer Instructor - #DI1800193
- Florida Law Enforcement Firearms "K" Instructor - #K1800090
- ATF Federal Firearms Dealer (FFL)
- Certified American Red Cross Instructor – First Aid / CPR / AED
- DOD Stop the Bleed Instructor and USCCA & NRA Firearms Instructor
- Florida Surety Agent – #D005462

**EDUCATION**

**Bachelor of Science – Criminal Justice**

University of Phoenix

**CORE COMPETENCIES**

Municipal Security Operations • Armed & Unarmed Supervision • Regulatory Compliance • Officer Training • Risk Mitigation • Contract Oversight • Ethical Leadership

## **TINA M. STEIN**

### **Principal, Operations, Compliance & Financial Management**

All Florida Security Services, Inc.

Port St. Lucie, Florida

772-204-3039

tinastein@securityinflorida.com

### **EXECUTIVE PROFILE**

Operations, compliance, and financial leadership professional with 25+ years of experience overseeing regulated organizations and audit-ready operations. Principal of a Florida-licensed security agency and state-licensed security training center, responsible for compliance governance, financial controls, insurance audits, and operational infrastructure supporting municipal and commercial security contracts. Recognized for disciplined administration, regulatory adherence, and risk-mitigated operational design.

### **CORE COMPETENCIES**

- Regulatory Compliance & Licensing Oversight
- Financial Controls & Internal Accountability
- Risk Management & Insurance Coordination
- Contract Administration & Documentation
- Training & Certification Governance
- Policy, SOP & Quality Control Development
- Payroll, Workers' Compensation & GL Tracking
- Vendor, Procurement & Asset Oversight
- Audit Preparation & Records Management
- Operational Systems & Process Design

### **PROFESSIONAL EXPERIENCE**

**All Florida Security Services, Inc.** – Port St. Lucie, FL

**Principal / Operations, Compliance & Financial Oversight** 2019 – Present

- Executive oversight of Florida-licensed security agency and state-licensed security & firearms training center supporting armed and unarmed operations
- Manages regulatory compliance, licensing, certifications, insurance coordination, payroll controls, and audit-ready documentation
- Develop internal policies, SOPs, training matrices, and quality controls aligned with state and municipal requirements

**Ignite Your World, Inc. / Truth Church** – Fort Pierce, FL

**Chief Financial Officer / Finance Director / Program Director** 2015 – 2018

**Money Matters, Inc. / SetUpABusiness.biz** – Palm City, FL

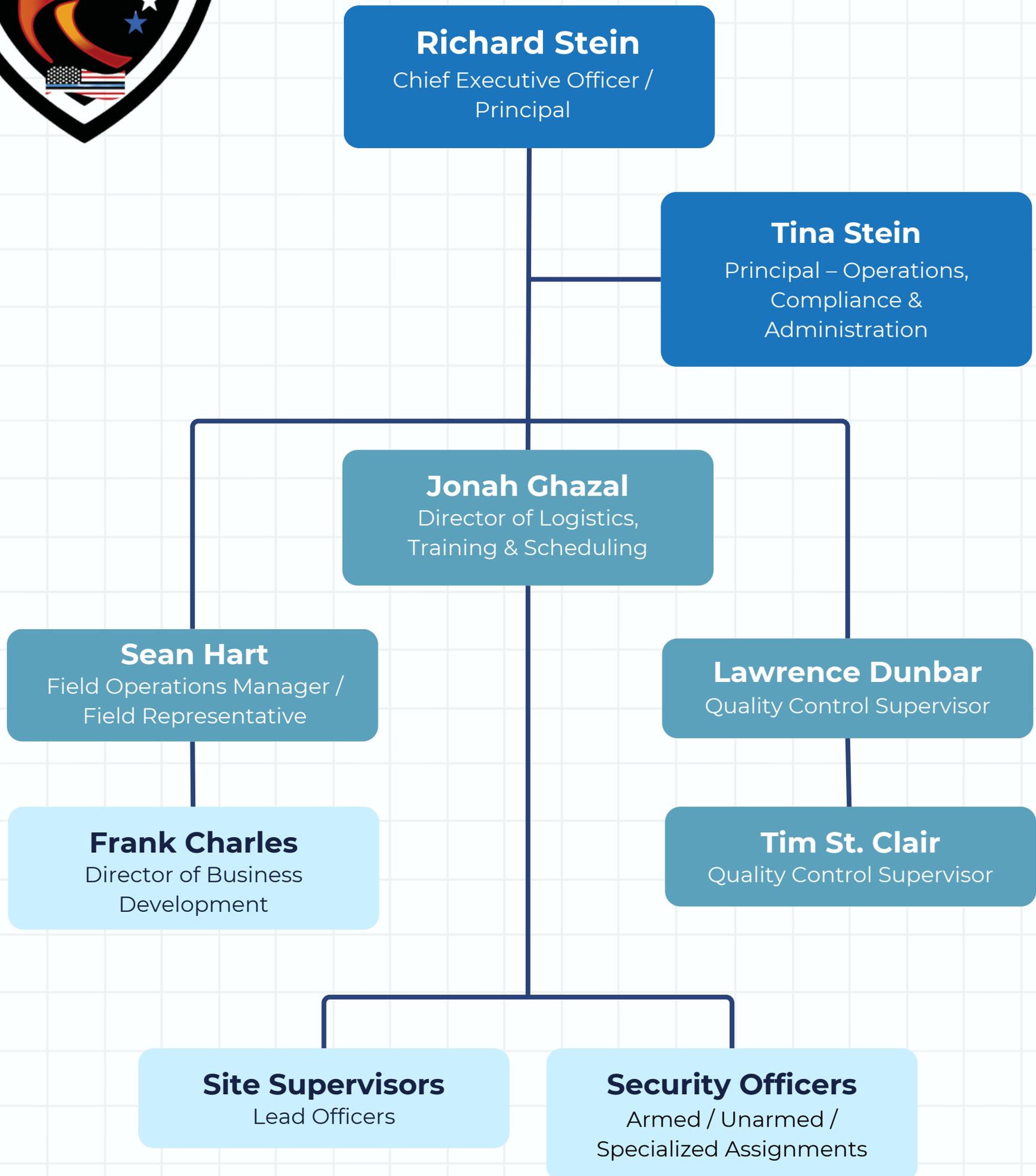
**Owner / Financial & Business Advisory Services** 2010 – 2015

