



**Proposal Evaluation
TECHNOLOGY CATALOG SOLUTIONS
RFP # 081419**

| Possible Points | | 7917805 Canada, Inc/Ederick Associates, Inc. | B & H Foto & Electronics Corp. | CDW Government, LLC | GovConnection, Inc. | Itsavvy, LLC | JSK Company Inc, DBA IK Network Solutions | Microsoft Corporation | Newegg Business, Inc. |
|---|--------------|--|--------------------------------|---------------------|---------------------|--------------|---|-----------------------|-----------------------|
| Conformance to Terms/ Conditions to Include Documentation | 50 | 27 | 37 | 45 | 45 | 39 | 31 | 29 | 40 |
| Pricing | 400 | 255 | 290 | 361 | 343 | 315 | 308 | 321 | 321 |
| Financial, Industry and Marketplace Successes | 75 | 49 | 56 | 71 | 67 | 56 | 49 | 62 | 60 |
| Bidder's Ability to Sell/ Service Contract Nationally | 100 | 57 | 73 | 92 | 82 | 77 | 50 | 78 | 77 |
| Bidder's Marketing Plan | 50 | 20 | 35 | 46 | 46 | 40 | 27 | 37 | 42 |
| Value Added Attributes | 75 | 47 | 55 | 71 | 65 | 57 | 42 | 57 | 53 |
| Warranty Coverages and Information | 50 | 39 | 38 | 44 | 42 | 43 | 41 | 44 | 42 |
| Selection and Variety of Products and Services Offered | 200 | 111 | 161 | 176 | 175 | 166 | 130 | 134 | 166 |
| Total Points | 1,000 | 605 | 745 | 906 | 865 | 793 | 678 | 762 | 801 |
| Rank Order | | 15 | 10 | 1 | 2 | 7 | 12 | 8 | 6 |

| Possible Points | | PC University Disributor's, Inc. | PCMG, INC. | Presidio Networked Solutions Group, LLC | SHI International | SMART IT PROS, INC. | SYNNEX Corporation | Vivacity Tech PBC |
|---|--------------|----------------------------------|------------|---|-------------------|---------------------|--------------------|-------------------|
| Conformance to Terms/ Conditions to Include Documentation | 50 | 25 | 42 | 39 | 45 | 28 | 37 | 34 |
| Pricing | 400 | 263 | 305 | 281 | 329 | 260 | 313 | 309 |
| Financial, Industry and Marketplace Successes | 75 | 47 | 66 | 62 | 68 | 41 | 63 | 51 |
| Bidder's Ability to Sell/ Service Contract Nationally | 100 | 57 | 84 | 83 | 91 | 59 | 80 | 64 |
| Bidder's Marketing Plan | 50 | 30 | 43 | 40 | 46 | 28 | 41 | 34 |
| Value Added Attributes | 75 | 21 | 64 | 63 | 71 | 47 | 64 | 53 |
| Warranty Coverages and Information | 50 | 36 | 40 | 40 | 43 | 35 | 38 | 42 |
| Selection and Variety of Products and Services Offered | 200 | 138 | 167 | 146 | 171 | 112 | 168 | 103 |
| Total Points | 1,000 | 617 | 811 | 754 | 864 | 610 | 804 | 690 |
| Rank Order | | 13 | 4 | 9 | 3 | 14 | 5 | 11 |

DocuSigned by:

 74344A8BE2344E7...
 Chris Robinson, JD, CPSM, Sourcewell

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 Carol Jackson, Sourcewell

DocuSigned by:

 7BCA93CD6377421...
 Brandon Town, CPSM, CPSD, Sourcewell

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 Craig West, Sourcewell