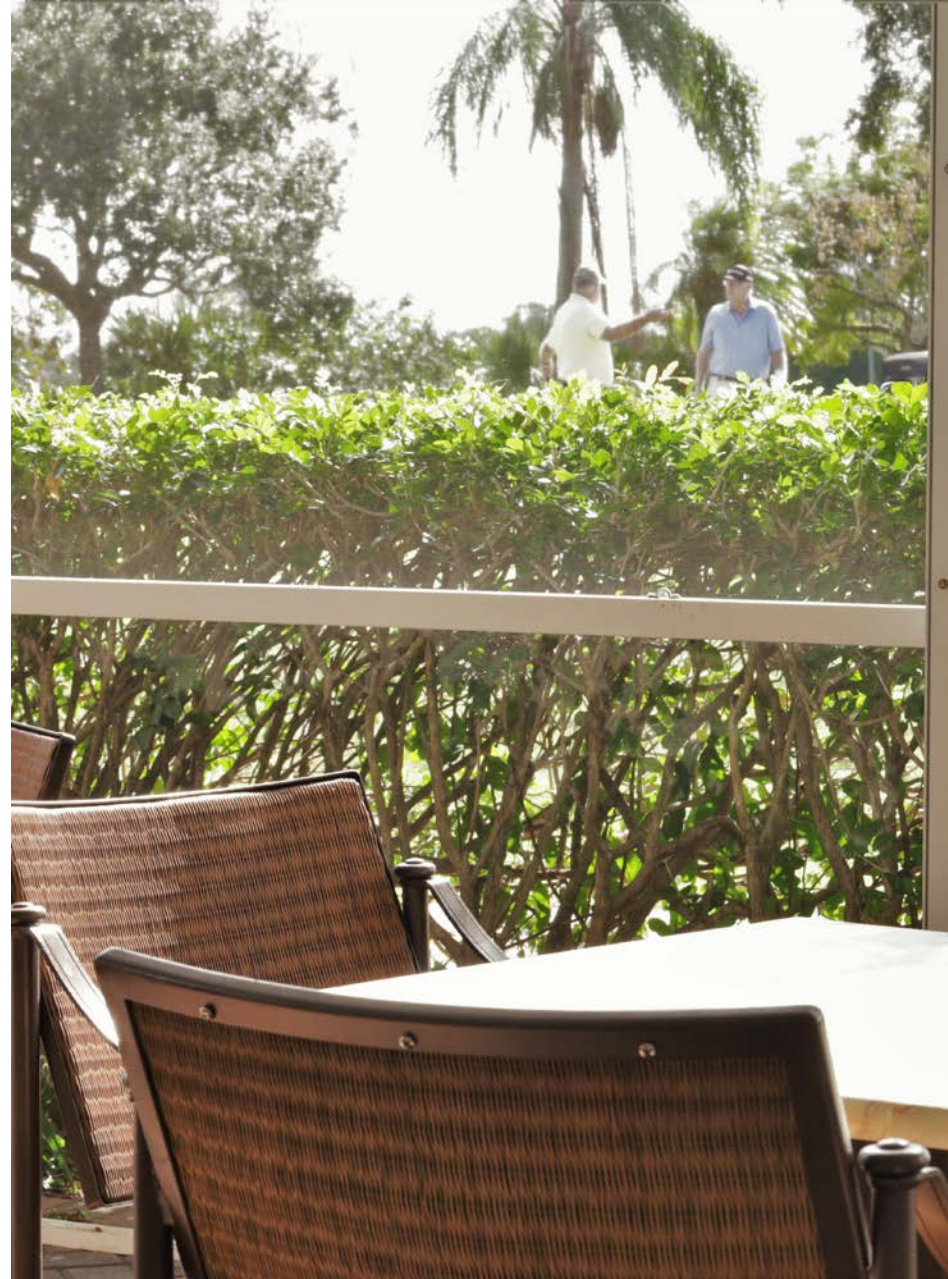




# The Saints Pub

at





# Background-in-Brief

- Upon Council direction in September 2020, staff has:
  - Worked with PMD to solicit new vendor at The Saints Golf Course.
  - RFP for Dining Services (10/01/2020-12/15/2020), resulting in two submitted vendor proposals.
  - South Florida Carefree Catering, Inc., was found to be the only responsive bidder.
  - Upon PMD-directed negotiations with Carefree Catering, City received signed contract on 01-22-2021.



# All About Carefree Catering

- Serving South Florida for 25 years.
- Management team has a combined 150 years of experience in catering, emergency feeding and restaurant management.
- Seven years managing restaurant/catering operations at North Palm Beach Country Club; five years as the in-house caterer at the MIDFLORIDA Event Center.
- Looking forward to serving at The Saints Golf Course, and the golfing community.



# Proposed Services for Golfers

- Full-Service Golf Course Food & Beverage Mobile Cart.
- Orders available by phone for pick-up at the “to-go” window or by delivery via the on-course mobile cart.
- 10% discounts on food and beverage for members and City Volunteers.
- A Players “Frequent Diners” Club Program.
- Hot Breakfast available at the “to-go” window each morning.
- Participation and support of tournaments and other PSLPRD organized/sponsored events



# Proposed Entertainment

Plans for a robust and active entertainment schedule at The Saints Pub include:

- Live Music
- Salsa Dancing
- Country Line Dancing
- Friday Evening Twilight Market and Events
- Beer, Wine and Food Tasting Events
- Comedy Nights
- Dinner Shows
- Hosting civic-based organizations such as the Rotary Club



# Proposed Financial Package

South Florida Carefree Catering, Inc., proposes to provide the following percentage of sales to the City:

- **10%** of revenue generated through Dining Room Sales
- **12%** of revenue generated through Catering Sales
- **12%** of revenue generated through Mobile Cart Services





Questions/Comments?