**The Next Step Center, Inc.** – Stuart, FL

**Chief Executive Officer** 2000 – 2010



# Organization Chart





## CERTIFICATE OF ACHIEVEMENT

THIS IS TO CERTIFY THAT

*Jonah Ghazal*

HAS SUCCESSFULLY COMPLETED 2 HOURS CONTINUING EDUCATION

## *SECONDS MATTER: ACTIVE SHOOTER RESPONSE TRAINING*

PRESENTED BY

**ALL FLORIDA SECURITY SERVICES, INC.**

This training equips the recipient with critical skills and knowledge to effectively respond to active shooter situations, enhancing situational awareness, decision-making, and emergency response strategies in high-risk environments.

**SEAN HART**  
*Guest Presenter*



**CHIEF RICHARD STEIN**  
*President / CEO*

*B1200299, DS1800091, DI1800193, K1800070*

**SECURITY OFFICER INSTRUCTOR LICENSE**  
STATE OF FLORIDA



LICENSE NUMBER  
**DI1800193**

**STEIN, RICHARD A.**

BIRTH DATE SEX RACE  
**11/13/1970 M W**

EXPIRES  
**08/29/2026**

The above named individual is licensed by the Department of Agriculture and Consumer Services, Division of Licensing in accordance with Section 493, Florida Statutes.

WILTON SIMPSON  
COMMISSIONER

**Florida DRIVER LICENSE**

4d DLN **S350-740-70-413-0** 9 CLASS E

1 STEIN  
2 RICHARD  
3 PO BOX 880814  
PORT SAINT LUCIE, FL 34988-0814

3 DOB **11/13/1970** 15 SEX **M** SAFE DRIVER

4b EXP **11/13/2027** 16 HGT **6'-03"**

12 REST A 9a END A

4a ISS **05/03/2019**

5DD **P831905030077**

Operation of a motor vehicle constitutes consent to any sobriety test required by law.

WILTON SIMPSON  
COMMISSIONER

**FIREARM INSTRUCTOR LICENSE**  
STATE OF FLORIDA

LICENSE NUMBER  
**K 1800070**

**STEIN, RICHARD A.**

BIRTH DATE SEX RACE  
**11/13/1970 M W**

EXPIRES  
**04/10/2028**

The above named individual is licensed by the Department of Agriculture and Consumer Services, Division of Licensing in accordance with Section 493, Florida Statutes.

WILTON SIMPSON  
COMMISSIONER

**National Rifle Association**  
**RICHARD STEIN**



Credentials  
Chief Range Safety Officer  
Certified Home Firearm Safety\*Certified Pistol\*Certified Rifle\*Personal Protection In The Home

John C. Frazer, Secretary of the NRA

NRA #224470207  
Expires: 10/31/2026

**PRIVATE INVESTIGATOR LICENSE**  
STATE OF FLORIDA

LICENSE NUMBER  
**C 2401153**

**STEIN, RICHARD A.**

BIRTH DATE SEX RACE  
**11/13/1970 M W**

EXPIRES  
**12/06/2026**

The above named individual is licensed by the Department of Agriculture and Consumer Services, Division of Licensing in accordance with Section 493, Florida Statutes.

WILTON SIMPSON  
COMMISSIONER

**SECURITY OFFICER**  
STATE OF FLORIDA

LICENSE NUMBER  
**D 2111409**

**STEIN, RICHARD A.**

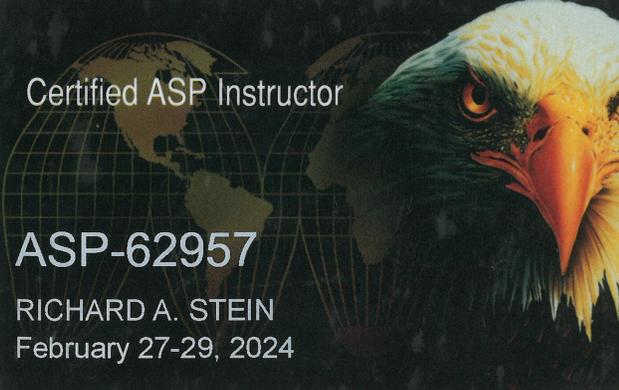
BIRTH DATE SEX RACE  
**11/13/1970 M W**

EXPIRES  
**06/01/2027**

The above named individual is licensed by the Department of Agriculture and Consumer Services, Division of Licensing in accordance with Section 493, Florida Statutes.

WILTON SIMPSON  
COMMISSIONER

**Certified ASP Instructor**



**ASP-62957**

**RICHARD A. STEIN**  
February 27-29, 2024

**ALEX SINK**  
Chief Financial Officer

**RICHARD ALAN STEIN**  
License Number **D005462**

IS LICENSED TO TRANSACT THE FOLLOWING CLASSES OF INSURANCE  
**Limited Surety (Bail Bond) 07/29/2000**

**RESIDENT LICENSE**

This licensee has the power of arrest as authorized by Sections 903.22 and 903.29, Florida Statutes, and Taylor V. Taintor, 83 U.S. 366, 21 L. Ed. 287 (1872).

This licensee must have an active appointment with the manufacturer or employer of which products or services are being marketed.

**STATEWIDE FIREARM LICENSE**  
STATE OF FLORIDA

LICENSE NUMBER  
**G 2101722**

**STEIN, RICHARD A.**

BIRTH DATE SEX RACE  
**11/13/1970 M W**

EXPIRES  
**07/19/2027**

The above named individual is licensed by the Department of Agriculture and Consumer Services, Division of Licensing in accordance with Section 493, Florida Statutes.

WILTON SIMPSON  
COMMISSIONER

Certificate of Completion  
**Richard Stein**  
has completed the requirements for  
**First Aid/CPR/AED Instructor**  
conducted by  
**American Red Cross**  
Date Completed: **06/28/2024**  
Valid Period: **2 Years**  
Certificate ID: **1T7DHU7**




Scan code or visit:  
<https://www.redcross.org/take-a-class/qrcode?certnumber=1>

**NATIONAL RIFLE ASSOCIATION OF AMERICA**  
**LAW ENFORCEMENT FIREARM INSTRUCTOR**  
**IDENTIFICATION CARD**

Handgun & Shotgun

224470207

**RICHARD STEIN**  
PO Box 880814  
PORT SAINT LUCIE, FL 34952

04/02/2028  
EXPIRATION DATE



John C. Frazer, Secretary of the NRA

**SECURITY/INVESTIGATIVE AGENCY MGR**  
STATE OF FLORIDA

LICENSE NUMBER  
**M 1800042**

**STEIN, RICHARD A.**

BIRTH DATE SEX RACE  
**11/13/1970 M W**

EXPIRES  
**12/01/2026**

The above named individual is licensed by the Department of Agriculture and Consumer Services, Division of Licensing in accordance with Section 493, Florida Statutes.

WILTON SIMPSON  
COMMISSIONER



All Florida Security Services Inc.

6971 Hancock Drive - Port St. Lucie, Fl. 34952 - 772-595-5335

Email: [Richard@SecurityInFlorida.com](mailto:Richard@SecurityInFlorida.com) Website: [www.SecurityInFlorida.com](http://www.SecurityInFlorida.com)

December 22, 2025

Re: References

To all parties this may concern,

Kindly allow this Letter of References be your guide to touch base with several of our very satisfied customers. More references are available upon request.

1. Mark Yohannan from Save the Chimps in Fort Pierce-772-577-9996
2. Lisset Suarez from Miami Transfer Comp. in Opa Locka-305-688-2222
3. Mike Strickland from Latitude 88 in Vero Beach-772-321-9499
4. James Nelson from Vero Beach Museum-772-643-0658
5. Ira Schwartz from Phantom Fireworks-561-315-7491
6. Rick Beach from Central Marine in Stuart-772-260-4683

Warm regards,

*Chief Richard Stein, CEO*

All Florida Security Services Inc.

Office: 772-595-5335

Website: [www.SecurityInFlorida.com](http://www.SecurityInFlorida.com)

cc: file



## TRAINING & CERTIFICATION MATRIX

<b>Training / Certification</b>	<b>Authority</b>	<b>Personnel</b>	<b>Initial</b>	<b>Recurring</b>	<b>Documentation</b>
Class D Security License	FDACS	All Officers	Required pre-hire	Active license maintained	FDACS record
Class G Firearm License	FDACS	Armed Officers	Required pre-assignment	Annual requal	FDACS + range logs
Firearms Qualification	AFS / State Standard	Armed Officers	Pre-assignment	Bi-Annual Evaluations	Range targets / Scoring
Use of Force	AFS Policy / State Law	All Officers	Initial training	Annual refresher	Sign-in Training logs
De-escalation	AFS Internal	All Officers	Orientation	Monthly Trainings	Sign-in logs
Emergency Response	AFS Internal	All Officers	Orientation	Annual	Training file
CPR / AED / First Aid	American Red Cross	All Officers	Initial training	Annual	Certificates
Stop The Bleed	USCCA / DOD	Armed Officers	Pre-assignment	Annual refresher	Certificates
Report Writing & Incident Docs	AFS / Belfry	All Officers	Initial training	Ongoing	Daily governance
Ethics & Professional Conduct	AFS	All Personnel	Initial training	Annual	Signed acknowledgment



## CONSULTANT'S GENERAL INFORMATION WORK SHEET

1. Corporation, Partnership, Joint Venture, Individual or other? \_\_\_\_\_

2. Firm's name and main office address, telephone and fax numbers

Name: All Florida Security Services Inc.

Address: 6971 Hancock Drive

Port St. Lucie, Fl 34952

Telephone Number: 772-595-5335

Fax Number: none

3. Contact person: Richard Stein, pres/ceo Email: richard@securityinflorida.com

4. Firm's previous names (if any). AFBB Inc. Investigations & Security Services

5. How many years has your organization been in business? 15 years

6. Is the firm claiming Local Preference under City Ordinance 35.12? YES / ~~NO~~

7. Has the Proposer or any principals of the applicant organization failed to qualify as a responsible Proposer; refused to enter into a contract after an award has been made; failed to complete a contract during the past five (5) years or been declared to be in default in any contract or been assessed liquidated damages in the last five (5) years? List the name of project, location, client, engineer, date and reason. Use additional pages if needed. **NO**

Total Number of Projects where Failure to Complete Work Occurred: 0

{NOT APPLICABLE}

Project Number 1 N/A

Project Name: N/A

Project Location: N/A

Client Name and Phone Number: N/A

Date: N/A  
Reason: N/A

Insert additional projects if needed. N/A

8. Has the Contractor or any of its principals ever been declared bankrupt or reorganized under Chapter 11 or put into receivership?  
Yes (  ) No (  )

If yes, please explain:  
N/A

9. List any lawsuits pending or completed within the past five (5) years involving the corporation, partnership or individuals with more than ten percent (10 %) interest:

NONE

(N/A is not an acceptable answer - insert lines if needed)

10. List any judgments from lawsuits in the last five (5) years:

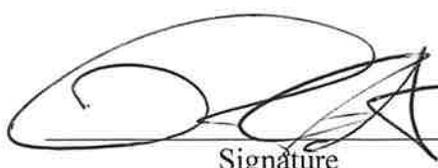
NONE

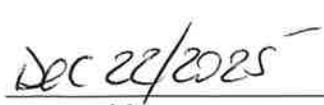
(N/A is not an acceptable answer - insert lines if needed)

11. List any criminal violations and/or convictions of the Proposer and/or any of its principals:

NONE

(N/A is not an acceptable answer - insert lines if needed)

  
Signature

  
Title



E-Verify Form

Supplier/Consultant acknowledges and agrees to the following:

- 1. Shall utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the Supplier/Consultant during the term of the contract; and
2. Shall expressly require any subcontractors performing work or providing services pursuant to the state contract to likewise utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the subcontractor during the contract term.
3. The Contractor hereby represents that it is in compliance with the requirements of Sections 448.09 and 448.095, Florida Statutes. The Contractor further represents that it will remain in compliance with the requirements of Sections 448.09 and 448.095 Florida Statutes, during the term of this contract and all attributed renewals.
4. The Contractor hereby warrants that it has not had a contract terminated by a public employer for violating Section 448.095, Florida Statutes, within the year preceding the effective date of this contract. If the Contractor has a contract terminated by a public employer for any such violation during the term of this contract, it must provide immediate notice thereof to the City.

E-Verify Company Identification Number 2227244
Date of Authorization August 1, 2023
Name of Contractor All Florida Security Services Inc.
Name of Project Armed Security Services
Solicitation Number (If Applicable) 20260050

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on December 22, 2025 in PSL (city), FL (state).

Handwritten signature of authorized officer

Signature of Authorized Officer

Richard Stein

Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME

ON THIS THE 22 DAY OF December, 2025.

NOTARY PUBLIC Jonathan Ghazel

My Commission Expires: 7/21/2029





**NON-COLLUSION AFFIDAVIT**

State of Florida }

County of St. Lucie }

Richard Stein, being first duly sworn, disposes and says that:  
(Name/s)

1. They are owner/pres/ceo of All Florida Security Services Inc. the Proposer that  
(Title) (Name of Company)

has submitted the attached PROPOSAL;

2. He is fully informed respecting the preparation and contents of the attached proposal and of all pertinent circumstances respecting such PROPOSAL;

3. Such Proposal is genuine and is not a collusive or sham Proposal;

4. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Proposer, firm or person to submit a collusive or sham Proposal in connection with the contract for which the attached proposal has been submitted or to refrain from proposing in connection with such Contract or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person to fix the price or prices in the attached Proposal or of any other Proposer, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the City of Port St. Lucie or any person interested in the proposed Contract; and

5. The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.



(Signed) [Handwritten Signature]  
(Title) owner/pres/ceo

STATE OF FLORIDA }  
COUNTY OF ST. LUCIE } SS:

The foregoing instrument was acknowledged before me this (Date) December 22, 2025

by: Jonah Ghazal who is personally known to me or who has produced  
drivers license as identification and who did (did not) take an oath.

Commission No. 7/21/2029

Notary Print: Jonah Ghazal

Notary Signature: [Handwritten Signature]





**Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Primary Covered Transactions**

The Contractor certifies that, the firm or any person associated therewith in the capacity of owner, partner, director, officer, principal, investigator, project director, manager, auditor, and/or position involving the administration of federal funds:

(a) are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions, as defined in 49 CFR s29.110(a), by any federal department or agency;

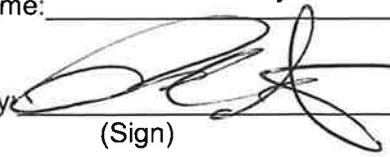
(b) have not within a three-year period preceding this certification been convicted of or had a civil judgment rendered against it for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state, or local government transaction or public contract; violation of federal or state antitrust statutes; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property

(c) are not presently indicted for or otherwise criminally or civilly charged by a federal, state, or local governmental entity with commission of any of the offenses enumerated in paragraph (b) of this certification; and

(d) have not within a three-year period preceding this certification had one or more federal, state, or local government public transactions terminated for cause or default.

The Contractor certifies that it shall not knowingly enter into any transaction with any subcontractor, material supplier, or vendor who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this project by any federal agency unless authorized by the Florida Department of Transportation."

Company Name: All Florida Security Services Inc.

Authorized By:  Richard Stein  
(Sign) (Print Name)

Title: owner/pres/ceo Date: DEC 21/2025

**\*\*All subcontractors are required to submit this form with the prime contractor's proposal\*\*  
This is a mandatory document. No exceptions will be made.**



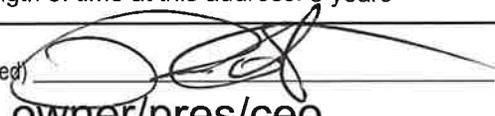
**SUPPLIER LOCATION CERTIFICATION**

The undersigned, as a duly authorized representative of the Supplier listed herein, certifies to the best of their knowledge and belief, that the Supplier's location is correctly reflected based upon the below information. For purposes of this section, "Location" shall mean a business which:

- a) How far is the Supplier's fixed office or distribution point located from [City Hall](#); and
- b) Is the principal offeror who is a single offeror; a business which is the prime contractor and not a subcontractor; or a partner or joint venturer submitting an offer in conjunction with other businesses.

Complete the following and upload this document and the Google Maps print out to the required sourcing platform:

Business Name: All Florida Security Services Inc.	
Current Local Address: 6971 Hancock Drive Port St. Lucie, Fl. 34952	Phone: 772-595-5335
Length of time at this address: 5 years	Fax: none
Please provide your prior business address if the above address has been for less than one (1) year, prior to the issuance of this solicitation. n/a	
Length of time at this address: n/a	
Home Office Address: 6971 Hancock Drive Port St. Lucie, Fl. 34952	Phone: 772-595-5335
Length of time at this address: 5 years	Fax: none

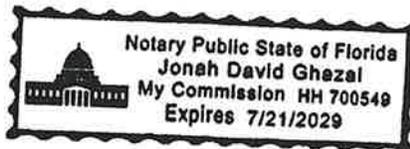
(Signed)   
 (Title) owner/pres/ceo

STATE OF FLORIDA }  
COUNTY OF ST. LUCIE} SS:

The foregoing instrument was acknowledged before me this (Date) December 22, 2025

by: Jonah Ghazal who is personally known to me or who has produced  
drivers license as identification and who did (did not) take an oath.

Jonah Ghazal  Commission No. 7/21/2029  
Notary (print & sign name)



# Request for Taxpayer Identification Number and Certification

**Give Form to the  
requester. Do not  
send to the IRS.**

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>All Florida Security Services Inc.</b>	
2 Business name/disregarded entity name, if different from above. <b>AFBB Inc</b>	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.  <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate  <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.  <input type="checkbox"/> Other (see instructions) ▶ _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from FATCA reporting code (if any) _____  <small>(Applies to accounts maintained outside the U.S.)</small>
5 Address (number, street, and apt. or suite no.) See instructions. <b>6971 Hancock Drive</b>	Requester's name and address (optional) <b>Richard Stein;CEO</b>
6 City, state, and ZIP code <b>Port St. Lucie, Fl. 34952</b>	
7 List account number(s) here (optional)	

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>															
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> </tr> </table>													-	-	-
<b>or</b>															
<b>Employer identification number</b>															
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">4</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">6</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">-</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">3</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">7</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">5</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">2</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">0</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">3</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">9</td> </tr> </table>	4	6	-	3	7	5	2	0	3	9					
4	6	-	3	7	5	2	0	3	9						

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are **not required** to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

**Sign Here**

Signature of U.S. person ▶

Date ▶

JAN 1 / 2025

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*



**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

**ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – SCHEDULED PERSON OR ORGANIZATION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

**SCHEDULE**

Name Of Additional Insured Person(s) Or Organization(s):	Location(s) Of Covered Operations
Automatic Status Included Where Required by Written Contract.	Automatic Status Included Where Required by Written Contract.
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

**A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

**B.** With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – COMPLETED OPERATIONS

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

### SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)	Location And Description Of Completed Operations
Automatic Status Included Where Required by Written Contract.	Automatic Status Included Where Required by Written Contract.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

**A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part, by "your work" at the location designated and described in the Schedule of this endorsement performed for that additional insured and included in the "products-completed operations hazard".

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

**B.** With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
  2. Available under the applicable Limits of Insurance shown in the Declarations;
- whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

# WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

### SCHEDULE

**Name Of Person Or Organization:**

Any Person or Organization for whom the insured, prior to a claim, occurrence or incident for which the insured could reasonably expect a claim or occurrence to arise, was required via written agreement or contractual obligation, to waive such rights.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

The following is added to Paragraph **8. Transfer Of Rights Of Recovery Against Others To Us** of **Section IV – Conditions:**

We waive any right of recovery we may have against the person or organization shown in the Schedule above because of payments we make for injury or damage arising out of your ongoing operations or "your work" done under a contract with that person or organization and included in the "products-completed operations hazard". This waiver applies only to the person or organization shown in the Schedule above.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **PRIMARY AND NON-CONTRIBUTING INSURANCE ENDORSEMENT**

This endorsement modifies insurance provided under the following:

### **COMMERCIAL GENERAL LIABILITY COVERAGE PART**

To the extent that this insurance is afforded to any additional insured under this policy, **SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS, 4. Other Insurance**, is deleted in its entirety and replaced with the following condition:

#### **4. Other Insurance**

If all of the other insurance permits contribution by equal shares, we will follow this method unless the insured is required by written contract signed by both parties, to provide insurance that is primary and non-contributory, and the "insured contract" is executed prior to any loss. Where required by a written contract signed by both parties, this insurance will be primary and non-contributing only when and to the specific extent required by that contract.

However, under the contributory approach each insurer contributes equal amounts until it has paid its applicable limit of insurance or none of the loss remains, whichever comes first. If any of the other insurance does not permit contribution by equal shares, we will contribute by limits. Under this method, each insurer's share is based on the proportional ratio of its applicable limit of insurance to the total applicable limits of insurance of all insurers.

**ALL OTHER TERMS AND CONDITIONS OF THE POLICY REMAIN UNCHANGED.**

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **FLORIDA CHANGES – CANCELLATION AND NONRENEWAL**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
ELECTRONIC DATA LIABILITY COVERAGE PART  
LIQUOR LIABILITY COVERAGE PART  
POLLUTION LIABILITY COVERAGE PART  
PRODUCT WITHDRAWAL COVERAGE PART  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

**A. Paragraph 2. of the Cancellation Common Policy Condition is replaced by the following:**

**2. Cancellation Of Policies In Effect**

**a. For 90 Days Or Less**

If this policy has been in effect for 90 days or less, we may cancel this policy by mailing or delivering to the first Named Insured written notice of cancellation, accompanied by the reasons for cancellation, at least:

- (1) 10 days before the effective date of cancellation if we cancel for nonpayment of premium; or
- (2) 20 days before the effective date of cancellation if we cancel for any other reason, except we may cancel immediately if there has been:
  - (a) A material misstatement or misrepresentation; or
  - (b) A failure to comply with the underwriting requirements established by the insurer.

**b. For More Than 90 Days**

If this policy has been in effect for more than 90 days, we may cancel this policy only for one or more of the following reasons:

- (1) Nonpayment of premium;

- (2) The policy was obtained by a material misstatement;
- (3) Failure to comply with underwriting requirements established by the insurer within 90 days of the effective date of coverage;
- (4) A substantial change in the risk covered by the policy; or
- (5) The cancellation is for all insureds under such policies for a given class of insureds.

If we cancel this policy for any of these reasons, we will mail or deliver to the first Named Insured written notice of cancellation, accompanied by the reasons for cancellation, at least:

- (a) 10 days before the effective date of cancellation if we cancel for nonpayment of premium; or
- (b) 45 days before the effective date of cancellation if we cancel for any of the other reasons stated in Paragraph 2.b.

**B. Paragraph 3. of the Cancellation Common Policy Condition is replaced by the following:**

3. We will mail or deliver our notice to the first Named Insured at the last mailing address known to us.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **DESIGNATED PROJECT(S) GENERAL AGGREGATE ENDORSEMENT**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

### **SCHEDULE**

**Designated Projects: Any project, where required by a valid written contract, subject to a \$5,000,000 cap for all Designated Project General Aggregate Limits, regardless of the number of projects for which the insured has ongoing operations during the policy period.**

(If no entry appears above, information required to complete this endorsement will be shown in the Declarations as applicable to this endorsement.)

- A. For all sums which the insured becomes legally obligated to pay as damages caused by “occurrences” under **COVERAGE A**, and for all medical expenses caused by accidents under **COVERAGE C**, which can be attributed only to ongoing operations at a single designated project shown in the Schedule above:
  - 1. A separate Designated Project General Aggregate Limit applies to each designated project, and that limit is equal to the amount of the General Aggregate Limit shown in the Declarations.
  - 2. The Designated Project General Aggregate Limit is the most we will pay for the sum of all damages under **COVERAGE A**, except damages because of “bodily injury” or “property damage” included in the “products-completed operations hazard”, and for medical expenses under **COVERAGE C** regardless of the number of:
    - a. Insureds;
    - b. Claims made or “suits” brought; or
    - c. Persons or organizations making claims or bringing “suits”.
- B. Any payments made under **COVERAGE A** for damages or under **COVERAGE C** for medical expenses shall reduce the Designated Project General Aggregate Limit for that designated project. Such payments shall not reduce the General Aggregate Limit shown in the Declarations nor shall they reduce any other Designated Project General Aggregate Limit for any other designated project shown in the Schedule above.
- C. The limits shown in the Declarations for Each Occurrence, Fire Damage and Medical Expense continue to apply. However, instead of being subject to the General Aggregate Limit shown in the Declarations, such limits will be subject to the applicable Designated Project General Aggregate Limit.
- D. For all sums which the insured becomes legally obligated to pay as damages caused by “occurrences” under **COVERAGE A**, and for all medical expenses caused by accidents under **COVERAGE C**, which cannot be attributed only to ongoing operations at a single designated project shown in the Schedule above:
- E. Any payments made under **COVERAGE A** for damages or under **COVERAGE C** for medical expenses shall reduce the amount available under the General Aggregate Limit or the Products Completed Operations Aggregate Limit, whichever is applicable; and
- F. Such payments shall not reduce any Designated Project General Aggregate Limit.

- G. When coverage for liability arising out of the “products-completed operations hazard” is provided, any payments for damages because of “bodily injury” or “property damage” included in the “products completed operations hazard” will reduce the Products-Completed Operations Aggregate Limit, and not reduce the General Aggregate Limit nor the Designated Project General Aggregate Limit.
- H. If the applicable designated project has been abandoned, delayed, or abandoned and then restarted, or if the authorized contracting parties deviate from plans, terms, specifications or timetables, the project will still be deemed to be the same project.
- I. The provisions of Limits Of Insurance (SECTION III) not otherwise modified by this endorsement shall continue to apply as stipulated.

**ALL OTHER TERMS, CONDITIONS AND EXCLUSIONS SHALL REMAIN THE SAME.**

C. Paragraph 5. of the **Cancellation** Common Policy Condition is replaced by the following:

5. If this policy is cancelled, we will send the first Named Insured any premium refund due. If we cancel, the refund will be pro rata. If the first Named Insured cancels, the refund may be less than pro rata. If the return premium is not refunded with the notice of cancellation or when this policy is returned to us, we will mail the refund within 15 working days after the date cancellation takes effect, unless this is an audit policy.

If this is an audit policy, then, subject to your full cooperation with us or our agent in securing the necessary data for audit, we will return any premium refund due within 90 days of the date cancellation takes effect. If our audit is not completed within this time limitation, then we shall accept your own audit, and any premium refund due shall be mailed within 10 working days of receipt of your audit.

The cancellation will be effective even if we have not made or offered a refund.

- D. The following is added and supersedes any other provision to the contrary:

**Nonrenewal**

1. If we decide not to renew this policy, we will mail or deliver to the first Named Insured written notice of nonrenewal, accompanied by the reason for nonrenewal, at least 45 days prior to the expiration of this policy.
2. Any notice of nonrenewal will be mailed or delivered to the first Named Insured at the last mailing address known to us. If notice is mailed, proof of mailing will be sufficient proof of notice.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

08/22/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> <b>Post Insurance &amp; Financial, Inc.</b> <b>146 NW Central Park Plaza, Ste 102</b> <b>Port St. Lucie, FL 34986</b> <b>License #: A210076</b>	<b>CONTACT NAME:</b> Donna Baumker <b>PHONE (A/C, No. Ext):</b> (772)878-8184 <b>E-MAIL ADDRESS:</b> dbaumker@insurewithpost.com	<b>FAX (A/C, No):</b> (772)878-8292	
	<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>INSURED</b> <b>All Florida Security Services, Inc.</b> <b>6971 Hancock Dr</b> <b>Port Saint Lucie, FL 34952</b>	<b>INSURER A : iQue Insurance Company</b>		
	<b>INSURER B :</b>		
	<b>INSURER C :</b>		
	<b>INSURER D :</b>		
	<b>INSURER E :</b>		
	<b>INSURER F :</b>		

**COVERAGES**

CERTIFICATE NUMBER: 00027638-0

REVISION NUMBER: 36

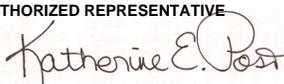
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
<b>A</b>	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			<b>Y WC10001445062025A</b>	<b>08/24/2025</b>	<b>08/24/2026</b>	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ <b>1,000,000</b> E.L. DISEASE - EA EMPLOYEE \$ <b>1,000,000</b> E.L. DISEASE - POLICY LIMIT \$ <b>1,000,000</b>

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Contract #20240157

**CERTIFICATE HOLDER****CANCELLATION**

<b>MidFlorida Event Center</b> <b>9221 SE Event Center PI</b> <b>Port Saint Lucie, FL 34952</b>	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  (DRB)
---	--

© 1988-2015 ACORD CORPORATION. All rights reserved.



---

## \$1M Cyber Liability & \$1M Excess Liability Coverage - All Florida Security Services, Inc.

---

From Disparte, Joseph <joseph.disparte@hubinternational.com>

Date Wed 12/17/2025 9:27 PM

To Richard Stein <richard@securityinflorida.com>

Cc Reynolds, Jeanne <jeanne.reynolds@hubinternational.com>

Good evening Richard,

We have heard back from the carrier regarding the \$1M Excess Liability. I figured I would put both pricing indications into one email for you.

- **\$1M Cyber Liability Coverage:** The indicative pricing will be around **\$2,000** in premium for a 12 month period.
- **\$1M Excess Liability Quotation:** The indicative pricing would be **\$2,310 plus taxes/fees** and would expire/renew on **7/25/2026** with your General Liability policy. Please note the GL aggregate limit is currently at \$3M and the GL policy would need to be endorsed to go down to a \$2M Aggregate Limit. For Summit Insurance, if they are quoting Excess Liability coverage over the underlying General Liability policy, then the General Liability policy can only have a \$2M Aggregate Limit. The Aggregate Limit only means that you can have 2 separate million dollar claims throughout the policy term. I can explain that on the phone, if that is easier for you. This is not a big deal at all, as you still have the same occurrence limits.

Please let us know if you have any questions and if you would like to proceed with these quotations once you are awarded the RFP.

Have a nice evening!

-Joe



**Joe Disparte**  
Vice President

HUB International Insurance Services Inc.  
548 W. Cromwell Ave. Suite 101  
Fresno, CA 93711

**DIRECT : (1-559) 552-1581**

**:**

**Mobile: 630-945-8615**

**License: CA 20242139**

[hubinternational.com](http://hubinternational.com)

Ready for tomorrow.



***Serving the Security Officer, Investigation, Electronic Security-Alarm and Background Screening Industries since 1994***

***IMPORTANT DISCLAIMER: COMPLETION OF THE APPLICATION DOES NOT CONSTITUTE COVERAGE. ONLY A FORMAL BINDER OF INSURANCE OR POLICY OF INSURANCE IS EVIDENCE COVERAGE HAS BEEN PLACED ON YOUR BEHALF.***

DISCLAIMER: Please be advised that coverage cannot be bound via any agency messaging system including email, voice-mail or fax, and, is only bound if confirmed in writing by our office.

Notice: the policies of insurance listed on the attached certificate of insurance have been issued to the named insured for the policy period indicated. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate may be issued or may pertain, the insurance afforded by the policies described on the ACORD certificate of insurance are subject to all the terms, endorsements, exclusions and conditions of such policies. Aggregate limits shown may have been reduced by paid claims.

Confidentiality Notice: This Electronic message, together with its attachments, if any, is intended to be viewed only by the individual to whom it is addressed. It may contain information that is privileged, confidential, protected health information and/or exempt from disclosure under applicable law. Any dissemination, distribution or copying of this communication is strictly prohibited without our prior permission. If the reader of this message is not the intended recipient or if you have received this communication in error, please notify us immediately by return e-mail and delete the original message and any copies of it from your computer system.



All Florida Security Services Inc.

6971 Hancock Drive - Port St. Lucie, Fl. 34952 - 772-595-5335

Email: [Richard@SecurityInFlorida.com](mailto:Richard@SecurityInFlorida.com) Website: [www.SecurityInFlorida.com](http://www.SecurityInFlorida.com)

December 22, 2025

Re: Cyber Liability and Excess Liability Coverages; RFP20260050

To all parties this may concern,

Kindly allow this Letter of Intent to show proof positive that AFS proactively gained a viable and valid quote for the current RFP requirements of Cyber Liability and Excess Liability Insurance coverages. These policies can and will be purchased and secured within the 10-day timeline that the RFP allows. Hopefully, this governing body will take into account that purchasing a policy without a guarantee of the reward of said RFP would not be a fruitful business decision. As such, AFS is kindly asking for grace and trust that upon rewarding of said RFP, AFS will purchase required insurances and produce its coi's forthwith. Thank you in advance for your kind understanding and anticipated cooperation.

Warm regards,

*Chief Richard Stein, CEO*

All Florida Security Services Inc.

Office: 772-595-5335

Website: [www.SecurityInFlorida.com](http://www.SecurityInFlorida.com)

cc: file

7672



**ALL FLORIDA SECURITY SERVICES (AFBB)**

6971 Hancock Drive  
Port St. Lucie, FL 34952  
772-595-5335

MIDFLORIDA CREDIT UNION  
Lakeland, Florida 33801

63-7980/2631

12/23/2025

PAY TO THE ORDER OF City of Port St. Lucie

\$ \*\*1,000.00

One thousand and 00/100\*\*\*\*\* DOLLARS

City of Port St. Lucie  
121 S.W. Port St. Lucie Blvd.  
Port St. Lucie, FL 34984

VOID after 30 days from above date

AUTHORIZED SIGNATURE

MEMO Armed Security Guard Services RFP - MIDFLORIDA

⑈007672⑈ ⑆263179804⑆ 141843498⑈

Security features. Details on back.

ALL FLORIDA SECURITY SERVICES (AFBB)	7672
12/23/2025 City of Port St. Lucie	
Bid Deposit RFP 20260050 Armed Security Guard	1,000.00

MidFL Chkg Acct. 3498 Armed Security Guard Services RFP - MIDFLORIDA Event Center, ~~000.00~~

ALL FLORIDA SECURITY SERVICES (AFBB)	7672
12/23/2025 City of Port St. Lucie	
Bid Deposit RFP 20260050 Armed Security Guard	1,000.00

MidFL Chkg Acct. 3498 Armed Security Guard Services RFP - MIDFLORIDA Event Center, ~~000.00~~

